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# Half Yearly Report 2005

## **COMPANY INFORMATION**

## **BOARD OF DIRECTORS**

Yusuf H. Shirazi
Arshad P. Rana
Aamir H. Shirazi
Frahim Ali Khan
Jawaid Iqbal Ahmed
Muhammad Faruque
S. C. Subjally
Pervaiz I. Malik
TTEE
Aamir H. Shirazi
Frahim Ali Khan
Iftikhar H. Shirazi
Jawaid Iqbal Ahmed
Saquib H. Shirazi
Theresa Dias
COMMITTEE
Yusuf H. Shirazi
Aamir H. Shirazi
Bashir Makki
DLOGY COMMITTEE
Iftikhar H. Shirazi
Abdul Razzaq Ghauri
Zia Ullah Begg
Sarfraz Hassan
Jawaid Iqbal Ahmed
Frahim Ali Khan
S. C. Subjally
Pervaiz I. Malik
Saleem Mahmood Akhtar
Frahim Ali Khan
Iftikhar H. Shirazi
Iftikhar H. Shirazi Arshad P. Rana



## **COMPANY INFORMATION**

## **UNDERWRITING COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

## **CLAIMS SETTLEMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

## **RE-INSURANCE & CO-INSURANCE COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Asad Mahmood Awan

## MANAGEMENT COMMITTEE

Chief Executive	Arshad P. Rana
Chief Financial Officer	Muhammad Zafar Riaz
Senior Manager Technical	Muhammad Munir
Company Secretary	Pervaiz I. Malik
auditors	Ford Rhodes Sidat Hyder & Co.
	Chartered Accountants
egal Advisors	Mohsin Tayebaly & Co.
	Ch. Maqsood Hasan Advocate
Tax Advisor	Ford Rhodes Sidat Hyder & Co.
	Chartered Accountants
ankers	Allied Bank Ltd.
	Atlas Investment Bank Ltd.
	Bank Alfalah Ltd.
	Habib Bank Ltd.
	Muslim Commercial Bank Ltd.
	National Bank of Pakistan
	Standard Chartered Bank
	The Bank of Tokyo-Mitsubishi Ltd.
	United Bank Ltd.
legistered & Head Office	3 Bank Square

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## Half Yearly Report 2005



#### **CHAIRMAN'S REVIEW**

It is my pleasure to present un-audited accounts of your company for the half year ended June 30, 2005.

## The Economy

The year 2004-2005 ended with good prospects. Upward growth was witnessed, all round, during the period. The GDP rose 8.4% against 6.4% of the last year. This growth was broad based: each segment of the economy contributed positively. Large scale manufacturing grew by 15.4% against the target of 12.2%. The agriculture sector posted growth of 7.5%. The revenue collection reached Rs.590 billion against the target of Rs.580 billion, up 13.7% as compared to last year. The Exports were \$14.4 billion against \$12.3 billion and imports \$20.6 billion against \$15.6 billion of the last year. The remittances during the year were \$4.169 billion against \$3.871 billion of the last year. Per capita income rose from \$657 to \$736.

## **Company Results**

Overall the company had a record performance, during the half year, under review. The gross premium at Rs.268.44m was higher than Rs.154.75m of the previous half year. The net premium stood at Rs.107.32m as compared to Rs.75.68m of the same period, last year. The underwriting profit rose to Rs.66.27m from Rs.37.00m of the last year. The Investment income of the company, stood lower at Rs.18.82m against Rs.21.22m of the last year. The profit before tax, however, was higher at Rs.85.33m than Rs.53.34m of last year. After making tax provision of Rs.19.17m, the profit after tax stood at Rs.66.16 m against Rs.36.82m of the last year.

### **Future Outlook**

During the year 2004-05 the economy achieved new benchmarks of growth. The focus of the government is on overall economic growth - industrial, financial and services. The targets set for the coming year are expected to be achieved. New avenues are opening up all around. As a result of increase in per capita income the purchasing power of the consumer is rising. More trading is expected in near future with neighbouring countries as the cross border relationships of Pakistan are improving. Following the economic growth, the insurance business is also growing, as evident from the six months results. We are aiming at unprecedented annual record results.

ری ستاروں سے آگے جہاں اور بھی ہیں (There is a world beyond the world)

The management of your company is fully equipped with the professional expertise and is capable to take full advantage of such favourable economic environment.

## Acknowledgement

I would like to thank the Board of Directors, the Group President, Mr.Aamir H.Shirazi, the Group Director, Mr.Frahim Ali Khan, the Group Executive Committee, and the Chief Executive Officer, Mr. Arshad P. Rana and his team for their efforts, dedication and sincerity of purpose. I also express my gratitude to all reinsurers, our valued clients, banks and SECP for their trust and confidence reposed in your company.



## **DIRECTORS' REPORT**

The Directors have pleasure in submitting the Half Yearly Report of the Company together with the Un-audited Accounts reviewed by the auditors and the Auditors' Report for the period ended 30 June, 2005.

	June 30, 2005	June 30, 2004
	(Rupees	in thousand)
The overall business figures are:		
Net Premium	107,316	75,677
Net Claims	22,423	14,181
Investment and other income	24,271	21,590
Net Commission	20,138	17,674
Expenses of Management	38,766	42,170
Financial Results are as follows:		
Profit before Tax	85,330	53,344
Less:		
Provision for Taxation - current period	25,600	12,800
Provision for Taxation - prior period	(5,886)	992
Deferred Tax	(547)	2,736
	19,167	16,528
Profit after Tax	66,163	36,816
Add: Last year's Un-appropriated Profit	970	-
Balances carried to Balance Sheet	67,133	36,816

#### Chairman's Review

The accompanying Chairman's Review deals with the performance of the Company during the period and future outlook. The Directors of the Company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, Bankers, Reinsurers, PRCL and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the Muslim's Officers, Staff and Field Force.

FOR THE BOARD OF DIRECTORS

ARSHAD P. RANA Chief Executive

Lahore: August 25, 2005

# Half Yearly Report 2005



#### REVIEW REPORT TO THE MEMBERS

We have reviewed the annexed financial statements comprising;

- (i) balance sheet;
- (ii) profit and loss account;
- (iii) statement of changes in equity;
- (iv) cash flow statement;
- (v) statement of premiums;
- (vi) statement of claims;

Lahore: August 25, 2005

- (vii) statement of expenses; and
- (viii) statement of investment income

of **Muslim Insurance Company Limited** as at **June 30, 2005** together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half-year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to issue a report on these financial statements based on our review. The figures of the profit and loss account for the quarter ended June 30, 2005 and 2004 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2005.

We conducted our review in accordance with the International Standard on Auditing applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Ford Rhodes Sidat Hyder & Co. Chartered Accountants





	BAL	ANCE SHEET	AS AT JUNE 30, 2005			
Notes	June 30,	<u>December 31,</u> 2004		Notes	June 30,	December 31,
	(Un-audited)	(Audited)			2005 (Un-audited)	2004 (Audited)
	(	n thousand)				n thousand)
	(napees i	ir diododiid)			(Rupces I	ii tiiousaiiu)
Share Capital and Reserves			Cash and Bank Deposits			
Authorised Share Capital	150,000	150,000	Cash and other equivalent		84	2
Paid-up share capital	122,188	101,823	Current and other accounts		19,081	17,704
Retained earnings	67,133	970			19,165	17,706
Reserves	79,064	99,429				
	268,385	202,222	Loans-Secured			
Underwriting Provisions			To employees		476	522
Provision for outstanding claims (including IBNR)	79,527	91,993	Investments	5	305,705	219,537
Provision for unearned premium	147,289	90,246	investments		300,700	217,737
Commission income unearned	16,623	12,450	Other Assets			
Total underwriting provisions	243,439	194,689	Premiums due but unpaid-unsecured, considered	Lacod	65,525	29,882
			Amounts due from other insurers/reinsurers	i good	36,575	39,405
Deferred Liabilities			Accrued investment income		4,560	3,628
Deferred tax liability	2,293	2,840	Reinsurance recoveries against outstanding claim	c	64,664	76,799
Staff retirement benefits	561	2,356	Deferred commission expense	3	7,178	5,846
	2,854	5,196	Short term placements		47,771	38,700
			Prepayments		71,533	53,298
Creditors and Accruals	1.020	21/1	Deferred cost	6	6,250	7,815
Premiums received in advance Amounts due to other insurers/reinsurers	1,939 87,539	2,141 45,984	Sundry receivables		1,270	1,163
Accrued expenses	11,010	16,437	7			
Taxation - provision less payments	20,534	9,536			305,326	256,536
Other creditors and accruals	8,410	6,547	Fixed Assets			
	129,432	80,645				
			Tangible		5.015	5 11/
Other Liabilities			Land and buildings		5,015	5,114
Deposits against performance bonds	1,391	1,391	Furniture, fixtures and office equipment		4,224	2,403
Dividend	2,234	22,603	Motor vehicles		5,282	6,482
Obligations against assets subject to finance lease	1,140	3,093			14,521	13,999
	4,765	27,087	v			
Monthly Tribary		20= (:=	Intangible		2 (22	4 500
TOTAL LIABILITIES	380,490	307,617	Capital work in progress		3,682	1,539
TOTAL EQUITY AND LIABILITIES	648,875	509,839	TOTAL ASSETS		648,875	509,839

The annexed notes form an integral part of these financial statements.

CONTINGENCIES AND COMMITMENTS



## PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

		3	0		20. 2005		Quarter
			Quarter e	ended June 3	30, 2005		ended
	Notes	Fire and Property	Marine, Aviation and Transport	Motor	Misc.	June 30, 2005 Aggregate	June 30, 2004 Aggregate
Davanua Aggaunt			(Ru	pees in	t h o u s	and)	
Revenue Account Net Premium Revenue		4,489	47,605	14,756	1,276	68,127	42,396
Net Claims		(626)	(3,353)	(9,294)	(71)	(13,344)	(8,623)
Expenses Net Commission		(975) 3,004	(14,445) 6,399	(3,780) (370)	(417) 76	(19,617) 9,109	(23,022) 13,603
Underwriting Result		5,892	36,206	1,312	864	44,275	24,354
Investment Income						4,443	16,740
Rental Income Other Income						194	186
Financial Charges						(180)	(239)
General and Administration Expenses						(2,640)	(3,055)
Profit Before Tax Provision for Taxation	7					3,319 47,594	13,632 37,986
Current Period	/					(8,132)	(8,354)
Prior Period Deferred						- 274	(992) (2,736)
Profit After Tax						39,736	25,904
			TT 10	1 17	20. 2005		Half-year
			Half-year	ended June	30, 2005		ended
							June 30, 2004
Revenue Account							Aggregate
Net Premium Revenue		10,354	68,936	26,243	1,783	107,316	75,677
Net Claims		(2,736)	(3,509)	(15,857)	(321)	(22,423)	(14,181)
Expenses Net Commission		(3,880) 4,882	(24,808) 15,657	(9,380) (618)	(698) 217	(38,766) 20,138	(42,170) 17,674
Underwriting Result		8,620	56,276	388	981	66,265	37,000
Investment Income						18,820	21,218
Rental Income Other Income						389 5,062	372
Financial Charges						(304)	(475)
General and Administration Expenses						19,065	16,344
Profit Before Tax						85,330	53,344
Provision for Taxation	7						
Current Period Prior Period						(25,600) 5,886	(12,800) (992)
Deferred						547	(2,736)
Profit After Tax						66,163	36,816
Earnings Per Share-Basic	8					5.41	3.01
Profit and Loss Appropriation Accou	nt					070	
Balance at commencement of period						970	26.016
Profit after tax for the period	fnoriad					65,163	36,816
Balance Unappropriated Profit at end o	•					<u>67,133</u>	36,816
	rt of these Iqbal A	hmed	Muhan	nmad Faru	ique		H. Shirazi

8

Chief Executive

Director

Director

Chairman



## STATEMENT OF CASH FLOW (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

Operating Cash Flows  (a) Underwriting activities Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid General management expenses paid	(Rupees i 232,615 (76,582) (42,348) 19,594 (10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539 (45,615)	142,856 (65,292) (29,859) 16,860 (6,553) 22,764 80,776 (8,209) (39,994)
(a) Underwriting activities Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	(76,582) (42,348) 19,594 (10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539	(65,292) (29,859) 16,860 (6,553) 22,764 80,776 (8,209) (39,994) - (1,057)
Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	(76,582) (42,348) 19,594 (10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539	(65,292) (29,859) 16,860 (6,553) 22,764 80,776 (8,209) (39,994) - (1,057)
Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	(76,582) (42,348) 19,594 (10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539	(65,292) (29,859) 16,860 (6,553) 22,764 80,776 (8,209) (39,994) - (1,057)
Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	(42,348) 19,594 (10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539	(29,859) 16,860 (6,553) 22,764 80,776 (8,209) (39,994) - (1,057)
Re-insurance and other recoveries received Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	19,594 (10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539	16,860 (6,553) 22,764 80,776 (8,209) (39,994) - (1,057)
Commission paid Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	(10,237) 29,043 152,085 (8,716) (41,806) 5,062 (694) 539	(6,553) 22,764 80,776 (8,209) (39,994) - (1,057)
Commission received Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	29,043 152,085 (8,716) (41,806) 5,062 (694) 539	22,764 80,776 (8,209) (39,994) - (1,057)
Net cash flow from underwriting activities  (b) Other operating activities Income tax paid	152,085 (8,716) (41,806) 5,062 (694) 539	(8,209) (39,994) - (1,057)
(b) Other operating activities Income tax paid	(41,806) 5,062 (694) 539	(39,994)
Income tax paid	(41,806) 5,062 (694) 539	(39,994)
	(41,806) 5,062 (694) 539	(39,994)
	(694) 539	(1,057)
Other operating receipts	539	
Loans advanced		566
Loans repayments received	(45,615)	566
Net cash flow from other operating activities		(48,694)
Total cash flow from all operating activities	106,470	32,082
Investment activities		
Dividend received	10,329	9,316
Rentals received	389	372
Payments for investments	(106,948)	(51,356)
Proceeds from disposal of investments	28,383	35,876
Proceeds from disposal of fixed assets	2,109 (31,600)	-
Payments for short term investments Proceeds from disposal of short term investments	18,385	
Fixed capital expenditure	(3,434)	(530)
Total cash flow from investing activities	(82,387)	(6,322)
Financing activities	(- ,6,	(-,e /
Dividends paid	(20,369)	(13,275)
Financial charges paid	(304)	(475)
Payments on finance leases	(1,951)	(839)
Total cash flow from financing activities	(22,624)	(14,589)
Net cash inflow/(outflow) from all activities	1,459	11,171
Cash at the beginning of the period	17,706	15,890
Cash at the end of the period	19,165	27,061
Reconciliation to profit and loss account		
Operating cash flows	106,470	32,082
Depreciation expense	(1,284)	(961)
Financial charges	(304)	(475)
Amortization of deferred cost	(1,565)	(1,562)
Profit on disposal of fixed assets	432	21.210
Gain on investments Increase in assets other than cash	18,820	21,218
(Increase) in liabilities other than running finance	16,467 (72,873)	20,135 (33,621)
Profit after taxation	66,163	36,816
Definition of cash	00,103	

Cash for the purpose of cash flow is constituted of cash in hand, balance with banks, stamps in hand and short term placements with banks.

The annexed notes form an integral part of these financial statements.

Arshad P. Rana Jawaid Iqbal Ahmed Muhammad Faruque Yusuf H. Shirazi Chief Executive Director Director Chairman





## STATEMENT OF PREMIUMS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

		Q u	arter	ended	June 3	3 0 , 2 0 0	) 5			
Business underwritten inside Pakistan Class	Premiums Written	<u>Unearned pro</u> Opening	emium reserve Closing	Premiums earned	Re-insurance ceded	Prepaid re- Premiun Opening		Re-insurance expense	Net premium Revenue	Quarter ended June 30, 2004 Net premium Revenue
Direct and			(Rupe	e s i n	t h o u s a	and)				
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	48,654 74,556 38,098 1,532 162,840	37,184 30,468 29,066 4,652 101,370	63,064 30,325 50,235 3,665 ———————————————————————————————————	22,774 74,699 16,929 2,519 ————————————————————————————————————	45,080 20,244 1,289 704 	30,289 14,058 1,687 2,268 48,302	57,071 7,196 804 1,736 66,807	18,298 27,106 2,172 1,236 48,812	4,476 47,593 14,757 1,283 68,109	4,336 30,054 7,051 916 42,357
Treaty 5. Proportional										
Fire Marine Miscellaneous Total Grand Total	13 11 (6) 18 162,858	101,370	- - - - - - - - - - - - - - - - - - -	13 11 (6) ———————————————————————————————————	67,317	48,302	66,807	48,812	13 11 (6) ———————————————————————————————————	28 11 - 39 42,396
		H a 1 f	- y e a r	ended	June 3	0 , 2 0 0	5			
Business underwritten inside Pakistan Class	Premiums Written	<u>Unearned pro</u> Opening	emium reserve Closing	Premiums earned	Re-insurance ceded	Prepaid re- Premiun Opening		Re-insurance expense	Net premium Revenue	Half-year ended June 30, 2004 Net premium Revenue
Direct and			(Rupe	e s i n	thous a	nd)				
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	64,289 147,728 53,479 2,946 268,442	42,342 16,104 26,712 5,088 90,246	63,064 30,325 50,235 3,665 147,289	43,567 133,507 29,956 4,369 211,399	57,991 59,811 1,842 1,323 120,967	32,306 11,967 2,675 2,993 49,941	57,071 7,196 804 1,736 66,807	33,226 64,582 3,713 2,580 104,102	10,341 68,925 26,243 1,789 107,298	9,849 49,617 13,769 1,914 75,149
Treaty 5. Proportional										
Treaty 5. Proportional  Fire  Marine  Miscellaneous  Total	13 11 (6) ———————————————————————————————————	- - -	- - -	13 11 (6) ———————————————————————————————————	- - -	- - -	- - -	- - -	13 11 (6) 18	146 61 321 

The annexed notes form an integral part of these financial statements.

Arshad P. Rana Chief Executive Jawaid Iqbal Ahmed Director

Muhammad Faruque Director Yusuf H. Shirazi Chairman



## STATEMENT OF CLAIMS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

		Q u	arter e	n d e d	June 3	0 , 2 0 0	5			
Business underwritten inside Pakistan  Class	Claims paid	Outstand Opening	ing Claims Closing	Claims expense	Re-insurance and other recoveries received	recoveries	ce and other in respect of ing claims Closing	Re-insurance and other recoveries revenue	Net claim expense	Quarter ended June 30, 2004 Net claim expense
	F	978	(Rupe	-	t h o u s a					
Direct and	0.512	/0.101			0.107	(1.0/0	20.0/7	(1,000)	55(	0.202
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	2,513 16,648	42,101 20,322	39,136 12,951	(452) 9,277	2,187 11,900	41,242 16,737	38,047 10,817	(1,008) 5,980	556 3,297	2,393 2,422
3. Other Motor Business	10,522	6,695	6,328	10,155	979	602	485	862	9,293	2,799
4. Miscellaneous	413	17,198	17,331	546	54	14,867	15,315	502	44	401
Total	30,096	86,316	75,746	19,526	15,120	73,448	64,664	6,336	13,190	8,015
Treaty 5. Proportional										
Fire	68	1,756	1,756	68	_	_	_	_	68	166
Marine	54	1,939	1,939	54	-	-	-	-	54	442
Miscellaneous	32	86	86	32	-	-	-	-	32	-
Total	154	3,781	3,781	154	-	-	-	-	154	608
Grand Total	30,250	90,097	79,527	19,680	15,120	73,448	64,664	6,336	13,344	8,623
Business underwritten inside Pakistan	Claims		y e a r e	n d e d	Re-insurance and other		5 ce and other in respect of	Re-insurance and other		Half-year ended
Class	paid				rocovorios	outetand	ina claime		Not claim	June 30, 2004
	1	Opening	Closing	expense	recoveries received	outstand Opening	ing claims Closing	recoveries revenue	Net claim expense	2004 Net claim expense
Discort and	1	Opening		expense		Opening		recoveries		2004 Net claim
Direct and Facultative 1 Fire and Property Damage	•		Closing (Rupe	expense e s i n	received t h o u s a	Opening n d )	Closing	recoveries revenue	expense	Net claim expense
Facultative 1. Fire and Property Damage	8,710	43,962	Closing ( R u p e 39,136	expense e s i n 3,884	received t h o u s a 5,944	Opening n d ) 42,775	Closing 38,047	recoveries revenue	2,668	2004 Net claim expense
	•		Closing (Rupe	expense e s i n	received t h o u s a	Opening n d )	Closing	recoveries revenue	expense	Net claim expense
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	8,710 17,221	43,962 22,546	Closing (Rupe 39,136 12,951	expense e s i n 3,884 7,626	received t h o u s a 5,944 12,023	Opening n d ) 42,775 18,669	Glosing 38,047 10,817	recoveries revenue 1,216 4,171	2,668 3,455	2004 Net claim expense 2,518 3,528
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	8,710 17,221 15,789	43,962 22,546 4,728	Closing (Rupe 39,136 12,951 6,328	expense e s i n  3,884 7,626 17,389	received t h o u s a 5,944 12,023 1,565	Opening n d ) 42,775 18,669 518	Closing 38,047 10,817 485	recoveries revenue 1,216 4,171 1,532	2,668 3,455 15,857	2004 Net claim expense 2,518 3,528 6,448
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	8,710 17,221 15,789 474	43,962 22,546 4,728 16,976	Closing ( R u p e 39,136 12,951 6,328 17,331	expense e s i n  3,884  7,626  17,389  829	received t h o u s a 5,944 12,023 1,565 62	Opening n d )  42,775 18,669 518 14,837	38,047 10,817 485 15,315	1,216 4,171 1,532 540	2,668 3,455 15,857 289	2004 Net claim expense 2,518 3,528 6,448 454
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	8,710 17,221 15,789 474	43,962 22,546 4,728 16,976	Closing ( R u p e 39,136 12,951 6,328 17,331	expense e s i n  3,884  7,626  17,389  829	received t h o u s a 5,944 12,023 1,565 62	Opening n d )  42,775 18,669 518 14,837	38,047 10,817 485 15,315	1,216 4,171 1,532 540	2,668 3,455 15,857 289	2004 Net claim expense 2,518 3,528 6,448 454
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire Marine	8,710 17,221 15,789 474 42,194 68 54	43,962 22,546 4,728 16,976 88,212	Closing (Rupe 39,136 12,951 6,328 17,331 75,746  1,756 1,939	expense e s i n  3,884 7,626 17,389 829 29,728 68 54	received t h o u s a 5,944 12,023 1,565 62	Opening n d ) 42,775 18,669 518 14,837	38,047 10,817 485 15,315	1,216 4,171 1,532 540	2,668 3,455 15,857 289 22,269 68 54	2004 Net claim expense  2,518 3,528 6,448 454  12,948  299 684
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire	8,710 17,221 15,789 474 42,194	43,962 22,546 4,728 16,976 88,212	Closing (Rupe 39,136 12,951 6,328 17,331 75,746	expense e s i n  3,884 7,626 17,389 829 29,728 =	received t h o u s a 5,944 12,023 1,565 62	Opening n d ) 42,775 18,669 518 14,837	38,047 10,817 485 15,315	1,216 4,171 1,532 540	2,668 3,455 15,857 289 22,269	2004 Net claim expense  2,518 3,528 6,448 454  12,948
Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	8,710 17,221 15,789 474 42,194 68 54	43,962 22,546 4,728 16,976 88,212	Closing (Rupe 39,136 12,951 6,328 17,331 75,746  1,756 1,939	expense e s i n  3,884 7,626 17,389 829 29,728 68 54	received t h o u s a 5,944 12,023 1,565 62	Opening n d ) 42,775 18,669 518 14,837	38,047 10,817 485 15,315	1,216 4,171 1,532 540	2,668 3,455 15,857 289 22,269 68 54	2004 Net claim expense  2,518 3,528 6,448 454  12,948  299 684

The annexed notes form an integral part of these financial statements.



# INSURANCE

## STATEMENT OF EXPENSES (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

Business underwritten inside Pakistan	Q u	arter	e n d e d	June 3	3 0 , 2 0 0 5				Quarter ended June 30,
Class	Commissions paid or payable	Opening Deferred commission	Closing Deferred commission	Net commission expense	Other management expenses	Underwriting expense	Commissions from reinsurers	Net underwriting expense	2004 Net underwriting expense
Direct and		(Rupe	e s i n	t h o u s	and)				
Facultative 1. Fire and Property Damage	2,692	3,463	4,320	1,835	975	2,810	4,867	(2,057)	(2,107)
2. Marine, Aviation and Transport	1,930	1,143	638	2,435	14,445	16,880	8,861	8,019	7,755
3. Other Motor Business	1,161	1,471	1,934	698	3,780	4,478	328	4,150	3,803
4. Miscellaneous	116	337	286	167	417	584	247	337	(48)
Total	5,899	6,414	7,178	5,135	19,617	24,752	14,303	10,449	9,403
Treaty 5. Proportional									
Fire	28	-	=	28	=	28	=	28	12
Marine	27	-	-	27	-	27	-	27	4
Miscellaneous	4	-	-	4	-	4	-	4	-
Total	59	-	-	59	-	59	-	59	16
Grand Total	5,958	6,414	7,178	5,194	19,617	24,811	14,303	10,508	9,419
	= 7,772	=====		<u></u>		=====		====	<u></u>
	H a 1 f	- y e a r	ended	June 3	0 , 2 0 0 5				
Business underwritten inside Pakistan	H a 1 f	- y e a r	ended	June 3	0 , 2 0 0 5				Half-year ended
Business underwritten inside Pakistan	H a l f			June 3	0, 2005			Net	June 30,
	Commissions	Opening Deferred	Closing Deferred	Net commission	Other management	Underwriting	Commissions	Net underwriting	June 30, 2004 Net underwriting
Business underwritten inside Pakistan  Class		Opening	Closing			Underwriting expense	Commissions from reinsurers		June 30, 2004
	Commissions	Opening Deferred	Closing Deferred commission	Net commission	Other management expenses			underwriting	June 30, 2004 Net underwriting
Class	Commissions	Opening Deferred commission	Closing Deferred commission	Net commission expense	Other management expenses	expense		underwriting	June 30, 2004 Net underwriting
Class Direct and	Commissions paid or payable  4,114 3,682	Opening Deferred commission ( R u p e	Closing Deferred commission e e s i n 4,320 638	Net commission expense  t h o u s  3,518  3,703	Other management expenses	7,398 28,511	8,428 19,387	underwriting expense	June 30, 2004 Net underwriting expense 357 15,597
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Commissions paid or payable  4,114 3,682 2,076	Opening Deferred commission  ( R u p e 3,724 659 1,190	Closing Deferred commission e e s i n 4,320 638 1,934	Net commission expense  t h o u s  3,518  3,703  1,332	Other management expenses  a n d )  3,880 24,808 9,380	7,398 28,511 10,712	8,428 19,387 714	(1,030) 9,124 9,998	June 30, 2004 Net underwriting expense 357 15,597 7,690
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport	Commissions paid or payable  4,114 3,682	Opening Deferred commission  ( R u p e 3,724 659	Closing Deferred commission e e s i n 4,320 638	Net commission expense  t h o u s  3,518  3,703	Other management expenses  a n d )  3,880 24,808	7,398 28,511	8,428 19,387	underwriting expense (1,030) 9,124	June 30, 2004 Net underwriting expense 357 15,597
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business	Commissions paid or payable  4,114 3,682 2,076	Opening Deferred commission  ( R u p e 3,724 659 1,190	Closing Deferred commission e e s i n 4,320 638 1,934	Net commission expense  t h o u s  3,518  3,703  1,332	Other management expenses  a n d )  3,880 24,808 9,380	7,398 28,511 10,712	8,428 19,387 714	(1,030) 9,124 9,998	June 30, 2004 Net underwriting expense 357 15,597 7,690
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous	Commissions paid or payable 4,114 3,682 2,076 306	Opening Deferred commission  ( R u p e 3,724 659 1,190 273	Closing Deferred commission e e s i n 4,320 638 1,934 286	Net commission expense  t h o u s  3,518  3,703  1,332  293	Other management expenses  a n d )  3,880 24,808 9,380 698	7,398 28,511 10,712 991	8,428 19,387 714 514	(1,030) 9,124 9,998 477	June 30, 2004 Net underwriting expense 357 15,597 7,690 626
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total	Commissions paid or payable 4,114 3,682 2,076 306	Opening Deferred commission  ( R u p e 3,724 659 1,190 273	Closing Deferred commission e e s i n 4,320 638 1,934 286	Net commission expense  t h o u s  3,518  3,703  1,332  293	Other management expenses  a n d )  3,880 24,808 9,380 698	7,398 28,511 10,712 991	8,428 19,387 714 514	(1,030) 9,124 9,998 477	June 30, 2004 Net underwriting expense  357 15,597 7,690 626 24,270
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Commissions paid or payable  4,114 3,682 2,076 306 10,178  28 27	Opening Deferred commission  ( R u p e 3,724 659 1,190 273	Closing Deferred commission e e s i n 4,320 638 1,934 286	Net commission expense  t h o u s  3,518  3,703  1,332  293  8,846	Other management expenses  a n d )  3,880 24,808 9,380 698	7,398 28,511 10,712 991 47,612 28 27	8,428 19,387 714 514	underwriting expense  (1,030) 9,124 9,998 477  18,570  28 27	June 30, 2004 Net underwriting expense  357 15,597 7,690 626 24,270 65 149
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire	Commissions paid or payable  4,114 3,682 2,076 306 10,178	Opening Deferred commission  ( R u p e 3,724 659 1,190 273	Closing Deferred commission e e s i n 4,320 638 1,934 286	Net commission expense  t h o u s  3,518  3,703  1,332  293  8,846	Other management expenses  a n d )  3,880 24,808 9,380 698	7,398 28,511 10,712 991 47,612	8,428 19,387 714 514	underwriting expense  (1,030) 9,124 9,998 477  18,570	June 30, 2004 Net underwriting expense  357 15,597 7,690 626 24,270
Class  Direct and Facultative 1. Fire and Property Damage 2. Marine, Aviation and Transport 3. Other Motor Business 4. Miscellaneous  Total  Treaty 5. Proportional  Fire  Marine	Commissions paid or payable  4,114 3,682 2,076 306 10,178  28 27	Opening Deferred commission  ( R u p e 3,724 659 1,190 273	Closing Deferred commission e e s i n 4,320 638 1,934 286	Net commission expense  t h o u s  3,518  3,703  1,332  293  8,846	Other management expenses  a n d )  3,880 24,808 9,380 698	7,398 28,511 10,712 991 47,612 28 27	8,428 19,387 714 514	underwriting expense  (1,030) 9,124 9,998 477  18,570  28 27	June 30, 2004 Net underwriting expense  357 15,597 7,690 626 24,270 65 149

The annexed notes form an integral part of these financial statements.

## STATEMENT OF INVESTMENT INCOME (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

	$\frac{\text{June } 30,}{2005}$	$\frac{\text{June } 30,}{2004}$	$\frac{\text{June } 30,}{2005}$	$\frac{\text{June 30,}}{2004}$
		Rupees in		
	( )	кирсез тп	thousar	n u )
Income from Non-Trading Investments				
Held to Maturity				
Others, Term Finance Certificates	435	1,240	926	2,576
Available for Sale				
Dividend Income	4,008	4,251	10,336	7,348
	4,443	5,491	11,262	9,924
Gain on sale of Non Trading Investments				
- Available for sale	-	11,249	7,558	11,294
Net Investment Income	<u>4,443</u>			<u>21,218</u>

Quarter ended

Half-year ended

The annexed notes form an integral part of these financial statements.





## STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

		CA	PITAL RESE		REV	ENUE RESEI	RVES	
	Share	Capital	Exceptional Losses	Reserve for Bonus	General	Investment Fluctuation	Unappro- -priated	
	Capital	Reserve	Reserve	Share	Reserve	Reserve	Profit	Total
		( R u	p e e	s i n	t h o	u s a	n d )	
Balance as on January 01, 2004	88,542	2,251	2,164	13,281	30,649	3,000	-	139,887
Bonus shares issued during								
the period	13,281	=	-	(13,281)	-	-	-	-
Net profit for the period	-	=	-	-	-	-	36,816	36,816
Balance as on June 30, 2004	101,823	2,251	2,164		30,649	3,000	36,816	176,703
Balance as on January 01, 2005	101,823	2,251	2,164	20,365	71,649	3,000	970	202,222
Bonus shares issued during the period	20,365	-	-	(20,365)	-	-	-	-
Net Profit for the period	-	-	-	-	-	-	66,163	66,163
Balance as on June 30, 2005	122,188	2,251	2,164		71,649	3,000	67,133	268,385

The annexed notes form an integral part of these financial staements.



## NOTES TO THE ACCOUNTS (UN-AUDITED)

FOR THE FINANCIAL PERIOD ENDED JUNE 30, 2005

### 1. STATUS AND NATURE OF BUSINESS

Muslim Insurance Company Limited was incorporated as a public limited company in Pakistan on September 06, 1935 and is listed on Lahore and Karachi stock exchanges. The company is engaged in general insurance business. The registered office of the company is situated at 3 - Bank Square, Lahore.

#### 2. STATEMENT OF COMPLIANCE

These financial statements are unaudited but subject to limited scope review by auditors and being presented to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting", Insurance Ordinance, 2000 and relevant provisions of S.R.O. 938 issued by the Securities and Exchange Commission of Pakistan in December, 2002.

#### 3. BASIS OF PREPARATION

Accounting policies adopted and applied for the preparation of these accounts are the same as those adopted and applied in the preparation of the preceding annual accounts as at December 31, 2004.

#### 4. CONTINGENCIES AND COMMITMENTS

There is no significant change in contingent liabilities and commitments since the last annual balance sheet date.



# Half Yearly Report 2005

## 5. INVESTMENTS

## HELD TO MATURITY

TERM	FINANCE	CERTIFICATES

Number of Ce 30-06-2005 3	ertificates 1-12-2004	Face Value	Company's Name	Book V 30-06-2005	<u>alue</u> 31-12-200
30-00-200)	1-12-2004	(Rupees)	company s Name		n thousand)
ASSOCIATED U	NDERTAK	-		(Rupees I	ii uiousuiu)
			al recognition to	5.400	(==0
2,004	2,004	5,000	Atlas Investment Bank Limited	5,109	6,779
<u>OTHERS</u>					
600	600	5,000	Bank Al-Falah Limited	2,997	2,998
1,000	1,000	5,000	Dewan Salman Fiber Limited	636	1,260
-	500	5,000	Orix Leasing Company Limited	-	1,048
-	1,000	5,000	KASB Leasing Company Limited	-	4,373
-	1,000	5,000	Pak Arab Refinery Limited	-	75
1,000	-	5,000	Chanda Oil & Gas	5,000	-
-	400	5,000	Union Leasing Limited	-	999
				8,633	10,753
				13,742	17,532
VAILABLE FO	R SALE				
OTHERS					
Number of	Units				
218	218	5,000	Unit Trust of Pakistan	1,273	1,273
375,282	375,282	10	National Investment Trust units	5,507	5,507
37 3,202	37 3,202	10	(Refer Note 5.1)	5,501	5,501
				6,780	6,780
ORDINARY QU		RES			
Number of					
ASSOCIATED U	NDERTAK	INGS			
724,268	724,268	10	Atlas Honda Limited	7,033	7,033
			Equity Held: 2.835 % (2004: 2.835%)		
354,420	141,768	10	Allwin Engineering Industries Limited	3,676	1,549
J , 140	- 11,, 00	10	Equity Held: 2.970% (2004: 2.873 %)	3,070	1,717
90 170	Q0 170	10	• •	221	221
80,178	80,178	10	Atlas Battery Limited Equity Held : 1.744% (2004: 1.744%)	221	221
			Equity field: 1./44% (2004: 1./44%)		
236,852	236,852	10	Atlas Investment Bank Limited	2,831	2,831
			Equity Held: 0.562 % (2004: 0.562 %)		
250,000	250,000	10	Honda Atlas Cars Pakistan Limited	3,933	3,932
2)0,000	2,0,000	10	Equity Held: 0.595% (2004: 0.595%)	3,733	3,734
			* *		
98,676	98,676	10	Cherat Cement Company Limited	2,881	2,881
			Equity Held: 0.148% (2004: 0.148%)		
68,400	68,400	10	Cherat Paper Sack Limited	3,264	3,264
			•		
20.050	20.050	10		207	207
40,058	20,058	10		28/	287
			Equity Heta : 0.0299% (2004: 0.0299%)	2/, 12/	21,998
20,058	20,058	10	Equity Held: 1.397% (2004: 1.397%) Sui Southern Gas Company Limited Equity Held: 0.0299% (2004: 0.0299%)	287	



-12-2004 sand)
9,282
21,840
1,958
2,840
35,920
-
4,158
7,041
22,965
2,080
-
4,093
40,337
20.210
20,318
20,318
7,240
91
55,547
248
63,126
,
4,643
4,643
4,357
1,816
6,173
0,1/3
2,710
2,710
500
500
195,725
500
195,225
219,537

<sup>5.1</sup> This includes 28,000 (2004: 28,000) units held as Statutory deposit with State Bank of Pakistan under section 29 of the Insurance Ordinance, 2000.

<sup>5.2</sup> The name of the Chief Executive is Javed Barki.

# Half Yearly Report 2005 INSURANCE

6.	DEFERRED COST	June 30, 2005 (Rupees in	December 31, 2004 thousand)
	Compensation under voluntary retirement scheme Opening Balance	7,815	9,378
	Less: Amortized during the period	(1,565)	(1,563)
	Closing Balance	6,250	7,815

#### 7. TAXATION

Provision for taxation has been calculated on estimated basis and is subject to adjustments at year end.

#### 8. BASIC EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the net profit for the period by the weighted average number of shares outstanding during the period:

	Half Year Ended June 30, June 30		
	2005	2004	
	(Rupees 11	n thousand)	
Net Profit after tax for the period	66,163	36,816	
	(Number	of Shares)	
Weighted Average number of shares	12,218,812	12,218,812	
	(Rupees	per Share)	
Basic/Adjusted earnings per share (Rs.)	5.41	3.01	

No figure of diluted earnings per share has been presented as the company has not issued any instruments which would have an impact on earnings per share when exercised.

9.	RELATED PARTY TRANSACTIONS	June 30, 2005	December 31, 2004 in thousand)	
		(Rupees i		
	Premium underwritten	180,742	197,747	
	Premium collected	149,875	210,988	
	Claims paid	15,592	28,146	
	Lease rentals	2,089	2,326	
	Vehicles purchased	102	1,541	
	Rent received	207	415	
	Interest received	501	1,185	
	Dividend received	137	6,749	
	Fixed deposits	31,600	-	
	Brokerage paid for purchase & sale of shares	600	1,195	

The transactions were carried out at the arm's length in accordance with the policy of the company.

Contribution to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of the contribution plan.

Remuneration to chief executive and certain executives were paid in accordance with the terms of their employment.



## 10. SEGMENT REPORTING

The Company has four primary business segments for reporting purposes namely fire, marine, motor and miscellaneous.

Assets and liabilities, wherever possible, have been assigned to the following segments based on specific identification or allocated on the basis of gross premium earned by the segments.

		Property nages		Aviation & nsport		r Motor siness	Misce	ellaneous	T	otal
	June 30, 2005	Dec. 31, 2004	June 30, 2005	Dec. 31, 2004	June 30 2005	Dec. 31, 2004	June 30 2005	), Dec. 31, 2004	June 30 2005	Dec. 31, 2004
	(	R u	p e	e s	i n	t h	0 0	s a	n d	)
OTHER INFORMATION										
Segment assets	119,571	93,288	74,199	69,460	21,627	13,271	18,174	20,008 2	233,571	196,027
Unallocated corporate assets								4	15,304	313,812
Consolidated total assets								(	648,875	509,839
Segment Liabilities	124,922	100,143	93,388	66,355	74,001	39,520	23,081	23,595	315,391	229,614
Unallocated corporate Liabili	ties								65,099	78,003
Consolidated total Liabilities								3	380,490	307,617
Capital expenditure				<u>2,619</u>	830	680	<u>259</u>	=	3,537	4,674
Depreciation/Amortization	509		380	1,535	302	398	94		1,285	2,739

#### 11. AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on August 25, 2005 in accordance with a resolution of Board of Directors.

#### 12. GENERAL

The corresponding figures, wherever necessary, have been rearranged for the purpose of comparison. However, no significant rearrangement has been made.

Figures in the Financial statements are rounded off to the nearest thousand.

# MUSLIM

## Half Yearly Report 2005

## **COMPANY OFFICES**

#### HEAD OFFICE

Branch Manager

3 - Bank Square Shahrah-e-Quaid-e-Azam, Lahore.	PABX: Fax:	7320542, 7320543 7322271, 7322273 7234742
ARSHAD P. RANA	Direct:	7234812
Chief Executive Officer	Extension:	301
MUHAMMAD ZAFAR RIAZ	Direct:	7234757
Chief Financial Officer	Extension:	307
MUHAMMAD MUNIR	Direct:	7314241
Sr. Manager Technical	Extension:	309
PERVAIZ I. MALIK	Direct:	7314241
Company Secretary	Extension:	308
ASAD MAHMOOD AWAN	Direct:	7234757
Manager Marketing	Extension:	312
SALEEM MAHMOOD	Extension:	302

SALEEM MAHMOOD Extension: Chief Internal Auditor		302
NORTH ZONE OFFICES & BRANCH	HES	
LAHORE		
MUHAMMAD MUNIR QAZI Chief Manager	Nawa-i-Waqat Building, Fatima Jinnah Road, Lahore.	6364906 6371185
AZHAR M. PIRACHA Chief Manager	3 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	7212365-6 Fax: 7212367
ZAFAR HUSSAIN JAMAL Branch Manager	Hafeez Chambers, 85-Shahrah-e-Quaid-e-Azam, Lahore.	6305595
KH. MUHAMMAD NADEEM Branch Manager	Nairobi Mansion Napier Road, Lahore.	7352560 7358190
KHALID MAHMOOD Branch Manager	Alnoor Building, Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	7358805
MUHAMMAD IJAZ Manager	Alnoor Building, Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.	7358805
RAWALPINDI		
MAHMOOD AHMED Chief Manager	101/13, Bank Road, Grand Hotel Building, P.O. Box 119, Rawalpindi.	5563413 Fax: 5566518
MANZAR ALI NAQVI Manager	101/13, Bank Road, Grand Hotel Building, P.O. Box 119, Rawalpindi.	5563413 Fax: 5566518
FAISALABAD BRANCH - I		
IRSHAD AHMED SHEIKH Chief Manager	Chartered Bank Chambers, Railway Road, Faisalabad.	647194 Fax: 635080
FAISALABAD BRANCH - II		
IRSHAD FARRUKH BHATTI	Room: 8 to 11	721256

Ismail Plaza, 3rd Floor,

Satiana Road, Faisalabad.

Fax: 721256



#### **COMPANY OFFICES**

SIALKOT

AHMED SAEED RANA Allama Iqbal Market, 594520 Branch Manager Shahrah-e-Aiwan-e-Sannat-o-Tijarat, Fax: 592863

Sialkot

SAHIWAL

HABIB-UR-REHMAN CH. 66044 147-Railway Road, Sahiwal.

Fax: 66044 Branch Manager

MULTAN

BASHIR AHMED GHAURI Atlas Honda Building, 544494

Azmat Wasti Road, Multan. Branch Manager

SOUTH ZONE OFFICE

Ground Floor, Federation House, PABX: 5378806-7 Shahrah-e-Firdousi, Clifton, 5369394-6

Karachi Fax: 5378515 ARSHAD P. RANA Direct: 5378757 Chief Executive Officer Extension:

201

Extension: 215

JAWAID IRSHAD Manager Motor Claims

MUHAMMAD IMRAN Extension: 217

Manager Fire & Marine Claims

Extension: 216 ALI ASGHAR Manager Underwriting

SOUTH ZONE BRANCHES

KARACHI

ABDUL AZIZ Corporate Branch 2421030, 2422911

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