# QUARTERLY REPORT September 30, 2008





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#### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Chairman	Yusuf H. Shirazi
Chief Executive	Arshad P. Rana
Directors	Ali H. Shirazi
	Azam Faruque
	Frahim Ali Khan
	Kamal A. Chinoy
	Omar Saeed
Company Secretary	Muhammad Afzal

## **AUDIT COMMITTEE**

Chairman	Omar Saeed
Members	Ali H. Shirazi
	Frahim Ali Khan
Secretary	Muhammad Afzal
Chief Internal Auditor	Saleem Mahmood Akhtar

#### **INVESTMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Iftikhar H. Shirazi
	Arshad P. Rana
Secretary	Muhammad Afzal

## **UNDERWRITING COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Qudsia Naheed

## **CLAIMS SETTLEMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Qudsia Naheed



# **COMPANY INFORMATION**

# REINSURANCE & CO-INSURANCE COMMITTEE

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Qudsia Naheed

# MANAGEMENT COMMITTEE

Chief Executive	Arshad P. Rana
Chief Financial Officer (Acting)	Muhammad Aasim Gul
Senior Vice President (Operations)	Muhammad Munir
Vice President (Admin & HR)	Qudsia Naheed
Auditors	A. F. Ferguson & Co.
	Chartered Accountants
Legal Advisors	Mohsin Tayebaly & Co.
	Ch. Maqsood Advocate
	Agha Faisal Barrister at Law
Tax Advisor	Ford Rhodes Sidat Hyder & Co.
	Chartered Accountants
Registrar and Share Transfer Office	Hameed Majeed Associates (Pvt) Ltd.
	H. M. House, 7 - Bank Square
	Shahrah-e-Quaid-e-Azam, Lahore
	Telephone: (92-42) 7235081-82
	Fax: (92-42) 7358817
Bankers	Allied Bank Limited
	Atlas Bank Limited
	Bank Alfalah Limited
	Habib Bank Limited
	MCB Bank Limited
	National Bank of Pakistan
	Standard Chartered Bank (Pakistan) Limited
	United Bank Limited
Registered & Head Office	3-Bank Square,
	Shahrah-e-Quaid-e-Azam, Lahore.
	Telephone: (92-42) 7320542-43,
	7322271,73, 7310658
	Fax: (92-42) 7234742
	Email: info@atlasinsurance.com.pk
	Website: www.atlasinsurance.com.pk



#### **CHAIRMAN'S REVIEW**

It is my pleasure to present the un-audited accounts of your company for the period ended September 30, 2008.

#### The Economy

Pakistan's economy showed resilience in face of a global slowdown in economic activity. It managed to register a growth of 5.8 percent last year in spite of deteriorating law and order situation and continued politico - economic uncertainty in the country. During the period, the inflationary pressures continued to increase in the face of rising fuel prices and an unprecedented increase in the commodity prices. Pak rupee lost almost 30% against the US dollar as trade balance turned sharply negative. Exports and Imports during the first quarter of the year increased to \$5.27bn and \$10.82bn respectively against \$4.46bn and \$8.06bn of the last year for the same period leading to the trade deficit of \$5.55bn against \$3.60bn of last year. Foreign exchange reserves declined to \$7.75bn on October 10, 2008 from \$11.28bn at the commencement of fiscal year 2008-09. Total foreign direct investment during the first quarter of current fiscal year increased by 9.5% to \$1.11bn and remittances during the same period surged 25% to \$1.88bn against \$1.50bn over the corresponding period last year.

#### The Company Results

The gross premium rose to Rs.695.87m against Rs.594.52m of the previous year for the same period up, 17.05%. The net premium also increased to Rs.376.51m against Rs.330.35m of the same period last year, up 13.97%. The underwriting profit posted at Rs.114.01m against Rs.107.07m of the corresponding period last year, reflecting an increase of 6.48%. The investment income during the period was Rs.109.75m against Rs.116.09m of the last year. The value of short term placements, bank deposits and investments stood at Rs.1.09bn against Rs.1.22bn of the last year end. This was mainly due to steep decline in the stock market index.

The profit before tax stood at Rs.225.46m against Rs.224.19m of same period last year. After tax provision of Rs.41.01m, the profit after tax stood at Rs.184.45m against Rs.183.80m of the last year for the same period.

#### **Future Outlook**

The economy is passing through tough period. Deficit finance, trade imbalance and inflation have been running high leading to sharp downslide in rupee value. The next quarter will be another challenging period as slowing down of economic activities internationally may have its own implications on our economy as well. Despite these problems we are optimistic about the future. An average GDP growth rate of around 5 percent since 1951 is expected to be still achievable during the current financial year. The Insurance industry has played a significant role in the development of the economy over the years and will keep contributing towards economic revival. The changing situation shall however demand greater professionalism for better performance at all levels of management with quality of service being the key to success. I am confident that management of your company is fully aware of this situation and is prepared to meet the challenges ahead:

ع شاہیں کا جہاں اور

(Let there be a horizon beyond horizon)

#### Acknowledgment

I would like to thank the Board of Directors, the Group Executive Committee and the Chief Executive Officer and his team for their efforts, dedication and sincerity of purpose. I also express my gratitude to all the reinsurers, our valued clients, banks and SECP for their trust and confidence reposed in your company.

Yusuf H. Shirazi

#### **DIRECTORS' REPORT**

The Directors have pleasure in submitting the Quarterly Report of the Company together with the unaudited accounts for the financial period ended September 30, 2008.

The overall business figures are:	September 30 2008 (Rupees i	$\frac{\text{September 30,}}{2007}$ In thousand)
Net premium Net claims Investment and other income Net commission Expenses of management	376,507 181,189 120,477 28,239 109,550	330,349 152,802 136,158 20,377 90,857
Financial results are as follows:		
Profit before tax	225,460	224,190
Less: Provision for taxation	41,010	40,393
Profit after tax	184,450	183,797
Chairman's Review		

#### Chairman's Review

Lahore: October 24, 2008

The accompanying Chairman's Review deals with the performance of the Company during the period and future outlook. The Directors of the Company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, bankers, reinsurers and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the Company's officers, staff and field force.

FOR THE BOARD OF DIRECTORS

**ARSHAD P. RANA**Chief Executive





	CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT SEPTEMBER 30, 2008					
Note	September 30, 2008 (Rupees in	December 31, 2007 n thousand)		Note	September 30, 2008 (Rupees i	December 31, 2007 a thousand)
Share capital and reserves		ŕ	Cash and bank deposits		(mag real	,
Authorised share capital 50,000,000 (2007: 50,000,000) ordinary shares of Rs.10 each	500,000	500,000	Cash and other equivalents Current and other accounts		399 57,591	21 200,759
Issued, subscribed and paid up capital					57,990	200,780
26,844,729 (2007: 20,649,792) ordinary shares of Rs.10 each	268,447	206,497	Loans to employees - secured considered good		493	724
Retained earnings Reserves	184,543 557,064	353,064 410,592	Investments	5	915,065	1,010,747
	1,010,054	970,153	Current assets - others			
Underwriting provisions  Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned  Deferred tax liability	290,951 334,562 30,177 655,690 5,987	194,099 316,655 24,295 535,049 2,474	Premiums due but unpaid Amounts due from other insurers / reinsurers Salvage recoveries accrued Accrued investment income Reinsurance recoveries against outstanding claims Commission expense deferred Income tax recoverable Prepayments Sundry receivables		185,255 118,109 12,261 11,935 199,076 16,985 1,805 145,659 130,957	85,620 59,830 10,412 3,136 121,881 18,236 - 162,242 17,001
Creditors and accruals					822,042	478,358
Premium received in advance Amounts due to other insurers / reinsurers Accrued expenses Taxation - provision less payments Other creditors and accruals	9,988 92,978 29,454 - 30,283	67,111 95,362 21,235 6,792 21,074	Fixed assets  Tangible  Land and buildings Furniture and fixtures	6	16,674 13,899	4,551 11,085
Other liabilities	162,703	211,574	Motor vehicles - owned		18,535	16,628
Deposits against performance bonds Unclaimed dividends	1,391 9,319	1,391 12,793	Capital work in progress		49,108	32,264 9,415
	10,710	14,184	Intangible			
Contingencies and commitments 4	-	-	Computer software		446	1,146

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

1,845,144

1,733,434

Arshad P. Rana Chief Executive Azam Faruque
Director

Omar Saeed Director

1,845,144

Yusuf H. Shirazi Chairman

1,733,434



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

		Quarter e	nded Sept	ember 30, 20	008		
	Fire and property	Marine, aviation and transport	Motor (Rune	Others including miscellaneous e s i n t h	Treaty	Quarter ended Sep. 30, 2008	Quarter ended Sep. 30, 2007
Revenue account			( K u p (		0 4 0 4 11	<b>u</b> )	
Net premium revenue Net claims Expenses Net commission	9,091 (421) (2,912) 5,720	45,991 (287) (14,004) 7,574	70,956 (43,824) (21,943) (4,914)	5,779 (885) (1,740) 2,337	6	131,817 (45,411) (40,599) 10,717	110,082 (50,672) (30,699) 7,282
Underwriting result	11,478	39,274	275	5,491	6	56,524	35,993
Investment income Rental income Other income Financial charges General and administration expenses						17,150 326 4,327 (81) (3,140) 18,582	33,750 286 994 (136) (5,810) 29,084
Profit before taxation Provision for taxation						75,106 (21,947)	65,077 (15,467)
Profit after taxation						53,159	49,610
Basic earning per share - Rupees						1.98	1.85

		Nine months ended September 30, 2008						
	Note	Fire and property	Marine, aviation and transport	Motor	Others including miscellaneous	Treaty	Nine months ended Sep. 30, 2008	Nine months ended Sep. 30, 2007
Revenue account				(Rup	ees in th	o u s a n	d )	
Net premium revenue Net claims Expenses Net commission		35,696 (8,772) (10,422) 18,625	114,066 (5,486) (33,178) 16,934	214,146 (162,358) (62,243) (15,269)	12,622 (4,573) (3,707) 7,940	(23)	376,507 (181,189) (109,550) 28,239	330,349 (152,802) (90,858) 20,377
Underwriting result		35,127	92,336	(25,724)	12,282	(14)	114,007	107,066
Investment income Rental income Other income Financial charges General and administration exp	enses						109,744 890 9,843 (317) (8,707) 111,453	116,090 971 19,097 (457) (18,577) 117,124
Profit before taxation							225,460	224,190
Provision for taxation	7						(41,010)	(40,393)
Profit after taxation							184,450	183,797
Basic earning per share - Rup	ees						6.87	6.85

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Azam Faruque
Director

Omar Saeed Director

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

TOR THE THANKONE TERROD ENDED OF TE	WIDLIC J	0, 2000	
	Note	<u>September 30,</u> 2008	<u>September 30,</u> 2007
		(Rupees in	n thousand)
Operating cash flows			
Underwriting activities			
Premiums received		555,424	503,212
Reinsurance premiums paid		(323,515)	(221,371)
Claims paid		(314,336)	(196,680)
Reinsurance and other recoveries received		144,133	70,455
Commissions paid		(31,636)	(24,595)
Commissions received		40,753	65,451
Other underwriting payments		(146)	(266)
Other underwriting receipts		9,149	4,562
Net cash flow from underwriting activities		79,826	200,768
		,,,===	
Other operating activities			
Income tax paid		(43,484)	(65,800)
General and management expenses paid		(116,399)	(90,493)
Net cash outflow from other operating activities		(159,883)	(156,293)
Total cash (out flow) / inflow from all operating activit	ies	(80,057)	44,475
Investment activities			
Profit / return received		9,068	16,997
Dividends received		18,783	18,111
Rentals received		964	841
Loan repayment received		476	-
Payments for purchase of investments		(361,047)	(369,062)
Proceeds from disposal of investments		537,758	395,709
Short term placements - net		(101,323)	(14,612)
Fixed capital expenditure		(20,863)	(13,738)
Proceeds from disposal of fixed assets		1,791	413
Total cash inflow from investing activities		85,606	34,659
The same of the sa			
Financing activities			
Dividends paid		(148,022)	(111,373)
Financial charges paid		(317)	(457)
Lease rentals paid		_	(132)
Total cash out flow from financing activities		(148,339)	(111,962)
Total Cash out now from illiancing activities		(140,339)	(111,704)
Net cash outflow from all activities		(142,790)	(32,828)
Cash at the beginning of the period		200,780	75,573
Cash at the end of the period 8		57,990	42,745
*			

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Azam Faruque
Director

Omar Saeed Director

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

	Share capital	Capital reserve	Reserve for exceptional losses	Reserve for issue of bonus shares	General reserve	Investment fluctuation reserve	Retained earnings	Total
		(Rup	e e s i n	t h o u s a	n d )			
Balance as at January 1, 2007	158,844	2,251	2,164	-	203,649	3,000	301,590	671,498
Final dividend @ Rs.7 per share	-	-	-	-	-	-	(111,191)	(111,191)
Transfer to general reserve	-	-	-	-	142,000	-	(142,000)	-
Transfer to reserve for bonus shares	-	-	-	47,653	-	-	(47,653)	-
Issue of bonus shares	47,653	-	-	(47,653)	-	-	-	-
Net profit for the period		-	-	-	-	-	183,797	183,797
Balance as at September 30, 2007	206,497	2,251	2,164	-	345,649	3,000	184,543	744,104
Net profit for the period	-	-	-	-	-	-	226,049	226,049
Balance as at January 1, 2008	206,497	2,251	2,164	-	345,649	3,000	410,592	970,153
Final dividend @ Rs.7 per share	-	-	-	-	-	-	(144,549)	(144,549)
Transfer to general reserve	-	-	-	-	204,000	-	(204,000)	-
Transfer to reserve for bonus shares	-	-	-	61,950	-	-	(61,950)	-
Issue of bonus shares	61,950	-	-	(61,950)	-	-	-	-
Net profit for the period	-	-	-	-	-	-	184,450	184,450
Balance as at September 30, 2008	268,447	2,251	2,164	<u>-</u>	549,649	3,000	184,543	1,010,054

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Azam Faruque
Director

Omar Saeed Director

## CONDENSED INTERIM STATEMENT OF PREMIUM (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

Permitter   Per			Q u	arter	e n d e d	S e p t e	m b e r 3	0 , 2 0 0	8		
Premium   Prem	Business underwritten inside Pakistan										
Priect and facultative   Priest   Pr											
Class	Direct and facultative										
Class         Free and properly damage         35,101         134,139         114,886         54,354         25,183         97,300         77,200         45,263         9,091         10,482         23,737         Moor         77,294         22,818         27,863         72,439         25,820         10,581         9,953         26,488         45,991         23,737         Moor         77,294         12,818         27,863         72,493         25,820         10,581         9,953         26,488         45,991         23,737         Moor         Moor         57,273         157,363         142,993         72,543         2,200         73,88         1,351         1,587         70,956         72,890         Obstacl         73,765         51,947         29,794         57,799         2,284         140,471         103,092         131,817         110,083         110,083         73,565         49,990         61,181         182,382         140,471         103,092         131,817         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         110,082         <	Direct and facultative	witten	Opening	8				Closing	expense	Net prem	num revenue
Fire and property damage	Class			(кире	e s i ii	t II O U S	and)				
Marine, abation and transport   77,294   22,808   27,663   72,499   25,820   10,581   9,953   26,448   45,991   23,737   Motor   77,294   157,365   142,093   72,545   2,200   73,8   13,51   1,587   70,956   72,980		25 101	12/, 120	11/, 006	E/1 2E/1	25 102	07.200	77 220	hE 262	0.001	10 /02
Motor Others including miscellaneous         57,273   157,363   142,093   72,943   7978   73,763   51,947   29,794   5,779   2,884         70,956   72,980   72											,
Total   179,696   389,775   334,562   234,999   61,181   182,382   140,471   103,092   131,817   110,083	•										
Total 179,696 389,775 334,562 234,999 61,181 182,382 140,471 103,092 131,817 110,082  Treaty											
Treaty   T	Others merduing infocutarious	10,020	7 ), 10 )	1),)20	33,573	7,570	75,705	)1,)1/	2),/ )1	2,117	2,001
N i n e m o n t h s e n d e d   S e p t e m b e r 3 0 , 2 0 0 8   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r	Total	179,696	389,775	334,562	234,909	61,181	182,382	140,471	103,092	131,817	110,083
N i n e m o n t h s e n d e d   S e p t e m b e r 3 0 , 2 0 0 8   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r 3 0 , 2 0 0   Sep t e m b e r	Treaty	=	-	-	_	_	=	=	_	_	(1)
Business underwritten inside Pakistan   Premiums written   Premium   Unearmed premium reserve   Premiums   Closing   Closing	,										(-)
Business underwritten inside Pakistan         Premiums written         Unearned premium reserve Opening         Premiums carned         Reinsurance ceded         Prepaid reinsurance Premium Cosing         Reinsurance expense	Grand total	179,696	389,775	334,562	234,909	61,181	182,382	140,471	103,092	131,817	110,082
Direct and facultative         Premiums written         Unearned premium reserve (Premium) Closing         Premiums ceded         Reinsurance ceded         Sep. 30, 2008         Net premium revenue           Class           Fire and property damage         171,795         103,601         114,886         160,511         115,450         86,585         77,220         124,815         35,696         28,156           Marine, aviation and transport         216,719         9,574         27,663         198,630         88,774         5,743         9,953         84,564         114,066         89,132           Motor         226,621         133,937         142,093         218,465         5,670         -         1,351         4,319         214,146         204,555           Others including miscellaneous         80,753         69,544         49,920         100,377         71,474         68,228         51,947         87,755         12,622         8,488           Total         695,888         316,656         334,562         677,983         281,368         160,556	Business underwritten inside Pakistan	N	ine mo	n t h s	e n d e d	S e p t e m					
Direct and facultative   Written   Opening   Closing   earned   Closing   earned   Closing   Closing   Closing   Closing   Closing   Closing   Expense   Net premium revenue		Premiums	Unearned pre	emium reserve	Premiums	Reinsurance			Reinsurance		
Class Fire and property damage 171,795 103,601 114,886 160,511 115,450 86,585 77,220 124,815 35,696 28,156 Marine, aviation and transport 216,719 9,574 27,663 198,630 88,774 5,743 9,953 84,564 114,066 89,132 Motor 226,621 133,937 142,093 218,465 5,670 - 1,351 4,319 214,146 204,555 Others including miscellaneous 80,753 69,544 49,920 100,377 71,474 68,228 51,947 87,755 12,622 8,488  Total 695,888 316,656 334,562 677,983 281,368 160,556 140,471 301,453 376,530 330,331  Treaty (23) (23) (23) 18	Direct and facultative										
Fire and property damage 171,795 103,601 114,886 160,511 115,450 86,585 77,220 124,815 35,696 28,156 Marine, aviation and transport 216,719 9,574 27,663 198,630 88,774 5,743 9,953 84,564 114,066 89,132 Motor 226,621 133,937 142,093 218,465 5,670 - 1,351 4,319 214,146 204,555 Others including miscellaneous 80,753 69,544 49,920 100,377 71,474 68,228 51,947 87,755 12,622 8,488 Total 695,888 316,656 334,562 677,983 281,368 160,556 140,471 301,453 376,530 330,331 Treaty (23) (23) (23) 18				(Rupe	e s i n	t h o u s	and)			•	
Fire and property damage 171,795 103,601 114,886 160,511 115,450 86,585 77,220 124,815 35,696 28,156 Marine, aviation and transport 216,719 9,574 27,663 198,630 88,774 5,743 9,953 84,564 114,066 89,132 Motor 226,621 133,937 142,093 218,465 5,670 - 1,351 4,319 214,146 204,555 Others including miscellaneous 80,753 69,544 49,920 100,377 71,474 68,228 51,947 87,755 12,622 8,488 Total 695,888 316,656 334,562 677,983 281,368 160,556 140,471 301,453 376,530 330,331 Treaty (23) (23) (23) 18	Class										
Marine, aviation and transport         216,719         9,574         27,663         198,630         88,774         5,743         9,953         84,564         114,066         89,132           Motor         226,621         133,937         142,093         218,465         5,670         -         1,351         4,319         214,146         204,555           Others including miscellaneous         80,753         69,544         49,920         100,377         71,474         68,228         51,947         87,755         12,622         8,488           Total         695,888         316,656         334,562         677,983         281,368         160,556         140,471         301,453         376,530         330,331           Treaty         (23)         -         -         (23)         -         -         -         -         -         -         (23)         18	Fire and property damage	171,795	103,601	114,886	160,511	115,450	86,585	77,220	124,815	35,696	28,156
Motor Others including miscellaneous         226,621 133,937 142,093 218,465 5,670 - 1,351 4,319 214,146 204,555 010,377 71,474 68,228 51,947 87,755 12,622 8,488           Total         695,888 316,656 334,562 334,562 334,562 (23)         677,983 281,368 160,556 140,471 301,453 376,530 330,331           Treaty         (23) (23) (23) (23)         (23) 18				27,663	198,630						89,132
Total         695,888         316,656         334,562         677,983         281,368         160,556         140,471         301,453         376,530         330,331           Treaty         (23)         -         -         (23)         -         -         -         -         -         (23)         18	Motor	226,621		142,093	218,465	5,670			4,319	214,146	
Treaty (23) (23) (23) 18	Others including miscellaneous	80,753	69,544	49,920	100,377	71,474	68,228	51,947	87,755	12,622	8,488
	Total	695,888	316,656	334,562	677,983	281,368	160,556	140,471	301,453	376,530	330,331
Grand total 695,865 316,656 334,562 677,960 281,368 160,556 140,471 301,453 376,507 330,349	Treaty	(23)	-	-	(23)	-	-	-	-	(23)	18

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Azam Faruque
Director

Omar Saeed Director

# CONDENSED INTERIM STATEMENT OF CLAIMS (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

Description of the property of the property of	Quarter ended September 30, 2008									
Business underwritten inside Pakistan  Direct and facultative	Claims paid	Outstand Opening	ing claims Closing	Claims expense	Reinsurance and other recoveries received	recoveries	ice and other in respect of ding claims Closing	Reinsurance and other recoveries revenue	Quarter ended Sep. 30, 2008 Net clain	Quarter ended Sep. 30, 2007 ms expense
			(Rupe	e s i n	t h o u s	and)				
Class										
Fire and property damage	8,878	166,140	136,055	(21,207)	8,694	157,707	127,385	(21,628)	421	839
Marine, aviation and transport	6,957	48,974	49,008	6,991	5,178	36,329	37,855	6,704	287	7,359
Motor	49,587	68,304	62,542	43,825	-	79	80	1	43,824	41,997
Others including miscellaneous	1,320	34,504	39,565	6,381	966	29,226	33,756	5,496	885	477
Total	66,742	317,922	287,170	35,990	14,838	223,341	199,076	(9,427)	45,417	50,672
Treaty	(7)	3,780	3,781	(6)	-	-	-	-	(6)	-
Grand total	66,735	321,702	290,951	35,984	14,838	223,341	199,076	(9,427)	45,411	50,672
		Nine	months	ended	Septemb	er 30,	2 0 0 8			
Business underwritten inside Pakistan	et .				Reinsurance and other	Reinsuran recoveries	ice and other in respect of	Reinsurance and other	Nine months ended	Nine months ended
Direct and facultative	Claims paid	Outstand Opening	ing claims Closing	Claims expense	recoveries received	Opening	ding claims Closing	recoveries revenue	Sep. 30, 2008 Net clair	Sep. 30, 2007 ns expense
			(Rupe	e s i n	t h o u s a	and)				
Class Fire and property damage Marine, aviation and transport	141,142 18,880	84,692 37,303	136,055 49,008	192,505 30,585	134,993 13,626	78,645 26,382	127,385 37,855	183,733 25,099	8,772 5,486	4,587 15,058
Motor Others including miscellaneous	148,570 4,740	48,775 19,548	62,542 39,565	162,337 24,757	(19) 3,200	82 16,772	80 33,756	(21) 20,184	162,358 4,573	132,006 1,110
Outers meruding miscenarieous	7,/70	17,710	37,707	47,///	5,400	10,//4	33,730	40,101	٦, ١/ ٦	1,110

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

313,332

313,332

190,318

3,781

194,099

287,170

3,781

290,951

410,184

410,184

Arshad P. Rana Chief Executive

151,800

151,800

121,881

121,881

Azam Faruque
Director

199,076

199,076

Omar Saeed Director

228,995

228,995

181,189

181,189

Yusuf H. Shirazi Chairman

152,761

152,802

41

Total

Treaty

Grand total

## CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

	Q u	arter	ended	S e p t e	m b e r 3	0 , 2 0 0 8			
Business underwritten inside Pakistan									
	Commissions			Net	Other		Commissions	Quarter ended	Quarter ended
	Paid or		commission	commission	management	Underwriting	from	Sep. 30, 2008	Sep. 30, 2007
Direct and facultative	payable	Opening	Closing	expenses	expenses	expense	reinsurers	Net underw	riting expense
		(Rupe	e s i n	t h o u s	and)				
Class									
Fire and property damage	3,268	6,883	6,983	3,168	2,912	6,080	8,888	(2,808)	(5,195)
Marine, aviation and transport	1,919	715	885	1,749	14,004	15,753	9,323	6,430	3,731
Motor	2,674	10,278	8,002	4,950	21,943	26,893	36	26,857	24,749
Others including miscellaneous	518	1,183	1,115	586	1,740	2,326	2,923	(597)	124
Total	8,379	19,059	16,985	10,453	40,599	51,052	21,170	29,882	23,409
Treaty	-	-	-	-	-	-	-	-	9
Grand total	8,379	19,059	16,985	10,453	40,599	51,052	21,170	29,882	23,418
	N i n e	m o n t h s	ended	Septem	b e r 3 0 ,	2 0 0 8			
Business underwritten inside Pakistan	Commissions			Net	Other		Commissions	Nine months ended	Nine months ended
	Paid or	Deferred o	commission	commission	management	Underwriting	from	Sep. 30, 2008	Sep. 30, 2007
Direct and facultative	payable	Opening	Closing	expenses	expenses	expense	reinsurers		riting expense
		(Rupe	e s i n	t h o u s	a n d )				
Class									
Fire and property damage	10,421	5,920	6,983	9,358	10,422	19,780	27,983	(8,203)	(10,971)
Marine, aviation and transport	5,703	863	885	5,681	33,178	38,859	22,615	16,244	14,415
Motor	12,873	10,468	8,002	15,339	62,243	77,582	70	77,512	66,533
Others including miscellaneous	2,020	994	1,115	1,899	3,707	5,606	9,839	(4,233)	458
Total	31,017	18,245	16,985	32,277	109,550	141,827	60,507	81,320	70,435
m							(0)	(0)	/-

Note:

Treaty

Grand total

Commission from reinsurers is arrived at after taking impact of opening and closing unearned commission.

18,245

31,017

16,985

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive

32,277

109,550

Azam Faruque
Director

141,827

Omar Saeed Director

(9)

60,498

(9)

81,311

Yusuf H. Shirazi Chairman

70,482



# CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

	Nine months	Nine months	Quarter	Quarter
	ended	ended	ended	ended
	September 30,	September 30,	September 30,	September 30,
	2008	2007	2008	2007
	(	Rupees in	thousand)	
Income from non-trading investments				
Held to maturity				
Return on fixed income securities and				

)
_
)

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive

Azam Faruque

Omar Saeed Director



#### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2008

#### 1. Legal status and nature of business

Atlas Insurance Limited (Formerly Muslim Insurance Company Limited) was incorporated as a public limited company in Lahore on September 6, 1934 and is listed on Lahore and Karachi stock exchanges. The company is engaged in general insurance business. The registered office of the company is situated at 3 - Bank Square, Lahore.

#### 2. Basis of preparation

The condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan, the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002.

Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the SEC (Insurance) Rules, 2002 or directives issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the SEC (Insurance) Rules, 2002 or the requirements of the said directives take precedence.

#### 3. Basis of measurement

These financial statements have been prepared by applying the same accounting policies as adopted in the preparation of the preceding annual published financial statements of the company for the year ended December 31, 2007.

#### 4. Contingencies and commitments

4.1 Contingencies Nil (2007: Nil)

4.2 Commitments Nil (2007: Nil)

September 30,	December 31,
2008	2007
(Rupees in	n thousand)

#### 5. Investments

Held to maturity Term finance certificates	1,497	6,594
Available for sale  Mutual funds  Quoted shares  Unquoted shares	57,598 863,044 500 921,142 922,639	141,574 862,579 500 1,004,653 1,011,247
Less: Provision for diminution in the value of investments	(7,574)	(500)
Aggregate market value of investments	915,065 657,939	1,010,747 1,186,578



		September 30, 2008 (Rupees i	$\frac{\text{December 31,}}{2007}$ in thousand)
6.	Fixed assets		
	Opening book value Add: Additions during the period	32,264 22,909	18,177 19,395
		55,173	37,572
	Less: Disposal during the period (at book value)  Depreciation charged during the period	983 5,081	428 4,880
		6,064	5,308
		49,109	32,264
		September 30, 2008 (Rupees	$\frac{\text{September 30,}}{2007}$ in thousand)
7.	Provision for taxation		
	Current - for the period Deferred - for the period	37,497 3,513	39,754 639
		41,010	40,393
	Provision for taxation has been made on an estimated basis.		
8.	Cash at the end of the period		
	For the purposes of cash flow statement cash includes: Cash and other equivalents Current and other accounts	399 57,591	708 42,037
		57,990	42,745
	8.1 Reconciliation to profit and loss account		
	Operating cash flows Depreciation expense Financial charges Increase in assets other than cash (Increase) in liabilities other than borrowings	(80,057) (5,082) (317) 220,759 (45,910)	44,293 (3,183) (457) 154,736 (99,033)
	Others		
	<ul> <li>- (Increase) in provision for unearned premium</li> <li>- (Increase) in commission income unearned</li> <li>- Investment income</li> <li>- Rental and other income</li> <li>- Increase in provision for commission expense deferred</li> <li>- Amortization expense</li> <li>- Provision for diminution in the value of investments</li> </ul>	(17,907) (5,882) 116,818 10,733 (1,251) (380) (7,074)	(32,299) (21,035) 134,667 1,491 5,475 (858)
		<u>184,450</u>	

#### 9. Transactions with related parties

Related parties comprise of associated entities, entities under common control, entities with common directors, major shareholders, directors and key management personnel. The transactions with related parties, other than remuneration under the terms of employments are as follows:

	September 30,	September 30,
	2008	2007
	(Rupees i	n thousand)
Premium underwritten	341,950	270,950
	- /-	
Premium collected	207,522	188,740
Claims paid	34,708	30,048
Lease rentals	-	133
Vehicles purchased	2,078	7,218
Rent received	434	525
Rent paid	1,629	264
Interest received	5,449	2,505
Fee received	-	4,715
Brokerage paid for purchase of shares	1,231	2,526
Brokerage paid for sale of shares	1,704	5,150
Donations	2,240	7,699
Dividend paid	53,379	41,061
Dividend received	11,474	12,755

The transactions were carried out at the arm's length in accordance with the policies of the company.

Contributions to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of contribution plan.

Remunerations to Chief Executive and certain executives were paid in accordance with terms of their employment.

#### 10. Date of authorization for issue

The condensed interim financial information was authorized for issue on October 24, 2008 by the Board of Directors of the company.

#### 11. General

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. The earnings per share in the corresponding periods have been restated to take account of the effect of bonus shares issued during the current period. Prior to this restatement, the earnings per share were Rs.8.60 and Rs.2.20 for the nine months and quarter ended September 30, 2007 respectively.

Arshad P. Rana Chief Executive Azam Faruque
Director

Omar Saeed
Director



#### **COMPANY OFFICES**

## **HEAD OFFICE**

3 Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	PABX: Fax:	7320542, 7320543, 7310658, 7322271 7322273 7234742
ARSHAD P. RANA	Direct:	7234812
Chief Executive Officer	Extension:	501
MUHAMMAD AASIM GUL Chief Financial Officer (Acting)	Extension:	410
MUHAMMAD MUNIR	Direct:	7314241
Sr. Vice President (Operations)	Extension:	304
QUDSIA NAHEED	Direct:	7245348
Vice President (Admin/HR)	Extension:	303
FAKHER-U-ZAMAN KHAN Vice President (Coordinator)	Extension:	302

Extension:

428

#### **NORTH ZONE OFFICES & BRANCHES**

#### LAHORE

SALEEM MAHMOOD

Chief Internal Auditor

LAHORE		
AZHAR M. PIRACHA Circle Chief, Lahore Circle - I	City Branch 3 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	7212365-6, 7312858. 7312868, 7230558-9 Fax: 7212367
MUHAMMAD MUNIR QAZI Chief Manager	Fatima Jinnah Road Branch 1st Floor, Nawa-i-Waqat Building, Fatima Jinnah Road, Lahore.	6271320, 6364906 Fax: 6371186
MUHAMMAD IJAZ Deputy Chief Manager	Al-Noor Branch Al-Noor Building, 43-Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	7358805 Fax: 7237343
KH. MUHAMMAD NADEEM Branch Manager	Napier Road Branch Nairobi Mansion Napier Road, Lahore.	7352560 Fax: 7358190
ZAFAR HUSSAIN JAMAL Branch Manager	Mall Road Branch Hafeez Chambers, 85- Shahrah-e-Quaid-e-Azam, Lahore.	6305595, 6271663 Fax: 6369576
MUHAMMAD WASIM PURI Branch Manager RAWALPINDI	Faisal Town Branch 753 - C, Faisal Town, Lahore.	5173551-2 Fax: 5173557
KAWALI INDI		
MAHMOOD AHMED Chief Manager	101/13, Bank Road, Grand Hotel Building, P.O. Box 119, Rawalpindi.	5563413 Fax: 5798083
MANZAR ALI NAQVI Manager	101/13, Bank Road, Grand Hotel Building, P.O. Box 119, Rawalpindi.	5563413 Fax: 5798083

FAISALABAD BRANCH - II

IRSHAD FARRUKH BHATTI 8721256, 8734176 123-B, People's Colony No. 1, Circle Chief, Faisalabad Circle D - Ground, Faisalabad. Fax: 8732499

ASIF AKRAM 123-B, People's Colony No. 1, 8721256, 8734176

D - Ground, Faisalabad. Fax: 8732499 Branch Manager

FAISALABAD BRANCH - I

RANA SAGHIR Chartered Bank Chambers 2647194 Branch Manager Railway Road, Faisalabad. Fax: 2635080

SAHIWAL

4466044 SALEEM TAHIR 147-Railway Road, Sahiwal. Acting Incharge Fax: 4224344

**MULTAN** 

GHULAM ALI 4544494 Atlas Honda Building Azmat Wasti Road, Multan. Acting Incharge

SIALKOT

REHAN NAZIR GHUMAN Office No. 7, 1st Floor, Mughal Plaza, 4264195, 4594520 Branch Manager Kutchery Road, Sialkot. Fax: 4290095

**GUJRANWALA** 

AMJAD RAFIQ DHILLO 2nd Floor, Al-Azhar Plaza, 3847118 Branch Manager G. T. Road, Gujranwala. Fax: 3847074

**ISLAMABAD** 

HALEEMA SHAHID Office No. 2 & 3, 3rd Floor, MBCIT

Acting Incharge Mall Plaza, I-8 Markaz, Islamabad.

**SOUTH ZONE OFFICE** 

Ground Floor, Federation House, PABX: 5378806-7 Shahrah-e-Firdousi, Main Clifton, 5369394-6

Karachi. 5378515 Fax:

ARSHAD P. RANA Direct: 5378757

Chief Executive Officer Extension: 201

MIRZA NADEEM BAIG

Vice President Marketing (South) Extension: 218

MUHAMMAD IMRAN

Asst. Vice President Claims & U/W Extension: 217

JAWAID IRSHAD

Manager Motor Extension: 215

MUHAMMAD AFZAL

Extension: 202 Company Secretary

SOUTH ZONE BRANCHES

KARACHI

ABDUL AZIZ Corporate Branch

1/10, Arkey Square, 1st Floor, 2421030, 2422911 Chief Manager

Shahrah-e-Liaquat, Karachi Fax: 2421387



M. FAROOQ KANDLAWALA Circle Chief, Karachi Circle - I

Tower Branch

State Life Building No. 7 2201471 Room No. 101, Ist Floor

2316503, 2315248 G. Allana Road, Karachi. Fax: 2315248

IMRAN SATTAR

Deputy Chief Manager 3/3 Rimpa Plaza M.A. Jinah Road,

Fax: 2720858

Karachi.

Plaza Branch

TARIQ NASIM New Challi Branch

1st Floor, Room No. 106-107, Chief Manager

Rehmani Chamber,

Altaf Hussain Road, Karachi.

2218286, 2218288 Fax: 2610280

2729339

**HYDERABAD** 

ZAFAR AHMAD GHOURI Circle Chief, Hyderabad Circle Plot No. 466, Mezzanine Floor, Al-Abbas Plaza, Saddar,

Hyderabad.

2782659, 2782660 Fax: 2786410

**SUKKUR** 

ABDUL MAJEED QURESHI

Chief Manager

Shalimar Complex, Mezzanine Floor, Minara Road, Sukkur. 5625965 Fax: 5625977

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