### **BOOK POST**

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# Muslim Insurance Company Limited

3 Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.





Muslim Insurance Company Ltd.

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### Half Yearly Report 2004 INSURAN



### **BOARD OF DIRECTORS**

Chairman	Yusuf H. Shirazi
Chief Executive	Arshad P. Rana
Directors	Aamir H. Shirazi
	Frahim Ali Khan
	Jawaid Iqbal Ahmed
	Muhammad Faruque
	S. C. Subjally
Company Secretary	Pervaiz I. Malik
GROUP EXECUTIVE COMMI	ITTEE
President	Aamir H. Shirazi
Members	Frahim Ali Khan
	Iftikhar H. Shirazi
	Jawaid Iqbal Ahmed
	Saquib H. Shirazi
Secretary	Theresa Dias
Chairman Members	Yusuf H. Shirazi Aamir H. Shirazi Bashir Makki
	Aamir H. Shirazi Bashir Makki
Members	Aamir H. Shirazi Bashir Makki
Members  GROUP SYSTEMS & TECHNO	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE
Members  GROUP SYSTEMS & TECHNO  Chairman	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi
Members  GROUP SYSTEMS & TECHNO  Chairman	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri
Members  GROUP SYSTEMS & TECHNO Chairman Members	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg
GROUP SYSTEMS & TECHNOCOLOR Chairman Members Secretary	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg
Members  GROUP SYSTEMS & TECHNO Chairman Members Secretary  AUDIT COMMITTEE	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan
Members  GROUP SYSTEMS & TECHNO Chairman Members Secretary  AUDIT COMMITTEE Chairman	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed
Members  GROUP SYSTEMS & TECHNO Chairman Members Secretary  AUDIT COMMITTEE Chairman	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed Frahim Ali Khan
Members  GROUP SYSTEMS & TECHNO Chairman Members  Secretary  AUDIT COMMITTEE Chairman Members	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed Frahim Ali Khan S. C. Subjally
Members  GROUP SYSTEMS & TECHNO Chairman Members Secretary  AUDIT COMMITTEE Chairman Members Secretary Secretary	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed Frahim Ali Khan S. C. Subjally Pervaiz I. Malik
GROUP SYSTEMS & TECHNOCCHAirman Members Secretary AUDIT COMMITTEE Chairman Members Secretary Chief Internal Auditor	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed Frahim Ali Khan S. C. Subjally Pervaiz I. Malik
GROUP SYSTEMS & TECHNOCCHAIRMAN Members Secretary AUDIT COMMITTEE Chairman Members Secretary Chief Internal Auditor INVESTMENT COMMITTEE	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed Frahim Ali Khan S. C. Subjally Pervaiz I. Malik Saleem Mahmood Akhtar
GROUP SYSTEMS & TECHNOCCHAIRMAN Chairman Members Secretary AUDIT COMMITTEE Chairman Members Secretary Chief Internal Auditor INVESTMENT COMMITTEE Chairman	Aamir H. Shirazi Bashir Makki  OLOGY COMMITTEE  Iftikhar H. Shirazi Abdul Razzaq Ghauri Zia Ullah Begg Sarfraz Hassan  Jawaid Iqbal Ahmed Frahim Ali Khan S. C. Subjally Pervaiz I. Malik Saleem Mahmood Akhtar



### INSURANCE

### **COMPANY INFORMATION**

### **UNDERWRITING COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

### **CLAIMS SETTLEMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

### **RE-INSURANCE & CO-INSURANCE COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

### MANAGEMENT COMMITTEE

Chief Executive	Arshad P. Rana
Chief Financial Officer	Muhammad Zafar Riaz
Senior Manager Technical	Muhammad Munir
Company Secretary	Pervaiz I. Malik
Auditors	Ford Rhodes Sidat Hyder & Co. Chartered Accountants
Legal Advisors	Mohsin Tayebaly & Co. Ch. Maqsood Advocate
Tax Advisor	Ford Rhodes Sidat Hyder & Co. Chartered Accountants
Bankers	Allied Bank of Pakistan Ltd. Atlas Investment Bank Ltd. Habib Bank Ltd. Muslim Commercial Bank Ltd. National Bank of Pakistan Standard Chartered Bank The Bank of Tokyo-Mitsubishi Ltd. United Bank Ltd.

### **CHAIRMAN'S REVIEW**

It is my pleasure to present un-audited accounts of your company for the half year ended June 30, 2004.

### The Economy

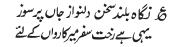
The year 2003-04 performed quite well. The year saw consistent growth in GDP, foreign exchange reserves and exports. The GDP growth was 6.4% against the target of 5.3%. Manufacturing and service sector registered growth rate at 13.4% and 5.2% respectively. Imports stood at over \$15 billion, up 19% as compared to 17.9% last year mainly through higher import of capital goods and raw materials amid increasing economic activity. Exports stood at over \$12.5 billion, up 13% as compared to 8.4% target. Foreign exchange reserves upped to \$12.5 billion by the year end as compared to \$11.08 billion, last year. The total investment rose to \$950 million, up 18.1% of GDP against 16.7%, last year. The rupees dollar parity remained stable.

### **Company Results**

Your company too did quite well during the half year under review. The gross premium at Rs. 158.050m was higher than Rs. 115.199m of the corresponding previous half year, resulting in higher net premium of Rs. 75.677m as compared to Rs. 62.306m of the same period, last year. The underwriting profit rose to Rs. 37m from Rs. 30.676m of last year, up 20.6%. The investment income however stood lower at Rs. 21.218m than Rs. 32.866m for the same period last year. The profit before tax was thus Rs. 53.344m as against Rs. 62.302m last year. After a tax provision of Rs. 16.528m for the current period against Rs. 37.115m last year for the same period, the profit after tax stood at Rs. 36.816m against Rs. 25.187m of the last year.

### **Future Outlook**

The world economy is getting stable and Pakistan economy is responding. Due investment friendly policies of the government the country would be able to achieve the GDP growth target over 6% set for the current financial year. Trade is expected with neighbouring country as the cross border relationships are improving. Your management is fully equipped to benefit from all such environment.



(It is the leadership which counts and nothing else!)

### Acknowledgement

I would like to thank the Board of Directors, the Group President, Mr. Aamir H. Shirazi, the Group Director, Mr. Frahim Ali Khan, the Group Executive Committee and the Chief Executive Officer, Mr. Arshad P. Rana and his team for their efforts, dedication and sincerity of purpose. I also express my gratitude to all reinsurers, our valued clients, banks and SECP for their trust and confidence reposed in your company.

Yusuf H. Shirazi

### INSURANCE

### **DIRECTORS' REPORT**

The Directors have pleasure in submitting the Half Yearly Report of the Company together with the Un-audited Accounts reviewed by the auditors and the Auditors' Report for the period ended 30 June, 2004.

June 30 2004 (Rupees	June 30 2003 in thousand)
75,677	62,306
14,181	8,272
21,590	33,706
17,674	12,409
42,170	35,767
53,344	62,302
12,800 992	20,715 16,400
	-
	37,115
36,816	25,187
-	106
36,816	25,293
	2004 (Rupees 75,677 14,181 21,590 17,674 42,170 53,344

### CHAIRMAN'S REVIEW:

Lahore: August 28, 2004

The accompanying Chairman's Review deals with the performance of the Company during the period and future outlook. The Directors of the Company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, Bankers, Reinsurers, PRCL and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the Muslim's Officers, Staff and Field Force.

FOR THE BOARD OF DIRECTORS

ARSHAD P. RANA Chief Executive REVIEW REPORT TO THE MEMBERS

We have reviewed the annexed financial statements comprising;

- (i) balance sheet;
- (ii) profit and loss account;
- (iii) statement of changes in equity;
- (iv) cash flow statement;
- (v) statement of premiums;
- (vi) statement of claims;

Lahore: August 28, 2004

- (vii) statement of expenses; and
- (viii) statement of investment income

of **Muslim Insurance Company Limited** as at **June 30, 2004** together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half-year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to issue a report on these financial statements based on our review. The figures of the profit and loss account for the quarter ended June 30, 2004 and 2003 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2004.

We conducted our review in accordance with the International Standard on Auditing applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Ford Rhodes Sidat Hyder & Co. Chartered Accountants





**BALANCE SHEET AS AT JUNE 30, 2004** December 31 Notes June 30 December 31 Notes June 30 2003 2004 2004 2003 (Un-audited) (Audited) (Un-audited) (Audited) (Rupees in thousand) (Rupees in thousand) Share Capital and Reserves Cash and Bank Deposits Authorised Share Capital 150,000 150,000 Cash and other equivalent 90 Current and other accounts 26,971 15,890 Paid-up share capital 101,823 88,542 Retained earnings 36,816 27,061 15,890 Reserves 38,064 51,345 176,703 139,887 Loans-Secured To employees 867 1,009 **Underwriting Provisions** Provision for outstanding claims (including IBNR) 93,522 71,755 Investments 5 198,786 172,057 Provision for unearned premium 81,960 70,031 Commission income unearned 11,592 5,737 Other Assets 187,074 147,523 Total underwriting provisions Premiums due but unpaid-unsecured, Considered good 53,463 37,203 Amounts due from other insurers/reinsurers 54,136 Deferred Liabilities 59,294 Staff Retirement Benefits 4,014 3,506 Accrued investment income 3,967 3,359 Deferred Tax liability 2,736 Reinsurance recoveries against outstanding claims 82,153 61,568 Deferred commission expense 5,161 3,698 Creditors and Accruals Prepayments 51,591 38,660 Premiums Received in Advance 1.447 381 Deferred cost 6 7,816 Amounts due to other insurers/reinsurers 62,499 47,477 Sundry receivables 1,182 3,501 Accrued Expenses 9,583 13,333 261,788 204,964 Taxation - Provision less payments 28,347 33,930 Other Creditors and Accruals 15,066 4,329 Fixed assets 122,525 93,867 **Tangibles** Other Liabilities Land and Buildings 5,218 5,321 Deposits against performance bonds 1,391 1,391 Furniture, Fixtures and Office Equipment 2,612 2,566 15,003 Dividend 1,728 Motor Vehicles 3,846 4,217 Obligations against assets subject to finance lease 4,007 4,847 11,676 12,104 7,126 21,241 TOTAL LIABILITIES 323,475 266,137 TOTAL EQUITY AND LIABILITIES 500,178 406,024 TOTAL ASSETS 406,024 500,178 CONTINGENCIES AND COMMITMENTS

The annexed notes form an integral part of these financial statements.

Chairman



### PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

			Quarter ei	nded June 3	0, 2004		Quarter
	Notes	Fire and Property	Marine, Aviation and Transport	Motor	Misc.	June 30 2004 Aggregate	ended June 30 2003 Aggregate
Revenue Account			( R u j	pees in	t h o u s	and)	
Net Premium Revenue Net Claims Expenses Net Commission		4,364 (2,559) (2,426) 4,521	30,065 (2,864) (16,334) 8,575	7,051 (2,799) (3,744) (59)	916 (401) (518) 566	42,396 (8,623) (23,022) 13,603	44,795 (6,736) (18,935) 8,536
Underwriting result		3,900	19,442	449	563	24,354	27,660
Investment Income Rental Income Other Income Financial Charges General and administration expens	ses					16,740 186 (239) (3,055) 13,632	21,402 230 25 (255) (847) 20,555
Profit before tax						37,986	48,215
Provision for Taxation Current Period Prior Period Deferred	7					(8,354) (992) (2,736)	(17,130) (16,400)
Profit after tax						25,904	14,685
Revenue Account			Half-year e	ended June 3	50, 2004		Half-year ended June 30 2003 Aggregate
Net Premium Revenue Net Claims Expenses Net Commission		9,995 (2,817) (5,699) 5,277	49,678 (4,212) (27,580) 11,834	13,769 (6,448) (7,610) (80)	2,235 (704) (1,281) 643	75,677 (14,181) (42,170) 17,674	62,306 (8,272) (35,767) 12,409
Underwriting result		6,756	29,720	(369)	893	37,000	30,676
Investment Income Rental Income Other Income Financial Charges General and administration expens	ses					21,218 372 - (475) (4,771) 16,344	32,866 378 462 (573) (1,507) 31,626
Profit before tax Provision for Taxation Current Period Prior Period Deferred	7					53,344 (12,800) (992) (2,736)	62,302 (20,715) (16,400)
Profit after tax						36,816	25,187
Earnings Per share-Basic	8					3.62	2.47
Profit and Loss Appropriation Ac	count						
Balance at commencement of perio	od					-	106
Profit after tax for the period						36,816	25,187
Balance Unappropriated Profit at e	nd of period					<u>36,816</u>	25,293
The annexed notes form an integra  Arshad P. Rana  Chief Executive	l part of these rahim Ali K Director	Khan	Aami	ir H. Shira Director	zi		I. Shirazi irman

### STATEMENT OF CASH FLOW (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

	June 30 2004	June 30 2003
		thousand)
Operating Cash Flows	_	
(a) Underwriting activities	1/2.076	
Premiums received	142,856	115,939
Re-insurance premiums paid	(65,292)	(65,237)
Claims paid Re-insurance and other recoveries received	(29,859)	(50,330)
Commission paid	16,860 (6,553)	39,240 (10,913)
Commission received	22,764	18,302
Net cash flow from underwriting activities	80,776	47,001
(b) Other operating activities		
Income tax paid	(8,209)	(18,830)
General management expenses paid	(39,994)	(36,021)
Other operating receipts	- (1.05=)	2,044
Loans advanced	(1,057)	(567)
Loans repayments received  Net cash flow from other operating activities	(48,694)	(52,845)
Total cash flow from all operating activities	32,082	(5,844)
Investment activities Dividend received	9,316	7,341
Rentals received	372	378
Payments for investments	(51,356)	(61,899
Proceeds from disposal of investments	35,876	68,263
Proceeds from disposal of fixed assets	-	919
Fixed Capital Expenditure	(530)	(371
Total cash flow from investing activities	(6,322)	14,631
Financing activities		
Dividends paid	(13,275)	(13,322
Financial charges paid	(475)	(573
Payments on finance leases	(839)	(654
Total cash flow from financing activities	(14,589)	(14,549
Net cash inflow/(outflow) from all activities	11,171	(5,762
Cash at the beginning of the period	15,890	13,229
Cash at the end of the period	27,061	7,467
Reconciliation to profit and loss account		·- ~ / /
Operating cash flows	32,082	(5,844
Depreciation expense	(961) (475)	(1,163
Financial charges Amortization of Deferred cost	(1,562)	(573
Profit on disposal of fixed assets	(1,502)	439
Gain on Investments	21,218	32,866
Increase in assets other than cash	20,135	22,001
(Increase) in liabilities other than running finance	(33,621)	(22,539
Profit after taxation	36,816	25,187
Definition of cash		

Cash for the purpose of cash flow is constituted of cash in hand, balance with banks, stamps in hand and short term placements with banks.

The annexed notes form an integral part of these financial statements.

Arshad P. Rana Frahim Ali Khan Aamir H. Shirazi Yusuf H. Shirazi Chief Executive Director Director



### STATEMENT OF PREMIUMS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

		Q u	arter	e n d e d	June 3	3 0 , 2 0 0	) 4			0
Business underwritten inside Pakistan Class	Premiums Written	<u>Unearned pr</u> Opening	emium reserve Closing	Premiums earned	Re-insurance ceded	Prepaid re- Premiun Opening		Re-insurance expense	Net premium Revenue	Quarter ended June 30 2003 Net premium Revenue
Direct and			(Rupe	e s i n	t h o u s a	ınd)				
Facultative 1. Fire and Property Damage	35,352	31,547	48,627	18,272	32,425	22,213	40,702	13,936	4,336	6,194
2. Marine, Aviation and Transport	46,297	17,147	7,909	55,535	18,948	13,336	6,803	25,481	30,054	27,852
3. Other Motor Business	16,653	13,651	21,960	8,344	2,121	1,364	2,192	1,293	7,051	6,234
4. Miscellaneous	1,049	4,423	3,464	2,008	909	2,077	1,894	1,092	916	270
Total	99,351	66,768	81,960	84,159	54,403	38,990	51,591	41,802	42,357	40,550
Treaty 5. Proportional										
Fire	28	-	-	28	-	-	-	-	28	1,018
Marine	11	-	-	11	-	-	-	-	11	2,632
Miscellaneous	-	-	-	-	-	-	-	-	-	595
Total	39	-	-	39			-	- -	39	4,245
Grand Total	99,390	66,768	81,960	84,198	54,403	38,990	51,591	41,802	42,396	44,795
		1.0					,			
		Half	- y e a r	ended	June 3	0 , 2 0 0	4			Half-year ended
Business underwritten inside Pakistan						Prepaid re-	incurança		Net	June 30 2003
business under written inside i anstan	Premiums	<u>Unearned pr</u>	emium reserve	Premiums	Re-insurance	Premiun		Re-insurance	premium	Net premium
Class	Written	Opening	Closing	earned	ceded	Opening	Closing	expense	Revenue	Revenue
			(Rupe	e s i n	t h o u s a	ınd)				
Direct and Facultative 1. Fire and Property Damage	50,319	32,760	48,627	34,452	44,184	21,121	40,702	24,603	9,849	8,102
2. Marine, Aviation and Transport	83,321	15,206	7,909	90,618	36,808	10,996	6,803	41,001	9,649 49,617	38,289
3. Other Motor Business	21,443	16,758	21,960	16,241	2,983	1,681	2,192	2,472	13,769	10,038
4. Miscellaneous	2,741	5,005	3,464	4,282	1,497	2,765	1,894	2,368	1,914	567
Total	157,824	69,729	81,960	145,593	85,472	36,563	51,591	70,444	75,149	56,996
Treaty 5. Proportional										
Fire	134	12	-	146	-	-	-	-	146	1,425
Marine	61	-	=	61		_	_	=	61	3,153
3.61 11	01			01	-				01	5,175
Miscellaneous	31	290	-	321	-	-	-	-	321	732
Miscellaneous  Total			- - -		- - -	- - -				

The annexed notes form an integral part of these financial statements.

Arshad P. Rana Chief Executive Frahim Ali Khan Director Aamir H. Shirazi Director Yusuf H. Shirazi Chairman





### STATEMENT OF CLAIMS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

		Q u :	arter e	n d e d	June 3	0 , 2 0 0	4			
Business underwritten inside Pakistan	Claims	Outstand	ing Claims	Claims	Re-insurance and other recoveries	recoveries	ce and other in respect of ing claims	Re-insurance and other recoveries	Net claim	Quarter ended June 30 2003 Net claim
Class	paid	Opening	Closing	expense	received	Opening	Closing	revenue	expense	expense
D			(Rupe	e s i n	t h o u s a	n d)				
Direct and Facultative 1. Fire and Property Damage	3,331	38,060	68,411	33,682	2,895	37,346	65,740	31,289	2,393	1,816
2. Marine, Aviation and Transport	11,733	16,830	11,856	6,759	9,236	14,851	9,952	4,337	2,393	668
3. Other Motor Business	4,373	3,452	2,124	3,045	403	421	264	246	2,799	1,485
4. Miscellaneous	346	7,199	7,350	497	47	6,148	6,197	96	401	113
Total	19,783	65,541	89,741	43,983	12,581	58,766	82,153	35,968	8,015	4,082
Treaty 5. Proportional				<u> </u>						
Fire	166	1,756	1,756	166	-	-	-	-	166	859
Marine	442	1,939	1,939	442	-	-	-	-	442	1,030
Miscellaneous	-	86	86	=	-	-	=	-	-	765
Total	608	3,781	3,781	608	-		-		608	2,654
Grand Total	20,391	69,322	93,522	44,591	12,581	58,766	82,153	35,968	8,623	6,736
Business underwritten inside Pakistan Class	Claims paid		- y e a r e	n d e d  Claims expense	June 3  Re-insurance and other recoveries received	Re-insuran recoveries	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	Net claim expense	Half-year ended June 30 2003 Net claim expense
Class		Outstand	ing Claims	n d e d  Claims expense	Re-insurance and other recoveries	Re-insuran recoveries outstand Opening	ce and other in respect of ing claims	Re-insurance and other recoveries		June 30 2003 Net claim
Class Direct and	paid	_Outstand Opening	ing Claims Closing (Rupe	n d e d  Claims expense e s i n	Re-insurance and other recoveries received t h o u s a	Re-insuran recoveries outstand Opening n d )	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	expense	June 30 2003 Net claim expense
Class  Direct and Facultative 1. Fire and Property Damage	paid 4,921	Outstand Opening 42,789	ing Claims Closing ( R u p e 68,411	n d e d  Claims expense e s i n 30,543	Re-insurance and other recoveries received t h o u s a	Re-insuran recoveries outstand Opening n d )	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	2,518	June 30 2003 Net claim expense
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	paid 4,921 14,115	Outstand Opening 42,789 13,844	ing Claims Closing (Rupe 68,411 11,856	n d e d  Claims expense e s i n  30,543 12,127	Re-insurance and other recoveries received t h o u s a 4,430 11,150	Re-insuran recoveries outstand Opening n d ) 42,145 12,503	ce and other in respect of ing claims Closing  65,740 9,952	Re-insurance and other recoveries revenue	2,518 3,528	June 30 2003 Net claim expense 2,103 1,065
Class  Direct and Facultative 1. Fire and Property Damage	paid 4,921	Outstand Opening 42,789	ing Claims Closing ( R u p e 68,411	n d e d  Claims expense e s i n 30,543	Re-insurance and other recoveries received t h o u s a	Re-insuran recoveries outstand Opening n d )	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	2,518	June 30 2003 Net claim expense
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	paid  4,921 14,115 8,823 767	Outstand Opening 42,789 13,844 3,813	ing Claims Closing (Rupe 68,411 11,856 2,124	Claims expense e s i n  30,543 12,127 7,134 589  50,393	Re-insurance and other recoveries received t h o u s a 4,430 11,150 886	Re-insuran recoveries outstand Opening n d ) 42,145 12,503 464	ce and other in respect of ing claims Closing  65,740 9,952 264	Re-insurance and other recoveries revenue 28,025 8,599 686	2,518 3,528 6,448	June 30 2003 Net claim expense 2,103 1,065 2,300
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	paid  4,921 14,115 8,823 767	Outstand Opening  42,789 13,844 3,813 7,528	ing Claims Closing (Rupe 68,411 11,856 2,124 7,350	Claims expense e s i n 30,543 12,127 7,134 589	Re-insurance and other recoveries received the ous a 4,430 11,150 886 394	Re-insuran recoveries outstand Opening  n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  65,740 9,952 264 6,197	Re-insurance and other recoveries revenue  28,025 8,599 686 135	2,518 3,528 6,448 454	June 30 2003 Net claim expense 2,103 1,065 2,300 150
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	paid  4,921 14,115 8,823 767 28,626 299	Outstand Opening  42,789 13,844 3,813 7,528 67,974	ing Claims Closing (Rupe 68,411 11,856 2,124 7,350 89,741	Claims expense e s i n  30,543 12,127 7,134 589 50,393	Re-insurance and other recoveries received the ous a 4,430 11,150 886 394	Re-insuran recoveries outstand Opening  n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  65,740 9,952 264 6,197	Re-insurance and other recoveries revenue  28,025 8,599 686 135	2,518 3,528 6,448 454 ————————————————————————————————	June 30 2003 Net claim expense 2,103 1,065 2,300 150
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous Total  Treaty 5. Proportional Fire Marine	paid  4,921 14,115 8,823 767 28,626  299 684	Outstand Opening  42,789 13,844 3,813 7,528 67,974  1,756 1,939	ing Claims Closing (Rupe 68,411 11,856 2,124 7,350 89,741  1,756 1,939	Claims expense e s i n  30,543 12,127 7,134 589 50,393 =	Re-insurance and other recoveries received the ous a 4,430 11,150 886 394	Re-insuran recoveries outstand Opening  n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  65,740 9,952 264 6,197	Re-insurance and other recoveries revenue  28,025 8,599 686 135 37,445	2,518 3,528 6,448 454 ————————————————————————————————	June 30 2003 Net claim expense 2,103 1,065 2,300 150 5,618
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire	paid  4,921 14,115 8,823 767 28,626 299	Outstand Opening  42,789 13,844 3,813 7,528 67,974	ing Claims Closing (Rupe 68,411 11,856 2,124 7,350 89,741	Claims expense e s i n  30,543 12,127 7,134 589 50,393	Re-insurance and other recoveries received the ous a 4,430 11,150 886 394	Re-insuran recoveries outstand Opening  n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  65,740 9,952 264 6,197	Re-insurance and other recoveries revenue  28,025 8,599 686 135 37,445	2,518 3,528 6,448 454 ————————————————————————————————	June 30 2003 Net claim expense 2,103 1,065 2,300 150 5,618
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous Total  Treaty 5. Proportional Fire Marine	paid  4,921 14,115 8,823 767 28,626  299 684	Outstand Opening  42,789 13,844 3,813 7,528 67,974  1,756 1,939	ing Claims Closing (Rupe 68,411 11,856 2,124 7,350 89,741  1,756 1,939	Claims expense e s i n  30,543 12,127 7,134 589 50,393 =	Re-insurance and other recoveries received the ous a 4,430 11,150 886 394 16,860	Re-insuran recoveries outstand Opening  n d )  42,145 12,503 464 6,456	ce and other in respect of ing claims Closing  65,740 9,952 264 6,197	Re-insurance and other recoveries revenue  28,025 8,599 686 135 37,445	2,518 3,528 6,448 454 ————————————————————————————————	June 30 2003 Net claim expense 2,103 1,065 2,300 150 5,618

The annexed notes form an integral part of these financial statements.



### STATEMENT OF EXPENSES (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

Business underwritten inside Pakistan	Q u	arter	e n d e d	June	3 0 , 2 0 0 4				Ouarter ended
Class	Commissions paid or payable	Opening Deferred commission	Closing Deferred commission	Net commission expense	Other management expenses	Underwriting expense	Commissions from reinsurers	Net underwriting expense	June 30 2003 Net underwriting expense
Direct and		(Rupe	e e s i n	t h o u s	and)				
Facultative 1. Fire and Property Damage	1,943	2,740	3,401	1,282	2,426	3,708	5,815	(2,107)	(159)
2. Marine, Aviation and Transport	1,246	265	507	1,004	16,334	17,338	9,583	7,755	2,662
3. Other Motor Business	745	594	1,011	328	3,744	4,072	269	3,803	5,102
4. Miscellaneous	152	205	242	115	518	633	681	(48)	403
Total	4,086	3,804	5,161	2,729	23,022	25,751	16,348	9,403	8,008
Treaty 5. Proportional									
Fire	12	-	-	12	-	12	-	12	941
Marine	4	-	-	4	-	4	-	4	1,086
Miscellaneous	-	-	-	-	-	-	-	-	364
Total	16	-	-	16	-	16	-	16	2,391
Grand Total	4,102	3,804	5,161	2,745	23,022	25,767	16,348	9,419	10,399
Business underwritten inside Pakistan	H a l f	•	e n d e d	June 3	3 0 , 2 0 0 4				Half-year ended June 30
Business underwritten inside Pakistan  Class	H a 1 f  Commissions paid or payable	- y e a r  Opening Deferred commission	e n d e d  Closing Deferred commission	J u n e 3	Other management expenses	Underwriting expense	Commissions from reinsurers	Net underwriting expense	Half-year ended June 30 2003 Net underwriting expense
	Commissions	Opening Deferred	Closing Deferred commission	Net commission	Other management expenses	Ü		underwriting	June 30 2003 Net underwriting
Class  Direct and Facultative 1. Fire and Property Damage	Commissions paid or payable 3,171	Opening Deferred commission ( R u p e 2,669	Closing Deferred commission	Net commission expense  t h o u s 2,439	Other management expenses a n d ) 5,699	expense 8,138	from reinsurers 7,781	underwriting expense	June 30 2003 Net underwriting
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	Commissions paid or payable  3,171 1,885	Opening Deferred commission ( R u p e 2,669 225	Closing Deferred commission e e s i n 3,401 507	Net commission expense  t h o u s  2,439 1,603	Other management expenses  a n d )  5,699  27,580	expense 8,138 29,183	7,781 13,586	underwriting expense  357 15,597	June 30 2003 Net underwriting expense 786 10,798
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Commissions paid or payable  3,171 1,885 1,053	Opening Deferred commission ( R u p e 2,669 225 560	Closing Deferred commission e e s i n 3,401 507 1,011	Net commission expense  t h o u s  2,439  1,603  602	Other management expenses  a n d )  5,699  27,580  7,610	8,138 29,183 8,212	7,781 13,586 522	underwriting expense 357 15,597 7,690	June 30 2003 Net underwriting expense 786 10,798 8,789
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	Commissions paid or payable  3,171 1,885 1,053 219	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,401 507 1,011 242	Net commission expense  t h o u s  2,439 1,603	Other management expenses  a n d )  5,699  27,580  7,610  1,281	expense 8,138 29,183	7,781 13,586 522 875	underwriting expense  357 15,597	June 30 2003 Net underwriting expense 786 10,798
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Commissions paid or payable  3,171 1,885 1,053	Opening Deferred commission ( R u p e 2,669 225 560	Closing Deferred commission e e s i n 3,401 507 1,011	Net commission expense  t h o u s  2,439  1,603  602	Other management expenses  a n d )  5,699  27,580  7,610	8,138 29,183 8,212	7,781 13,586 522	underwriting expense 357 15,597 7,690	June 30 2003 Net underwriting expense 786 10,798 8,789
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	Commissions paid or payable  3,171 1,885 1,053 219	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,401 507 1,011 242	Net commission expense  t h o u s  2,439 1,603 602 221	Other management expenses  a n d )  5,699  27,580  7,610  1,281	8,138 29,183 8,212 1,502	7,781 13,586 522 875	underwriting expense  357 15,597 7,690 626	June 30 2003 Net underwriting expense 786 10,798 8,789 594
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous Total	Commissions paid or payable  3,171 1,885 1,053 219	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,401 507 1,011 242	Net commission expense  t h o u s  2,439 1,603 602 221	Other management expenses  a n d )  5,699  27,580  7,610  1,281	8,138 29,183 8,212 1,502	7,781 13,586 522 875	underwriting expense  357 15,597 7,690 626	June 30 2003 Net underwriting expense 786 10,798 8,789 594
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Commissions paid or payable  3,171 1,885 1,053 219 6,328 65 149	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,401 507 1,011 242	Net commission expense  t h o u s  2,439 1,603 602 221 4,865	Other management expenses  a n d )  5,699  27,580  7,610  1,281	8,138 29,183 8,212 1,502 47,035	7,781 13,586 522 875	357 15,597 7,690 626 24,270	June 30 2003 Net underwriting expense 786 10,798 8,789 594 20,967
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire	Commissions paid or payable  3,171 1,885 1,053 219 6,328	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,401 507 1,011 242	Net commission expense  t h o u s  2,439 1,603 602 221 4,865	Other management expenses  a n d )  5,699  27,580  7,610  1,281	8,138 29,183 8,212 1,502 47,035	7,781 13,586 522 875	underwriting expense  357 15,597 7,690 626 24,270	June 30 2003 Net underwriting expense 786 10,798 8,789 594 20,967
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Commissions paid or payable  3,171 1,885 1,053 219 6,328 65 149	Opening Deferred commission  ( R u p e 2,669 225 560 244	Closing Deferred commission e e s i n 3,401 507 1,011 242	Net commission expense  t h o u s  2,439 1,603 602 221 4,865	Other management expenses  a n d )  5,699  27,580  7,610  1,281	8,138 29,183 8,212 1,502 47,035	7,781 13,586 522 875	underwriting expense  357 15,597 7,690 626 24,270  65 149	June 30 2003 Net underwriting expense 786 10,798 8,789 594 20,967

The annexed notes form an integral part of these financial statements.

### Half Yearly Report 2004

### STATEMENT OF INVESTMENT INCOME (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

	Quarter ended <u>June 30</u> 2004		$\frac{\text{June } 30}{2004}$	<u>June 30</u> 2003
Income from Non-Trading Investments				
Held to Maturity  Return on Government Securities Return on Other Fixed Income Securities and Deposits Others, Term Finance Certificates	- 1,240 1,240	- 73 1,633 1,706	- 2,576 2,576	396 3,103 3,499
Available for Sale				
Dividend Income	4,251	2,437	7,348	4,429
	5,491	4,143	9,924	7,928
Gain on sale of Non Trading Investments				
- Available for sale	11,249	17,259	11,294	24,938
Provision for Impairment in Value of Investments				
Provision for Portfolio Available for Sale	-	-	-	-
Net Investment Income	16,740	21,402	21,218	32,866

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

		CAPITAL RESERVES		REV				
	Share Capital	Capital Reserve	Exceptional Losses Reserve	Reserve for Bonus Share	General Reserve	Investment Fluctuation Reserve	Unappro- -priated Profit	Total
		(Ru	p e e	s i n	t h o	u s a	nd)	
Balance as on January 01, 2003	88,542	2,251	2,164	-	15,950	3,000	106	112,013
Net Profit for the period	-	-	-	-	-	-	25,187	25,187
Balance as on June 30, 2003	88,542	2,251	2,164		15,950	3,000	25,293	137,200
Balance as on January 01, 2004	88,542	2,251	2,164	13,281	30,649	3,000	-	139,887
Bonus shares issued during								
the period	13,281	-	-	(13,281)	-	-	-	-
Net profit for the period	-	-	-	=	=	-	36,816	36,816
Balance as on June 30, 2004	101,823	2,251	2,164		30,649	3,000	36,816	176,703

The annexed notes form an integral part of these financial statements.

The annexed notes form an integral part of these accounts.

### INSURANCE

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**Book Value** 

### NOTES TO THE ACCOUNTS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2004

### 1. STATUS AND NATURE OF BUSINESS

Muslim Insurance Company Limited was incorporated as a public limited company in Pakistan on September 06, 1935 and is listed on Lahore and Karachi stock exchanges. The company is engaged in general insurance business. The registered office of the company is situated at 3 Bank Square, Lahore.

### 2. STATEMENT OF COMPLIANCE

These financial statements are unaudited but subject to limited scope review by the audiotrs and being presented to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirenments of the International Accounting Standard - 34 "Interim Financial Reporting".

### 3. BASIS OF PREPARATION

Accounting policies adopted and applied for the preparation of these accounts are the same as those adopted and applied in the preparation of the preceding annual accounts as at December 31, 2003, except for the adoption of the following policy of deferred cost:

"The cost of compensation / benefits under the Voluntarily Retirement Scheme offered to the employees is accounted for as deferred cost in accordance with the Technical Release (TR - 28) "Golden Handshake - Accounting For" issued by the Institute of Chartered Accountants of Pakistan as the management considers that the future economic benefits will flow to the company. The deferred cost is being amortized over a period of three years. The carrying amount of the deferred cost is reviewed at each balance sheet date to assess whether the future economic benefits as envisaged in the scheme is still available to the company and any resulting decline is charged to income immediately."

### 4. CONTINGENCIES AND COMMITMENTS

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There is no significant change in contingent liabilities and commitments since the last annual balance sheet date.

### 5. INVESTMENTS

### HELD TO MATURITY

Number of Certificates

Face

Number of 30-06-2004	31-12-2003	Value_	Company's Name	30-06-2004 31-12-	
	****	(Rupees)		(Rupee	s in thousand)
ASSOCIATED	UNDERTAK	ING			
2,004	2,004	5,000	Atlas Investment Bank Limited	8,447	10,116
OTHERS					
600	600	5,000	Bank Al-Falah Limited	2,998	2,999
1,000	1,000	5,000	Dewan Salman Fiber Limited	2,508	3,756
1,338	1,338	5,000	Engro Chemical Limited	6,683	6,685
500	500	5,000	Orix Leasing Company Limited	2,066	2,453
2,000	2,000	5,000	Pakistan PTA Limited	8,327	9,992
1,000	1,000	5,000	KASB Leasing Company Limited	4,999	4,999
1,000	1,000	5,000	Pak Arab Refinery Limited	2,573	5,071
400	400	5,000	Union Leasing Limited	1,998	1,999
				32,152	37,954
MATE AND P.	OD CALE			40,599	48,070
AVAILABLE F	<u>UK SALE</u>				
<u>OTHERS</u>					
180	180	10	Unit Trust of Pakistan	1,004	1,004
350,387	350,387	10	National Investment Trust units (Refer Note 5.1)	4,701	4,701
				5,705	5,705
ORDINARY Q		<u>RES</u>			
Number 6 30-06-2004	of Shares 31-12-2003	Face Value	Company's Name	Bool 30-06-2004	<u>X Value</u> 31-12-2003
<u> </u>	<u>5</u>	(Rupees)			s in thousand)
ASSOCIATED	UNDERTAK	INGS			
579,415	579,415	10	Atlas Honda Limited	7,033	7,033
			Equity Held: 2.835 % (2003: 2.835 %)		
141,768	141,768	10	Allwin Engineering Industries Limited Equity Held: 2.873% (2003: 2.873%)	1,549	1,549
57.070	F7 070	10	•	220	220
57,270	57,270	10	Atlas Battery Limited Equity Held: 1.744% (2003: 1.744%)	220	220
197,377	197,377	10	Atlas Investment Bank Limited	2,831	2,831
			Equity Held: 0.562 % (2003: 0.562 %)		
250,000	250,000	10	Honda Atlas Cars Pakistan Limited Equity Held: 0.595% (2003: 0.595%)	3,932	3,932
78,941	78,941	10	Cherat Cement Company Limited	2,881	2,881
			Equity Held: 0.148% (2003: 0.148%)		
57,000	57,000	10	Charat Paper Sack Limited	3,264	3,264
			Equity Held: 1.397% (2003: 1.397%)		
20,058	20,058	10	Sui Southern Gas Company Limited Equity Held: 0.0299% (2003: 0.0299%)	287	287

21,997 21,997



### Half Yearly Report 2004



	of Share	Face		Book V	
0-06-2004	<u>31-12-2003</u>	Value	Company's Name	30-06-2004	31-12-200
		(Rupees)		(Rupees i	n thousand)
<u>OTHERS</u>					
			INVESTMENT COMPANIES / BANKS		
99,214	90,195	10	Askari Commercial Bank Limited	4,464	2,407
447,173	406,521	10	Muslim Commercial Bank Limited	21,840	16,266
55,000	-	10	Faysal Bank Limited	1,958	-
				28,262	18,673
			ELIEL AND ENEDOV		
14,000	14,000	10	FUEL AND ENERGY National Refinery Limited	446	446
30,000	30,000	10	Pakistan State Oil Company Limited	7,041	7,041
510,000	410,000	10	Hub Power Company Limited	18,898	15,173
10,000	410,000	10	Pakistan Oil Fields Limited	2,080	15,1/3
23,406	23,406	10	Oil and Gas Development Company Limited	749	749
23, 100	23,100	10	on and das bevelopment company Elimica		
				29,214	23,409
			TRANSPORT AND COMMUNICATION		
475,000	425,000	10	Pakistan Telecommunication Company Ltd.	15,236	13,254
				15,236	13,254
			CHEMICAL AND DHADMACEUTICAL		
63,360	52 800	10	CHEMICAL AND PHARMACEUTICAL Abbott Laboratories Pakistan Limited	3,665	3,665
1,380	52,800 1,380	10	BOC Pakistan Limited	91	91
420,000	295,000	10	Fauji Fertilizer Company Limited	40,243	23,419
7,920	7,920	10	Glaxosmithkline (Pakistan) Limited	248	25,419
7,740	7,720	10	Glaxosinuikine (Lanstan) Linned	44,247	27,423
			DADED AND DOADD	11,217	-7,1-3
35,385	35,385	10	PAPER AND BOARD Packages Limited	4,643	4,643
33,303	3),30)	10	r ackages cillined	4,643	4,643
				1,01)	1,01)
			FOOD AND ALLIED		
11,200	11,200	10	Rafhan Maize Products Company Limited	4,357	4,357
2,000	2,000	50	Unilever Pakistan Limited	1,816	1,816
				6,173	6,173
			MISCELLANEOUS		
64,500	64,500	10	Tri Pack Films Limited	2,710	2,710
,,,,	, ,			2,710	2,710
				2,/10	2,/10
UN-QUOT	ED				
ASSOCIAT	TED UNDERT	AKING			
50.000	50,000	10	Arabian Sea Country Club (Refer Note 5.2)	500	500
50 000	90,000	10		500	500
50,000					
50,000				152,982	118.782
- ,	ision for dimi	nution in th	e value of shares	152,982 500	
Less: Prov			e value of shares ated in Pakistan	500	500
Less : Prov Cost of sha	res of concer	ns incorpor	ated in Pakistan	500 152,482	500 118,282
Less : Prov Cost of sha Cost of inv	estments of co	ns incorpor		500	118,782 500 118,282 172,057 296,610

5.1	his includes 28,000 (2003: 28,000) units held as Statutory deposit with State Bank of Pakistan under section 29 of th	10
	nsurance Ordinance, 2000.	

		<u>June 30</u>	<u>December 31</u> 2003
6.	DEFERRED COST	(Rupees in	thousand)
	Compensation under voluntary retirement scheme	9,378	-
	Less: Amortized during the period	(1,562)	-
	Closing Balance	7,816	

### 7. TAXATION

Provision for taxation has been calculated on estimated basis and is subject to adjustments at year end.

### 8. BASIC EARNINGS PER SHARE

Basic Earnings per Share are calculated by dividing the net profit for the period by the weighted average number of shares outstanding during the period:

	Half Yea June 30 2004 (Rupees in	June 30 2003
Net Profit after tax for the period	36,816	25,187
	(Number	of Shares)
Weighted Average number of shares	10,182,345	10,182,345
	(Rupees p	per Share)
Basic/Adjusted earnings per share (Rs.)	3.62	2.47

No figure of diluted earnings per share has been presented as the company has not issued any instruments which would have an impact on earnings per share when exercised.

•	RELATED PARTY TRANSACTIONS	June 30 2004	December 31 2003
		(Rupees in	n thousand)
	Premium underwritten	113,219	72,968
	Premium collected	91,072	55,174
	Claims paid	13,375	4,330
	Lease rentals	1,163	1,072
	Vehicles purchased	-	127
	Rent received	207	207
	Interest received	175	397
	Dividend received	242	285
	Fixed deposits	-	43,327
	Brokerage paid for purchase of shares	421	388
	Brokerage paid for sale of shares	11	445

The transactions were carried out at the arm's length in accordance with the policy of the company.

Contribution to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of the contribution plan.

Remuneration to chief executive and certain executives were paid in accordance with the terms of their employment.

5.2 The name of the Chief executive is Javed Barki.

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9.





### 10. SEGMENT REPORTING

The Company has four primary business segments for reporting purposes namely fire, marine, motor and miscellaneous.

Assets and liabilities, wherever possible, have been assigned to the following segments based on specific identification or allocated.

	Fire and Dam			Aviation & asport	0	Motor iness	Miscel	laneous	То	tal
	June 30 2004	Dec. 31 2003	June 30 2004	Dec. 31 2003	June 30 2004	Dec. 31 2003	June 30 2004	Dec. 31 2003	June 30 2004	Dec. 31 2003
	(	R u	p e	e s	i n	t h	o u	s a	n d	)
OTHER INFORMATION										
Segment assets	141,240	89,187	68,134	69,340	20,296	15,275	11,674	13,304 2	41,343	187,106
Unallocated corporate assets								2	58,835	218,918
Consolidated total assets								5	00,178	406,024
Segment Liabilities	139,006	91,100	51,547	55,385	34,446	28,950	14,372	14,792 2	39,372	190,227
Unallocated corporate Liabili	ties								84,103	75,910
Consolidated total Liabilities								3	23,475	266,137
Capital expenditure-according to above ratios	308	<u>534</u>	<u>114</u>	<u>939</u>	<u>76</u>	276	<u>32</u>	93 =	530	1,842
Depreciation/Amortization - according to above ratio	558	746	207	1,319	138	378	58	117	961	2,560

### 11. AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on August 28, 2004 in accordance with a resolution of Board of Directors.

### 12. GENERAL

Figures in the accounts are rounded off to the nearest thousand.

COMPANY OFFICES		
HEAD OFFICE		
3 Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	PABX: Direct: Fax:	7310658-7234757 7234812-7314241 7234742
ARSHAD P. RANA Chief Executive	Direct: Extension:	7234812 301
MUHAMMAD ZAFAR RIAZ Chief Financial Officer	Direct: Extension:	7234757 307
MUHAMMAD MUNIR Sr. Manager Technical	Direct: Extension:	7314241 309
PERVAIZ I. MALIK Company Secretary	Direct: Extension:	7314241 308
ASAD MAHMOOD AWAN Manager Marketing	Direct: Extension:	7234757 312
SALEEM MEHMOOD Chief Internal Auditor	Extension:	302
NORTH ZONE OFFICES & BRANC	CHES	
LAHORE		
MUHAMMAD MUNIR QAZI Chief Manager	Nawa-i-Waqat Building, Fatima Jinnah Road, Lahore.	6364906 6371185 Fax: 6371186
ZAFAR HUSSAIN JAMAL Branch Manager	Hafeez Chambers, 85-Shahrah-e-Quaid-e-Azam,	6305595

85-Shahrah-e-Quaid-e-Azam, Lahore.

KH. MUHAMMAD NADEEM Nairobi Mansion 7352560 Branch Manager Napier Road, Lahore. 7358190 KHALID MAHMOOD Alnoor Building, Bank Square, 7358805

Branch Manager Shahrah-e-Quaid-e-Azam, Lahore.

MUHAMMAD IJAZ Alnoor Building, Bank Square, 7358805 Manager Shahrah-e-Quaid-e-Azam, Lahore.

RAWALPINDI

MAHMOOD AHMED 101/13, Bank Road, 5563413 Chief Manager Grand Hotel Building, Fax: 5566518 P.O. Box 119, Rawalpindi.

MANZAR ALI NAQVI 101/13, Bank Road, 5563413 Manager Grand Hotel Building, Fax: 5566518 P.O. Box 119, Rawalpindi.

FAISALABAD BRANCH - I

IRSHAD AHMED SHEIKH Chartered Bank Chambers, 647194 Chief Manager Railway Road, Faisalabad. Fax: 635080

FAISALABAD BRANCH - II

IRSHAD FARRUKH BHATTI Room: 8 to 11 721256
Branch Manager Ismail Plaza, 3rd Floor, Fax: 721256
Satiana Road, Faisalabad.

SIALKOT

AHMED SAEED RANA
Branch Manager
Allama Iqbal Market, 594520
Shahrah-e-Aiwan-e-Sannat-o-Tijarat, 592863
Sialkot.

Arshad P. Rana Chief Executive Frahim Ali Khan Director Aamir H. Shirazi Director Yusuf H. Shirazi Chairman



### **COMPANY OFFICES**

SAHIWAL		
HABIB-UR-REHMAN CH. Branch Manager	147-Railway Road, Sahiwal.	66044 Fax: 66044
MULTAN		
BASHIR AHMED GHAURI Branch Manager	Atlas Honda Building, Azmat Wasti Road, Multan.	544494
BAHAWALPUR		
MUHAMMAD MASOOD CH. Branch Manager	C.A-480, Railway Road, Bahawalpur.	880802
SOUTH ZONE OFFICE		
2nd Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi.	PABX: Direct:	2620081-5 2629531-2621924 2621925-2625697 2629532
S. MUBARAK AHMED	Extension:	316
Manager Admin.	Extension.	510
JAWAID IRSHAD Manager Claims	Extension:	303
MUHAMMAD IMRAN Manager Claims	Extension:	309
ALI ASGHAR Manager Customer Service	Extension:	312
SOUTH ZONE BRANCHES		
KARACHI		
AIJAZ ALI KHAN Senior Manager	Karachi Branch 2nd Floor, Ameejee Chambers, Campbell Street,	2620081-5 Ext: 313 Direct: 2621925
	P.O. Box: 5126, Karachi.	Fax: 2621925
ABDUL AZIZ Branch Manager	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi.	Fax: 2621925 2620081-5 Ext: 301 & 308 Direct: 2636576 Fax: 2625651
	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street,	2620081-5 Ext: 301 & 308 Direct: 2636576
Branch Manager  M. FAROOQ KANDLAWALA	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi. Tower Branch State Life Building No. 7 Room No. 101, Ist Floor	2620081-5 Ext: 301 & 308 Direct: 2636576 Fax: 2625651 2201471 2316503, 2315248
Branch Manager  M. FAROOQ KANDLAWALA Branch Manager  IMRAN SATTAR	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi.  Tower Branch State Life Building No. 7 Room No. 101, Ist Floor G. Allana Road, Karachi.  Plaza Branch 3/3 Rimpa Plaza,	2620081-5 Ext: 301 & 308 Direct: 2636576 Fax: 2625651 2201471 2316503, 2315248 Fax: 2315248
Branch Manager  M. FAROOQ KANDLAWALA Branch Manager  IMRAN SATTAR Branch Manager	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi.  Tower Branch State Life Building No. 7 Room No. 101, Ist Floor G. Allana Road, Karachi.  Plaza Branch 3/3 Rimpa Plaza,	2620081-5 Ext: 301 & 308 Direct: 2636576 Fax: 2625651 2201471 2316503, 2315248 Fax: 2315248
Branch Manager  M. FAROOQ KANDLAWALA Branch Manager  IMRAN SATTAR Branch Manager  HYDERABAD ZAFAR AHMAD GHOURI	Corporate Branch 4th Floor, Ameejee Chambers, Campbell Street, P.O. Box: 5126, Karachi.  Tower Branch State Life Building No. 7 Room No. 101, Ist Floor G. Allana Road, Karachi.  Plaza Branch 3/3 Rimpa Plaza, M.A. Jinah Road, Karachi.  Akbar Chamber, Saddar,	2620081-5 Ext: 301 & 308 Direct: 2636576 Fax: 2625651 2201471 2316503, 2315248 Fax: 2315248