# HALF YEARLY REPORT June 30, 2008



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# **COMPANY INFORMATION**

# **BOARD OF DIRECTORS**

Chairman	Yusuf H. Shirazi
Chief Executive	Arshad P. Rana
Directors	Ali H. Shiraz
	Frahim Ali Khan
	Kamal A. Chinoy
	Muhammad Faruque
	Omar Saeed
Company Secretary	Muhammad Afzal

# AUDIT COMMITTEE

Chairman	Omar Saeed
Members	Ali H. Shirazi
	Frahim Ali Khan
Secretary	Muhammad Afzal
Chief Internal Auditor	Saleem Mahmood Akhtar

#### **INVESTMENT COMMITTEE**

Chairman	Frahim Ali Khan
Members	Iftikhar H. Shirazi
	Arshad P. Rana
Secretary	Muhammad Zafar Riaz

## **UNDERWRITING COMMITTEE**

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Qudsia Naheed

# CLAIMS SETTLEMENT COMMITTEE

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Qudsia Naheed



# **COMPANY INFORMATION**

# REINSURANCE & CO-INSURANCE COMMITTEE

Chairman	Frahim Ali Khan
Members	Arshad P. Rana
	Muhammad Munir
Secretary	Qudsia Naheed

# MANAGEMENT COMMITTEE

Chief Executive	Arshad P. Rana
Chief Financial Officer	Muhammad Zafar Riaz
Senior Vice President (Operations)	Muhammad Munir
Vice President (Admin. & HR)	Qudsia Naheed
Auditors	A. F. Ferguson & Co. Chartered Accountants
Legal Advisors	Mohsin Tayebaly & Co. Ch. Maqsood Advocate Agha Faisal Barrister at Law
Tax Advisor	Ford Rhodes Sidat Hyder & Co. Chartered Accountants
Registrar and Share Transfer Office	Hameed Majeed Associates (Pvt.) Ltd. H. M. House, 7 - Bank Square Shahrah-e-Quaid-e-Azam, Lahore Telephone: (92-42) 7235081-82 Fax: (92-42) 7358817
Bankers	Allied Bank Limited Atlas Bank Limited Bank Alfalah Limited Habib Bank Limited MCB Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited United Bank Limited
Registered & Head Office	3-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore Telephone: (92-42) 7320542-43, 7322271, 73, 7310658 Fax: (92-42) 7234742 Email: info@atlasinsurance.com.pk Website: www.atlasinsurance.com.pk



#### CHAIRMAN'S REVIEW

It is my pleasure to present the un-audited accounts of your company for the half year ended June 30, 2008.

## The Economy

In spite of continued absence of the traditional sense of direction for sometimes, the GDP growth, last year, was 5.8 percent. The service sector growth was 8.2 percent, large manufacturing sector over 5% and agriculture 1.5%. Despite slow growth in agriculture and reduced crops size, the cash flow was quite improved due to escalation in commodity prices. The remittance was record high at US\$ 6.5 billion. The financial sector including insurance grew 17% as against 15% in the last year. The revenue collection improved to Rs.1,545.50 bn against the target of Rs.1,476 bn. Exports during first ten months increased to \$15.26 bn against \$13.85 bn in the same period last year, up 10.2%. Imports grew to \$32 bn compared to \$25 bn in the last year, up 28.3%. It was on the back of these developments, among others, that the per capita income crossed the US dollar 1,000 mark.

There are however, issues like food inflation and increase in price of oil - over all inflation - but it is an international phenomenon. One cannot escape the international impact. In fact, sooner it is absorbed - prudently indeed, the better. On the other hand, local inflation caused by increase in oil prices and rupee devaluation, will serve as incentive for localization vis a vis import - at the cost of higher deficit financing and current account.

The Pakistan economy, however, is inherently viable. According to a research from 1951 up to date, the average GDP growth has been 5.14 percent despite several changes in systems and governments. This also shows the country's entrepreneurialism, professionalism and workmanship. With right sense of direction, GDP growth has been higher - up to 7 percent.

#### The Company Results

The gross premium rose to Rs.516.17m during the half year ended June 30, 2008 against Rs.417.48m for the same period of the previous year, up 23.64%. The net premium also grew to Rs.244.69m against Rs.220.27m for the same period last year, up 11.09%. The underwriting profit stood at Rs.57.48m against Rs.71.07m of the same period last year. The decline in the underwriting profit was due to higher claims in the fire and motor segment during the period. However, the management of your company has initiated appropriate measures in order to control the claim ratio in future. The investment income during the period was Rs.92.59m against Rs.82.34m of the same period last year. The bank deposits and investments stood at Rs.1.05 bn against Rs.1.22 bn of the last year end.

The profit before tax stood at Rs.150.35m against Rs.154.23m of the same period last year. After tax provision of Rs.19.06m, the profit after tax stood at Rs.131.29m against Rs.129.31m of the same period last year.

AIL has credit rating of 'A' plus from PACRA, several awards by ICAP and Karachi Stock Exchange as top 25 companies. The company has again won the ICAP award on the basis of last year's accounts - the only insurance company, like in the previous years.

#### Future Outlook

The economy is encountered with a challenge of inflation, investment, rupee value and above all the momentum of economic activity. Insurance industry contributes in the growth of the economy. It will continue playing its role in whatsoever circumstances. In order to maintain the growth and meet the new challenge, the insurance industry is increasing penetration in the market by introducing new products, improving service and increasing their network. The management of your company is fully equipped in seizing the opportunities available in the market and continue to maintain the growth momentum:

(Entrepreneurial ability and management always grows and grows better)

#### Acknowledgment

I would like to thank the Board of Directors, the Group Executive Committee, and the Chief Executive Officer, Mr. Arshad P. Rana, and his team for their efforts, dedication and sincerity of purpose. I also express my gratitude to all the reinsurers, our valued clients, banks and SECP for their trust and confidence reposed in your company.

Yusuf H. Shirazi



## **DIRECTORS' REPORT**

The Directors have pleasure in submitting the Half Yearly Report of the Company together with the Un-audited Accounts reviewed by the auditors and the Auditor's Report for the period ended June 30, 2008.

	(Rupees in thousand)			
The overall business figures are:				
Net premium Net claims Investment and other income Net commission Expenses of management	244,688 135,778 98,674 17,522 68,952	220,267 102,130 96,249 13,094 60,159		
Financial results are as follows:				
Profit before tax	150,351	154,233		
Less: Provision for taxation	19,063	24,926		
Profit after tax	131,288	129,307		

#### Chairman's Review

Lahore: August 26, 2008

The accompanying Chairman's Review deals with the performance of the Company during the period and future outlook. The Directors of the Company endorse the contents of the review.

We express our deep appreciation and thanks to our valued clients, Bankers, Reinsurers and SECP for the cooperation extended to us.

We also commend the dedicated services rendered by the Company's Officers, Staff and Field Force.

FOR THE BOARD OF DIRECTORS

June 30,

2008

June 30,

2007

ARSHAD P. RANA
Chief Executive

# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim financial information comprising:

- (i) condensed interim balance sheet;
- (ii) condensed interim profit and loss account;
- (iii) condensed interim statement of changes in equity;
- (iv) condensed interim cash flow statement;
- (v) condensed interim statement of premium;
- (vi) condensed interim statement of claims;
- (vii) condensed interim statement of expenses; and
- (viii) condensed interim statement of investment income

of Atlas Insurance Limited as at June 30, 2008 together with the notes forming part thereof for the half year then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim profit and loss account, condensed interim statement of premium, condensed interim statement of claims, condensed interim statement of expenses and condensed interim statement of investment income for the quarters ended June 30, 2008 and 2007 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2008.

# Scope of Review

We Conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquires, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standard on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we don not express an audit opinion.

### Conclusion

Lahore: August 26, 2008

Based on our review nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended June 30, 2008 is not prepared, in all material respects, in accordance with the Insurance Ordinance, 2000 and approved accounting standards as applicable in Pakistan.

A.F. FERGUSON & CO.

Chartered Accountants





	CONDENS	SED INTERIM AS AT	BALANCE SHEET (UNAUDITED) JUNE 30, 2008			
Note	June 30,	December 31,		Note	June 30,	December 31,
	2008	2007 n thousand)			2008 Rupee	2007 s in thousand)
Share capital and reserves	(Rupces II	i tilousaliu)	Cash and Bank Deposits		(Rupee	s in thousand)
Authorised share capital 50,000,000 (2007: 50,000,000) ordinary shares of Rs.10 each	500,000	500,000	Cash and other equivalents Current and other accounts		170 91,429	21 200,759
Issued, subscribed and paid up capital					91,599	200,780
26,844,729 (2007: 20,649,792) ordinary shares of Rs.10 each	268,447	206,497	Loans to employees - secured considered good		576	724
Retained earnings Reserves	131,381 557,064	410,592 353,064	Investments	5	913,301	1,010,747
	956,892	970,153	Other assets			
Underwriting provisions			Premiums due but unpaid - unsecured		157,118	85,620
Provision for outstanding claims (including IBNR)	321,702	194,099	Amounts due from other insurers/reinsurers		168,566	59,830
Provision for unearned premium	389,775	316,655	Salvage recoveries accrued		12,787	10,412
Commission income unearned	33,721	24,295	Accrued investment income Reinsurance recoveries against outstanding claims		3,810 223,341	3,136 121,881
	745,198	535,049	Commission expense deferred Income tax recoverable		19,059 6,820	18,236
			Prepayments		183,090	162,242
Deferred tax liability	4,816	2,474	Sundry receivables		56,448	17,001
Creditors and accruals					831,039	478,358
Premium received in advance	8,858	67,111	Fixed assets			
Amounts due to other insurers/reinsurers	117,286	95,362	Tired assets			
Accrued expenses	14,936	21,235	Tangible	6		
Taxation - provision less payments	- (=0	6,792				
Other creditors and accruals	27,470	21,074	Land and buildings		17,074	4,551
	168,550	211,574	Furniture, fixtures and office equipments Motor vehicles		12,267 19,685	11,085 16,628
Other liabilities					49,026	32,264
Deposits against performance bonds	1,391	1,391				
Unclaimed dividends	9,455	12,793	Capital work in progress		-	9,415
	10,846	14,184				
			Intangible			
Contingencies and commitments 4			Computer software		761	1,146

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

1,886,302

1,733,434

Arshad P. Rana Chief Executive Muhammad Faruque Director Omar Saeed
Director

1,886,302

Yusuf H. Shirazi Chairman

1,733,434



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

		Quarter ended June 30, 2008					
Note	Fire and property	Marine, aviation and transport	Motor (Rupe	others including miscellaneous e e s i n t h	Treaty o u s a n	Quarter ended June 30, 2008	Quarter ended June 30, 2007
Revenue account						<i>'</i>	
Net premium revenue	9,397	40,609	72,459	4,881	(23)	127,323	121,380
Net claims Expenses	(3,614) (2,509)	(3,297) (11,179)	(54,375) (19,691)	(2,311) (1,384)	(6)	(63,603) (34,764)	(57,359) (30,599)
Net commission	7,237	3,734	(5,048)	3,416	-	9,339	7,092
Underwriting result	10,511	29,867	(6,655)	4,602	(29)	38,295	40,514
Investment income Rental income						64,413 282	27,715 423
Other income						1,986	6,862
Financial charges General and administration expenses						(138) (662)	(246) (9,330)
						65,881	25,424
Profit before taxation						104,176	65,938
Provision for taxation						(4,683)	(12,607)
Profit after taxation						99,493	53,331
Basic earning per share - Rupees						3.71	1.99

81							
			Half year	ended June 30	0, 2008		
Note Revenue account	Fire and property	Marine, aviation and transport	Motor	others including miscellaneous e e s i n t h	Treaty	Half year ended June 30, 2008	Half year ended June 30, 2007
	26.604	68,075	143,189	6,843	(23)	244,688	220.267
Net claims	(8,351)	(5,199)	(118,534)	(3,688)	(6)	(135,778)	(102,130)
	(7,510)	(19,174)	(40,300)	(1,967)	-	(68,952)	(60,159)
Net commission	12,905	9,360	(10,346)	5,603		17,522_	13,094
Underwriting result	23,648	53,062	(25,991)	6,791	(29)	57,480	71,072
Investment income						92,594	02 220
Rental income						564	82,338 685
Other income						5,516	13,226
Financial charges						(236)	(321)
General and administration expenses						(5,567)	(12,767)
						92,871	83,161
Profit before taxation						150,351	154,233
Provision for taxation 7						(19,063)	(24,926)
Profit after taxation						131,288	129,307
D Ct 11	4						
Profit and loss appropriation accou	nt						
Balance at commencement of the ye	ear					410,592	301,590
Profit after taxation for the half year						131,288	129,307
Final dividend for 2007 @ Rs.7 per sha	are (2006:	Rs.7 per sha	ıre)			(144,549)	(111,191)
Transfer to general reserve Transfer to reserve for issue of bonus sl	2.4400					(204,000) (61,950)	(142,000)
		ho nomio 1					(47,653)
Balance unappropriated profit at the	e end of t	ne perioa				131,381	130,053
Basic earning per share - Rupees						4.89	4.82

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director Omar Saeed Director



# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

Tott Till Tillin Tillin Er (Bill Jor E 30, 2000		
Note	June 30,	June 30,
	2008	2007
	(Rupees	in thousand)
Operating cash flows		
Underwriting activities		. /
Premiums received	331,735	340,188
Reinsurance premiums paid	(193,744)	(121,576)
Claims paid Reinsurance and other recoveries received	(250,790)	(132,524)
Commissions paid	72,245 (21,968)	28,208 (17,776)
Commissions paid Commissions received	48.762	40,753
Other underwriting payments	(142)	(266)
Other underwriting receipts	6,145	4,454
Net cash (out flow)/inflow from underwriting activities	(7,757)	141,461
Net easif (out now)/ filliow from underwriting activities	(7,737)	141,401
Other operating activities		
Income tax paid	(30,333)	(29,130)
General and management expenses paid	(70,196)	(69,794)
Net cash outflow from other operating activities	(100,529)	(98,924)
Total cash (out flow)/inflow from all operating activities	(108,286)	42,537
Investment activities		
Profit/return received	5,128	13,669
Dividends received	10,653	10,479
Rentals received	289	379
Loan repayments received - net	148	85
Payments for purchase of investments	(359,456)	(182,733)
Proceeds from disposal of investments	537,758	371,462
Short term placements - net	(37,368)	(137,138)
Fixed capital expenditure	(11,705)	(8,960)
Proceeds from disposal of fixed assets	1,781	171
Total cash inflow from investing activities	147,228	67,414
Financing activities		
Dividends paid	(147,887)	(111,328)
Financial charges paid	(236)	(321)
Lease rentals paid	- 1	(61)
Total cash outflow from financing activities	(148,123)	(111,710)
2000 cmm values month intering accordance		
Net cash outflow from all activities	(109,181)	(1,759)
Cash at the beginning of the period	200,780	75,573
Cash at the end of the period 8	91,599	73,814
onon at the end of the period		

Reconciliation of operating cash flows to profit and loss account is given as note 8.1 to the condensed interim financial information.

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director

Omar Saeed Director

# CONDENSED INTERIM STATEMENT OF PREMIUM (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

		Q u	arter	ended	June	3 0 , 2 0	0 8			
Business underwritten inside Pakistan										
						Prepaid re	insurance		Quarter ended	Quarter ended
	Premiums	Unearned pre	mium reserve	Premiums	Reinsurance	Prem	ium	Reinsurance	June 30, 2008	June 30, 2007
Direct and facultative	written	Opening	Closing	earned	ceded	Opening	Closing	expense	Net premi	um revenue
			(Rupe	e s i n	t h o u s	and)				
Class										
Fire and property damage	91,993	94,877	134,139	52,731	58,042	82,592	97,300	43,334	9,397	9,797
Marine, aviation and transport	63,615	16,189	22,808	56,996	19,317	7,651	10,581	16,387	40,609	41,098
Motor	85,959	145,284	157,363	73,880	2,126	33	738	1,421	72,459	67,802
Others including miscellaneous	14,680	96,890	75,465	36,105	10,195	94,792	73,763	31,224	4,881	2,664
Total	256,247	353,240	389,775	219,712	89,680	185,068	182,382	92,366	127,346	121,361
Treaty	(23)			(23)					(23)	19
Grand total	256,224	353,240	389,775	219,689	89,680	185,068	182,382	92,366	127,323	121,380

	Half year ended June 30, 2008									
Business underwritten inside Pakistan						Prepaid rei	insurance		Half year ended	Half year ended
Direct and facultative	Premiums		mium reserve Closing	Premiums	Reinsurance	Premi	ium Closing	Reinsurance	June 30, 2008	June 30, 2007
Direct and facultative	written	Opening	Closing	earned	ceded	Opening	Closing	expense	Net prem	ium revenue
			(Rupe	e s i n	t h o u s	and)				
Class										
Fire and property damage	136,694	103,601	134,139	106,156	90,267	86,585	97,300	79,552	26,604	17,674
Marine, aviation and transport	139,425	9,574	22,808	126,191	62,954	5,743	10,581	58,116	68,075	65,395
Motor	169,348	133,936	157,363	145,921	3,470	-	738	2,732	143,189	131,575
Others including miscellaneous	70,725	69,544	75,465	64,804	63,496	68,228	73,763	57,961	6,843	5,604
Total	516,192	316,655	389,775	443,072	220,187	160,556	182,382	198,361	244,711	220,248
Theatr	(22)			(22)					(22)	10
Treaty	(23)	21((55	200 775	(23)		1(0.55(	100 200	100.2(1	(23)	19
Grand total	516,169	316,655	389,775	443,049	220,187	160,556	182,382	<u>198,361</u>	<u>244,688</u>	220,267

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director Omar Saeed Director

# CONDENSED INTERIM STATEMENT OF CLAIMS (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

Business underwritten inside Pakistan	Quarter ended June 30, 2008									
dusiness underwritten inside Pakistan					Reinsurance and other		ce and other in respect of	Reinsurance and other	Ouarter ended	Ouarter ended
Direct and facultative	Claims paid	Outstandi Opening	ing claims Closing	Claims expense	recoveries received	outstand Opening	ing claims Closing	recoveries revenue	June 30, 2008 Net clai	June 30, 2007 ms expense
			(Rupe	e s i n	thousa	nd)				
Class										
Fire and property damage	44,687	105,473	166,140	105,354	42,783	98,750	157,707	101,740	3,614	3,367
Marine, aviation and transport	2,857	38,127	48,974	13,704	1,926	27,848	36,329	10,407	3,297	2,636
Motor	46,142	60,094	68,304	54,352	(22)	80	79	(23)	54,375	50,782
Others including miscellaneous	862	23,622	34,504	11,744	517	20,310	29,226	9,433	2,311	533
Total	94,548	227,316	317,922	185,154	45,204	146,988	223,341	121,557	63,597	57,318
Treaty	7	3,781	3,780	6					6	41
Grand total	94,555	231,097	321,702	185,160	45,204	146,988	223,341	121,557	63,603	57,359

Business underwritten inside Pakistan		H a 1 f	y e a r	ended	June 3	0 , 2 0 0	8			
dusiness underwritten inside Pakistan					Reinsurance and other		ce and other in respect of	Reinsurance and other	Half year ended	Half year ended
	Claims	Outstand	ing claims	Claims	recoveries		ling claims	recoveries	June 30, 2008	June 30, 2007
Direct and facultative	paid	Opening	Closing	expense	received	Opening	Closing	revenue	Net clai	ms expense
			(Rupe	e s i n	t h o u s	and)				
Class										
Fire and property damage	132,264	84,692	166,140	213,712	126,299	78,645	157,707	205,361	8,351	3,748
Marine, aviation and transport	11,923	37,303	48,974	23,594	8,448	26,382	36,329	18,395	5,199	7,699
Motor	98,983	48,775	68,304	118,512	(19)	82	79	(22)	118,534	90,009
Others including miscellaneous	3,420	19,548	34,504	18,376	2,234	16,772	29,226	14,688	3,688	633
Total	246,590	190,318	317,922	374,194	136,962	121,881	223,341	238,422	135,772	102,089
Treaty	7	3,781	3,780	6					6	41
Grand total	246,597	194,099	321,702	374,200	136,962	121,881	223,341	238,422	135,778	102,130

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director Omar Saeed Director

# CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

	Quarter ended June 30, 2008								
Business underwritten inside Pakistan									
	Commissions			Net	Other		Commissions	Quarter ended	Quarter ended
Dr. 16 lear	Paid or	Deferred co		commission	management	Underwriting	from	June 30, 2008	June 30, 2007
Direct and facultative	payable	Opening	Closing	expenses	expenses	expense	reinsurers	Net underw	riting expense
		(Rupe	e s i n	t h o u s	and)				
Class									
Fire and Property Damage	4,027	6,137	6,883	3,281	2,509	5,790	10,518	(4,728)	(3,137)
Marine, Aviation and Transport	1,927	968	715	2,180	11,179	13,359	5,914	7,445	6,716
Motor	6,600	8,744	10,278	5,066	19,691	24,757	18	24,739	19,806
Others including miscellaneous	383	1,308	1,183	508	1,384	1,892	3,924	(2,032)	84
Total	12,937	17,157	19,059	11,035	34,764	45,799	20,374	25,425	23,469
Treaty									38
Grand total	12,937	17,157	19,059	11,035	34,764	45,799	20,374	25,425	23,507

	Half year ended June 30, 2008								
Business underwritten inside Pakistan	Commissions			Net	Other		Commissions	Half year ended	Half year ended
Direct and facultative	Paid or payable	Deferred co Opening	Closing Closing	commission expenses	management expenses	Underwriting expenses	from reinsurers	June 30, 2008 Net underw	June 30, 2007 rriting expense
		(Rupee	es in	t h o u s	a n d )				
Class									
Fire and Property Damage	7,153	5,920	6,883	6,190	7,510	13,700	19,095	(5,395)	(5,776)
Marine, Aviation and Transport	3,784	863	715	3,932	19,174	23,106	13,292	9,814	10,684
Motor	10,199	10,459	10,278	10,380	40,300	50,680	34	50,646	41,783
Others including miscellaneous	1,502	994	1,183	1,313	1,967	3,280	6,916	(3,636)	336
Total	22,638	18,236	19,059	21,815	68,952	90,767	39,337	51,430	47,027
Treaty	-	-	-	-	-	-	-	-	38
Grand total	22,638	18,236	19,059	21,815	68,952	90,767	39,337	51,430	47,065

#### Note

Commission from reinsurers is arrived at after taking impact of opening and closing unearned commission.

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director Omar Saeed Director



# CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

Half year	Half year	Quarter	Quarter
ended	ended	ended	ended
June 30,	June 30,	June 30,	June 30,
2008	2007	2008	2007

(Rupees in thousand)

# Income from non-trading investments

# Held to maturity

Return on fixed income securities and				
bank and other deposits	344	435	147	220
Available for sale				
Dividend income	11,394	10,748	3,856	2,676
Gain on sale of non-trading investments	89,635	73,440	68,400	25,785
Provision For diminution in value of investments	(7,074)	-	(7,074)	-
Less: Investment related expenses	(1,705)	(2,285)	(916)	(966)
Net investment income	92,594	82,338	64,413	27,715

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director

Omar Saeed Director



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2008

	Share capital	Capital reserve	Reserve for exceptional losses	Reserve for issue of bonus shares	General reserve	Investment fluctuation reserve	Retained earnings	Total
-			( R u p	ees in t	h o u s a n	d )		
Balance as at January 1, 2007	158,844	2,251	2,164	-	203,649	3,000	301,590	671,498
Final dividend @ Rs.7 per share	-	-	-	-	-	-	(111,191)	(111,191)
Transfer to general reserve	-	-	-	-	142,000	-	(142,000)	-
Transfer to reserve for bonus shares	-	-	-	47,653	-	-	(47,653)	-
Issue of bonus shares	47,653	-	-	(47,653)	-	-	-	-
Net profit for the half year	-	-	-	-	-	-	129,307	129,307
Balance as at June 30, 2007	206,497	2,251	2,164	-	345,649	3,000	130,053	689,614
Net profit for the half year	-	-	-	-	-	-	280,539	280,539
Balance as at January 1, 2008	206,497	2,251	2,164	-	345,649	3,000	410,592	970,153
Final dividend @ Rs.7 per share	-	-	-	-	-	-	(144,549)	(144,549)
Transfer to general reserve	-	-	-	-	204,000	-	(204,000)	-
Transfer to reserve for bonus shares	-	-	-	61,950	-	-	(61,950)	-
Issue of bonus shares	61,950	-	-	(61,950)	-	-	-	-
Net profit for the half year	-	-	-	-	-	-	131,288	131,288
Balance as at June 30, 2008	268,447	2,251	2,164		549,649	3,000	131,381	956,892

The annexed notes 1 to 11 form an integral part of the condensed interim financial information.

Arshad P. Rana Chief Executive Muhammad Faruque Director Omar Saeed Director



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2008

# 1. Legal status and nature of business

Atlas Insurance Limited (Formerly Muslim Insurance Company Limited) was incorporated as a public limited company in Lahore on September 6, 1934 and is listed on Lahore and Karachi stock exchanges. The company is engaged in general insurance business. The registered office of the company is situated at 3-Bank Square, Lahore.

# 2. Basis of preparation

The condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan, the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002.

Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the Insurance Ordinance, 2000, the SEC (Insurance) Rules, 2002 or directives issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requiremnets of these standards, the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the SEC (Insurance) Rules, 2002 or the requirements of the said directives take precedence.

The disclosures made in the condensed interim financial information, have been limited based on the requirements of International Accounting Standard (IAS) 34, "Interim Financial Reporting" and in accordance with the format prescribed under SEC (Insurance) Rules, 2002. The condensed interim financial information is unaudited.

# 3. Basis of measurement

These financial statements have been prepared by applying the same accounting policies as adopted in the preparation of the preceding annual published financial statement of the company for the year ended December 31, 2007.

# 4. Contingencies and commitments

4.1 Contingencies Nil (2007: Nil)

## 4.2 Commitments

Nil (2007: 5.41 million)	June 30, 2008 (Rupees i	December 31, 2007 in thousand)
Investments	(Rupees )	
Held to maturity  Term finance certificates	1,497	6,594
Available for sale  Mutual funds  Quoted shares  Unquoted shares	57,427 861,451 500 919,378 920,875	141,574 862,579 500 1,004,653 1,011,247
Less: Provision for diminution in the value of investments	(7,574) 913,301	(500) 1,010,747
Aggregate market value of investments	899,891	1,186,578

5.

			June 30, 2008	December 31, 2007
6.	Fixed	l assets	(Rupees	in thousand)
•	1 1100			
	-	ing book value	32,264	18,177
	Add:	Additions during the period	20,871	19,395
	Logo	Disposal during the maried (at healt value)	53,135	37,572
	Less:	Disposal during the period (at book value) Depreciation charged during the period	983 3,126	428 4,880
		Depreciation charged during the period	4,109	5,308
			49,026	32,264
			June 30,	June 30,
			2008	2007
7.	Provi	sion for taxation	(Rupees	in thousand)
, -				
	Curre	nt - for the period	16,721	24,498
	Defer	red - for the period	2,342	428
			19,063	24,926
	Provis	sion for taxation has been made on an estimated basis.		
8.	Cash	at the end of the period		
	For th	e purposes of cash flow statement cash includes:		
		and other equivalents	170	200
		nt and other accounts	91,429	73,614
			91,599	73,814
	8.1 R	deconciliation to profit and loss account		
		Operating cash flows	(108,286)	42,537
		Depreciation expense	(3,126)	(1,922)
		inancial charges	(236)	(321)
		ncrease in assets other than cash	285,170	143,335
	(.	Increase) in liabilities other than borrowings	(80,375)	(85,522)
		Others		
	_	(Increase) in provision for unearned premium	(51,294)	(53,977)
	-	(Increase) in commission income unearned	(9,426)	(12,412)
	-	Investment income	99,668	95,309
	-	Rental and other income	6,080	940
	-	Increase in provision for Commission expense deferred	823	1,910
	-	Amortization expense	(636)	(570)
	-	Provision for diminution in the value of investments	(7,074)	120 207
			131,288	129,307



# 9. Transactions with related parties

Related parties comprise of associated entities, entities under common control, entities with common directors, major shareholders, directors and key management personnel. The transactions with related parties, other than remuneration under the terms of employment are as follows:

	June 30,	June 30,
	2008	2007
	(Rupees in thousand)	
Premium underwritten	273,497	205,191
Premium collected	166,669	142,897
Claims paid	24,118	22,748
Lease rentals	-	64
Vehicles purchased	1,864	7,170
Rent received	289	410
Rent paid	1,051	955
Interest received	4,938	1,915
Fee received	-	3,403
Brokerage paid for purchase of shares	1,221	1,216
Brokerage paid for sale of shares	1,704	4,138
Donations	1,600	5,467
Dividend paid	53,379	41,061

Contributions to and accruals in respect of staff retirement plans are made in accordance with actuarial valuation / terms of contribution plan.

Remuneration to Chief Executive and certain executives were paid in accordance with terms of their employment.

# 10. Date of authorization for issue

The condensed interim financial information was authorized for issue on August 26, 2008 by the Board of Directors of the company.

## 11. General

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. The earnings per share in the corresponding periods have been restated to take into account the effect of bonus shares issued during the current period. Prior to this restatement, the earnings per share were Rs.6.30 and Rs.2.58 for the half year and quarter ended June 30, 2007 respectively.

Arshad P. Rana Chief Executive Muhammad Faruque
Director

Omar Saeed Director

#### **COMPANY OFFICES**

#### **HEAD OFFICE**

3 Bank Square	PABX:	7320542, 7320543,

Shahrah-e-Quaid-e-Azam, Lahore. 7310658, 7322271,

Fax: 7322273 Fax: 7234742

ARSHAD P. RANA Direct: 7234812

Chief Executive Officer Extension: 501

MUHAMMAD ZAFAR RIAZ Direct: 7234757 Chief Financial Officer Extension: 403

MUHAMMAD MUNIR Direct: 7314241 Sr. Vice President (Operations) Extension: 304

QUDSIA NAHEED Direct: 7245348
Vice President (Admin/HR) Extension: 303

FAKHER-U-ZAMAN KHAN
Vice President (Coordinator) Extension: 302

SALEEM MEHMOOD
Chief Internal Auditor Extension: 428

### **NORTH ZONE OFFICES & BRANCHES**

# LAHORE

AZHAR M. PIRACHA	City Branch	
Circle Chief, Lahore Circle - I	3 - Bank Square,	7212365-6, 7312858,
	Shahrah-e-Quaid-e-Azam,	7312868, 7230558-9

Lahore. Fax: 7212367

Lanore. Fax: /21250/

MUHAMMAD MUNIR QAZI Fatima Jinnah Road Branch 6271320, 6364906 Chief Manager 1st Floor, Nawa-i-Waqat Building, Fax: 6371186 Fatima Jinnah Road, Lahore.

MUHAMMAD IJAZ Al-Noor Branch 7358805

Deputy Chief Manager Al-Noor Building, 43-Bank Square Fax: 7237343 Shahrah-e-Quaid-e-Azam, Lahore.

KH. MUHAMMAD NADEEM Napier Road Branch 7352560
Branch Manager Nairobi Mansion Fax: 7358190

Branch Manager Nairobi Mansion Fax: 7358190 Napier Road, Lahore.

ZAFAR HUSSAIN JAMAL Mall Road Branch 6305595, 6271663

Branch Manager Hafeez Chambers, Fax: 6369576

85- Shahrah-e-Quaid-e-Azam, Lahore.

MUHAMMAD WASIM PURI Faisal Town Branch 5173551-2 Branch Manager 753 - C, Faisal Town, Fax: 5173557

Lahore.

MAHMOOD AHMED 101/13, Bank Road, 5563413

Chief Manager Hotel Building, Fax: 5798083
P.O. Box 119, Rawalpindi.



MANZAR ALI NAQVI 101/13, Bank Road, 5563413 Grand Hotel Building, Fax: 5798083 Manager P.O. Box 119, Rawalpindi. FAISALABAD BRANCH - II IRSHAD FARRUKH BHATTI 123-B, People's Colony No. 1, 8721256, 8734176 Circle Chief, Faisalabad Circle Fax: 8732499 D - Ground, Faisalabad. ASIF AKRAM 123-B, People's Colony No. 1, 8721256, 8734176 Branch Manager D - Ground, Faisalabad. Fax: 8732499 FAISALABAD BRANCH - I Chartered Bank Chambers RANA SAGHIR 2647194 Branch Manager Railway Road, Faisalabad. Fax: 2635080 **SAHIWAL** SALEEM TAHIR 147-Railway Road, Sahiwal. 4466044 Fax: 4224344 Acting Incharge MULTAN GHULAM ALI Atlas Honda Building 4544494 Azmat Wasti Road, Multan. Acting Incharge SIALKOT Office No.7, 1st Floor, Mughal Plaza, 4264195, 4594520 REHAN NAZIR GHUMAN Branch Manager Kutchery Road, Sialkot. Fax: 4290095 **GUJRANWALA** AMJAD RAFIO DHILLO 2nd Floor, Al-Azhar Plaza, 3847118 Branch Manager G. T. Road, Gujranwala. Fax: 3847074 **ISLAMABAD** HALEEMA SHAHID Office No. 2 & 3, 3rd Floor, MBCIT 4861830 Acting Incharge Mall Plaza, I-8 Markaz, Islamabad. SOUTH ZONE OFFICE Ground Floor, Federation House, PABX: 5378806-7 Shahrah-e-Firdousi, Main Clifton, 5369394-6 Karachi. Fax:5378515 ARSHAD P. RANA Direct: 5378757 Chief Executive Officer Extension: 201 MIRZA NADEEM BAIG Vice President Marketing (South) Extension: 218 JAWAID IRSHAD Manager Motor Extension: 215 MUHAMMAD IMRAN Asst. Vice President Claims & U/W Extension: 217

Extension:

202

MUHAMMAD AFZAL Company Secretary

## **SOUTH ZONE BRANCHES**

## KARACHI

ABDUL AZIZ Corporate Branch 2421030, 2422911 Chief Manager 1/10, Arkey Square, 1st Floor, Fax: 2421387

Shahrah-e-Liaquat, Karachi

M. FAROOQ KANDLAWALA Tower Branch 2201471

Circle Chief, Karachi Circle - I State Life Building No. 7 2316503, 2315248 Room No. 101, Ist Floor Fax: 2315248

G. Allana Road, Karachi.

IMRAN SATTAR Plaza Branch 2729339 Fax: 2720858 Deputy Chief Manager 3/3 Rimpa Plaza

M.A. Jinah Road,

Karachi.

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Chief Manager 1st Floor, Room No. 106-107, Fax: 2610280

Rehmani Chamber,

Altaf Hussain Road, Karachi.

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Fax: 2786410 Circle Chief, Hyderabad Circle Al-Abbas Plaza, Saddar,

Hyderabad.

SUKKUR

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