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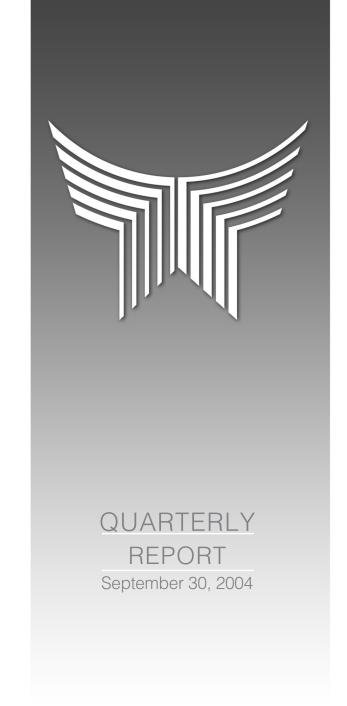
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# Muslim Insurance Company Limited

3 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.





Muslim Insurance Company Ltd.

### **CONTENTS**

Company Information	2
Chairman's Review	4
Directors' Report	5
Balance Sheet	6
Profit and Loss Account	8
Statement of Cash Flow	9
Statement of Premiums	10
Statement of Claims	12
Statement of Expenses	14
Statement of Investment Income	16
Statement of Changes in Equity	17
Notes to the Accounts	18
Company Offices	21

### Muslim Insurance Company Ltd.

### **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

Yusuf H. Shirazi
Arshad P. Rana
Aamir H. Shirazi
Frahim Ali Khan
Jawaid Iqbal Ahmed
Muhammad Faruque
S. C. Subjally
Pervaiz I. Malik

### **GROUP EXECUTIVE COMMITTEE**

President	Aamir H. Shirazi
Members	Frahim Ali Khan
	Iftikhar H. Shirazi
	Jawaid Iqbal Ahmed
	Saquib H. Shirazi
Secretary	Theresa Dias

### **HUMAN RESOURCE COMMITTEE**

Chairman	Yusuf H. Shirazi	
Members	Aamir H. Shirazi	
	Bashir Malzlzi	

### **GROUP SYSTEMS & TECHNOLOGY COMMITTEE**

Chairman	Iftikhar H. Shirazi	
Members	Abdul Razzaq Ghauri	
	Zia Ullah Begg	
Secretary	Sarfraz Hassan	

### **AUDIT COMMITTEE**

_ Chairman	Jawaid Iqbal Ahmed
Members	Frahim Ali Khan
	S. C. Subjally
Secretary	Pervaiz I. Malik
Chief Internal Auditor	Saleem Mahmood Akhtar

### **INVESTMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Iftikhar H. Shirazi
	Arshad P. Rana
	Muhammad Zafar Riaz

### **COMPANY INFORMATION**

### **UNDERWRITING COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

### **CLAIMS SETTLEMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

### **RE-INSURANCE & CO-INSURANCE COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

Chief Executive	Arshad P. Rana
Chief Financial Officer	Muhammad Zafar Riaz
Senior Manager Technical	Muhammad Munir
Company Secretary	Pervaiz I. Malik
auditors	Ford Rhodes Sidat Hyder & Co.
	Chartered Accountants
egal Advisors	Mohsin Tayebaly & Co.
	Ch. Maqsood Advocate
ax Advisor	Ford Rhodes Sidat Hyder & Co.
	Chartered Accountants
ankers	Allied Bank of Pakistan Ltd.
	Atlas Investment Bank Ltd.
	Habib Bank Ltd.
	Muslim Commercial Bank Ltd.
	National Bank of Pakistan
	Standard Chartered Bank
	The Bank of Tokyo-Mitsubishi Ltd.
	United Bank Ltd.

### Quarterly Report 2004



### **CHAIRMAN'S REVIEW**

It is my pleasure to present un-audited accounts of your company for the 9 months ended September 30, 2004.

### The Economy

Pakistan's economy is picking up year after year for sometime now. The growth momentum attained last year is well maintained. All economic indicators are positive, more improvements are expected in the days to come. Globally the economic conditions are stabilizing and cross border relationships with neighbour countries improving. The exports during the first quarter of this fiscal year were recorded at \$3.47b showing 16.9% increase over exports worth \$2.97b in the same period last year. Imports also witnessed 38.41% growth to \$4.31b from \$3.11b for the same period last year, leading to increase in trade deficit of \$839.25m as against \$144.790m of the same period of the last fiscal year. Remittances from abroad registered \$0.67b during July and August 2004, up 14% over the corresponding period last year, resultantly foreign exchange reserves stood at \$12.20 billion.

### Company's Result

Your company did quite well for the nine months ended 30th September 2004. The gross premium underwritten was at Rs. 236.04m compared to Rs. 147.70m for the same period last year. The net premium underwritten for the period was Rs. 101.35m compared to Rs. 83.16m for the corresponding period of the last year. The underwriting profits rose to Rs. 34.26m from Rs. 30.90m of the same period of last year, up 10.9%. Investment income however declined to Rs. 34.33m against Rs. 54.17m of the corresponding period because of slow capital market. Management expenses increased to Rs. 59.95m compared to Rs. 56.98m for the corresponding period last year. The profit before tax was Rs. 61.55m against Rs. 82.49m last year. The net profit after tax improved to Rs. 44.74m compared to Rs. 40.53m for the corresponding period and earnings per share Rs. 4.39 against Rs. 3.98 of the last year.

PACRA has maintained the company's Insurer Financial Strength (IFS) rating of "A" for the third consecutive year.

### Future outlook

The pace of economic growth and impact of global economic activities is providing us all indications of prosperity and growth. More stability in the political environment will lead further strengthening of the economy. The pace of monetary expansion that had substantially accelerated during the last few years is continued in the current fiscal year and showed a growth of 17.4% (till July 2004). Your management is fully aware of the current situation and keeping a watchful eye on the available opportunities to benefit from all such environments.

ع توشابیں ہے پرواز ہے کام تیرا (Let us continue to keep our flag flying higher and higher)

### Acknowledgement

I would like to thank the Board of Directors, the group president Mr. Aamir H. Shirazi, the Group Director, Mr. Frahim Ali Khan, the Group Executive Committee and the Chief Executive Officer, Mr. Arshad P. Rana and his team for their efforts, dedication and sincerity of purpose. I also express my gratitude to all reinsurers, our valued clients, banks and SECP for their trust and confidence reposed in your company.

### **DIRECTORS' REPORT**

The Directors have pleasure in submitting the Quarterly Report of the Company together with the Financial Statements for the period ended 30 September, 2004.

The overall business figures are:	September 30 2004 (Rupees i	September 30 2003 n thousand)
The overall submission in Suizes with		
Net Premium Net Claims Investment and other income Net Commission	101,349 32,620 35,070 25,481	83,158 13,342 55,213 18,065
Expenses of Management	67,730	60,604
Financial Results are as follows:  Profit before Tax	61,550	82,490
Less: Provision for Taxation - current period Provision for Taxation - prior period Deferred Tax	13,174 992 2,645	24,762 17,200
	16,811	41,962
Profit after Tax Add: Last year's Un-appropriated Profit Balances carried to Balance Sheet	44,739	40,528 106 40,634

### Chairman's Review

The accompanying Chairman's Review deals with the performance of the Company during the period and future outlook. The Directors of the Company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, Bankers, Reinsurers, PRCL and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the Muslim's Officers, Staff and Field Force.

FOR THE BOARD OF DIRECTORS

ARSHAD P. RANA Chief Executive

Lahore: October 23, 2004

Yusuf H. Shirazi





	BALA	ANCE SHEET	AS AT SEPTEMBER 30, 2004		
Notes	September 30 2004 (Un-audited) (Rupees in	December 31 2003 (Audited) a thousand)	Notes	September 30 2004 (Un-audited) (Rupees in	December 31 2003 (Audited) a thousand)
Share Capital and Reserves			Cash and Bank Deposits		
Authorized Share Capital	150,000	150,000	Cash and other equivalent Current and other accounts	90 30,291	- 15,890
Paid-up share capital Retained earnings Reserves	101,823 44,739 38,064	88,542 - 51,345		30,381	15,890
	184,626	139,887	Loans-Secured To employees	384	1,009
Underwriting Provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned	79,471 100,990 13,177	71,755 70,031 5,737	Investments Other Assets	187,812	172,057
Total underwriting provisions	193,638	147,523	Premiums due but unpaid-unsecured, Considered good Amounts due from other insurers/reinsurers	38,769 57,662	37,203 59,294
Deferred Liabilities Staff Retirement Benefits Deferred Tax liability	3,060 2,645	3,506 -	Accrued investment income Reinsurance recoveries against outstanding claims Deferred commission expense	11,197 65,968 5,343	3,359 61,568 3,698
Creditors and Accruals Premiums Received in Advance Amounts due to other insurers/reinsurers Accrued Expenses	9,252 44,824 12,337	381 47,477 13,333	Prepayments Deferred cost 5 Sundry receivables	48,560 7,034 6,274 240,807	38,660 - 1,182 204,964
Taxation - Provision less payments Other Creditors and Accruals	11,315 3,185 80,913	28,347 4,329 93,867	Fixed assets Tangibles	210,007	20.,,,01
Other Liabilities  Deposits against performance bonds Dividend Obligations against assets subject to finance lease	1,391 1,722 3,532 6,645	1,391 15,003 4,847 21,241	Land and Buildings Furniture, Fixtures and Office Equipment Motor Vehicles	5,166 2,336 4,641 12,143	5,321 2,566 4,217 12,104
TOTAL LIABILITIES	286,901	266,137			
TOTAL EQUITY AND LIABILITIES	471,527	406,024	TOTAL ASSETS	471,527	406,024
CONTINGENCIES AND COMMITMENTS 3	-	<u>-</u>			

The annexed notes form an integral part of these financial statements.



### PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

		(	Quarter ende	ed Septembe	er 30, 2004	Ĺ	Quarter ended
	Notes	Fire and Property	Marine, Aviation and Transport	Motor	Misc.	September 30 2004 Aggregate	September 30 2003 Aggregate
Revenue Account			(Ru	pees in	thous	and)	
Net Premium Revenue Net Claims Expenses Net Commission		5,299 (12,525) (3,542) 1,190	10,740 (1,032) (8,024) 6,585	8,489 (4,880) (5,452) (102)	1,144 (2) (759) 134	25,672 (18,439) (17,777) 7,807	20,852 (5,070) (21,213) 5,656
Underwriting result		(9,578)	8,269	(1,945)	517	(2,737)	225
Investment Income Rental Income Other Income Financial Charges General and administration expens	ses					13,115 190 175 (203) (2,334) 10,943	21,303 216 (12) (258) (1,286) 19,963
Profit before tax						8,206	20,188
Provision for Taxation Current Period Prior Period Deferred	6					(374)	(4,047) (800)
Profit after tax						7,923	15,341
		Nir	ne months er	nded Septem	ber 30, 20	004	Nine months ended September 30 2003
Revenue Account							Aggregate
Net Premium Revenue Net Claims Expenses Net Commission		15,294 (15,342) (9,241) 6,467	60,418 (5,244) (35,604) 18,419	22,258 (11,328) (13,062) (182)	3,379 (706) (2,040) 777	101,349 (32,620) (59,947) 25,481	83,158 (13,342) (56,980) 18,065
Underwriting result		(2,822)	37,989	(2,314)	1,410	34,263	30,901
Investment Income Rental Income Other Income Financial Charges General and administration expens	ses					34,333 562 175 (678) (7,105) 27,287	54,169 594 450 (831) (2,793) 51,589
Profit before tax Provision for Taxation Current Period Prior Period Deferred	6					61,550 (13,174) (992) (2,645)	82,490 (24,762) (17,200)
Profit after tax						44,739	40,528
Earnings Per share-Basic	7					4.39	3.98
Profit and Loss Appropriation Ac	ccount						
Balance at commencement of period	od					-	106
Profit after tax for the period						44,739	40,528
Balance Unappropriated Profit at e	nd of period					44,739	40,634
The annexed notes form an integral Arshad P. Rana Franchief Executive	al part of these rahim Ali K Director	han	Aam	<b>ir H. Shira</b> Director	zi		H. Shirazi airman

### STATEMENT OF CASH FLOW (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

Re-insurance premiums paid   Clife,9791   (62,991)   (56,796   Claims paid   Claims paid   (62,991)   (56,796   Claims paid   (79,808)   (15,549   Commission paid   (9,808)   (15,549   Commission received   33,644   26,998   Net cash flow from underwriting activities   121,127   83,873   (15,699   Re-insurance activities   121,127   83,873   (16,6998   Re-insurance activities   10,008   (15,649   Commission received   (1,660   Close		<u>September 30</u> 2004	<u>September 30</u> 2003
(a) Underwriting activities Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Re-insurance and in the paid (9,808) Ret cash flow from underwriting activities Income tax paid General management expenses paid General management expenses paid Other operating receipts Income tax paid General management expenses paid Other operating receipts Income tax paid General management expenses paid Other operating receipts Income tax paid General management expenses paid Other operating receipts Income tax paid General management expenses paid General management expenses paid General management expenses paid General management expenses paid Income tax paid General management expenses paid (1,160) Gess Total cash flow from all operating activities Dividend received Total cash flow from disposal of investments Fixed Capital Expenditure Total cash flow from investing activities Total cash flow from investing activities Dividends paid Financial charges paid General management expenses General management expen	0 1 0 1 7	(Rupees in	thousand)
Premiums received   Re-insurance premiums paid   Claims paid   (62.991)   (56,796   Re-insurance and other recoveries received   G2.991   (56,796   G2.991)   (56,796   G2.991)   (56,796   G2.991)   (56,796   G2.991)   (56,796   G2.991)   (56,796   G2.998   G2.99	Operating Cash Flows		
Net cash flow from underwriting activities	Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid	(116,979) (62,991) 33,687 (9,808)	176,496 (88,263) (56,796) 40,987 (15,549) 26,998
Income tax paid   G2,851   G5,161   General management expenses paid   G7,649   G7			83,873
Total cash flow from all operating activities	Income tax paid General management expenses paid Other operating receipts Loans advanced	(67,649)	(25,161) (57,582) 11 (698) 789
Investment activities	Net cash flow from other operating activities	(101,008)	(82,641)
Dividend received   15,169   47,992   8entals received   562   594   794   795   7562   7594   797   705   7562   7594   797   705	Total cash flow from all operating activities	20,119	1,232
Financing activities  Dividends paid Financial charges paid Payments on finance leases  Total cash flow from financing activities  Cash at the beginning of the period  Cash at the end of the period  Toperating cash flows Depreciation expense Financial charges Amortization of Deferred cost Profit on disposal of fixed assets Gain on Investments Increase in assets other than running finance  (13,275) (678) (13,322) (13,322) (15,170) (15,170) (15,170) (15,170) (15,170) (15,170) (15,170) (15,267) (15,170) (15,267) (15,170) (	Dividend received Rentals received Payments for investments Proceeds from disposal of investments Proceeds from disposal of fixed assets	562 (51,626) 47,120 176	47,992 594 (90,459) 61,172 919 (497)
Dividends paid Financial charges paid Payments on finance leases       (13,275) (678) (831) (1,314)       (831) (1,017)         Total cash flow from financing activities       (15,267) (15,170)       (15,170)         Net cash inflow from all activities       14,491       5,783         Cash at the beginning of the period       15,890       13,229         Cash at the end of the period       30,381       19,012         Reconciliation to profit and loss account Operating cash flows       20,119       1,232         Depreciation expense       (1,633)       (1,769)         Financial charges       (678)       (831)         Amortization of Deferred cost Profit on disposal of fixed assets       (2,344)       -         Profit on disposal of fixed assets       175       439         Gain on Investments       34,333       54,169         Increase in assets other than cash (Increase) in liabilities other than running finance       (50,769)       (55,018)	Total cash flow from investing activities	9,639	19,721
Net cash inflow from all activities         14,491         5,783           Cash at the beginning of the period         15,890         13,229           Cash at the end of the period         30,381         19,012           Reconciliation to profit and loss account           Operating cash flows         20,119         1,232           Depreciation expense         (1,633)         (1,769           Financial charges         (678)         (831           Amortization of Deferred cost         (2,344)         -           Profit on disposal of fixed assets         175         439           Gain on Investments         34,333         54,169           Increase in assets other than cash         45,536         42,306           (Increase) in liabilities other than running finance         (50,769)         (55,018	Dividends paid Financial charges paid Payments on finance leases	(678) (1,314)	(13,322) (831) (1,017) (15,170)
Cash at the beginning of the period       15,890       13,229         Cash at the end of the period       30,381       19,012         Reconciliation to profit and loss account         Operating cash flows       20,119       1,232         Depreciation expense       (1,633)       (1,769)         Financial charges       (678)       (831         Amortization of Deferred cost       (2,344)       -         Profit on disposal of fixed assets       175       439         Gain on Investments       34,333       54,169         Increase in assets other than cash       45,536       42,306         (Increase) in liabilities other than running finance       (50,769)       (55,018	Net cash inflow from all activities	14.491	5.783
Cash at the end of the period       30,381       19,012         Reconciliation to profit and loss account       20,119       1,232         Operating cash flows       (1,633)       (1,769         Depreciation expense       (678)       (831         Financial charges       (678)       (831         Amortization of Deferred cost       (2,344)       -         Profit on disposal of fixed assets       175       439         Gain on Investments       34,333       54,169         Increase in assets other than cash       45,536       42,306         (Increase) in liabilities other than running finance       (50,769)       (55,018			13,229
Operating cash flows20,1191,232Depreciation expense(1,633)(1,769Financial charges(678)(831Amortization of Deferred cost(2,344)-Profit on disposal of fixed assets175439Gain on Investments34,33354,169Increase in assets other than cash45,53642,306(Increase) in liabilities other than running finance(50,769)(55,018			19,012
	Operating cash flows Depreciation expense Financial charges Amortization of Deferred cost Profit on disposal of fixed assets Gain on Investments Increase in assets other than cash	(1,633) (678) (2,344) 175 34,333 45,536	1,232 (1,769) (831) - 439 54,169 42,306 (55,018)
			40,528

### Definition of cash

Cash for the purpose of cash flow is constituted of cash in hand, balance with banks, stamps in hand and short term placements with banks.

The annexed notes form an integral part of these financial statements.

Arshad P. Rana Frahim Ali Khan Chief Executive Director

Khan Aamir I

Aamir H. Shirazi Director Yusuf H. Shirazi Chairman



### STATEMENT OF PREMIUMS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

		Q u	arter	ended	S e p t e m	ber 3	0 , 2 0 0	4		Quarter ended
Business underwritten inside Pakistan	Premiums		emium reserve	Premiums	Re-insurance	Prepaid re-	n ceded	Re-insurance	Net premium	September 30 2003 Net premiun
Class	Written	Opening	Closing	earned	ceded	Opening	Closing	expense	Revenue	Revenue
Direct and			(Rupe	e s i n	t h o u s a	n d )				
Facultative 1. Fire and Property Damage	16,342	48,627	45,301	19,668	7,900	40,702	34,233	14,369	5,299	1,026
2. Marine, Aviation and Transport	43,474	7,909	24,034	27,349	17,728	6,803	7,922	16,609	10,740	12,821
<ol><li>Other Motor Business</li></ol>	12,095	21,960	24,308	9,747	1,496	2,192	2,430	1,258	8,489	4,854
4. Miscellaneous	6,308	3,464	7,347	2,425	3,362	1,894	3,975	1,281	1,144	23
Total	78,219	81,960	100,990	59,189	30,486	51,591	48,560	33,517	25,672	18,724
Treaty 5. Proportional										
Fire	-	-	-	-	-	-	-	-	_	345
Marine	-	=	-	=	-	-	=	-	-	1,761
Miscellaneous	-	-	-	-	-	-	-	=	-	22
Total	-	-	-	-	-	-	-	-		2,128
Grand Total	78,219	81,960 N i n e m	0 n t h s	59,189 e n d e d	30,486 S e p t e m	51,591 n b e r 3	48,560 0 , 2 0 0	33,517	25,672	
Business underwritten inside Pakistan	Premiums	N i n e m  Unearned pre	on ths	e n d e d  Premiums	S e p t e m	n b e r 3  Prepaid re- Premiun	o , 2 0 0  cinsurance a ceded	4 Re-insurance	Net premium	Nine months ended September 30 2003 Net premium
		Nine m	onths	ended	Septem	n b e r 3  Prepaid re-	0 , 2 0 0 insurance	4	Net	Nine months ended September 30 2003
Business underwritten inside Pakistan Class	Premiums	N i n e m  Unearned pre	on ths	e n d e d  Premiums earned	S e p t e m	Prepaid re- Premium Opening	o , 2 0 0  cinsurance a ceded	4 Re-insurance	Net premium	Nine months ended September 30 2003 Net premium
Business underwritten inside Pakistan Class Direct and	Premiums	N i n e m  Unearned pre	o n t h s	e n d e d  Premiums earned e s i n	Re-insurance ceded  t h o u s a	Prepaid re- Premium Opening  n d )	o , 2 0 0  cinsurance of ceded Closing	Re-insurance expense	Net premium	Nine months ended September 30 2003 Net premium Revenue
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage	Premiums Written	N i n e m  Unearned pre	onths  emium reserve Closing  (Rupe	Premiums earned e s i n 54,120	Re-insurance ceded  t h o u s a 52,084	Prepaid re- Premium Opening  n d )  21,121	o , 2 0 0  cinsurance a ceded Closing	4 Re-insurance	Net premium Revenue	Nine months ended September 30 2003 Net premium
Business underwritten inside Pakistan Class Direct and	Premiums Written	N i n e m  Unearned pre Opening	on ths  mium reserve Closing  (Rupe 45,301	e n d e d  Premiums earned e s i n	Re-insurance ceded  t h o u s a	Prepaid re- Premium Opening  n d )	o , 2 0 0  cinsurance of ceded Closing	Re-insurance expense	Net premium Revenue	Nine months ended September 30 2003 Net premium Revenue
Business underwritten inside Pakistan Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	Premiums Written  66,661 126,795	Unearned preopening  32,760 15,206	on ths  mium reserve Closing  (Rupe 45,301 24,034	Premiums earned e s i n 54,120 117,967	Re-insurance ceded  t h o u s a  52,084 54,536	Prepaid re- Premium Opening  n d )  21,121 10,996	0 , 2 0 0  insurance a ceded Closing  34,233 7,922	Re-insurance expense  38,972 57,610	Net premium Revenue	Nine months ended September 30 2003 Net premium Revenue
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Premiums Written  66,661 126,795 33,538	Unearned presonant    Unearned presonant    32,760 15,206 16,758	onths  emium reserve Closing  (Rupe 45,301 24,034 24,308	Premiums earned  e s i n  54,120 117,967 25,988 6,707  204,782	Re-insurance ceded  t h o u s a  52,084 54,536 4,479	Prepaid re- Premium Opening  n d )  21,121 10,996 1,681	0 , 2 0 0  insurance a ceded Closing  34,233  7,922  2,430	Re-insurance expense  38,972 57,610 3,730 3,649 103,961	Net premium Revenue  15,148 60,357 22,258	Nine months ended September 30 2003 Net premium Revenue 9,128 51,110 14,891
Business underwritten inside Pakistan Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	Premiums Written  66,661 126,795 33,538 9,049	Unearned presonant   Unearned presonant   32,760   15,206   16,758   5,005	onths  mium reserve Closing  (Rupe 45,301 24,034 24,308 7,347	Premiums earned  e s i n  54,120 117,967 25,988 6,707	Re-insurance ceded  t h o u s a  52,084 54,536 4,479 4,859	Prepaid re- Premium Opening  n d )  21,121 10,996 1,681 2,765	0 , 2 0 0  cinsurance a ceded Closing  34,233 7,922 2,430 3,975	Re-insurance expense  38,972 57,610 3,730 3,649	Net premium Revenue  15,148 60,357 22,258 3,058	Nine months ended September 30 2003 Net premium Revenue 9,128 51,110 14,891 591
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	Premiums Written  66,661 126,795 33,538 9,049	Unearned presonant   Unearned presonant   32,760   15,206   16,758   5,005	onths  mium reserve Closing  (Rupe 45,301 24,034 24,308 7,347	Premiums earned  e s i n  54,120 117,967 25,988 6,707  204,782	Re-insurance ceded  t h o u s a  52,084 54,536 4,479 4,859	Prepaid re- Premium Opening  n d )  21,121 10,996 1,681 2,765	0 , 2 0 0  cinsurance a ceded Closing  34,233 7,922 2,430 3,975	Re-insurance expense  38,972 57,610 3,730 3,649 103,961	Net premium Revenue  15,148 60,357 22,258 3,058	Nine months ended September 30 2003 Net premium Revenue 9,128 51,110 14,891 591
Business underwritten inside Pakistan Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous Total  Treaty 5. Proportional	Premiums Written  66,661 126,795 33,538 9,049  236,043	Unearned presonant   Unearned presonant   32,760   15,206   16,758   5,005   69,729	on ths  mium reserve Closing  (Rupe 45,301 24,034 24,308 7,347 100,990	Premiums earned  e s i n  54,120 117,967 25,988 6,707  204,782	Re-insurance ceded  t h o u s a  52,084 54,536 4,479 4,859	Prepaid re- Premium Opening  n d )  21,121 10,996 1,681 2,765	0 , 2 0 0  cinsurance a ceded Closing  34,233 7,922 2,430 3,975	Re-insurance expense  38,972 57,610 3,730 3,649 103,961	Net premium Revenue  15,148 60,357 22,258 3,058  100,821	Nine monthen ended September 30 2003 Net premium Revenue  9,128 51,110 14,891 591 75,720
Business underwritten inside Pakistan Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous Total  Treaty 5. Proportional Fire	Premiums Written  66,661 126,795 33,538 9,049 236,043	Unearned presopening  32,760 15,206 16,758 5,005 69,729	on ths  mium reserve Closing  (Rupe 45,301 24,034 24,308 7,347 100,990	Premiums earned  e n d e d  Premiums earned  e s i n  54,120 117,967 25,988 6,707  204,782	Re-insurance ceded  t h o u s a  52,084 54,536 4,479 4,859	Prepaid re- Premium Opening  n d )  21,121 10,996 1,681 2,765	0 , 2 0 0  cinsurance a ceded Closing  34,233 7,922 2,430 3,975	Re-insurance expense  38,972 57,610 3,730 3,649 103,961	Net premium Revenue  15,148 60,357 22,258 3,058  100,821	Nine months ended September 30 2003 Net premium Revenue 9,128 51,110 14,891 591 75,720
Business underwritten inside Pakistan Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous Total  Treaty 5. Proportional Fire Marine	Premiums Written  66,661 126,795 33,538 9,049  236,043  134 61	Unearned presonant   Unearned presonant   32,760   15,206   16,758   5,005   69,729   12   -	on ths  mium reserve Closing  (Rupe 45,301 24,034 24,308 7,347 100,990	Premiums earned  e s i n  54,120 117,967 25,988 6,707 204,782  146 61	Re-insurance ceded  t h o u s a  52,084 54,536 4,479 4,859	Prepaid re- Premium Opening  n d )  21,121 10,996 1,681 2,765	0 , 2 0 0  cinsurance a ceded Closing  34,233 7,922 2,430 3,975	Re-insurance expense  38,972 57,610 3,730 3,649 103,961	Net premium Revenue  15,148 60,357 22,258 3,058 100,821	Nine months ended September 30 2003 Net premium Revenue 9,128 51,110 14,891 591 75,720

The annexed notes form an integral part of these financial statements.

Arshad P. Rana Chief Executive Frahim Ali Khan Director Aamir H. Shirazi Director Yusuf H. Shirazi Chairman

### STATEMENT OF CLAIMS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

		Q u	arter e	n d e d	S e p t e m	b e r 3 (	, 2 0 0 4			
Business underwritten inside Pakistan  Class	Claims paid	Outstand Opening	ing Claims Closing	Claims expense	Re-insurance and other recoveries received	recoveries	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	Net claim expense	Quarter ended September 30 2003 Net claim expense
D 1			(Rupe	e s i n	t h o u s a	n d )				
Direct and Facultative 1. Fire and Property Damage	27,647	68,411	45,294	4,530	14,549	65,740	43,196	(7,995)	12,525	735
2. Marine, Aviation and Transport	412	11,856	18,698	7,254	20	9,952	16,154	6,222	1,032	1,174
3. Other Motor Business	3,126	2,124	4,415	5,417	302	264	499	537	4,880	2,897
4. Miscellaneous	1,947	7,350	7,283	1,880	1,956	6,197	6,119	1,878	2	233
Total	33,132	89,741	75,690	19,081	16,827	82,153	65,968	642	18,439	5,039
Treaty 5. Proportional			<del></del>				<del></del>			
Fire	-	1,756	1,756	-	-	-	-	-	_	31
Marine	-	1,939	1,939	-	-	_	-	-	-	-
Miscellaneous	-	86	86	-	-	-	-	-	_	-
										21
Total	-	3,781	3,781							31
							(= 0(0	(/0	10 /00	5 0 T 0
Grand Total	33,132 N	93,522 ———————————————————————————————————	79,471 == 79,471	19,081 =	16,827	82,153 b e r 3 (	65,968	642	<u>18,439</u>	5,070
Grand Total  Business underwritten inside Pakistan  Class		ine mo		n d e d		b e r 3 (  Re-insuran-recoveries	0 , 2 0 0 4  ce and other in respect of ing claims Closing		Net claim expense	Nine months ended
Business underwritten inside Pakistan Class	N Claims	ine mo	onths e	n d e d  Claims expense	S e p t e m  Re-insurance and other recoveries	Re-insurant recoveries outstand Opening	the and other in respect of ing claims	Re-insurance and other recoveries	Net claim	Nine months ended September 30 2003 Net claim
Business underwritten inside Pakistan  Class  Direct and	Claims paid	Outstand Opening	onths e	n d e d  Claims expense e s i n	Re-insurance and other recoveries received thous a	Re-insurant recoveries outstand Opening	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	Net claim expense	Nine months ended September 30 2003 Net claim expense
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage	Claims paid	Outstand Opening	on ths e  ing Claims Closing (Rupe 45,294	n d e d  Claims expense e s i n 35,073	Re-insurance and other recoveries received thous a 18,979	Re-insurant recoveries outstand Opening  n d )  42,145	ce and other in respect of closing claims Closing  43,196	Re-insurance and other recoveries revenue	Net claim expense	Nine months ended September 30 2003 Net claim expense
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	Claims paid 32,568 14,527	Outstand Opening  42,789 13,844	on ths e  ing Claims Closing (Rupe 45,294 18,698	Claims expense e s i n 35,073 19,381	Re-insurance and other recoveries received the ous a 18,979 11,170	Re-insurant recoveries outstand Opening  n d )  42,145 12,503	ce and other in respect of ing claims Closing  43,196 16,154	Re-insurance and other recoveries revenue  20,030 14,821	Net claim expense	Nine months ended September 30 2003 Net claim expense
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage	Claims paid	Outstand Opening	on ths e  ing Claims Closing (Rupe 45,294	n d e d  Claims expense e s i n 35,073	Re-insurance and other recoveries received thous a 18,979	Re-insurant recoveries outstand Opening  n d )  42,145	ce and other in respect of closing claims Closing  43,196	Re-insurance and other recoveries revenue	Net claim expense	Nine months ended September 30 2003 Net claim expense
Business underwritten inside Pakistan  Class  Direct and Facultative  1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Claims paid  32,568 14,527 11,949	Outstand Opening  42,789 13,844 3,813	ing Claims Closing (Rupe 45,294 18,698 4,415	Claims expense e s i n  35,073 19,381 12,551 2,469 69,474	Re-insurance and other recoveries received the ous a 18,979 11,170 1,188	Re-insurant recoveries outstand Opening  n d )  42,145 12,503 464	ce and other in respect of ing claims Closing  43,196 16,154 499	Re-insurance and other recoveries revenue  20,030 14,821 1,223	Net claim expense  15,043 4,560 11,328	Nine months ended September 30 2003 Net claim expense 2,838 2,239 5,197
Business underwritten inside Pakistan  Class  Direct and Facultative  1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	Claims paid  32,568 14,527 11,949 2,714	Outstand Opening  42,789 13,844 3,813 7,528	on ths e  ing Claims Closing (Rupe 45,294 18,698 4,415 7,283	Claims expense e s i n  35,073 19,381 12,551 2,469	Re-insurance and other recoveries received the ous a 18,979 11,170 1,188 2,350	Re-insurant recoveries outstand Opening n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  43,196 16,154 499 6,119	Re-insurance and other recoveries revenue  20,030 14,821 1,223 2,013	Net claim expense  15,043 4,560 11,328 456	Nine months ended September 30 2003 Net claim expense 2,838 2,239 5,197 383
Business underwritten inside Pakistan  Class  Direct and Facultative  1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	Claims paid  32,568 14,527 11,949 2,714 61,758	Outstand Opening  42,789 13,844 3,813 7,528 67,974	ing Claims Closing (Rupe 45,294 18,698 4,415 7,283 75,690	Claims expense e s i n  35,073 19,381 12,551 2,469 69,474	Re-insurance and other recoveries received the ous a 18,979 11,170 1,188 2,350	Re-insurant recoveries outstand Opening n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  43,196 16,154 499 6,119	Re-insurance and other recoveries revenue  20,030 14,821 1,223 2,013	Net claim expense  15,043 4,560 11,328 456  31,387	Nine months ended September 30 2003 Net claim expense  2,838 2,239 5,197 383  10,657
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional Fire	Claims paid  32,568 14,527 11,949 2,714 61,758	Outstand Opening  42,789 13,844 3,813 7,528 67,974	ing Claims Closing ( R u p e  45,294 18,698 4,415 7,283 75,690	Claims expense e s i n  35,073 19,381 12,551 2,469 69,474	Re-insurance and other recoveries received the ous a 18,979 11,170 1,188 2,350	Re-insurant recoveries outstand Opening n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  43,196 16,154 499 6,119	Re-insurance and other recoveries revenue  20,030 14,821 1,223 2,013	Net claim expense  15,043 4,560 11,328 456 31,387	Nine months ended September 30 2003 Net claim expense  2,838 2,239 5,197 383  10,657
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional	Claims paid  32,568 14,527 11,949 2,714 61,758	Outstand Opening  42,789 13,844 3,813 7,528 67,974	ing Claims Closing (Rupe 45,294 18,698 4,415 7,283 75,690	Claims expense e s i n  35,073 19,381 12,551 2,469 69,474	Re-insurance and other recoveries received the ous a 18,979 11,170 1,188 2,350	Re-insurant recoveries outstand Opening n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  43,196 16,154 499 6,119	Re-insurance and other recoveries revenue  20,030 14,821 1,223 2,013 38,087	Net claim expense  15,043 4,560 11,328 456  31,387	Nine months ended September 30 2003 Net claim expense  2,838 2,239 5,197 383  10,657
Business underwritten inside Pakistan  Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Claims paid  32,568 14,527 11,949 2,714 61,758	Outstand Opening  42,789 13,844 3,813 7,528 67,974  1,756 1,939	ing Claims Closing (Rupe 45,294 18,698 4,415 7,283 75,690	Claims expense e s i n  35,073 19,381 12,551 2,469 69,474 299 684	Re-insurance and other recoveries received the ous a 18,979 11,170 1,188 2,350	Re-insurant recoveries outstand Opening n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  43,196 16,154 499 6,119	Re-insurance and other recoveries revenue  20,030 14,821 1,223 2,013 38,087	Net claim expense  15,043 4,560 11,328 456 31,387  299 684	Nine months ended September 30 2003 Net claim expense  2,838 2,239 5,197 383  10,657

The annexed notes form an integral part of these financial statements.



### STATEMENT OF EXPENSES (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

D. dance of a street of the Deliver	Q u	arter	e n d e d	S e p t e	m b e r 3 0,	2 0 0 4			0
Business underwritten inside Pakistan  Class	Commissions paid or payable	Opening Deferred commission	Closing Deferred commission	Net commission expense	Other management expenses	Underwriting expense	Commissions from reinsurers	Net underwriting expense	Quarter ended Septemeber 30 2003 Net underwriting expense
Direct and		(Rupe	e e s i n	t h o u s	a n d )				
Facultative 1. Fire and Property Damage	1,785	3,401	3,600	1,586	3,542	5,128	2,776	2,352	539
2. Marine, Aviation and Transport	777	507	343	941	8,024	8,965	7,526	1,439	13,162
3. Other Motor Business	510	1,011	1,095	426	5,452	5,878	324	5,554	1,539
4. Miscellaneous	183	242	305	120	759	879	254	625	263
Total	3,255	5,161	5,343	3,073	17,777	20,850	10,880	9,970	15,503
Treaty 5. Proportional									
Fire	-	-	-	-	-	-	-	-	28
Marine	-	-	-	-	-	-	-	-	26
Miscellaneous	=	-	=	=	=	-	=	-	1
Total	-	-	-	=	-	-	-	-	55
Grand Total	3,255	5,161	5,343	3,073	17,777	20,850	10,880	9,970	15,558
Business underwritten inside Pakistan  Class	N i n e m  Commissions paid or payable	on ths  Opening Deferred commission	e n d e d  Closing Deferred commission	S e p t e  Net commission expense	m b e r 3 0  Other management expenses	, 2 0 0 4  Underwriting expense	Commissions from reinsurers	Net underwriting expense	Nine months ended September 30 2003 Net underwriting expense
Class	Commissions	Opening Deferred	Closing Deferred commission	Net commission	Other management expenses	Underwriting		underwriting	ended September 30 2003 Net underwriting
Class Direct and	Commissions paid or payable	Opening Deferred commission	Closing Deferred commission	Net commission expense	Other management expenses	Underwriting expense	from reinsurers	underwriting expense	ended September 30 2003 Net underwriting expense
Class	Commissions	Opening Deferred commission	Closing Deferred commission	Net commission expense	Other management expenses	Underwriting		underwriting	ended September 30 2003 Net underwriting
Class  Direct and Facultative 1. Fire and Property Damage	Commissions paid or payable  4,956 2,662 1,563	Opening Deferred commission  ( R u p 6 2,669	Closing Deferred commission e e s i n 3,600	Net commission expense  t h o u s 4,025	Other management expenses  a n d )  9,241	Underwriting expense	from reinsurers 10,557	underwriting expense	ended September 30 2003 Net underwriting expense
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	Commissions paid or payable  4,956 2,662	Opening Deferred commission  ( R u p 6 2,669 225	Closing Deferred commission  e e s i n  3,600 343	Net commission expense  t h o u s 4,025 2,544	Other management expenses  a n d )  9,241 35,604	Underwriting expense  13,266 38,148	10,557 21,112	underwriting expense  2,709 17,036	ended September 30 2003 Net underwriting expense 1,325 23,960
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Commissions paid or payable  4,956 2,662 1,563	Opening Deferred commission  ( R u p e 2,669 225 560	Closing Deferred commission  e e s i n  3,600  343  1,095	Net commission expense  t h o u s 4,025 2,544 1,028	Other management expenses  a n d )  9,241  35,604  13,062	Underwriting expense  13,266 38,148 14,090	10,557 21,112 846	2,709 17,036 13,244	ended September 30 2003 Net underwriting expense 1,325 23,960 10,328
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	Commissions paid or payable  4,956 2,662 1,563 402	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,600 343 1,095 305	Net commission expense  t h o u s 4,025 2,544 1,028 341	Other management expenses  a n d )  9,241 35,604 13,062 2,040	Underwriting expense  13,266 38,148 14,090 2,381	10,557 21,112 846 1,129	2,709 17,036 13,244 1,251	ended September 30 2003 Net underwriting expense 1,325 23,960 10,328 856
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	Commissions paid or payable  4,956 2,662 1,563 402 9,583	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,600 343 1,095 305	Net commission expense  t h o u s  4,025 2,544 1,028 341 7,938	Other management expenses  a n d )  9,241 35,604 13,062 2,040	Underwriting expense  13,266 38,148 14,090 2,381 67,885	10,557 21,112 846 1,129	2,709 17,036 13,244 1,251	ended September 30 2003 Net underwriting expense 1,325 23,960 10,328 856
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Commissions paid or payable  4,956 2,662 1,563 402 9,583	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,600 343 1,095 305	Net commission expense  t h o u s 4,025 2,544 1,028 341 7,938	Other management expenses  a n d )  9,241 35,604 13,062 2,040	Underwriting expense  13,266 38,148 14,090 2,381  67,885	10,557 21,112 846 1,129	2,709 17,036 13,244 1,251 34,240	ended September 30 2003 Net underwriting expense  1,325 23,960 10,328 856 36,469  969 1,112
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional Fire	Commissions paid or payable  4,956 2,662 1,563 402 9,583	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,600 343 1,095 305	Net commission expense  t h o u s  4,025 2,544 1,028 341 7,938	Other management expenses  a n d )  9,241 35,604 13,062 2,040	Underwriting expense  13,266 38,148 14,090 2,381 67,885	10,557 21,112 846 1,129	2,709 17,036 13,244 1,251 34,240	ended September 30 2003 Net underwriting expense  1,325 23,960 10,328 856 36,469
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Commissions paid or payable  4,956 2,662 1,563 402 9,583 65 149	Opening Deferred commission  ( R u p e 2,669 225 560 244 3,698	Closing Deferred commission e e s i n 3,600 343 1,095 305	Net commission expense  t h o u s  4,025 2,544 1,028 341 7,938 65 149	Other management expenses  a n d )  9,241 35,604 13,062 2,040  59,947	Underwriting expense  13,266 38,148 14,090 2,381 67,885	10,557 21,112 846 1,129	2,709 17,036 13,244 1,251 34,240  65 149	ended September 30 2003 Net underwriting expense  1,325 23,960 10,328 856 36,469  969 1,112

The annexed notes form an integral part of these financial statements.



### STATEMENT OF INVESTMENT INCOME (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

	September 30 2004	er ended September 30 2003 upees in	$\frac{\text{September 30}}{2004}$	$\frac{\text{September 30}}{2003}$
Income from Non-Trading Investments  Held to Maturity  Return on Government Securities  Patturn on Other Fixed Income Securities and Deposits	-	- - 51	-	- - 447
Return on Other Fixed Income Securities and Deposits Others, Term Finance Certificates  Available for Sale Dividend Income	1,352 1,352 11,731	1,540 1,591 9,045	3,928	5,090
Gain on sale of Non Trading Investments - Available for sale	13,083	10,636	23,007	18,564
Provision for Impairment in Value of Investments	ŭ	, :	,,,	3-,
Provision for Portfolio Available for Sale  Net Investment Income	13,115	21,303	34,333	54,169

### STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

		CAI	PITAL RESE	RVES	REV	ENUE RESEI	RVES	
	Share Capital	Capital Reserve	Exceptional Losses Reserve	Reserve for Bonus Share	General Reserve	Investment Fluctuation Reserve	Unappro- -priated Profit	Total
		(Ru	p e e	s i n	t h o	u s a	nd)	
Balance as on January 01, 2003	88,542	2,251	2,164	-	15,950	3,000	106	112,013
Net Profit for the period	-	-	-	-	-	-	40,528	40,528
Balance as on September 30, 2003	88,542	2,251	2,164	<u> </u>	15,950	3,000	40,634	152,541
Balance as on January 01,2004	88,542	2,251	2,164	13,281	30,649	3,000	-	139,887
Bonus shares issued during								
the period	13,281	-	-	(13,281)	-	-	-	-
Net profit for the period	-	-	-	-	-	-	44,739	44,739
Balance as on September 30, 2004	101,823	2,251	2,164	-	30,649	3,000	44,739	184,626

The annexed notes form an integral part of these financial statements.

The annexed notes form an integral part of these accounts.

### Quarterly Report 2004



### NOTES TO THE ACCOUNTS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED SEPTEMBER 30, 2004

### 1. STATUS AND NATURE OF BUSINESS

Muslim Insurance Company Limited was incorporated as a public limited company in Pakistan on September 06, 1935 and is listed on Lahore and Karachi stock exchanges. The company is engaged in general insurance business. The registered office of the company is situated at 3-Bank Square Lahore.

### 2 ACCOUNTING POLICIES

### 2.1 STATEMENT OF COMPLIANCE

These financial statements are unaudited and being presented to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting", Insurance Ordinance, 2000 and relevant provisions of S.R.O. 938 issued by the Securities and Exchange Commission of Pakistan in December, 2002.

### 2.2 BASIS OF PREPARATION

Accounting policies adopted and applied for the preparation of these accounts are the same as those adopted and applied in the preparation of the preceding annual accounts as at December 31, 2003, except for the adoption of the following policy of deferred cost:

"The cost of compensation / benefits under the Voluntarily Retirement Scheme offered to employees is accounted for as deferred cost in accordance with the Technical Release (TR-28) "Golden Handshake - Accounting For" issued by the Institute of Chartered Accountants of Pakistan as the management considers that it is probable that the future economic benefits associated with the scheme will flow to the company. The deferred cost is being amortized over a period of three years. The carrying amount of the deferred cost is reviewed at each balance sheet date to assess whether the future economic benefits as envisaged in the scheme are still available to the company and any resulting decline is charged to income immediately".

### 3. CONTINGENCIES AND COMMITMENTS

There is no significant change in contingent liabilities and commitments since the last annual balance sheet date.

### 4. ADDITIONS / DELETIONS

Following additions / deletions have been made in the fixed assets during the period ended September 30, 2004.

	Additions	Deletions
	(Rupees in	thousand)
Vehicles	1,243	15
Furniture & Fixtures	13	-
Office Equipments	56	-
Computers	465	-
	1,777	15

		<u>September 30</u> 2004	<u>December 31</u> 2003
5.	DEFERRED COST	(Rupees in	thousand)
	Compensation under voluntary retirement scheme	9,378	-
	Less: Amortized during the period	(2,344)	-
	Closing Balance	7,034	-

### 6. TAXATION

Provision for taxation has been calculated on estimated basis and is subject to adjustments at year end.

### 7. BASIC EARNINGS PER SHARE

Basic Earnings per Share are calculated by dividing the net profit for the period by the weighted average number of shares outstanding during the period:

	September 30 2004 September 30 2003 (Rupees in thousand)
Net Profit after tax for the period	44,739 40,528
	(Number of Shares)
Weighted Average number of shares	10,182,345
	(Rupees per Share)
Basic/Adjusted earnings per share (Rs.)	4.39 3.98

No figure of diluted earnings per share has been presented as the company has not issued any instruments which would have an impact on earnings per share when exercised.

RELATED PARTY TRANSACTIONS	September 30	December 31
	2004	2003
	(Rupees in	thousand)
Associated Companies		
Premium underwritten	154,327	72,968
Premium collected	147,494	55,174
Claims paid	17,838	4,330
Lease rentals	1,772	1,072
Vehicles purchased	114	127
Rent received	311	207
Interest received	1,377	397
Dividend received	242	285
Fixed deposits	-	43,327
Brokerage paid for purchase of shares	421	388
Brokerage paid for sale of shares	53	445

The transactions were carried out at the arm's length in accordance with the policy of the company.

Contribution to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of the contribution plan.

Remuneration to chief executive and certain executives were paid in accordance with the terms of their employment.



### Muslim Insurance Company Ltd.

### INSURANCE

### 9. SEGMENT REPORTING

The Company has four primary business segments for reporting purposes namely fire, marine, motor and miscellaneous.

Assets and liabilities, wherever possible, have been assigned to the following segments based on specific identification or allocated on the basis of gross premium earned by the segments.

	Fire and Property Damages		Marine, Aviation & Transport		Other Motor Business		Miscellaneous		Total	
	Sep. 30 2004	Dec. 31 2003	Sep. 30 2004	Dec. 31 2003	Sep. 30 2004	Dec. 31 2003	Sep. 30 2004	Dec. 31 2003	Sep. 30 2004	Dec. 31 2003
	(	R u	p e	e s	i n	t h	o u	s a	n d	)
OTHER INFORMATION										
Segment assets	108,615	89,187	70,122	69,340	18,917	15,275	13,305	13,304 2	10,959	187,106
Unallocated corporate assets								2	60,568	218,918
Consolidated total assets								4	71,527	406,024
Segment Liabilities	106,847	91,100	66,074	55,385	36,155	28,950	17,600	14,792 2	26,676	190,227
Unallocated corporate Liabilities 60,225						60,225	75,910			
Consolidated total Liabilities								2	86,901	266,137
Capital expenditure-according										
to above ratios	831	534	514	939	281	276	137	93 =	1,762	1,842
Depreciation/Amortization -according to above ratio	1,875		1,159	1,319	634	378	309	117	3,977	2,560

### 10. GENERAL

Figures in the accounts are rounded off to the nearest thousand.

### **COMPANY OFFICES**

### HEAD OFFICE

3 - Bank Square	PABX:	7310658-7234757
Shahrah-e-Quaid-e-Azam,	Direct:	7234812-7314241
Lahore.	Fax:	7234742
ARSHAD P. RANA	Direct:	7234812
Chief Executive	Extension:	301
MUHAMMAD ZAFAR RIAZ	Direct:	7234757
Chief Financial Officer	Extension:	307
MUHAMMAD MUNIR	Direct:	7314241
Sr. Manager Technical	Extension:	309
PERVAIZ I. MALIK	Direct:	7314241
Company Secretary	Extension:	308
ASAD MAHMOOD AWAN	Direct:	7234757
Manager Marketing	Extension:	312
SALEEM MEHMOOD Chief Internal Auditor	Extension:	302

### NORTH ZONE OFFICES & BRANCHES

### LAHORE

MUHAMMAD MUNIR QAZI Chief Manager	Nawa-i-Waqat Building, Fatima Jinnah Road, Lahore.	6364906 6371185
AZHAR M. PIRACHA Chief Manager	3 - Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	7212365-6 Fax: 7212367
ZAFAR HUSSAIN JAMAL Branch Manager	Hafeez Chambers, 85-Shahrah-e-Quaid-e-Azam, Lahore.	6305595
KH. MUHAMMAD NADEEM	Nairobi Mansion	7352560
Branch Manager	Napier Road, Lahore.	7358190
KHALID MAHMOOD Branch Manager	Alnoor Building, Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	7358805
MUHAMMAD IJAZ Manager	Alnoor Building, Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	7358805

Arshad P. Rana Chief Executive Frahim Ali Khan Director Aamir H. Shirazi Director Yusuf H. Shirazi Chairman



### Muslim Insurance Company Ltd.





RAWALPINDI			JAWAID IRSHAD Manager Claims	Extension:	303	
MAHMOOD AHMED Chief Manager		5563413 Fax: 5566518	MUHAMMAD IMRAN Manager Claims	Extension:	309	
MANZAR ALI NAQVI Manager	/	5563413 Fax: 5566518	ALI ASGHAR Manager Customer Service	Extension:	312	
FAISALABAD BRANCH - I	•		SOUTH ZONE BRANCHES			
THOMZDAD DIVINOTE I			KARACHI			
IRSHAD AHMED SHEIKH Chief Manager	· · · · · · · · · · · · · · · · · · ·	647194 Fax: 635080	AIJAZ ALI KHAN Senior Manager	Karachi Branch 2nd Floor, Ameejee Chambers,	2620081-5 Ext: 313	
FAISALABAD BRANCH - II	ABAD BRANCH - II			Campbell Street, P.O. Box: 5126, Karachi.	Direct: 2621925 Fax: 2621925	
IRSHAD FARRUKH BHATTI		721256				
Branch Manager	anch Manager Ismail Plaza, 3rd Floor, Fa Satiana Road, Faisalabad.		ABDUL AZIZ Branch Manager	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street,	2620081-5 Ext: 301 & 308 Direct: 2636576	
SIALKOT				P.O. Box: 5126, Karachi.	Fax: 2625651	
AHMED SAEED RANA Branch Manager	Allama Iqbal Market, Shahrah-e-Aiwan-e-Sannat-o-Tijarat Sialkot.	594520 , Fax: 592863	M. FAROOQ KANDLAWALA Branch Manager	Tower Branch State Life Building No. 7 Room No. 101, 1st Floor	2201471 2316503, 2315248 Fax: 2315248	
SAHIWAL	Stankot.			G. Allana Road, Karachi.	<b>U</b> 3	
HABIB-UR-REHMAN CH. Branch Manager	147-Railway Road, Sahiwal.	66044 Fax: 66044	IMRAN SATTAR Branch Manager	Plaza Branch 3/3 Rimpa Plaza, M.A. Jinah Road, Karachi.	7720852, 7729339	
MULTAN			HYDERABAD			
BASHIR AHMED GHAURI	Atlas Honda Building,	544494				
Branch Manager	Azmat Wasti Road, Multan.		ZAFAR AHMAD GHOURI Chief Manager	Akbar Chamber, Saddar, P.O. Box: 284, Hyderabad.	782659 Fax: 782660	
SOUTH ZONE OFFICE			SUKKUR			
2nd Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi.	PABX: Direct:	2620081-5 2629531-2621924	ABDUL MAJEED QURESHI	House No. C-631/13,	25965	
	Fax:	2625697 2629532-2621925	Chief Manager	Minara Road, Sukkur.	Fax: 25977	
ARSHAD P. RANA	Direct:	2639673				
Chief Executive	Fax:	2621925				
S. MUBARAK AHMED Manager Admin.	Extension:	316				