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Company Information

Board of Directors

Yusuf H. Shirazi

Chairman

Feroz Rizvi

Director

Isphanyar M. Bhandara

Director

Ali H. Shirazi

Director

Frahim Ali Khan

Director

Jawaid Iqbal Ahmed

Director

Arshad P. Rana

Chief Executive Officer

Muhammad Afzal

Company Secretary

Audit Committee

Feroz Rizvi

Chairman

Ali H. Shirazi

Member

Frahim Ali Khan

Member

Muhammad Afzal

Secretary

Saleem Mahmood Akhtar

Chief Internal Auditor

Human Resource & Remuneration Committee

Isphanyar M. Bhandara

Chairman

Ali H. Shirazi

Member

Arshad P. Rana

Member

Qudsia Naheed

Secretary

Investment Committee

Ali H. Shirazi

Chairman

Frahim Ali Khan

Member

Arshad P. Rana

Member

Rashid Amin

Member

Muhammad Afzal

Secretary

Information Technology (IT) Committee

Ali H. Shirazi Chairman

Frahim Ali Khan

Member

Arshad P. Rana

Member

Abdul Razzaq Ghauri

Secretary

Underwriting Committee

Chairman

Arshad P. Rana

Frahim Ali Khan

Member

Muhammad Saeed

Member

Athar Magsod Paracha

Secretary

Company Information

Claims Settlement Committee

Frahim Ali Khan Chairman

Arshad P. Rana Member

Athar Maqsod Paracha Member

Muhammad Saeed Secretary

Reinsurance & Co-insurance Committee

Frahim Ali Khan Chairman

Arshad P. Rana Member

Muhammad Saeed Member

Syed Nasir Hussain Secretary

Management Committee

Arshad P. Rana Chief Executive

Nisar Zaman Khan Head of Marketing & Sales

Rashid Amin Chief Financial Officer

Muhammad Saeed Head of Claims

Qudsia Naheed Vice President (Admin & HR)

Abdul Razzaq Ghauri Vice President (IT)

Auditors

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Legal Advisors

Mohsin Tayebaly & Co. Agha Faisal Barrister at Law

Tax Advisor

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Share Registrar

Hameed Majeed Associates (Pvt) Limited H. M. House, 7 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore Tel: (92-42) 37235081-82

Fax: (92-42) 37358817

Bankers

Allied Bank Limited
Bank Alfalah Limited
The Bank of Punjab
Faysal Bank Limited
Habib Bank Limited
MCB Bank Limited
National Bank of Pakistan
NIB Bank Limited

Standard Chartered Bank (Pakistan) Limited Summit Bank Limited

United Bank Limited

Registered & Head Office

3 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore

Tel: (92-42) 37320542-43,

37310658, 37322271, 73 Fax: (92-42) 37234742

Email: info@atlasinsurance.com.pk Website: www.atlasinsurance.com.pk

Chairman's Review

It gives me great pleasure to present the un-audited accounts of your Company for the nine months period ended September 30, 2014.

The Economy

The Pakistan economy encountered several challenges to achieve economic stability which despite various difficulties is showing signs of improvement. Economic growth has picked up owing to reforms initiated by the government. Improvement in energy supply facilitated increased industrial production which also contributed to GDP growth of 4.14% in FY 14 compared to growth of 3.70% in FY 13. Industrial growth was based on a sharp turnaround in construction, electricity generation, gas distribution and better performance of large-scale manufacturing. Economic success stemmed also from higher remittances, capital and financial inflow, renewed support from development partners and issuance of USD 2 billion Eurobond, which helped stabilize the currency and rebuild foreign exchange reserves to USD 13.611 billion by August end.

Despite lower inflation and higher growth, the State Bank of Pakistan left its key policy rate unchanged at 10 percent in September. The overseas Pakistani workers' remittances continued to grow and increased to USD 2.978 billion during the period July to August 2014 as compared to USD 2.644 billion in the same period last year, up 13%. Trade deficit however increased sharply from USD 2.675 billion to USD 4.159 billion during July-Aug 2014 as imports grew by 15% to USD 7.908 billion and exports decreased by 11% to USD 3.749 billion. Tax collections recorded 14% improvement in first quarter FY 15 and the Federal Board of Revenue (FBR) collected Rs. 549 billion against Rs. 481 billion tax in the same period last year. After evolving a consensus to club the fourth and fifth reviews, IMF delegation is scheduled to hold talks with Pakistan earlier next month. On successful completion of reviews, government is expected to draw USD 1.1 billion by coming December from IMF under extended finance facility to help buttress the foreign exchange reserves and stabilize balance of payments.

The Company

The Company performed well during the period under review. The gross premium grew to Rs. 1.213 billion as against Rs. 1.028 billion for the same period last year, up 18%. The net premium increased to Rs. 644.642 million as against Rs. 546.640 million. Continued sound underwriting policies followed by the Company resulted in increased underwriting profit of Rs. 271.312 million compared to Rs. 251.759 million in the same period last year, up 8%. The Company as a result of its continued prudent investment management realized capital gain of Rs. 146.990 million up to September



30, 2014. Investment income during the period under review increased by 23% to Rs. 226.958 million compared to Rs. 183.990 million in the same period last year. The Company earned profit before tax of Rs. 479.518 million against Rs. 427.752 million in the same period last year. After providing for tax, the profit after tax stood at Rs. 382.554 million compared to Rs. 322.817 million in the same period last year, up 19%.

Future Outlook

The Pakistan economy has displayed resilience over the years. However, energy shortfall, law and order situation, deficit finance and trade imbalance continue to be challenges for the government. The recent floods may also have some adverse impact. Prudent policy decisions by the policy makers of the country will make the economy climb on the trajectory of higher economic growth. Continuation of economic reforms and efforts to improve security environment would improve business confidence and help revive private investment. With Company's continued emphasis on prudent



underwriting policies and discipline in business operations, the management of your Company is well equipped to meet the challenges ahead and is confident that the targets set for the year will be achieved.

ع مانگ تیری ستاروں سے بھردیں گے ہم

(We will continue to add value to the performance)

Acknowledgement

I would like to thank the Board of Directors, the Chief Executive Officer and his team for their efforts, dedication and sincerity of purpose. I would also express my gratitude to all the reinsurers, our valued clients, banks and SECP for their support and guidance to the Company.

Yusuf H. Shirazi

2013

September 30, September 30,

(Rupees in thousand)

2014

Directors' Report

The directors have pleasure in submitting the quarterly report of the Company together with the un-audited financial statements for the period ended September 30, 2014.

The overall business figures are:		
Net premium Net claims Investment and other income Net commission Expenses of management	644,642 170,511 241,581 36,274 239,093	546,640 128,701 208,062 43,229 209,409
Financial results are as follows:		
Profit before tax	479,518	427,752
Less: Provision for taxation	96,964	104,935
Profit after tax	382,554	322,817

Chairman's review

The accompanying Chairman's review deals with the performance of the Company during the period and future outlook. The directors of the Company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, bankers, reinsurers and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the Company's officers, staff and field force.

> For and on behalf of the **Board of Directors**

> > Arshad P. Rana Chief Executive

Pattern of Shareholding As at September 30, 2014

no at coptombol co, 20	•		
Number of	Share	holding	Obassa badal
shareholders	From	То	Share held
242	1	100	6,774
201	101	500	51,965
119	501	1000	86,327
309	1001	5000	770,031
135	5001	10000	940,081
59	10001	15000	732,081
33	15001	20000	567,947
16	20001	25000	354,550
25	25001	30000	685,165
16	30001	35000	520,821
6	35001	40000	226,164
7	40001	45000	301,249
6	45001	50000	287,681
2	50001	55000	103,330
6	55001	60000	337,971
6	60001	65000	372,673
1	65001	70000	65,572
4	70001	75000	285,228
6	75001	80000	471,026
2	80001	85000	166,195
3	90001	95000	280,275
1	95001	100000	96,000
1	100001	105000	102,500
3	105001	110000	328,400
1	115001	120000	116,879
1	120001	125000	120,840
1	125001	130000	130,000
1	130001	135000	130,541
2	140001	145000	280,512
1	145001	150000	149,672
2	150001	155000	300,051
1	155001	160000	157,278
1	165001	170000	169,000
1	175001	180000	176,803
1	200001	205000	203,926
1	245001	250000	250,000
1	260001	265000	261,990
1	280001	285000	280,579
1	340001	345000	340,949
1	450001	455000	452,152
1	455001	460000	457,029
1	1280001	1285000	1,282,824
1	1925001	1930000	1,929,336
1	1975001	1980000	1,978,915
1	6920001	6925000	6,923,144
1	22,065,001	22,070,000	22,068,013
1	23,860,001	23,865,000	23,860,942
1,234	, ,,	, ,	70,161,381

Shareholders' Information

As at September 30, 2014

Categories of shareholders	Shares held	Percentage %
Director, Chief Executive and their spouse and minor children	94,010	0.13%
Associated Companies, undertakings and related parties	54,781,436	78.08%
NIT and ICP	753	0.00%
Banks, Development Finance Institutions Non-Banking Financial Institutions	214,340	0.31%
Insurance Companies	2,227,415	3.17%
Modaraba and Mutual Funds	3,000	0.00%
Shareholders holding 10% and above	45,928,955	65.46%
General Public:		
a. Local	10,757,975	15.33%
b. Foriegn	-	0.00%
Others:		
Joint Stock Companies Trusts Others	254,166 18,744 1,809,542	0.36% 0.03% 2.58%

Note	September 30 2014 (Unaudited)	As at December 31, 2013 (Audited) n thousand)		Note	September 30, 2014 (Unaudited) (Rupees in	2013 (Audited)
Share capital and reserves			Cash and bank deposits			
Authorised share capital 80,000,000 (December 31, 2013: 80,000,000) ordinary shares of Rs.10 each	800,000	800,000	Cash and other equivalents Current and other accounts	12	416 154,523 154,939	112 162,051 162,163
Issued, subscribed and paid up capital 70,161,381 (December 31, 2013: 63,783,074) ordinary shares of Rs.10 each Reserves	701,614 421,064	637,831 344,064	Loans to employees - secured considered good Investments	8	212 1,715,368	162 1,550,372
Retained earnings	378,991 	456,136 	Deferred taxation Current assets - others		15,877	20,257
Underwriting provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions Creditors and accruals	327,870 711,767 72,768 1,112,405	309,529 732,848 62,925 1,105,302	Premiums due but unpaid Amounts due from other insurers / reinsurers Salvage recoveries accrued Accrued investment income Reinsurance recoveries against outstanding claims Deferred commission expense Prepayments Sundry receivables		362,843 137,943 5,385 14,977 228,636 58,446 353,196 6,702	260,165 110,557 6,810 348 236,457 63,673 533,695 13,937
Premium received in advance Amounts due to other insurers / reinsurers Accrued expenses Taxation - provision less payments Other creditors and accruals	9,732 274,023 88,584 11,492 72,198	8,052 236,671 77,023 30,488 77,869	Fixed assets Tangible Freehold land Building on freehold land	9	1,168,128 1,168 11,367	1,225,642 1,168 11,809
Other liabilities Deposits against performance bonds Unclaimed dividends	456,029 8,894 31,494	9,453 31,847	Furniture and fixtures Office equipments Computers - owned Motor vehicles - owned		2,717 9,702 8,142 19,282 52,378	2,937 10,561 7,620 19,761 53,856

The annexed notes from 1 to 16 form an integral part of this interim financial information.

40,388

1,608,822

3,110,491

7

41,300

1,576,705

3,014,736

Arshad P. Rana Chief Executive

Intangible

TOTAL ASSETS

Computer software

Ali H. Shirazi Director

Feroz Rizvi Director

9

Yusuf H. Shirazi Chairman

2,284

3,014,736

TOTAL LIABILITIES

TOTAL EQUITY AND LIABILITIES

CONTINGENCIES AND COMMITMENTS

3,589

3,110,491

Condensed Interim Profit and Loss Account (Unaudited) For the nine months period ended September 30, 2014

			Thus		poried s-	dod Conter	nhar 00	
		Fire and	Marine.	montns	perioa en	ded Septen	uber 30	
	Note	property	aviation and		Micoellana	oue Treets	2014	2013
	Note	damage	transport (F		Miscellaned s in	thousa	2014	
Revenue account			(1	upec	. 5 111	inousa	u ,	
Net premium revenue Net claims Expenses Net commission		35,974 (500) (12,877) 9,076	86,775 (12,183) (24,364) 9,078	81,134 (36,197) (32,951) (7,907)	29,984 (15,772) (10,207) 2,060		233,867 (64,652) (80,399) 12,307	203,235 (51,900) (74,082) 17,408
Underwriting result		31,673	59,306	4,079	6,065		101,123	94,661
Investment income Rental income Other income Financial charges General and administration expenses		0.,0.0	<u> </u>				75,014 1,685 2,742 (71) (10,279) 69,091	77,553 1,639 4,315 (70) (12,724) 70,713
Profit before taxation Provision for taxation							170,214 (40,501)	165,374 (38,437)
Profit after taxation							129,713	126,937
Basic and diluted earnings per share - Rupees	10						1.85	Restated 1.81
			Ni			ded Center		
		Fire and	Marine,	months	period end	ded Septem	iber 30	
	Note	property damage	aviation and transport		Miscellane	ous Treaty	2014	2013
			(F			<u></u>	n d)	
Revenue account			•	Rupee	sin	thousa		
Revenue account Net premium revenue Net claims Expenses Net commission		94,340 (2,931) (54,892) 26,007	239,361 (26,386) (63,327) 24,974	228,918 (105,706) (89,267)	82,023 (35,488) (31,607)	thousa -	644,642 (170,511) (239,093) 36,274	546,640 (128,701) (209,409) 43,229
Net premium revenue Net claims Expenses		94,340 (2,931) (54,892)	239,361 (26,386) (63,327)	228,918 (105,706)	s in 82.023	thousa - - -	644,642 (170,511) (239,093)	(128,701) (209,409)
Net premium revenue Net claims Expenses Net commission		94,340 (2,931) (54,892) 26,007	239,361 (26,386) (63,327) 24,974	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274	(128,701) (209,409) 43,229
Net premium revenue Net claims Expenses Net commission Underwriting result Investment income Rental income Other income Financial charges	11	94,340 (2,931) (54,892) 26,007	239,361 (26,386) (63,327) 24,974	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274 271,312 226,958 5,037 9,586 (319) (33,056)	(128,701) (209,409) 43,229 251,759 183,990 4,833 19,239 (277) (31,792)
Net premium revenue Net claims Expenses Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expenses Profit before taxation	11	94,340 (2,931) (54,892) 26,007	239,361 (26,386) (63,327) 24,974	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274 271,312 226,958 5,037 9,586 (319) (33,056) 208,206 479,518	(128,701) (209,409) 43,229 251,759 [183,990] 4,833 19,239 (277) (31,792) 175,993 427,752
Net premium revenue Net claims Expenses Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expenses Profit before taxation Provision for taxation		94,340 (2,931) (54,892) 26,007	239,361 (26,386) (63,327) 24,974	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274 271,312 226,958 5,037 9,586 (319) (33,056) 208,206 479,518 (96,964)	(128,701) (209,409) 43,229 251,759 183,990 4,833 19,239 (277) (31,792) 175,993 427,752 (104,935)
Net premium revenue Net claims Expenses Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expenses Profit before taxation Provision for taxation Profit after taxation	unt period ended re (201)	94,340 (2,931) (54,892) 26,007 62,524	239,361 (26,386) (63,327) 24,974 174,622	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274 271,312 226,958 5,037 9,586 (319) (33,056) 208,206 479,518 (96,964)	(128,701) (209,409) 43,229 251,759 183,990 4,833 19,239 (277) (31,792) 175,993 427,752 (104,935)
Net premium revenue Net claims Expenses Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expenses Profit before taxation Provision for taxation Profit after taxation Profit and loss appropriation accounts Balance at commencement of the Profit after taxation for the nine months Transfer to general reserve Final dividend for 2013 @ Rs. 5 per shar	unt period ended re (201: ares	94,340 (2,931) (54,892) 26,007 62,524 Septembe 2: Rs. 4 pa	239,361 (26,386) (63,327) 24,974 174,622	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274 271,312 226,958 5,037 9,586 (319) (33,056) 208,206 479,518 (96,964) 382,554 456,136 382,554 (77,000) (318,916)	(128,701) (209,409) 43,229 251,759 183,990 4,833 19,239 (277) (31,792) 175,993 427,752 (104,935) 322,817 362,371 322,817 (43,000) (212,610)
Net premium revenue Net claims Expenses Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expenses Profit before taxation Profit after taxation Profit and loss appropriation accord Balance at commencement of the Profit after taxation for the nine months Transfer to general reserve Final dividend for 2013 @ Rs. 5 per shat Transfer to reserve for issue of bonus sh	unt period ended re (201: ares	94,340 (2,931) (54,892) 26,007 62,524 Septembe 2: Rs. 4 pa	239,361 (26,386) (63,327) 24,974 174,622	228,918 (105,706) (89,267) (22,186)	82,023 (35,488) (31,607) 7,479	thousa - - - - -	644,642 (170,511) (239,093) 36,274 271,312 226,958 5,037 9,586 (319) (33,056) 208,206 479,518 (96,964) 382,554 456,136 382,554 (77,000) (318,916) (63,783)	(128,701) (209,409) 43,229 251,759 183,990 4,833 19,239 (277) (31,792) 175,993 427,752 (104,935) 322,817 (43,000) (212,610) (106,305)

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Condensed Interim Statement of Comprehensive Income (Unaudited) For the nine months period ended September 30, 2014

	period Septer 2014	nonths I ended nber 30, 2013 n thousand)	September 30, 2014 (Rupees in thousand)		
Profit for the period	382,554	322,817	129,713	126,937	
Other comprehensive income for the period	-	-	-	-	
Total comprehensive income for the period	382,554	322,817	129,713	126,937	

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Director

Feroz Rizvi Director

Condensed Interim Statement of Changes In Equity (Unaudited) For the nine months period ended September 30, 2014

	Issued, subscribed and paid-up capital	Capital reserve	Reserve for exceptional losses	Investment fluctuation reserve	Reserve for issue of bonus shares	General reserve	Retained earnings	Total
			(Rupee	s in	thous	and)		
Balance as at January 01, 2013 (Audited)	531,526	2,251	2,164	3,000	-	293,649	362,371	1,194,961
Final dividend for the year ended December 31, 2012 @ 40% (Rs. 4 per share)	-	-				-	(212,610)	(212,610)
Transfer to general reserve	-	-	-	-	-	43,000	(43,000)	-
Transfer to reserve for bonus shares	-	-	-	-	106,305	-	(106,305)	-
Issue of bonus shares @ 20%	106,305	-	-	-	(106,305)	-	-	-
Total comprehensive income for the period	-	-	-	-	-	-	322,817	322,817
Balance as at September 30, 2013 (Un-audited)	637,831	2,251	2,164	3,000	<u>.</u>	336,649	323,273	1,305,168
Balance as at January 01, 2014 (Audited)	637,831	2,251	2,164	3,000	-	336,649	456,136	1,438,031
Final dividend for the year ended December 31, 2013 @ 50% (Rs. 5 per share)	-	-	-	-	-	-	(318,916)	(318,916)
Transfer to general reserve	-	-	-	-	-	77,000	(77,000)	-
Transfer to reserve for bonus shares	-	-	-	-	63,783	-	(63,783)	-
Issue of bonus shares @ 10%	63,783	-	-	-	(63,783)	-	-	-
Total comprehensive income for the period	-	-	-	-	-	-	382,554	382,554
Balance as at September 30, 2014 (Un-audited)	701,614	2,251	2,164	3,000		413,649	378,991	1,501,669

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Director

Director

Condensed Interim Cash Flow Statement (Unaudited) For the nine months period ended September 30, 2014

	Note	September 30, 2014 (Rupees in	September 30, 2013 a thousand)
Operating cash flows			
Underwriting activities Premiums received Reinsurance premiums paid Claims paid Reinsurance and other recoveries received Commission paid Commission received Other underwriting payments Other underwriting receipts		1,111,663 (458,507) (212,938) 53,888 (64,633) 130,403 (478) 13,572	867,566 (414,794) (202,634) 93,412 (54,420) 113,413 (763) 12,030
Net cash inflow from underwriting activities		572,970	413,810
Other operating activities Income tax paid General and management expenses paid Loans - net		(111,580) (265,460) (50)	(87,733) (285,760) (6)
Net cash outflow from other operating activities		(377,090)	(373,499)
Total cash inflow / from all operating activities		195,880	40,311
Investment activities Profit / return received Dividends received Rentals received Payments for purchase of investments Proceeds from disposal of investments Payments against purchase of fixed assets Payment against purchase of intangible assets Proceeds from disposal of fixed assets		13,870 63,892 6,865 (955,996) 995,342 (7,384) (2,387) 2,282	25,283 43,365 5,183 (715,716) 761,179 (6,414) (2,372) 17,408
Total cash inflow from investing activities		116,484	127,916
Financing activities Dividends paid Financial charges paid		(319,269) (319)	(204,999) (277)
Total cash out flow from financing activities		(319,588)	(205,276)
Net cash inflow / (outflow) from all activities Cash and cash equivalents at the beginning of the period	d	(7,224) 162,163	(37,049) 282,013
Cash and cash equivalents at the end of the period	12	154,939	244,964
Reconciliation of operating cash flows to profit and loss account is g	iven as no	te 12.1 to the interin	n financial information.

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Director

Feroz Rizvi Director

Condensed Interim Statement of Premiums (Unaudited)

For the nine months period ended September 30, 2014

Three months period ended September 30

Business underwritten inside Pakistan

Firect and facultative	Premiums		emium reserve	Premiums	Reinsurance	Prepaid re	ceded	Reinsurance	2014	2013
Direct and facultative	written	Opening	Closing (Rupe	earned e e s i n	ceded thousa	Opening and)	Closing	expense	Net premi	um revenue
Class			(,				
Fire and property damage	62,314	292,483	228,284	126,513	46,796	192,436	148,693	90,539	35,974	28,601
Marine, aviation and transport	130,746	48,503	47,584	131,665	44,306	17,528	16,944	44,890	86,775	82,793
Motor	116,159	188,370	211,873	92,656	28,953	9,607	27,038	11,522	81,134	67,219
Miscellaneous	52,657	258,193	224,026	86,824	31,353	182,533	157,046	56,840	29,984	24,622
Total	361,876	787,549	711,767	437,658	151,408	402,104	349,721	203,791	233,867	203,235
Treaty	-	-	-	-	-	-	-	-	-	-
Grand total	361,876	787,549	711,767	437,658	151,408	402,104	349,721	203,791	233,867	203,235

Nine months period ended September 30

Business underwritten inside Pakistan

Direct and facultative	Premiums written			ceded	Reinsurance expense	2014 2013 Net premium revenue				
			(Rup	ees in	thous	and)				
Class										
Fire and property damage	327,019	257,456	228,284	356,191	199,377	211,167	148,693	261,851	94,340	69,457
Marine, aviation and transport	376,786	38,291	47,584	367,493	132,749	12,327	16,944	128,132	239,361	226,953
Motor	321,024	146,943	211,873	256,094	48,146	6,068	27,038	27,176	228,918	181,286
Miscellaneous	187,957	290,158	224,026	254,089	97,969	231,143	157,046	172,066	82,023	68,944
Total	1,212,786	732,848	711,767	1,233,867	478,241	460,705	349,721	589,225	644,642	546,640
Treaty	-	-	-	-	-	-	-	-	-	-
Grand total	1,212,786	732,848	711,767	1,233,867	478,241	460,705	349,721	589,225	644,642	546,640

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Director

Dranaid rainauranaa

Feroz Rizvi Director

Condensed Interim Statement of Claims (Unaudited) For the nine months period ended September 30, 2014

underwritten inside Pakistan					Reinsurance and other	Reinsurance recoveries in	respect of	Reinsurance and other		
Direct and facultative	Claims paid	Outstand Opening	ding claims Closing	Claims expense	recoveries received	outstandir Opening	ng claims Closing	recoveries revenue	2014 Net claims	2013 s expense
				e e s in	thous					
Class										
Fire and property damage	3,051	166,472	142,488	(20,933)	2,657	162,324	138,234	(21,433)	500	1,21
Marine, aviation and transport	28,092	69,620	64,931	23,403	14,982	51,767	48,005	11,220	12,183	6,31
Motor	36,061	77,966	74,277	32,372	3,884	20,311	12,602	(3,825)	36,197	31,46
Miscellaneous	18,269	40,243	42,394	20,420	5,436	30,583	29,795	4,648	15,772	12,90
Total	85,473	354,301	324,090	55,262	26,959	264,985	228,636	(9,390)	64,652	51,900
Treaty	-	3,780	3,780	-	-	-	-	-	-	-
Grand total	85,473	358,081	327,870	55,262	26,959	264,985	228,636	(9,390)	64,652	51,900

	N	line mo	onths p	eriod	e n d e d	Septe	mber	3 0		
Business underwritten inside Pakistan Direct and facultative	Claims paid	Outstand	ding claims Closing	Claims expense	Reinsurance and other recoveries received	Reinsurance recoveries ir outstandir Opening	respect of	Reinsurance and other recoveries revenue		2013 s expense
			(Rup	ees in	thousa	and)				
Class										
Fire and property damage	28,449	169,503	142,488	1,434	25,420	165,151	138,234	(1,497)	2,931	3,600
Marine, aviation and transport	39,788	41,075	64,931	63,644	23,589	34,336	48,005	37,258	26,386	20,997
Motor	97,563	56,994	74,277	114,846	6,251	9,713	12,602	9,140	105,706	72,374
Miscellaneous	55,651	38,177	42,394	59,868	21,842	27,257	29,795	24,380	35,488	31,730
Total	221,451	305,749	324,090	239,792	77,102	236,457	228,636	69,281	170,511	128,701
Treaty	-	3,780	3,780	-	-	-	-	-	-	-
Grand total	221,451	309,529	327,870	239,792	77,102	236,457	228,636	69,281	170,511	128,701

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Condensed Interim Statement of Expenses (Unaudited)

For the nine months period ended September 30, 2014

Three months period ended September 30

Business underwritte	n inside Pakistan									
Direct and	d facultative	Commissions paid or payable	Deferred of Opening	commission_ Closing	Net commission expenses	Other management expenses	Underwriting expense	Commissions from reinsurers	2014 Net underw	2013 riting expense
			(Rup	ees in	thous	and)	· ·			<u> </u>
Class										
Fire and pro	perty damage	12,463	17,407	20,818	9,052	12,877	21,929	18,128	3,801	(3,917)
Marine, avia	ation and transport	4,699	2,027	1,494	5,232	24,364	29,596	14,310	15,286	10,767
Motor		7,421	18,874	17,455	8,840	32,951	41,791	933	40,858	46,422
Miscellaneo	pus	3,953	21,199	18,679	6,473	10,207	16,680	8,533	8,147	3,402
Total		28,536	59,507	58,446	29,597	80,399	109,996	41,904	68,092	56,674
Treaty		-	-	-	-	-	-	-	-	-
Grand tota	ıl	28,536	59,507	58,446	29,597	80,399	109,996	41,904	68,092	56,674

Nine months period ended September 30

iness underwritten inside Pakistan									
Direct and facultative	Commissions paid or payable	Deferred Opening	commission Closing	Net commission expenses	Other management expenses	Underwriting expense	Commissions from reinsurers	2014 Net underwi	2013 riting expense
		(Rup	ees in	thous	and)				
Class									
Fire and property damage	31,738	15,606	20,818	26,526	54,892	81,418	52,533	28,885	15,187
Marine, aviation and transport	14,058	1,804	1,494	14,368	63,327	77,695	39,342	38,353	39,296
Motor	25,071	16,588	17,455	24,204	89,267	113,471	2,018	111,453	83,812
Miscellaneous	8,193	29,675	18,679	19,189	31,607	50,796	26,668	24,128	27,885
Total	79,060	63,673	58,446	84,287	239,093	323,380	120,561	202,819	166,180
Treaty	-	-	-	-	-	-	-	-	-
Grand total	79,060	63,673	58,446	84,287	239,093	323,380	120,561	202,819	166,180

Note:

Commission from reinsurers is arrived at after taking impact of opening and closing unearned commission.

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Director

Feroz Rizvi Director

Nine months ended

Three months ended

Condensed Interim Statement of Investment Income (Unaudited)

For the nine months period ended September 30, 2014

	2014	2013	September 30 2014 20	
Income from non-trading investments	(Rupees in	thousand)	(Hupees ir	thousand)
Held to maturity				
Return on fixed income securities and deposits	5,958	4,878	2,634	1,808
Available for sale				
Dividend income	76,847	54,255	20,101	17,090
Gain on sale of available for sale investments	147,455	125,383	52,466	58,901
Less: Investment related expenses	(465)	(526)	(187)	(246)
Impairment in value of available for sale investments	(2,837)			
Net investment income	226,958	183,990	75,014	77,553

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Director

Director

Notes to the Interim Financial Information (Unaudited)

For the nine months period ended September 30, 2014

1. Legal status and nature of business

Atlas Insurance Limited (the Company) was incorporated as a public limited Company in Lahore on September 06, 1934 and is listed on Lahore and Karachi stock exchanges. The Company is engaged in general insurance business. The registered office of the Company is situated at 3-Bank Square, Lahore.

2. Statement of compliance

This interim financial information of the Company for the nine months period ended September 30, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.

The disclosures made in this interim financial information have, however, been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan (SECP) in its Circular No. 7 of 2003 and International Accounting Standard 34, Interim Financial Reporting. They do not include all the information required for full annual financial statements, and this interim financial information should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2013.

3. Significant accounting policies

The accounting policies and methods of computation adopted in the preparation of this interim financial information are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended December 31, 2013 except as follows:

3.1 New and amended standards and interpretations

The Company has adopted the following amended IFRS which became effective during the period:

- IAS 32 - Financial Instruments: Presentation - (Amendment) - Offsetting Financial Assets and Financial Liabilities
- Impairment of Assets (Amendment) Recoverable Amount Disclosures for IAS 36 Non-Financial Assets
- IAS 39 Financial Instruments: Recognition and Measurement – (Amendment) - Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 - Levies

IFAS 3 - Profit and Loss Sharing on Deposits

The adoption of the above amendments to accounting standards and interpretations did not have any material effect on this interim financial information.

4. **Basis of measurement**

This interim financial information has been prepared under historical cost convention.

5. Accounting estimates and judgments

In preparing this interim financial information, the estimates / judgments and associated assumptions made by management in applying the Company's accounting policies and reported amounts of assets, liabilities, income and expenses are the same as those applied in the annual financial statements as at and for the year ended December 31, 2013.

6. Financial risk management

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company for the year ended December 31, 2013.

7. **Contingencies and commitments**

7.1 Contingencies

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

7.2 Commitments

The amount of future payment under operating lease and the period in which these payments will become due are as follows:

paymonte niii socome dae d	Note	September 30, 2014 (Unaudited) (Rupees in	December 31, 2013 (Audited) thousand)
Not later than one year Later than one year not later Later than five years	than five years	38,701 31,213 -	34,979 30,087
		69,914	65,066
8. Investments			
Held to maturity			
Pakistan Investment Bonds (Market Treasury Bills (MTBs)	PIBs)	75,938	69,622
Available for sale	8.1	75,938	69,622
Mutual funds Quoted shares		794,891 844,539	781,970 698,780
		1,639,430	1,480,750
		1,715,368	1,550,372
Aggregate market value of in	vestments	2,953,136	2,541,982

This represents carrying amount of PIBs and MTBs placed as statutory deposit with the 8.1 State Bank of Pakistan in accordance with the requirements of Section 29(2)(a) of the Insurance Ordinance, 2000.

September 30, December 31,

	2014 (Unaudited) (Rupees ir	2013 (Audited) n thousand)
Fixed assets		
Tangible		
Opening net book value Add: Additions during the period / year	53,856 7,385	65,576 10,014
	61,241	75,590
Less: Disposals during the period / year (at book value) Depreciation charged during the period / year	2,292 6,571	11,846 9,888
	8,863	21,734
loke a wilder	52,378	53,856
Intangible		
Opening net book value Addition Amortization charged during the period / year	2,284 2,387 (1,082)	851 2,371 (938)
	3,589	2,284

9.

Basic and diluted earnings per share 10.

The earnings per share in the corresponding periods have been restated to take into account the effect of bonus shares issued during the current period. Prior to this restatement, the earnings per share were Rs. 5.06 and Rs. 1.99 for the nine months and three month period ended September 30, respectively.

Nine months	period ende						
September 30							
2014	2013						
(Unaudited)							
(Rupees in thousand)							

11. **Provision for taxation**

Current 98,451 106,929 Deferred (1,487)(1,994)96,964 104,935

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

Nine months	Nine months period ended						
Septer	September 30						
2014	2013						
(Unai	(Unaudited)						
(Rupees in	(Rupees in thousand)						

382,554

322,817

12. Cash and cash equivalents at the end of the period

For the purposes of cash flow statement cash includes:

	Cash and other equivalents Current and other accounts	416 154,523	328 244,636
12.1	Reconciliation to profit and loss account	154,939	244,964
	Operating cash flows Depreciation expense Amortization of intangible assets Profit on disposal of fixed assets Financial charges Provision for doubtful debts Increase in assets other than cash Increase in liabilities other than borrowings	195,880 (6,571) (1,076) (10) (319) (10,335) 110,815 (42,439)	40,311 (7,377) (673) 6,688 (277) (10,027) 171,378 (101,731)
	Other adjustments		
	 Decrease in provision for unearned premium Increase in commission income unearned Investment income Rental and other income Decrease in provision for commission expense deferred 	(89,903) (9,843) 226,958 14,623 (5,226)	33,569 (5,504) 183,990 17,384 (4,914)

13. **Transactions with related parties**

Related parties comprise associated undertakings, other related group companies, directors of the Company and post employment benefit plans. The Company in the normal course of business carries out transactions with various related parties. The period end balances and transactions with related parties are as follows:

Related parties	Period end balances	September 30, 2014 (Unaudited) (Rupees in	2013 (Audited)	
	Provision for outstanding claims (including IBNR) Premium received in advance Premium due but unpaid	241,097 3,434 150,760	175,871 - 178,585	

		Nine months period ended September 30			
		2014 2013 (Unaudited) (Rupees in thousand)			
	Transactions during the year	(Hapees II	i tilousuriaj		
	Premium underwritten Premium collected Claims paid Assets purchased Assets sold Rent received Rent paid Expenses paid Donations Dividend paid Dividend received Investments purchased Investments sold	621,896 667,450 68,778 5,843 875 3,820 1,260 1,050 4,450 249,007 35,282 657,386 687,630	544,037 616,247 51,053 2,327 - 3,735 1,496 645 4,360 166,004 21,460 441,400 486,933		
Post employment benefit plans	Transactions during the year Expense charged	12,431	10,497		
Key management personnel	Compensation	91,536	69,498		

Contributions to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of contribution plan.

14. Segment reporting

There has been no change in the basis of segmentation or the measurement basis of segment profit or loss since December 31, 2013. Class of business wise revenue and results have been disclosed in the condensed interim statement of premiums and profit and loss account, respectively are prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002.

Segment wise assets and liabilities are as follows:

	Fire & property damage		Marine, aviation & transport		Motor		Miscellaneous		Total	
	Sep. 30, 2014 (Un-audited)	Dec. 31, 2013 (Audited)	Sep. 30, 2014 (Un-audited) (R u	Dec. 31, 2013 (Audited) p e e	Sep. 30, 2014 (Un-audited) s i n	Dec. 31, 2013 (Audited) t h	Sep. 30, 2014 (Un-audited) o u s	Dec. 31, 2013 (Audited) a n d	Sep. 30, 2014 (Un-audited)	Dec. 31, 2013 (Audited)
Segment assets Unallocated assets Consolidated total assets	329,952	315,998	340,422	370,431	237,229	221,552	235,371	257,627	1,142,974 1,967,517 3,110,491	1,165,608 1,849,128 3,014,736
Segment liabilities Unallocated liabilities Consolidated total liabilities	424,064	401,420	403,180	419,609	277,638	250,139	303,158	322,374	1,408,040 200,782 1,608,822	1,393,542 183,163 1,576,705

15. Date of authorization for issue

This interim financial information was authorized for issue by the Board of Directors of the Company on October 29, 2014.

16.

Figures in these interim financial information have been rounded off to the nearest thousand rupees unless otherwise specified.

Arshad P. Rana Chief Executive

Director

Director

Chairman

COMPANY OFFICES

HEAD OFFICE

3-Bank Square PABX:

(042) 37320542, 37320543, Shahrah-e-Quaid-e-Azam, Lahore. 37310658, 37322271

37322273

Fax: (042) 37234742

ARSHAD P. RANA Direct: (042) 37234812 Chief Executive Officer Fax:

(042) 37116260

NISAR ZAMAN KHAN Direct: (042) 37358360 Head of Marketing and Sales Extension: 404

RASHID AMIN Direct: (042) 37234757

Chief Financial Officer Extension: 403

MUHAMMAD SAEED Direct: (042) 37323270 Head of Claims Extension: 304

QUDSIA NAHEED Direct: (042) 37245348

Vice President (Admin/HR) Extension: 303

ABDUL RAZZAQ GHAURI Direct: (042) 37314241

Extension: Vice President (IT) 402

SALEEM MEHMOOD Extension: 428

Chief Internal Auditor

NORTH ZONE OFFICES & BRANCHES

LAHORE

CH. TAYYAB HUSSAIN City Branch

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Shahrah-e-Quaid-e-Azam, 37312868, 37230558-9

Lahore. Fax: (042) 37212367

MUHAMMAD MUNIR QAZI Gulberg Branch

Chief Manager Office No. 335, 3rd Floor, Land Mark (042) 35775733-4

Plaza, Jail Road, Lahore Fax: (042) 35714514

MUHAMMAD IJAZ Al-Noor Branch

Al-Noor Building, 43-Bank Square Chief Manager (042) 37358805

> Shahrah-e-Quaid-e-Azam, Lahore. Fax: (042) 37237343

KH. MUHAMMAD NADEEM Napier Road Branch

Branch Manager Nairobi Mansion (042) 37352560

Napier Road, Lahore. Fax: (042) 37358190 MUHAMMAD WASIM PURI Mall Road Branch Branch Manager Hafeez Chambers. (042) 36305595, 36271663 85- Shahrah-e-Quaid-e-Azam. Fax: (042) 36369576 Lahore. CH. ZEESHAN AHMED Main Boulevard Branch Branch Manager Office No-6, 2nd Floor, (042) 35784309, 37034673 Al-Hafeez View, 67-D/1, Fax: (042) 35784310 Sir Syed Road, Gulberg-III, Lahore **RAWALPINDI** MAHMOOD AHMED 101/13. Bank Road. Chief Manager Grand Hotel Building, (051) 5563413, 5516546 MANZAR ALI NAQVI P.O. Box 119, Rawalpindi. Fax: (051) 5798083 Manager **FAISALABAD** MUHAMMAD ASIF AKRAM 123-B, People's Colony No. 1, (041) 8721256, 8734176 D - Ground, Faisalabad, Branch Manager Fax: (041) 8732499 SIALKOT REHAN NAZIR GHUMAN Kutchery Road, Sialkot. (052) 4264195, 4594520 Fax: (052) 4290095 Branch Manager **ISLAMABAD** AASIM MAJEED Office No. 4, 4th Floor, (051) 2270629-30 Deputy Chief Manager Sector F-7/G-7, Channab Center, Fax: (051) 2804115 Jinnah Avenue, Blue Area, Islamabad. **MULTAN** SAQIB MAQSOOD KHAN Atlas Honda Building (061) 4544494 Azmat Wasti Road, Multan, Fax: (061) 4786198 Chief Manager **SOUTH ZONE OFFICE** Ground Floor, Federation House, PABX: (021) 35378806-7 Abdullah Shah Ghazi Road, 35369394-6 Main Clifton, Karachi. Fax: (021) 35378515 ARSHAD P. RANA Direct: (021) 35378757 Chief Executive Officer MUHAMMAD IMRAN Asst. Vice President (Non Motor) Extension: 217 JAWAID IRSHAD Manager Motor Extension: 215 MUHAMMAD AFZAL

Extension:

202

Company Secretary

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