

HALF YEARLY REPORT June 30, 2014



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Company Information

Board of Directors

Yusuf H. Shirazi Chairman

Feroz Rizvi Director

Isphanyar M. Bhandara Director

Ali H. Shirazi Director

Frahim Ali Khan Director

Jawaid Iqbal Ahmed Director

Arshad P. Rana Chief Executive

Muhammad Afzal Company Secretary

Audit Committee

Feroz Rizvi Chairman

Ali H. Shirazi Member

Frahim Ali Khan Member

Muhammad Afzal Secretary

Saleem Mahmood Akhtar Chief Internal Auditor

Human Resource & Remuneration Committee

Isphanyar M. Bhandara Chairman

Ali H. Shirazi Member

Arshad P. Rana Member

Qudsia Naheed Secretary

Investment Committee

Ali H. Shirazi Chairman

Frahim Ali Khan Member

Arshad P. Rana Member

Rashid Amin Member

Muhammad Afzal Secretary

Information Technology (IT) Committee

Ali H. Shirazi Chairman

Frahim Ali Khan Member

Arshad P. Rana Member

Abdul Razzaq Ghauri Secretary

Underwriting Committee

Frahim Ali Khan Chairman

Arshad P. Rana Member

Muhammad Saeed Member

Athar Maqsood Paracha Secretary

Company Information

Claims Settlement Committee

Frahim Ali Khan Chairman

Arshad P. Rana Member

Athar Maqsood Paracha Member

Muhammad Saeed Secretary

Reinsurance & Co-insurance Committee

Frahim Ali Khan Chairman

Arshad P. Rana Member

Muhammad Saeed Member

Syed Nasir Hussain Secretary

Management Committee

Arshad P. Rana Chief Executive

Nisar Zaman Khan Head of Marketing & Sales

Rashid Amin Chief Financial Officer

Muhammad Saeed Head of Claims

Qudsia Naheed Vice President (Admin & HR)

Abdul Razzaq Ghauri Vice President (IT)

Auditors

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Legal Advisors

Mohsin Tayebaly & Co. Agha Faisal Barrister at Law

Tax Advisor

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Share Registrar

Hameed Majeed Associates (Pvt) Limited H. M. House, 7-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore Tel: (92-42) 37235081-82 Fax: (92-42) 37358817

Bankers

Allied Bank Limited Bank Alfalah Limited Bank of Punjab Faysal Bank Limited Habib Bank Limited MCB Bank Limited National Bank of Pakistan NIB Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited

Registered & Head Office

3-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore Tel: (92-42) 37320542-43, 37322271, 73, 37310658 Fax: (92-42) 37234742 E mail: info@atlasinsurance.com.pk Website: www.atlasinsurance.com.pk

Chairman's Review

It gives me great pleasure to present the un-audited accounts of your Company for the half year ended June 30, 2014.

The Economy

The Pakistan economy continued to make progress. GDP growth was registered at 4.1% in the fiscal year 2013-14 against 3.7% of last year. The government has projected a growth rate of 5.1% for the next fiscal year 2014-15 and signs of improvement were witnessed through rise in private sector credit, contained fiscal deficit, restrained inflation and stability in the exchange rate. Inflation was recorded at 8.3% during 2013-14 as against 7.4% in the last year. Due to healthy foreign remittances of USD 15.8 billion during the year 2013-14 and proceeds from other multilateral sources, the foreign exchange reserves increased to USD 13.8 billion as compared to USD 11 billion of last year. All major sectors provided support to improve economic growth. Industrial sector expanded by 5.84% against growth of 1.37%, while large scale manufacturing posted 5.31% growth as compared to 4.08% during last year. However, the agriculture sector, which grew by 2.12% against 2.88% and the services sector which registered growth of 4.29% against 4.85% of last year, could not achieve the set targets.

Government officials and IMF met in August to review performance of the economy during the last quarter of fiscal year 2013-14. A successful completion of the fourth review and subsequent approval of the IMF's Board is expected to release the fifth loan tranche of approximately USD 550 million, which augurs well for the economy. Exports improved by 1.48% to USD 25.17 billion during fiscal year 2013-14 against USD 24.80 billion of last year and imports increased by 3.80% to USD 41.68 billion as compared to USD 40.16 billion of last year. The Karachi Stock Exchange, on the back of strong corporate results, witnessed a growth of 17% during the first half of calendar year 2014 and the KSE-100 index crossed 29,000 points.

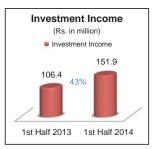
The government however needs to address the structural problems faced by it in the form of trade deficit, fiscal deficit, tax to GDP ratio and energy shortfall on long term basis.

The Company

Your Company continued to show improved results as the gross premium underwritten grew by 16% to Rs. 850.9 million from Rs. 730.8 million in the same period last year. The net premium increased to Rs. 410.8 million as against Rs. 343.4 million. Sound underwriting policies followed by the company resulted in the increased underwriting profit of Rs. 170.2 million compared to Rs. 157.1 million in the same period last year, up 8%. Investment at cost stood at Rs. 1.588 billion (market value Rs. 2.632 billion).



The income from investment increased by 43% to Rs. 151.9 million from Rs. 106.4 million in the same period last year. The Company earned profit before tax of Rs. 309.3 million against Rs. 262.4 million in the same period last year, up 18%.



Future Outlook

Globally, the world economy is floundering once again and growth forecasts have been revised downwards. There are also many flash points of conflict in the Middle East and Ukraine. The oil prices are showing greater volatility. On the domestic front the Government is making serious efforts to overcome energy shortage and improve general Law & Order situation in the country. A comprehensive package of educational sector reforms, a medium term health strategy, public-private partnership in delivery of social services, community involvement and participation are some ways that need to be put in practice with full commitment. Policymakers need to formulate policies that promote competitiveness and prioritize production efficiency and job creation. This will help mobilize the industrial sector, create employment and contribute to revenue.

The management of your company will avail all the opportunities existing in the market to maintain its growth momentum and generate consistent returns for its shareholders.

خُدارحمت كنندِاي عاشقان پاک طینت را

(God blesses the blissful)

Acknowledgement

I would like to thank the Board of Directors, the Chief Executive Officer and his team for their efforts, dedication and sincerity of purpose. I would also express my gratitude to all the reinsurers, our valued clients, banks and SECP for their support and guidance to the Company.

Munaye.

Yusuf H. Shirazi

Directors' Report

The directors have pleasure in submitting the half yearly report of the company together with the un-audited accounts reviewed by the auditors and the auditors report for the period ended June 30, 2014.

	<u>June 30,</u> 2014 (Rupees	<u>June 30,</u> 2013 in thousand)
The overall business figures are:		
Net premium Net claims Investment and other income Net commission Expenses of management Financial results are as follows:	410,775 105,859 162,140 23,967 158,694	343,405 76,801 124,555 25,821 135,327
rinancial results are as follows.		
Profit before tax	309,304	262,378
Less: Provision for taxation	56,463	66,498
Profit after tax	252,841	195,880

Chairman's Review

The accompanying Chairman's Review deals with the performance of the company during the period and future outlook. The directors of the company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, bankers, reinsurers and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the company's officers, staff and field force.

For and on behalf of the Board of Directors

Arshad P. Rana Chief Executive

Lahore: August 27, 2014

Pattern of Shareholding As at June 30, 2014

Number of	Shar	reholding	
shareholders	From	То	Share held
243	1	100	6,983
211	101	500	54,752
133	501	1,000	94,646
328	1,001	5,000	806,396
135	5,001	10,000	936,823
66	10,001	15,000	814,841
33	15,001	20,000	566,447
16	20,001	25,000	354,550
22	25,001	30,000	599,131
16	30,001	35,000	520,821
8	35,001	40,000	300,576
7	40,001	45,000	301,249
6	45,001	50,000	287,661
2	50,001	55,000	103,330
6	55,001	60,000	337,971
8	60,001	65,000	504,173
1	65,001	70,000	65,572
4	70,001	75,000	285,228
4	75,001	80,000	315,526
2	80,001	85,000	166,195
2	90,001	95,000	186,775
1	95,001	100,000	96,000
1	100,001	105,000	102,500
3	105,001	110,000	328,400
2	115,001	120,000	232,879
1	125,001	130,000	130,000
1	130,001	135,000	130,541
2	140,001	145,000	280,512
1	145,001	150,000	149,672
1	150,001	155,000	150,001
1	155,001	160,000	157,278
2	170,001	175,000	347,350
1	175,001	180,000	176,803
1	200,001	205,000	203,926
1	225,001	230,000	230,000
1	260,001	265,000	261,990
1	280,001	285,000	280,579
1	340,001	345,000	340,949
1	450,001	455,000	452,152
1	455,001	460,000	457,029
1	1,280,001	1,285,000	1,282,824
1	1,925,001	1,930,000	1,929,336
1	1,975,001	1,980,000	1,978,915
1	6,920,001	6,925,000	6,923,144
1	22,065,001	22,070,000	22,068,013
1	23,860,001	23,865,000	23,860,942
1,283	20,000,001	20,000,000	70,161,381

Half Yearly Report June 2014

Shareholders' Information

As at June 30, 2014

Categories of shareholders	Shares held	Percentage %
Director, Chief Executive and their spouse and minor children	94,010	0.13%
Associated Companies, undertakings and related parties	54,781,436	78.08%
NIT and ICP	753	0.00%
Banks, Development Finance Institutions, Non-Banking Financial Institutions	64,500	0.09%
Insurance Companies	2,267,915	3.23%
Modaraba and Mutual Funds	3,000	0.00%
Shareholders holding 10% and above	45,928,955	65.46%
General Public :		
a. Local	10,884,874	15.51%
b. Foriegn	-	0.00%
Others :		
Joint Stock Companies Trusts Others	262,129 18,744 1,784,020	0.37% 0.03% 2.54%

Auditors' Report to the Members on Review of Interim Financial Information

Introduction

We have reviewed the accompanying:

- (i) condensed interim balance sheet;
- (ii) condensed interim profit and loss account;
- (iii) condensed interim statement of comprehensive income;
- (iv) condensed interim cash flow statement;
- (v) condensed interim statement of changes in equity;
- (vi) condensed interim statement of premiums;
- (vii) condensed interim statement of claims;
- (viii) condensed interim statement of expenses; and
- (ix) condensed interim statement of investment income

and notes to the condensed interim financial information of Atlas Insurance Limited (the Company) as at June 30, 2014 and for the six months period then ended (here-in-after referred to as 'interim financial information'). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

Conclusion

Based on our review nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting.

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Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Engagement Partner: Mohammed Junaid

Lahore

Date: August 27, 2014

		Condense	ed Interim As at
	Note	June 30, 2014 (Unaudited) (Rupees in	December 31, 2013 (Audited) n thousand)
Share capital and reserves			
Authorised share capital 80,000,000 (December 31, 2013: 80,000,000) ordinary shares of Rs.10 each		800,000	800,000
lssued, subscribed and paid up capital 70,161,381 (December 31, 2013: 63,783,074) ordinary shares of Rs.10 each		701,614	637,831
Reserves Retained earnings		421,064 249,278	344,064 456,136
		1,371,956	1,438,031
Underwriting provisions			
Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned		358,081 787,549 74,785	309,529 732,848 62,925
Total underwriting provisions		1,220,415	1,105,302
Creditors and accruals			
Premium received in advance Amounts due to other insurers / reinsurers Accrued expenses Taxation - provision less payments Other creditors and accruals		12,739 247,626 75,333 29.114 86,589	8,052 236,671 77,023 30,488 77,869
Other liabilities		451,401	430,103
Deposits against performance bonds Unclaimed dividends		9,121 31,525	9,453 31,847
		40,646	41,300
TOTAL LIABILITIES		1,712,462	1,576,705
TOTAL EQUITY AND LIABILITIES		3,084,418	3,014,736
CONTINGENCIES AND COMMITMENTS	7		

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Balance Sheet

June 30, 2014

	Note	<u>June 30,</u> 2014 (Unaudited) (Rupees ir	December 31, 2013 (Audited) h thousand)
Cash and bank deposits			
Cash and other equivalents Current and other accounts		309 206,704	112 162,051
	12	207,013	162,163
Loans to employees - secured considered good		230	162
Investments	8	1,588,346	1,550,372
Deferred taxation		17,364	20,257
Current assets - others			
Premiums due but unpaid Amounts due from other insurers / reinsurers Salvage recoveries accrued Accrued investment income Reinsurance recoveries against outstanding claims Deferred commission expense Prepayments Sundry receivables		342,131 118,644 5,385 2,967 264,985 59,507 403,939 16,625	260,165 110,557 6,810 348 236,457 63,673 533,695 13,937
Fixed assets		1,214,183	1,225,642
Tangible	9		
Freehold land Building on freehold land Furniture and fixtures Office equipments Computers - owned Motor vehicles - owned		1,168 11,514 2,790 9,983 7,448 20,399	1,168 11,809 2,937 10,561 7,620 19,761
Intangible	9	53,302	53,856
Computer software		3,980	2,284
TOTAL ASSETS		3,084,418	3,014,736

Freedom

Arshad P. Rana

Chief Executive

Ali H. Shirazi Director

0 () Feroz Rizvi Director

Yusuf H. Shirazi

rusut H. Shir Chairman

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Condensed Interim Profit and Loss Account (Unaudited)

For the six months period ended June 30, 2014

			Three mo	nths perio	od ended	June 30		
	Note	Fire and property damage	Marine, aviation and transport	Motor	Misc.	Treaty	2014	2013
	11010	duniugo	(Rupe		thous			
Revenue account			V - I -			,		
Net premium revenue Net claims Expenses Net commission		33,301 (966) (21,333) 8,320	81,216 (13,118) (20,916) 9,567	76,001 (32,151) (32,293) (7,695)	30,258 (10,832) (11,216) 1,689		220,776 (57,067) (85,758) 11,881	186,270 (35,702) (71,292) 13,461
Underwriting result		19,322	56,749	3,862	9,899	-	89,832	92,737
Investment income Rental income Other income Financial charges General and administration expens	es						83,153 1,676 2,794 (177) (10,960) 76,486	51,565 1,640 10,057 (131) (10,149) 52,982
Profit before taxation							166,318	145,719
Provision for taxation							(23,206)	(39,014)
Profit after taxation							143,112	106,705
Basic and diluted earnings per share - Rupees	10						2.04	Restated 1.52
			Six mon	ths period	l ended J	une 30		
		Fire and	Marine,					
	Note	property damage	aviation and transport	Motor	Misc.	Treaty	2014	2013
			(Rupe	es in	thous	and)		
Revenue account		=0.000			=0.000			
Net premium revenue Net claims		58,366 (2,431)	152,586 (14,203)	147,784 (69,509)	52,039 (19,716)	-	410,775	343,405 (76,801)
Expenses Net commission		(42,015) 16,931	(38,963) 15,896	(56,316) (14,279)	(21,400) 5,419	-	(105,859) (158,694) 23,967	(135,327) 25,821
		(42,015)	(38,963)	(56,316)	(21,400)		(158,694)	(135,327)
Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expens	es	(42,015) 16,931	(38,963) 15,896	(56,316) (14,279)	(21,400) 5,419	-	(158,694) 23,967	(135,327) 25,821
Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expens Profit before taxation		(42,015) 16,931	(38,963) 15,896	(56,316) (14,279)	(21,400) 5,419	-	(158,694) 23,967 170,189 151,944 3,352 6,844 (248) (22,777) 139,115 309,304	(135,327) 25,821 157,098 106,437 3,194 14,924 (207) (19,068) 105,280 262,378
Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expens Profit before taxation Provision for taxation	es 11	(42,015) 16,931	(38,963) 15,896	(56,316) (14,279)	(21,400) 5,419	-	(158,694) 23,967 170,189 151,944 3,352 6,844 (248) (22,777) 139,115 309,304 (56,463)	(135,327) 25,821 157,098 106,437 3,194 14,924 (207) (19,068) 105,280 262,378 (66,498)
Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expens Profit before taxation Provision for taxation Profit after taxation	11	(42,015) 16,931 30,851	(38,963) 15,896	(56,316) (14,279)	(21,400) 5,419	-	(158,694) 23,967 170,189 151,944 3,352 6,844 (248) (22,777) 139,115 309,304	(135,327) 25,821 157,098 106,437 3,194 14,924 (207) (19,068) 105,280 262,378
Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expens Profit before taxation Provision for taxation	11 accoun of the pe hs ended share (20 us shares	(42,015) 16,931 30,851 t riod June 30 12: Rs. 4 p	(38,963) 15,896 115,316 115,316 ber share)	(56,316) (14,279)	(21,400) 5,419	-	(158,694) 23,967 170,189 151,944 3,352 6,844 (248) (22,777) 139,115 309,304 (56,463)	(135,327) 25,821 157,098 106,437 3,194 14,924 (207) (19,068) 105,280 262,378 (66,498)
Net commission Underwriting result Investment income Rental income Other income Financial charges General and administration expens Profit before taxation Profit after taxation Profit after taxation Profit after taxation Profit after taxation Profit after taxation for the six mont Transfer to general reserve Final dividend for 2013 @ Rs. 5 per Transfer to reserve for issue of bon Balance unappropriated profit Basic and diluted earnings	11 accoun of the pe hs ended share (20 us shares iit at the 10	(42,015) 16,931 30,851 triod June 30 12: Rs. 4 p end of th	(38,963) 15,896 115,316 (115,316) (1	(56,316) (14,279) 7,680	(21,400) 5,419 16,342	-	(158,694) 23,967 170,189 151,944 3,352 6,844 (248) (22,777) 139,115 309,304 (56,463) 252,841 (77,000) (318,916) (63,783) 249,278	(135,327) 25,821 157,098 106,437 3,194 14,924 (207) (19,068) 105,280 262,378 (66,498) 195,880 (43,000) (212,610) (106,305) 196,336 Restated

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Yusuf H. Shirazi Chairman

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Condensed Interim Statement of Comprehensive Income (Unaudited) For the six months period ended June 30, 2014

	Six months period ended June 30, June 30, 2014 2013 (Rupees in thousand)		<u>June 30,</u> 2014	period ended $\frac{June 30,}{2013}$ thousand)
Profit for the period	252,841	195,880	143,112	106,705
Other comprehensive income for the period	-	-		-
Total comprehensive income for the period	252,841	195,880	143,112	106,705

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Yusúf H. Shirazi Chairman

Condensed Interim Statement of Changes In Equity (Unaudited) For the six months period ended June 30, 2014

		Reserves						
	lssued, subscribed and paid-up capital	Capital reserve	Reserve for exceptional losses		Reserve for issue of bonus shares	General reserve	Retained earnings	Total
			(Rupe	es in	thous	and)		
Balance as at January 1, 2013 (Audited)	531,526	2,251	2,164	3,000		293,649	362,371	1,194,961
Final dividend for the year ended December 31, 2012 @ 40% (Rs. 4 per share	e) -		-		-		(212,610)	(212,610)
Transfer to general reserve	-	-	-	-	-	43,000	(43,000)	-
Transfer to reserve for bonus shares	-		-	-	106,305		(106,305)	-
Issue of bonus shares @ 20%	106,305		-	-	(106,305)		-	-
Total comprehensive income for the period	-		-	-	-		195,880	195,880
Balance as at June 30, 2013 (Unaudited)	637,831	2,251	2,164	3,000	-	336,649	196,336	1,178,231
Balance as at January 1, 2014 (Audited)	637,831	2,251	2,164	3,000	-	336,649	456,136	1,438,031
Final dividend for the year ended December 31, 2013 @ 50% (Rs. 5 per share	e) -	-	-		-	-	(318,916)	(318,916)
Transfer to general reserve	-		-	-	-	77,000	(77,000)	-
Transfer to reserve for bonus shares	-		-	-	63,783		(63,783)	-
Issue of bonus shares @ 10%	63,783		-	-	(63,783)		-	-
Total comprehensive income for the period	-		-		-		252,841	252,841
Balance as at June 30, 2014 (Unaudited)	701,614	2,251	2,164	3,000		413,649	249,278	1,371,956

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Rizvi Fero Director

Yusúf H. Shirazi Chairman

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Condensed Interim Cash Flow Statement (Unaudited)

For the six months period ended June 30, 2014

Note	<u>June 30,</u> 2014 (Rupees in	<u>June 30,</u> 2013 1 thousand)
Operating Cash Flows		
Underwriting activities Premiums received Reinsurance premiums paid Claims paid Reinsurance and other recoveries received Commission paid Commission received Other underwriting payments Other underwriting receipts	733,487 (294,800) (127,464) 52,265 (45,607) 90,517 (967) 8,857	596,841 (360,708) (130,457) 34,111 (34,687) 83,315 (422) 7,644
Net cash inflow from underwriting activities	416,288	195,637
Other operating activities Income tax paid General and management expenses paid Loans - net	(54,944) (175,586) (68)	(59,944) (187,299) (19)
Net cash outflow from other operating activities	(230,598)	(247,262)
Total cash inflow / (outflow) from all operating activities	185,690	(51,625)
Investment activities		
Profit / return received Dividends received Rentals received Payments for purchase of investments Proceeds from disposal of investments Payments against purchase of fixed assets Payment against purchase of intangible assets Proceeds from disposal of fixed assets	7,579 56,713 5,094 (664,831) 780,139 (5,931) (2,387) 2,270	10,767 36,612 2,122 (467,192) 563,801 (7,647) (2,372) 15,086
Total cash inflow from investing activities	178,646	151,177
Financing activities Dividends paid Financial charges paid	(319,238) (248)	(204,999) (207)
Total cash out flow from financing activities	(319,486)	(205,206)
Net cash inflow / (outflow) from all activities Cash and cash equivalents at the beginning of the period	44,850 162,163	(105,654) 282,013
Cash and cash equivalents at the end of the period 12	207,013	176,359

Reconciliation of operating cash flows to profit and loss account is given as note 12.1 to the interim financial information.

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Yusuf H. Shirazi Chairman

Condensed Interim Statement of Premiums (Unaudited) For the six months period ended June 30, 2014

ss underwritten inside Pakistan	Premiums	Unearned pre	emium reserve	Premiums	Reinsurance	Prepaid rei premium		Reinsurance	2014	2013
Direct and facultative	written	Opening	Closing	earned	ceded	Opening	Closing	expense	Net premiu	m revenue
Class			(Кире	ees in	thousa	ind)				
Fire and property damage	136,922	274,477	292,483	118,916	77,239	200,812	192,436	85,615	33,301	24,2
Marine, aviation and transport	134,144	41,980	48,503	127,621	48,923	15,010	17,528	46,405	81,216	76,0
Motor	111,857	161,375	188,370	84,862	12,544	5,924	9,607	8,861	76,001	59,4
Miscellaneous	72,308	269,543	258,193	83,658	15,242	220,691	182,533	53,400	30,258	26,5
Total	455,231	747,375	787,549	415,057	153,948	442,437	402,104	194,281	220,776	186,2
Treaty	-	-	-	-	-	-	-	-	-	
Grand total	455,231	747,375 Six mo	787,549	415,057 eriod	153,948 e n d e d	442,437	402,104 3 0	194,281	220,776	186,:
ss underwritten inside Pakistan	Premiums	Six mo	nths p emium reserve		ended Reinsurance	June Prepaid rei premium	3 0 nsurance ceded		2014	201
		Six mo	enths p emium reserve Closing	e r i o d Premiums earned	ended Reinsurance ceded	June Prepaid rei <u>premium</u> Opening	3 0			201
ss underwritten inside Pakistan	Premiums	Six mo	enths p emium reserve Closing	eriod Premiums	ended Reinsurance	June Prepaid rei <u>premium</u> Opening	3 0 nsurance ceded	Reinsurance	2014	201
ss underwritten inside Pakistan Direct and facultative	Premiums	Six mo	enths p emium reserve Closing	e r i o d Premiums earned	ended Reinsurance ceded	June Prepaid rei <u>premium</u> Opening	3 0 nsurance ceded	Reinsurance	2014	201 m revenue
ss underwritten inside Pakistan Direct and facultative Class	Premiums written	Six mo Unearned pre Opening	enths p emium reserve Closing (Rupe	eriod Premiums earned eesin	ended Reinsurance ceded thousa	June Prepaid rei <u>premium</u> Opening und)	3 0 nsurance <u>ceded</u> Closing	Reinsurance expense	 2014 Net premiu	201 m revenue 40,8
ss underwritten inside Pakistan Direct and facultative Class Fire and property damage	Premiums written 264,705	Six mo Unearned pre Opening	enths p emium reserve Closing (Rupe 292,483	eriod Premiums earned eesin 229,678	ended Reinsurance ceded thousa 152,581	June Prepaid rei premium Opening and) 211,167	3 0 nsurance ceded Closing	Reinsurance expense 171,312	2014 Net premius 58,366	201 m revenue 40,3 144,
ss underwritten inside Pakistan Direct and facultative Class Fire and property damage Marine, aviation and transport	Premiums written 264,705 246,040	Six mo Unearned pre Opening 257,456 38,291	enths p emium reserve Closing (Rup e 292,483 48,503	e r i o d Premiums earned e e s i n 229,678 235,828	ended Reinsurance ceded thousa 152,581 88,443	June Prepaid rei premium Opening and) 211,167 12,327	3 0 nsurance ceded Closing 192,436 17,528	Reinsurance expense 171,312 83,242	2014 Net premius 58,366 152,586	201 m revenue 40,8 144, ⁻ 114,0
ss underwritten inside Pakistan Direct and facultative Class Fire and property damage Marine, aviation and transport Motor	Premiums written 264,705 246,040 204,865	S i x m o <u>Unearned pre</u> <u>Opening</u> 257,456 38,291 146,943	enths p emium reserve Closing (Rup e 292,483 48,503 188,370	e r i o d Premiums earned e e s i n 229,678 235,828 163,438	ended Reinsurance ceded thousa 152,581 88,443 19,193	June Prepaid rei premium Opening n d) 211,167 12,327 6,068	3 0 nsurance ceded Closing 192,436 17,528 9,607	Reinsurance expense 171,312 83,242 15,654	2014 Net premiun 58,366 152,586 147,784	201 m revenue 40,4 144,5 114, 44,5
ss underwritten inside Pakistan Direct and facultative Class Fire and property damage Marine, aviation and transport Motor Miscellaneous	Premiums written 264,705 246,040 204,865 135,300	S i x m o Unearned pre Opening 257,456 38,291 146,943 290,158	emium reserve Closing (Rup e 292,483 48,503 188,370 258,193	e r i o d Premiums earned e e s i n 229,678 235,828 163,438 167,265	ended Reinsurance ceded thousa 152,581 88,443 19,193 66,616	June Prepaid rei premium Opening und) 211,167 12,327 6,068 231,143	3 0 nsurance ceded Closing 192,436 17,528 9,607 182,533	Reinsurance expense 171,312 83,242 15,654 115,226	2014 Net premiur 58,366 152,586 147,784 52,039	201: m revenue 40,8 144,1 114,0 44,3 343,4 -

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Yusúf H. Shirazi

Chairman

Condensed Interim Statement of Claims (Unaudited)

For the six months period ended June 30, 2014

	Τh	ree mo	nths p	eriod	en d e d	June	3 0			
Business underwritten inside Pakistan	Claims		ing claims	Claims	Reinsurance and other recoveries	Reinsurance recoveries in outstandin	respect of g claims	Reinsurance and other recoveries	2014	2013
Direct and facultative	paid	Opening	Closing	expense	received	Opening	Closing	revenue	Net claims	s expense
			(Rupe	es in	thousa	nd)				
Class										
Fire and property damage	18,195	177,586	166,472	7,081	16,738	172,947	162,324	6,115	966	1,561
Marine, aviation and transport	7,466	41,105	69,620	35,981	4,936	33,840	51,767	22,863	13,118	5,803
Motor	30,102	64,533	77,966	43,535	1,026	9,953	20,311	11,384	32,151	18,709
Miscellaneous	21,521	45,329	40,243	16,435	11,851	36,831	30,583	5,603	10,832	9,629
Total	77,284	328,553	354,301	103,032	34,551	253,571	264,985	45,965	57,067	35,702
Treaty	-	3,780	3,780	-	-	-	-	-	-	-
Grand total	77,284	332,333	358,081	103,032	34,551	253,571	264,985	45,965	57,067	35,702

Six months period

Business underwritten inside Pakistan					Reinsurance and	Reinsurance recoveries in		Reinsurance and other		
Direct and facultative	Claims paid	Outstand Opening	ing claims Closing	Claims expense	other recoveries received	outstandin Opening		recoveries revenue	2014 Net claims	2013 s expense
			(Rupe	es in	thousa	nd)				
Class										
Fire and property damage	25,398	169,503	166,472	22,367	22,763	165,151	162,324	19,936	2,431	2,386
Marine, aviation and transport	11,696	41,075	69,620	40,241	8,607	34,336	51,767	26,038	14,203	14,687
Motor	61,502	56,994	77,966	82,474	2,367	9,713	20,311	12,965	69,509	40,905
Miscellaneous	37,382	38,177	40,243	39,448	16,406	27,257	30,583	19,732	19,716	18,823
Total	135,978	305,749	354,301	184,530	50,143	236,457	264,985	78,671	105,859	76,801
Treaty	-	3,780	3,780	-	-	-	-	-	-	-
Grand total	135,978	309,529	358,081	184,530	50,143	236,457	264,985	78,671	105,859	76,801

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana

Chief Executive

ended June 30

Ali H. Shirazi Director

Feroz Rizvi

Director

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Yusuf H. Shirazi

Chairman

Condensed Interim Statement of Expenses (Unaudited)

For the six months period ended June 30, 2014

	Thr	ee mo	nths p	eriod	ended .	June 30			
Business underwritten inside Pakistan Direct and facultative	Commission paid or payable	Deffered co	ommission Closing	Net commission expense	Other management expense	Underwriting expense	Commission from reinsurers	2014 Net underw	2013 riting expense
Birot and labulativo	payable	oponing	0	es in	thousan	•	Temedicite		
Class									
Fire and property damage	6,933	19,389	17,407	8,915	21,333	30,248	17,235	13,013	14,210
Marine, aviation and transport	5,027	1,751	2,027	4,751	20,916	25,667	14,318	11,349	15,229
Motor	11,958	15,208	18,874	8,292	32,293	40,585	597	39,988	13,987
Miscellaneous	2,612	24,944	21,199	6,357	11,216	17,573	8,046	9,527	14,405
Total	26,530	61,292	59,507	28,315	85,758	114,073	40,196	73,877	57,831
Treaty	-	-	-	-	_	-	-	-	-
Grand total	26,530	61,292	59,507	28,315	85,758	114,073	40,196	73,877	57,831

Six months period ended June 30

Business underwritten inside Pakistan

Direct and facultative	Commission paid or payable	Deffered co Opening	ommission Closing	Net commission expense	Other management expense	Underwriting expense	Commission from reinsurers	2014 Net underv	2013 vriting expense
			(Rupe	es in	thousar	ıd)			
Class									
Fire and property damage	19,275	15,606	17,407	17,474	42,015	59,489	34,405	25,084	19,104
Marine, aviation and transport	9,359	1,804	2,027	9,136	38,963	48,099	25,032	23,067	28,529
Motor	17,650	16,588	18,874	15,364	56,316	71,680	1,085	70,595	37,390
Miscellaneous	4,240	29,675	21,199	12,716	21,400	34,116	18,135	15,981	24,483
Total	50,524	63,673	59,507	54,690	158,694	213,384	78,657	134,727	109,506
Treaty	-	_	-		-	-		-	-
Grand total	50,524	63,673	59,507	54,690	158,694	213,384	78,657	134,727	109,506

Note:

Commission from reinsurers is arrived at after taking impact of opening and closing unearned commission.

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana

Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director



Condensed Interim Statement of Investment Income (Unaudited) For the six months period ended June 30, 2014

	June 30, 2014	period ended <u>June 30,</u> 2013 n thousand)	<u>June 30,</u> 2014	period ended <u>June 30,</u> 2013 thousand)
Income from non-trading investments				
Held to maturity				
Return on fixed income securities and deposits	3,324	3,070	1,688	1,584
Available for sale				
Dividend income	56,746	37,165	37,477	20,635
Gain on sale of available for sale investments	94,989	66,482	46,920	29,461
Less: Investment related expenses Impairment in value of available for	(278)	(280)	(95)	(115)
sale investments	(2,837)	-	(2,837)	-
Net investment income	151,944	106,437	83,153	51,565

The annexed notes from 1 to 16 form an integral part of this interim financial information.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Rizvi Director

Yusuf H. Shirazi Chairman

Notes to the Interim Financial Information (Unaudited) For the six months period ended June 30, 2014

1. Legal status and nature of business

Atlas Insurance Limited (the Company) was incorporated as a public limited company in Lahore on September 6, 1934 and is listed on Lahore and Karachi stock exchanges. The Company is engaged in general insurance business. The registered office of the Company is situated at 3-Bank Square, Lahore.

2. Statement of compliance

This interim financial information of the Company for the six months period ended June 30, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.

The disclosures made in this interim financial information have, however, been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan (SECP) in its Circular No. 7 of 2003 and International Accounting Standard 34, Interim Financial Reporting. They do not include all the information required for full annual financial statements, and this interim financial information should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2013.

3. Significant accounting policies

The accounting policies and methods of computation adopted in the preparation of this interim financial information are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended December 31, 2013 except as follows:

3.1 New and amended standards and interpretations

The Company has adopted the following amended IFRS which became effective during the period:

- IAS 32 Financial Instruments: Presentation (Amendment)-Offsetting Financial Assets and Financial Liabilities
- IAS 36 Impairment of Assets (Amendment)-Recoverable Amount Disclosures for Non-Financial Assets
- IAS 39 Financial Instruments: Recognition and Measurement (Amendment)-Novation of Derivatives and Continuation of Hedge Accounting
- IFRIC 21 Levies
- IFAS 3 Profit and Loss Sharing on Deposits

The adoption of the above amendments to accounting standards and interpretations did not have any material effect on this interim financial information.

4. Basis of measurement

This interim financial information has been prepared under historical cost convention.

5. Accounting estimates and judgments

In preparing this interim financial information, the estimates / judgments and associated assumptions made by management in applying the Company's accounting policies and reported amounts of assets, liabilities, income and expenses are the same as those applied in the annual financial statements as at and for the year ended December 31, 2013.

6. Financial risk management

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company for the year ended December 31, 2013.

7. Contingencies and commitments

7.1 Contingencies

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

7.2 Commitments

8.

The amount of future payment under operating lease and the period in which these payments will become due are as follows:

—	June 30, 2014 naudited) (Rupees in t	December 31, 2013 (Audited) thousand)
Not later than one year Later than one year but not later than five years Later than five years	25,988 15,823 -	34,979 30,087
	41,811	65,066
Investments		
Held to maturity		
Pakistan Investment Bonds (PIBs) Market Treasury Bills (MTBs)	75,220	- 69,622
Available for sale	75,220	69,622
Mutual funds Quoted shares	727,547 785,579	781,970 698,780
	1,513,126	1,480,750
Investments at cost	1,588,346	1,550,372
Aggregate market value of investments	2,632,361	2,541,982

8.1 This represents carrying amount of PIBs and MTBs placed as statutory deposit with the State Bank of Pakistan in accordance with the requirements of Section 29(2)(a) of the Insurance Ordinance, 2000.

June 30,	December 31,
2014	2013
(Unaudited)	(Audited)
(Rupees in	thousand)

9. Fixed assets

Tangible

Opening net book value Add: Additions during the period / year	53,856 5,931	65,576 10,014
	59,787	75,590
Less:		
Disposals during the period / year (at book value) Depreciation charged during the period / year	2,273 4,212	11,846 9,888
	6,485	21,734
	53,302	53,856
Intangible		
Opening net book value Addition Amortization charged during the period / year	2,284 2,387 (691)	851 2,371 (938)
	3,980	2,284

10. Basic and diluted earnings per share

The earnings per share in the corresponding periods have been restated to take into account the effect of bonus shares issued during the current period. Prior to this restatement, the earnings per share were Rs. 3.07 and Rs. 1.67 for the six months and three months period ended June 30, 2013 respectively.

11.	Provision for taxation	June 30, 2014 (Unaudited)	period ended June 30, 2013 (Unaudited) thousand)
	Current Deferred	53,570 2,893 56,463	67,827 (1,329) 66,498

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

Six months period ended			
June 30,	June 30,		
2014	2013		
(Unaudited)	(Unaudited)		
(Rupees in	thousand)		

12. Cash and cash equivalents at the end of the period

For the purposes of cash flow statement cash includes:

	Cash and other equivalents Current and other accounts	309 206,704	389 175,970
		207,013	176,359
12.1	Reconciliation to profit and loss account		
	Operating cash flows Depreciation expense Amortization of intangible assets Profit on disposal of fixed assets Financial charges Provision for doubtful debts Increase in assets other than cash Increase in liabilities other than borrowings Other adjustments	185,690 (4,212) (691) (3) (248) (8,265) 115,867 (68,108)	(51,625) (4,859) (407) 5,334 (207) (7,148) 239,557 (284)
	 Decrease in provision for unearned premium Increase in commission income unearned Investment income Rental and other income Decrease in provision for commission expense deferred 	(113,303) (11,860) 151,944 10,196 (4,166) 252,841	(89,436) (14,329) 106,437 18,118 (5,271) 195,880

13. Transactions with related parties

Related parties comprise associated undertakings, other related group companies, directors of the Company and post employment benefit plans. The Company in the normal course of business carries out transactions with various related parties. The period end balances and transactions with related parties are as follows:

		<u>June 30,</u> 2014 (Unaudited) (Rupees i	December 31, 2013 (Audited) n thousand)
Related parties	Period end balances		
	Provision for outstanding claims (including IBNR) Premium received in advance Premium due but unpaid	180,58 3,43 244,86	-

		Six months period ended <u>June 30,</u> <u>June 30,</u> 2014 2013 (Unaudited) (Unaudited) (Rupees in thousand)		
	Transactions during the year			
	Premium underwritten Premium collected Claims paid Assets purchased Rent received Rent paid Expenses paid Donations Dividends paid Dividends received Investments purchased Investments sold	481,874 479,404 32,030 5,843 2,546 814 669 3,150 249,007 31,867 502,600 594,079	416,785 427,461 32,009 2,259 2,546 1,089 267 2,200 166,004 17,845 314,700 436,264	
Post employment benefit plans	Transactions during the year			
	Expense charged	6,691	6,024	
Key management personnel	Transactions during the year			
Pareeriner	Compensation	51,829	34,307	

Contributions to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of contribution plan.

14. Segment reporting

There has been no change in the basis of segmentation or the measurement basis of segment profit or loss since December 31, 2013. Class of business wise revenue and results have been disclosed in the condensed interim statement of premiums and profit and loss account, respectively are prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002.

Segment wise assets and liabilities are as follows:

	dam	<u> </u>	trai	aviation &	Mo		Miscella			otal
	June 30, 2014 (Unaudited)	Dec. 31, 2013 (Audited)	June 30 2014 (Unaudite	, <u>Dec. 31,</u> 2013 d) (Audited)	June 30, 2014 (Unaudited)	Dec. 31, 2013 (Audited)	June 30, 2014 (Unaudited)	Dec. 31, 2013 (Audited)	June 30, 2014 (Unaudite	<u>Dec. 31,</u> 2013 d) (Audited)
			(Ru	p e e	s in	t h	ousa	nd)		
Segment assets Unallocated assets	344,068	315,998	353,281	370,431	244,837	221,552	250,570	257,627	1,192,756 1,891,662	1,165,608 1,849,128
Consolidated total assets									3,084,418	3,014,736
Segment liabilities Unallocated liabilities Consolidated total liabilities	447,672	401,420	425,515	419,609	291,598	250,139	326,085	322,374	1,490,870 221,592 1,712,462	1,393,542 183,163 1 <u>,576,705</u>

15. Date of authorization for issue

This interim financial information was authorized for issue by the Board of Directors of the Company on August 27, 2014.

16. General

Figures for the three months period ended June 30, 2014 and June 30, 2013 have not been subject to limited scope review by the statutory auditors, as they are only required to review half yearly figures.

Figures in this interim financial information have been rounded off to the nearest thousand rupees unless otherwise specified.

Arshad P. Rana Chief Executive

Ali H. Shirazi Director

Feroz Rizvi Director

Yusúf H. Shirazi Chairman

Atlas Insurance Limited

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COMPANY OFFICES

HEAD OFFICE

3-Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	PABX:	(042) 37320542, 37320543, 37310658, 37322271 37322273
	Fax:	(042) 37234742
ARSHAD P. RANA	Direct:	(042) 37234812
Chief Executive Officer	Fax:	(042) 37116260
NISAR ZAMAN KHAN	Direct:	(042) 37358360
Head of Marketing and Sales	Extension:	404
RASHID AMIN	Direct:	(042) 37234757
Chief Financial Officer	Extension:	403
MUHAMMAD SAEED	Direct:	(042) 37323270
Head of Claims	Extension:	304
QUDSIA NAHEED	Direct:	(042) 37245348
Vice President (Admin & HR)	Extension:	303
ABDUL RAZZAQ GHAURI	Direct:	(042) 37314241
Vice President (IT)	Extension:	402
SALEEM MEHMOOD Chief Internal Auditor	Extension:	428

NORTH ZONE OFFICES & BRANCHES

LAHORE

CH. TAYYAB HUSSAIN Circle Chief, Lahore Circle - I	City Branch 3 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	(042) 37212365-6, 37312858, 37312868, 37230558-9 Fax: (042) 37212367
MUHAMMAD MUNIR QAZI Chief Manager	Gulberg Branch Office No. 335, 3rd Floor, Land Mark Plaza, Jail Road, Lahore	(042) 35775733-4 Fax: (042) 35714514
MUHAMMAD IJAZ Chief Manager	Al-Noor Branch Al-Noor Building, 43-Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	(042) 37358805 Fax: (042) 37237343
KH. MUHAMMAD NADEEM Branch Manager	Napier Road Branch Nairobi Mansion Napier Road, Lahore.	(042) 37352560 Fax: (042) 37358190

Half Yearly Report June 2014

MUHAMMAD WASIM PURI Branch Manager

CH. ZEESHAN AHMED Branch Manager

RAWALPINDI MAHMOOD AHMED Chief Manager

MANZAR ALI NAQVI Manager

FAISALABAD MUHAMMAD ASIF AKRAM Chief Manager

SIALKOT REHAN NAZIR GHUMAN Branch Manager

ISLAMABAD AASIM MAJEED Deputy Chief Manager

MULTAN SAQIB MAQSOOD KHAN Chief Manager

SOUTH ZONE OFFICE

Ground Floor, Federation House, PARX: Abdullah Shah Ghazi Road, Main Clifton, Karachi, Fax ARSHAD P. RANA Direct: (021) 35378757 Chief Executive Officer MUHAMMAD IMRAN Asst. Vice President (Non Motor) Extension: 217 MUHAMMAD AFZAL Company Secretary Extension: 202 Atlas Insurance Limited

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Mall Road Branch Hafeez Chambers. 85-Shahrah-e-Quaid-e-Azam. Lahore.

Main Boulevard Branch Office No-6, 2nd Floor. Al-Hafeez View, 67-D/1, Sir Syed Road, Gulberg-III, Lahore

101/13. Bank Road. Grand Hotel Building, P.O. Box 119, Rawalpindi,

123-B. People's Colony No. 1. D - Ground, Faisalabad,

Kutchery Road, Sialkot.

Office No. 4, 4th Floor, Sector F-7/G-7 Channab Center, Jinnah Avenue, Blue Area, Islamabad,

Atlas Honda Building Azmat Wasti Road, Multan, (042) 36305595, 36271663 Fax: (042) 36369576

(042) 35784309, 37034673 Fax: (042) 35784310

(051) 5563413, 5516546 Fax: (051) 5798083

(041) 8721256, 8734176 Fax: (041) 8732499

(052) 4264195, 4594520 Fax: (052) 4290095

(051) 2270629-30 Fax: (051) 2804115

(061) 4544494 Fax: (061) 4786198

(021) 35378806-7 35369395-6 (021) 35378515

SOUTH ZONE BRANCHES

KARACHI

M. FAROOQ KANDLAWALA Circle Chief, Karachi Circle - I

ABDUL AZIZ Chief Manager

IMRAN SATTAR Chief Manager

INAYAT ULLAH Branch Manager

AJAZ TUFAIL Branch Manager

HYDERABAD ZAFAR AHMAD GHOURI Circle Chief, Hyderabad Circle

SUKKUR ABDUL MAJEED QURESHI Chief Manager Tower Branch State Life Building No. 7 Room No. 101, Ist Floor G. Allana Road, Karachi.

Corporate Branch 1/10, Arkey Square, 1st Floor, Shahrah-e-Liaquat, Karachi

Plaza Branch 3/3 Rimpa Plaza M.A. Jinah Road, Karachi.

New Challi Barnch 1st Floor, Room No. 106-107, Rehmani Chamber, Altaf Hussain Road, Karachi.

NCB-II Branch Ground Floor, Federation House, Abdullah Shah Ghazi Road, Main Clifton, Karachi.

Plot No. 466, Mezzanine Floor, Al-Abbas Plaza, Saddar, Hyderabad.

Near Public School, Military Road, Sukkur. (021) 32316503, 32201471 Fax: (021) 32315248

(021) 32421030, 32422911 Fax: (021) 32421387

(021) 32729339, 32720852 Fax: (021) 32749004

(021) 32218286, 32218288 Fax: (021) 32218264

(021) 35378806-7 35369395-6 Fax: (021) 35378515

(022) 2782659, 2782660 Fax: (022) 2786410

(071) 5631056 Fax: (071) 5631057

Atlas Insurance Limited

3-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore-54000 Ph: (+92-42) 373 20542-3, 373 22271, 373 22273, 373 10658 Fax: (+92-42) 372 34742 Email: info@atlasinsurance.com.pk Website: www.atlasinsurance.com.pk