

# LAYERED PROGRESS UNLIMITED POTENTIAL



ANNUAL REPORT 2024

# EMBRACE A CAREFREE LIFE WITH ATLAS INSURANCE





#### A Company Incorporated in 1934

A credible and conscious insurance company protecting all your business and personal insurance risks in the most transparent manner.

- Gross underwriting premium along with Takaful contribution over 7.3 billion rupees
- Insurer Financial Strength rating 'AA<sup>+</sup>' by PACRA
- Awarded four times by the Insurance Journal for highest underwriting profitability
- Winner of KSE top 25 companies, SAFA, ICAP and ICMAP awards

#### Providing Coverage of:

Fire, Marine, Auto, Health, Travel, Home, Engineering, Crop, Livestock, etc.









This year's annual report celebrates the company's upward trajectory. The theme reflects our commitment to growth, innovation, and the transformative power of IT in shaping the future of insurance. The design visually represents progress, stability, and the strategic layers of technology that drive our success. Each block signifies a milestone, a step forward, and the foundation for a smarter, more connected tomorrow. Together, we're building a resilient and innovative future, one block at a time.





# FINANCIAL HIGHLIGHTS 2024

Gross Premium & Contribution Rs. 7,313 million

Underwriting
Profit
Rs. 1,035
million

Investment Income Rs. 1,892 million

Profit
Before Tax
Rs. 3,111
million

Profit
After Tax
Rs. 1,888
million

Equity Rs. 8,167 million

Investments (Market Value) Rs. 11,975 million

Total Assets Rs. 18,090 million

Cash
Dividend
85%





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### **BOUT THE GROUP**

The foundation of Atlas Group was laid down by our late Chairman, Mr. Yusuf H. Shirazi in 1962 when "Shirazi Investments (Private) Limited" (SIL) was formed with a initial capital of half a million rupees and two associates by his side. The Atlas motto coined by him, 'Organization Development through Self-Development', has been the mantra of success for Atlas since inception.

Today Atlas is a diversified group dealing in manufacturing, power generation, trading and financial services. The Group embodies the spirit of development as it endeavor to fuel the growth of Pakistan's economy through it's diversified presence and especially through 4 companies listed on the Pakistan Stock Exchange Limited.

Atlas with its focus on development, has firmly established as the technology and knowledge leader in Pakistan. The Group has harmonized professional management and institutionalized the Group shareholding to build businesses that last generation after generation. Atlas is driven by the ambition of making Pakistan self-sufficient and prosperous. Atlas plays a leading role as a responsible corporate citizen promoting professional education, contributing to health facilities, helping law enforcement agencies and improving the standard of life.



Atlas Insurance Limited (the Company) was incorporated as a public limited company on September 06, 1934 under the Companies Act, 1913 (now the Companies Act, 2017) and is listed on the Pakistan Stock Exchange. The Company is engaged in general insurance business. The registered office of the Company is situated at 63/A, Block - XX, Phase III (Commercial), Khyaban-e-Iqbal, Defence Housing Authority, Lahore, Pakistan. The Company is a subsidiary of Shirazi Investments (Private) Limited.

The Company was granted license to work as Window Takaful Operator (WTO) on March 02, 2016 by the Securities and Exchange Commission of Pakistan (SECP) under the Takaful Rules, 2012 to carry on Window Takaful Operations in Pakistan.

The Company is proud of it's successful journey of nearly nine decades by satisfying its policyholder's insurance needs. The Company has a wide range of products offered to customers, including but not limited to Fire, Marine, Motor, Personal Accident, Health, Travel, Home, Engineering, Crop, Livestock, Bond, Terrorism etc. Today Atlas Insurance is one of the nation's preferred choice not only for better services to insured but enhanced risk management and safeguarding the interest of the stakeholders.

### ATLAS GROUP SHAREHOLDING



SIL was incorporated in 1962 and is the holding company of Atlas Group. SIL, holds 75.33% shares of Atlas Insurance Limited. Besides being holding company of Atlas Group, it is engaged in the businesses of real estate, warehousing and investments in capital markets.



Atlas Foundation was incorporated in 1986 as not for profit organization. The Foundation has played its role in promoting professional education, contributing to health facilities, helping law enforcement agencies and improving the quality of life. Atlas Foundation holds 2.75% shares of Atlas Insurance Limited.



The Company was founded in 1934 by Dr. Sir Allama Muhammad Igbal, and is one of the oldest insurance companies of Pakistan. The Company was taken over by the Atlas Group in 1980. The Company offers general insurance products both in conventional and takaful lines of business.



# VISION

A first class insurance company that provides the highest level of quality service to its policyholders.

# MISSION

To stay in the forefront of innovation and technological developments, continue to achieve corporate success, provide its policyholders quality products and service to their satisfaction, promote interest of all the stakeholders - employees, shareholders, reinsurers and business associates equitably fulfilling demand of overall social responsibility.





## CORPORATE STRATEGY

Our strategy is designed to deliver sustainable and profitable growth in a dynamic and a competitive business environment in accordance with the highest ethical, legal and

Create value for the stakeholders by maintaining and improving our competitive position in the market.

Adding value in our skills and services through training and development of our employees. Promoting a culture of transparency and accountability through honesty, integrity and diligence in dealing with people connected with the Company business.

Focus on career development of employees by coaching and by helping them to achieve their goals and providing working environment of trust and mutual respect.

Competence and knowledge management to focus on human excellence using professional methodologies with strategic planning following the concept of "Management By Objective".

Monitoring performances of processes and taking timely action for their standardization and optimization.

### **CORE VALUES**

#### **Integrity and Ethics**

The Company places high value on the integrity of employees and ethical practices in its business dealings. We endeavour to establish the best professional and personal standards by adopting the path leading to the highest level of integrity.

#### Value of Time

We believe that, time is the most precious resource and should be utilized in the most effective and efficient manner possible and performance excellence in true sense is managing time to deliver the most in the shortest period.

#### Respect, Recognition and Reward

The human resource policy is built on Respect, Recognition and Reward (3R's) concept for all levels of employees.

#### Organization Development through Self Development

Every member is encouraged and motivated with a vision and purpose to continuously strive for excellence, taking pride in the Atlas motto 'Organization Development through Self Development'.

#### **Team Work**

We believe that long term sustainability and growth of an organization is based on strong team work and every employee is committed to work as a team to deliver the best results

#### **Fairness**

The Company strongly emphasizes on fair dealing with employees, stakeholders, business partners and clients through adherence to ethical values, Company policies, applicable laws, regulations and high standard of moral behaviour.





# CODE OF CONDUCT

#### Standard of Conduct

The Company will conduct its operations with honesty, integrity and openness, and with respect for the human rights and interests of all stake holders including employees.

#### Obeying the Law

The Company is committed to comply with all the applicable laws and regulations.

#### **Employees**

- The Company is committed to create a working environment where there is mutual trust and respect and everyone feels the responsibility for the improved performance and reputation of the Company.
- The Company strongly believes in the core value of 3R's - Respect, Recognition and Reward.
- The Company recruits, employs and rewards employees purely on the basis of merit, qualification, experience and abilities required for the work to be performed.
- The Company is committed to provide safe, healthy and pleasant working environment to all the employees. The Company will not use any form of forced, compulsory or child labor.
- The Company is committed to work with employees to develop their skills and capabilities, provide training to groom them on the basis of their Training Needs Assessment analysis.
- The Company respects dignity of employees and their right for freedom of expression.
- The Company maintains good communication link with employees through Company based information and consultation procedures.

#### Insured

The Company is committed to provide prompt and client services to its clients by adequately insuring their risk and doing risk assessment as per requirements of the clients. It endeavors to provide peace of mind and security to its clients pursuing ethical and professional practices.

#### **Shareholders**

The Company will conduct its operations in accordance with principles of good corporate governance. It will provide timely, regular and reliable information on its business activities, structure and financial matters to the shareholders.

#### **Business Partners**

- The Company is committed to establish mutually beneficial relations with its insured, reinsurers and business partners.
- In the business dealings, the Company expects its partners to adhere to business principles and ethical practices consistent with its own.

#### **Community Involvement**

The Company strives to be a trusted corporate citizen and, as integral part of the society, to fulfil its responsibilities to society and communities where it operates.

#### **Public Activities**

- The Company will promote and defend its legitimate business interests.
- The Company will co-operate with the government and other organizations, both directly and through bodies such as Insurance Association of Pakistan, in the development of proposed legislation and other regulations that could promote legitimate business interests.
- The Company neither supports any political group or party nor contributes to the funds of any group whose activities are aimed at promoting any party interests.

#### **Environment**

- The Company is committed to make continuous improvement in the management of environmental impact towards its long-term goal of promoting a sustainable business.
- The Company will work to promote environmental care and increase understanding of environmental issues.

#### Competition

The Company and its employees will conduct their operations in accordance with the principles of fair competition without compromising on ethical practices.

#### **Business Integrity**

- The Company does not give or receive, whether directly or indirectly, bribe or other improper advantages for business or financial gains. No employee shall offer, give or receive any gift or payment, which is, or may be construed as being, a bribe. Any demand for, or offer of, a bribe must be rejected immediately and reported to the management.
- The accounting records of the Company must accurately describe and reflect the nature of the underlying transactions transparently. undisclosed or unrecorded accounts, funds or assets shall be established or maintained.

#### Conflict of Interest

The employees shall avoid personal activities and financial interests that could conflict with their responsibilities towards the Company. They shall not seek benefits for themselves or for others through misuse of their positions.

#### Compliance-Monitoring Reporting

- Compliance with these principles is an essential element in business success of the Company. The management is responsible to ensure that these principles are communicated to, and understood and observed by, all the employees.
- Senior management is responsible for implementing these principles, if necessary through more detailed guidance tailored to local needs.
- Any breaches of the Code of Conduct must be reported by the employees to the management.
- The Board of Directors encourages the employees to bring to its attention, or to that of the senior management, any breach or suspected breach of these principles.
- Provision has been made for employees to be able to report in confidence and no employee will suffer as a consequence of doing so.
- The Head of HR shall be responsible for disseminating this Code of Conduct to all the employees.



### COMPANY'S PROFILE TOGETHER WE RISE

The Company was founded in 1934 by Dr. Sir Muhammad Iqbal, Hakeem-ul-Ummat, and is one of the oldest insurance companies of Pakistan.

The Company was taken over by the Atlas Group in 1980. The Company has made steady progress since its acquisition by the Atlas Group. The equity of the Company has grown from Rs. 1.6 million in 1979 to over Rs. 8.167 billion in 2024, total assets having grown to over Rs. 18.090 billion and investments from Rs. 0.459 billion to over Rs. 11.975 billion. Atlas Insurance Limited has very sound reinsurance arrangements with the leading reinsurers of the world including Swiss Re from Switzerland, Hannover Re from Germany, Tokio Marine & Nichido Fire from Japan, Sompo from Japan, Luban Re from Malaysia, Korean Re from Korea, Malaysian Re from Malaysia and Kuwait Re from Kuwait among others.

After obtaining license from the Securities and Exchange Commission of Pakistan (SECP), the Company launched its Window Takaful Operations in the year, 2016. Under the supervision of certified and experienced Shariah Advisor, the General Takaful products were designed. Takaful helps not only to cater the requirements of our existing clientele but also reach out to new market segments.

Acknowledging the financial strength of the Company, the Pakistan Credit Rating Agency Limited (PACRA) has maintained Insurer Financial Strength (IFS) rating of the Company at "AA+" which denotes a very strong capacity to meet policyholders and contract obligations.

Atlas Insurance Limited, a financially sound and professionally managed Company, has been awarded the Top Five Companies "Best Corporate Report Award" eight times, between 2003 to 2015, by the joint committee of the Institute of Chartered Accountants of Pakistan (ICAP) and the Institute of Cost and Management Accountants of Pakistan (ICMAP). The Company was awarded merit certificate in the Best Corporate Report Award – 2019 to 2023 by this joint committee. Atlas Insurance Limited has been awarded South Asian Federation of Accountants - SAFA "Best Presented Accounts Award" continuously for six years from 2006 to 2011. The Company is also recipient of "KSE Top-25 Companies Award". Atlas Insurance Limited was awarded the "Insurance Journal Performance Awards" for the "Highest Underwriting Profit as Percentage of Written Premium" on the basis of results for the years 2012, 2013, 2014 and 2015 by the Insurance Journal. This award reflects the fundamental strength of the Company and its prudent underwriting policies.

The Company's results have consistently been yielding profits. This has been made possible by excellent operating performance through professional and efficient service to clients, good management practices and cost controls. Consistency, hard work, dedication, adherence to the Company policies and procedures and code of conduct has contributed towards growth of the Company.

The Company has always sought to offer unique solutions to its clients and has the ability to offer creative alternatives to meet the challenges associated with needs of its clients by offering specially designed policies. The Company follows sound underwriting policies and provides highest quality services to its valued clients. Atlas Insurance has the privilege of having many blue chip companies and large groups amongst its valued customers. It serves its customers through a strong branch network throughout the country backed by advanced computerized information and control system. Wide range of products for conventional and takaful are offered by Atlas which includes:

- Fire & allied perils
- Machinery Breakdown
- Computer all risk
- Marine & Hull
- Boiler & Pressure Vessel
- Travel insurance

- Motor
- Product liability
- Credit insurance
- Personal accident
- Fidelity guarantee
- Crop insurance

- Contractors all risk
- Cash in transit / cash in safe
- Health insurance
- Erection all risk
- Bankers' blanket bond
- Terrorism



#### **Fire & Allied Perils**

This covers property and assets; it provides coverage against fire and lightning and can be extended to provide coverage for perils including impact damage, earthquake, fire & shock, atmospheric disturbance, malicious damage, explosion, flood, electric fluctuation, riot & strike and burglary etc.



#### Motor

Motor insurance provides comprehensive coverage i.e. accidental damage to vehicle, theft and third party liability etc. to our corporate and individual customers.



#### **Personal Accident**

Personal accident insurance provides cover against death and disability of a person due to an accident.



#### **Crop Insurance**

Covers financial loss due to damage to crop caused by natural calamities.



#### **Marine**

Marine cargo insurance covers loss of or damage to cargo while in transit to and from foreign lands and inland transit due to various insured perils.



#### Contractors' All Risk (CAR)

Covers accidental damage to civil works and contractor plant and equipments in the course of construction carried out by contractors and can be extended to include third party liability cover.

#### **Erection All Risk (EAR)**

Similar cover to CAR insurance but while CAR cover refers mainly to building and civil engineering work. EAR is used for coverage of loss or damage to machinery in the course of erection etc.

#### **Machinery Breakdown**

Machinery insurance is to grant cover for plant and machinery against mechanical / electrical breakdowns.



#### **Boiler & Pressure Vessel**

Covers damage to boilers and pressure vessels due to explosion or collapse caused by internal pressure and vacuum.



#### **Fidelity Guarantee**

Fidelity guarantee insurance protects employers against direct pecuniary loss which they may suffer due to fraud or any other act of dishonesty committed by their employee against them.

#### Cash in Transit / Cash in Safe

Covers cash against snatching or robbery while in transit from one premise to another in a given location or lying in the safe at assured premises.

#### Bankers' Blanket Bond

Covers banks and provide protection which includes loss due to theft and fidelity guarantee risks etc.

#### **Loss of Profit**

Provides protection against business interruptions and its consequential losses followed by incident of fire etc.



#### **Product Liability**

This policy covers liability to third parties arising out of faulty products supplied by the manufacturers.



#### **Travel Insurance**

This policy provides protection like personal accident, medical, loss of luggage and money while insured is traveling out of home country.



#### **Computer All Risk**

This insurance is specially designed to cover high value computer equipments on all risk basis covering sudden and unforeseen losses including various insured perils like fire, burglary and accidental damage. With rapid improvements in technology the useful lives of computers are reducing, creating demand for early changes in such sensitive equipments, resulting in increased requirement for this insurance.



#### **Health Insurance**

Atlas Insurance health plan - 'Atlas Care' provides coverage against hospitalization, maternity, critical illness, OPD and specialized investigations etc.

Health Insurance relieves insured from the worries of unexpected diseases ailments, surgery, operations and out patient care.

The group medical insurance curtails the administrative burden and financial pressures.



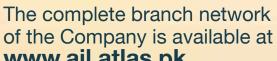
#### **Terrorism**

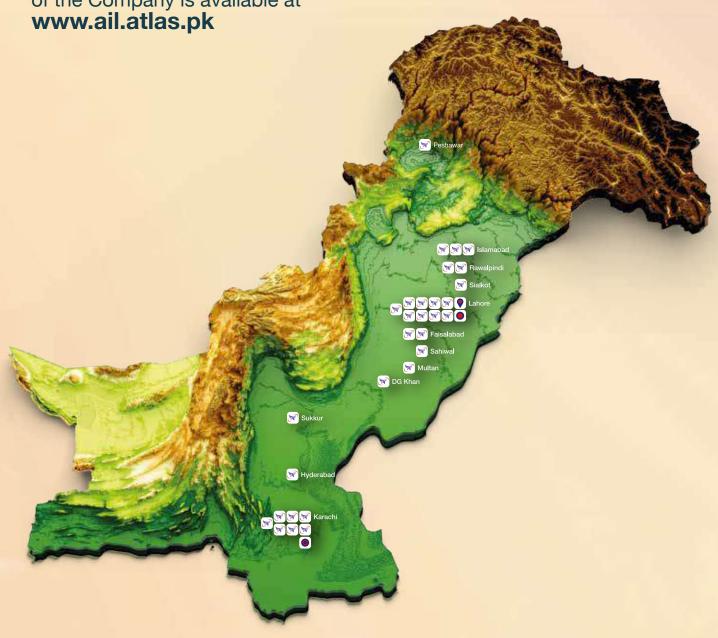
Terrorism insurance is designed to cover potential loses and liabilities that might occur as a result of terrorism activities.



## GEOGRAPHICAL PRESENCE

#### **Branch Network**







**Head Office** 



**Branch Office** 



**Zonal Office** 



**Registered Office** 



## **BOARD OF DIRECTORS PROFILE**



#### Mr. Iftikhar H. Shirazi Chairman / Non-Executive Director

Mr. Iftikhar H. Shirazi graduated with a Bachelor of Science in Finance from Notre Dame De Namur University (formerly College of Notre Dame), USA, and completed his OPM from Harvard Business School, USA. He has over 33 years of corporate management experience, more particularly in the financial and trading sectors. To his credit, he has work experience at the Bank of Tokyo-Mitsubishi, Yamaichi Securities, and Toyota Tsusho Corporation.

He is currently Chairman of Atlas Insurance Limited, Shirazi Investments (Private) Limited, Atlas Asset Management Limited, Shirazi Trading Company (Private) Limited, Atlas Foundation, Atlas Vocational Training Institute, and Atlas Information Technology Resource Centre. He is also a member of the SAARC Chamber of Commerce & Industry, the Federation of Pakistan Chambers of Commerce & Industry (FPCCI), and the Karachi Chamber of Commerce & Industry (KCCI). He is also serving on the Board of the Forman Christian College, Ghulam Ishaq Khan Institute of Engineering Science and Technology, and the British Overseas School Association. He was also a member of the Aga Khan Resource Development Committee and FPCCI Executive Committee. He has also served the Management Association of Pakistan as their Vice President.

He also enjoys membership in several other prestigious associations, including Harvard Club of New York and Pakistan, Young Presidents Organization, Aitchison College Old Boys Association, Government College of Commerce & Economics Old Students Association, and English-Speaking Union. He was also President of the International Club, Notre Dame De Namur University (formerly College of Notre Dame), USA.

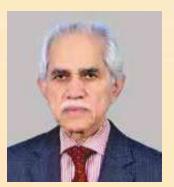


#### Mr. Ali H. Shirazi **Non-Executive Director**

Mr. Ali H. Shirazi is Atlas Group Director Financial Service and President / Chief Executive of Atlas Battery Limited. He serves on the Board of Atlas Asset Management Limited, Cherat Packaging Limited, Pakistan Cables Limited, National Foods Limited and Pakistan Society for Training and Development. Previously he has also served on the Board of National Clearing Company of Pakistan Limited (NCCPL).

He graduated with a BA from Yale University, USA in 2000 and thereafter completed his Masters in Law from Bristol University, UK in 2005.

Mr. Ali H. Shirazi is a 'Certified Director' from the Pakistan Institute of Corporate Governance and in 2018 completed the Owner / President Management Program (OPM) from Harvard Business School.



#### Mr. Frahim Ali Khan **Non-Executive Director**

Mr. Frahim Ali Khan is a Law graduate from Karachi University. He has also attended Senior Managers' Program at Harvard University, USA, Financial Management Program at Stanford University, USA and Board of Director's Program at Insead University, France.

He has over 50 years of experience in General Management, Finance, Investment and Taxation. He joined the Atlas Group in 1967 and has served in different positions. Currently his other directorship includes Atlas Power Limited, Atlas

Solar Limited, Atlas Energy (Private) Ltd, Shirazi Investments (Private) Limited, Atlas Asset Management Limited, Atlas Engineering (Private) Limited, Atlas Metal (Private) Limited, Shirazi Trading (Private) Limited and Atlas Foundation.

Earlier, he also served on the boards of Atlas Honda Limited, Atlas Battery Limited and Atlas Bank Limited (former) and has been CEO of Shirazi Investments (Pvt) Limited, Shirazi Trading Company (Private) Limited, Atlas Asset Management Limited and Atlas Investment Bank Limited (former).



#### Mr. Hasan Reza ur Rahim **Independent Director**

Mr. Rahim is an accomplished professional who has 40 years of domestic and international experience in the Banking and Financial Services industry. He brings with him over a decade's experience of public listed company board and governance knowledge and is currently serving as an Independent Director on the boards of Atlas Insurance Ltd, Burj Clean Energy Modaraba, Mirpurkhas Sugar Mills Ltd., Lucky Electric Power Limited, Lucky Motors Corporation Limited and Lucky Landmark (Private) Limited. Previously, he also served on the boards of Cyan Limited, Dawood Hercules Corporation Limited, Dawood Lawrencepur

Limited, Hascol Limited, and Hum Networks Limited.

Previously, Mr. Rahim was the Executive Director in-charge of the Chairman's Office of the Dawood Group which consists of several listed and unlisted companies and is one of the largest entrepreneurial groups in Pakistan.

Previously during his banking career, Mr. Rahim spent 15 years at JPMorgan where he held several senior positions both in Pakistan and abroad. His accomplishments include assisting in establishing and heading the Global Corporate Bank in Bahrain, Qatar and Saudi Arabia, was Senior Country Officer of Pakistan and and was an integral part of the Regional Corporate Finance team based in Singapore. He has originated, led and executed large and complex Mergers & Acquisition transactions and Privatizations totaling over USD 5.0 billion, Sovereign Debt and Bond issues of over USD 2.0 billion in the Telecom, Airlines, Banking, Oil & Gas and Petrochemical industries.

Earlier in his career Mr. Rahim, also held senior positions with MashregBank psc and ANZ Grindlays Bank plc. He has worked in several international locations that included Zurich, Singapore, Bahrain and Dubai.

He received his bachelor's degree from the University of Delaware in USA; is also an International Finance Corporation certified trainer to conduct corporate governance training; is a Pakistan Institute of Corporate Governance certified Director and on its faculty.



#### Mr. M. Habib-ur-Rahman **Non-Executive Director**

Mr. M. Habib-ur-Rahman, a chartered accountant from Institute of Chartered Accountants in England & Wales has over 50 years of corporate management experience in financial and manufacturing sectors. He formerly worked with National Investment Trust Limited as General Manager Finance and Investment, Atlas Honda Limited as executive Director, ABAMCO Limited as Chief Executive and Atlas Asset Management Limited as Chief Executive.

Mr. Habib-ur-Rahman has acted as Securities and Exchange Commission of Pakistan (SECP) nominee director on the Board of Karachi Stock Exchange in 2000, 2001 & 2003.

He has also been a member of the Advisory Group on Capital Market constituted by SECP. He was a member of Enquiry Committee constituted by SECP to enquire about the management of exposure rules and another Enquiry Committee to study the 2008 Financial Crisis.

Mr. Habib-ur-Rahman has contributed to the formation and development of Mutual Funds Association of Pakistan, a trade body representing asset management companies in Pakistan and represented the Association in international conferences. Mr. Habib-ur-Rahman has represented the Association as director, chairman and chairman of taxation committee.



#### Mrs. Roohi Raees Khan **Independent Director**

Mrs. Roohi Raees Khan is an MBA from IBA, Karachi. She completed her B.A. (Economics & Mathematics) from Punjab University. She has over 37 years of experience in various banking segments like Development Banking, Lease Financing, Housing Finance, SME Financing, Islamic Banking, Investment Banking, Agriculture Financing etc. She has about 20 years of experience at senior management level, as well as Chief Executive and Chief Operating Officer and Director on the Boards of various Financial Institutions having dealt with policy making, strategic planning and systems refinement, implementation of control functions, revamping / restructuring and mergers. She has dealt with international lending Institutions like World

Bank, Asian Development Bank, Islamic Development Bank and other multilateral lenders. She represented NDFC for successful negotiation, of credit line to financial sector, from Asian Development Bank.

Mrs. Khan is currently serving on the boards of Atlas Insurance Limited and Berger Paints Pakistan Limited. Mrs. Khan was Chairperson of SNGPL from 2020 to 2023 and has served on the Boards of Asian Leasing, Lahore Stock Exchange, International Housing Finance Limited, Mashreq Bank (now Samba Bank), PICIC etc. She was also the Chairperson of an Investment Bank before it was merged with a local commercial Bank. She has also served at senior management level in various organizations. She has been Group Head, Textiles, in National Development Finance Corporation, Chief Executive Officer of Asian Leasing, Chief Operating Officer of Trust Investment Bank and Zarai Taraqiati Bank Limited (ZTBL). She had also been acting President of ZTBL during 2011 / 2012 when she was instrumental in bringing about many changes with positive impact on its profitability.

She has constantly devoted time over the past 30 years to various social sector institutions working for the betterment of downtrodden and deprived strata of society and is an advocate of improving the fate of the deprived mainly by catering to the basic right to health, education and equal opportunity to all.



#### Mr. Babar Mahmood Mirza **Chief Executive Officer / Executive Director**

Mr. Babar Mirza is an MBA from the University of Glasgow, UK. He has over 29 years of experience in the insurance industry. He had been associated with Habib Insurance as General Manager (from 1999 to 2009), worked for Adamjee Insurance as Deputy General Manager Reinsurance and Head of Claims between 2010 and 2013 before joining UBL Insurers as Chief Operating Officer in 2013.

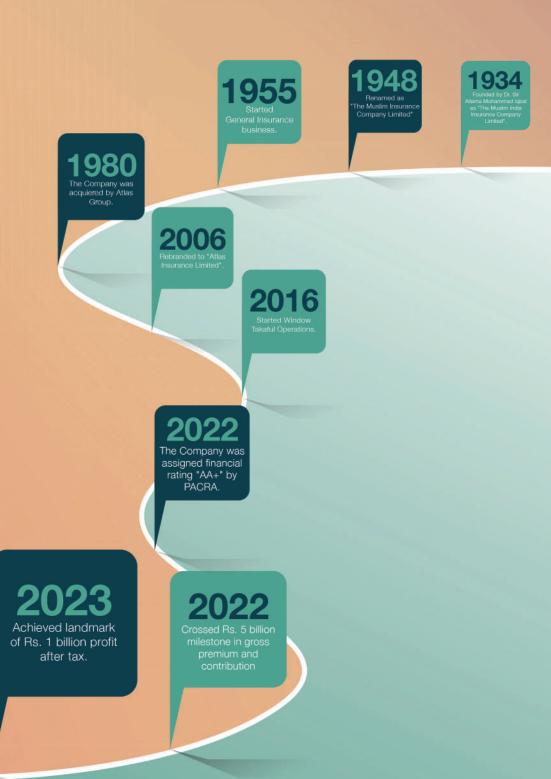
He was appointed Chief Executive Officer of UBL Insurers in 2014 and spent around four (4) years in that position before joining Atlas Insurance Limited in 2018. He is a

Certified Director' from the Pakistan Institute of Corporate Governance.



# TIMELINE UNRAVELLED

underwriting profit milestone from core





# **COMPANY INFORMATION**

#### **Board of Directors**

Iftikhar H. Shirazi Chairman / Non-Executive Director

Ali H. Shirazi Non-Executive Director

Frahim Ali Khan Non-Executive Director

Hasan Reza ur Rahim Independent Director

M. Habib-ur-Rahman Non-Executive Director

Roohi R. Khan Independent Director

Babar Mahmood Mirza Chief Executive / Executive Director

Muhammad Afzal Company Secretary

#### **Audit Committee**

Hasan Reza ur Rahim Chairman

Ali H. Shirazi Member

Frahim Ali Khan Member

Muhammad Afzal Secretary

Saleem Mahmood Akhtar Chief Internal Auditor

#### **Ethics, Human Resource & Remuneration Committee**

Roohi R. Khan Chairperson

Ali H. Shirazi Member

Frahim Ali Khan Member

Babar Mahmood Mirza Member

**Qudsia Naheed** Secretary

#### **Investment Committee**

Ali H. Shirazi Chairman

Frahim Ali Khan Member

M. Habib-ur-Rahman Member

Babar Mahmood Mirza Member

Muhammad Aasim Gul Member

Muhammad Afzal Secretary

#### **Underwriting, Reinsurance & Information Technology Co-insurance Committee**

Ali H. Shirazi Chairman

Babar Mahmood Mirza Member

Rashid Amin Member

Syed Nasir Hussain Member

Syed Irtiza Kazmi Secretary

#### **Claims Settlement Committee**

Frahim Ali Khan Chairman

Babar Mahmood Mirza Member

Muhammad Aasim Gul Member

Muhammad Saeed Member

Athar Magsood Paracha Secretary

#### **Risk Management & Compliance Committee**

Babar Mahmood Mirza Chairman

Muhammad Aasim Gul Member

Rashid Amin Member

Muhammad Saeed Member

Athar Magsood Paracha Secretary

#### **GM Compliance**

Rashid Amin

### (IT) Committee

Babar Mahmood Mirza Chairman

Muhammad Aasim Gul Member

Rashid Amin Member

Abdul Razzag Ghauri Member

Wasim Ahmed Secretary

#### **Management Committee**

Babar Mahmood Mirza Chief Executive Officer

Muhammad Aasim Gul Chief Financial Officer

Rashid Amin General Manager Business Development & Compliance

Abbas Sajjad General Manager Sales & Marketing

Muhammad Saeed General Manager Claims

Qudsia Naheed General Manager HR & Admin

Abdul Razzaq Ghauri General Manager IT

Syed Irtiza Kazmi General Manager Underwriting & Reinsurance

Syed Nasir Hussain Head of Reinsurancey

#### **Shariah Advisor**

Mufti Zeeshan Abdul Aziz

#### **Head of Window Takaful Operations**

Muhammad Mustansar

#### **Chief Information Security** Officer

Ali Riaz

#### **Auditors**

BDO Ebrahim & Co. Chartered Accountants

#### **Legal Advisors**

Mohsin Tayebaly & Co. Haroon Dughal Law Chambers

#### **Tax Advisor**

EY Ford Rhodes Chartered Accountants

#### **Share Registrar**

Hameed Majeed Associates (Pvt.) Limited H. M. House, 7-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore Tel: (92-42) 37235081-82 Fax: (92-42) 37358817

#### **Bankers**

Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited Bank Islami Limited Bank Makrarmah Limited Faysal Bank Limited FINCA Microfinance Bank Limited Habib Bank Limited MCB Bank Limited Meezan Bank Limited Mobilink Microfinance Bank Limited National Bank of Pakistan NRSP Microfinance Bank Sindh Bank Limited Soneri Bank Limited United Bank Limited

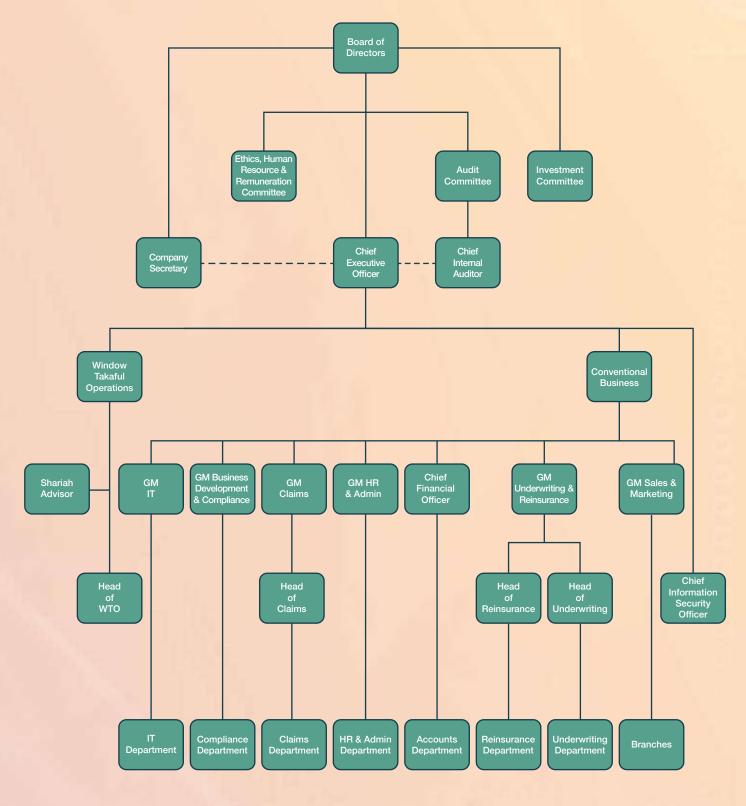
#### **Registered and Head Office**

63/A, Block - XX, Phase III (Commercial), Khyaban-e-Igbal, DHA, Lahore. Tel: (92-42) 37132611-18, Fax: (92-42) 37132622 E mail: info@ail.atlas.pk

Website: www.ail.atlas.pk



### **ORGANOGRAM**



# AWARDS AND ACCOLADES

Best Corporate Report Award by the joint committee of ICAP and ICMAP	Best Presented Accounts Award by South Asian Federation of Accountants (SAFA)	Merit Certificate by the joint committee of ICAP and ICMAP
2003	2006	2019
2006	2007	2020
2007	2008	2021
2008	2009	2022
2009	2010	2023
2010	2011	
2011		
2015	Local X	
Highest Underwriting Profitability Award by Insurance Journal	Top-25 Companies Award by KSE	
2012	2005	
2013		
2014		
2015		



### BUSINESS MODEL

Our sustainable approach to distribution and marketing helps us to create value for a wide group of stakeholders, from reinsurers to customers.

We use our strength and employ our resources and relationships to deliver sustainable growth in earnings for our shareholders. 'Atlas Way' principle helps us in strengthening our position in Pakistan's insurance industry.



- Corporate Governance.
- Respect, Recognition and Reward.
- Value of time.
- Recruitment and career advancement based on integrity, merit, experience and skills.
- Education and training of staff and descendants.
- Self reliance.
- Leading by example.
- Humility and Excellence.
- Living within one's means, saving for the future and donating for good cause.
- To be safe, happy and healthy.

### TLAS SYSTEMS

- Management by Objectives (MBO) to align activities towards agreed company goals.
- Implementing 7'S vision (Strategy, Structure, System, Style, Staff, Skills and Shared values) for the Company.
- Inducting and retaining competent and skilled staff - right man for the right job.
- · Using BCG model for strategic direction.
- Creating value through implementation of internal controls (SOPs and policy manuals).
- Management development to produce performers, organization builders and strategists.
- Active participation in management meetings for continuous performance improvement.
- Ensuring accuracy and control of information / data through efficient MIS.
- Judicious sharing of profitability between employee bonuses, dividend payout and profit retention.

#### **Business Activities**

#### Value Creation Outputs

#### **Financial Capital**

- Paid up capital: Rs. 1.494 billion
- Equity: Rs. 8.167 billion
- Total assets: Rs. 18.090 billion
- Diversified investment portfolio: Rs. 11.975 billion
- Bank deposits: Rs. 1.531 billion

### VISION & MISSION

#### **Financial Capital**

- Gross premium and contribution Rs. 7.313 billion
- Profit after tax: Rs. 1.889 billion
- Earnings per share: Rs. 12.64
- Return on equity: 23.13%
- Dividend payout ratio: 67%

#### **Human Capital**

- · Respect, Recognition and Reward
- Skilled, experienced and competent team
- Total employees: 242
- Training and development programs
- 3 C's

#### **Manufactured Capital**

- An Atlas Group Company
- 'AA+' financial rating
- Top Tier audit firm
- Property, Plant and Equipment:
- Dedicated doctor for Health Claims

- from PACRA
- · Fast and effective process flow
- Rs. 331.1 million

#### Social and **Relationship Capital**

- Reinsurance arrangements with leading reinsurers
- Distribution network consisting 28 branches
- Leading workshops on board for motor claims

Customer

**Service** 

- Panel of leading hospitals across the country
- Panel of approved surveyors

#### **Intellectual Capital**

- CORE integrated business ERP
- Web portal for business associates
- · Secured connectivity and communication

#### **Product** Development Investment Risk Management Management Fire and Allied Perils Health Computer All Risk Marine, Aviation Insurance and Transport Takaful **Products** Travel Motor Terrorism Engineering

#### **Human Capital**

- Organization Development through Self Development
- Ratio of female employees: 10%
- High employees retention ratio
- Regular training programs

#### **Manufactured Capital**

- Established brand and loval customers
- 'Atlas'- a renowned brand
- Satisfied customers
- Insureds satisfaction on claims management

#### Social and **Relationship Capital**

- Better relationship with international reinsurance
- · Good association with insurance brokers
- · Long-term association with hospitals, dealers and other stakeholders
- Donations to NPOs

Marketing and

Distribution

• Sponsoring seminars for public welfare

#### **Intellectual Capital**

- Comprehensive and effective MIS support by Dashboards
- Mobile Apps
- · Providing ease to employees, customers and other stakeholders

#### **Natural Capital**

- Go Green initiative
- Insurance of Renewable Energy Projects
- Instaled electricity efficient equipments e.g. LED's based electrical infrastructure

### CODE OF CONDUCT

Training and

**Development** 

**Claims** 

Management

#### **Natural Capital**

- Go Green initiative
- Insurance of Renewable Energy Projects
- Installed electricity efficient equipments e.g. LED's based electrical infrastructure

#### POLICY AND PROCEDURES FOR ENGAGEMENT OF STAKEHOLDERS



Being the one of the largest insurance company in the country, the Company's services has an effect on diverse group of stakeholders. The perception, and needs of these group of stakeholders shape the Company's business and in turn its success. Identifying the group of stakeholders allows the Company to understand the issues, formulate strategies and deliver according to their expectations.

The engagement process initiates with the identification of stakeholders. The Company defines stakeholders as those who are potentially affected by the Company's operations or who have an interest in or influence on the Company's business. After identification of stakeholders, the most important step is of communication with the stakeholders to ascertain their needs and wants which affect the Company and formulating strategy to cater the identified factors. The Company's range of stakeholders includes shareholders/investors, employees, customers, agents, reinsurers, public, government & regulators, industry associations & representative bodies and media. Process and frequency of consultations with stakeholders, topics identified and the Company's responses to the same are as follows:

Stakeholders		Frequency and Method of Engagement	Areas Identified	Strategy
Shareholders / Investors	Individuals or corporates which have invested in capital of the Company	Ongoing  • Website with Company's financial and non-financial data  • Notices, circulars, announcements and interim reports  Annual  • Annual General Meeting  • Annual Reports	Good rate of return     Sound and prudent management     Presentation of minority interest	Prudent underwriting for maximization of returns     Professional, knowledgeable and honest management     Optimal mix of independent and Non-Executive directors
Insured	Subscribers of Company's services	Ongoing Communication through agent network Dedicated claims department Customer Feedback	Service quality and availability     Fair market practices     Transparent communication     Market competitive rates	Providing high quality of service     Efficient customer service     Timely claim settlement
Reinsurers	Insurers that provide reinsurance / retakaful treaties and facultative business	Ongoing  • Quarterly accounts submission  • Reconciliations  Annual  • Reinsurance / retakaful contracts	Timely payment Opportunity and negotiation Shared development Fair market practices	Appointment based on transparent procedures & evaluation criteria     Mutually beneficial relationships

Stakeholders		Frequency and Method of Engagement	Areas Identified	Strategy
Agents	Distributors of the Company's services	Ongoing  • Direct communication with agents  • Agent training and education programs  Annual  • Annual Sales Conference	Transparent communication Equal business opportunities Fair return	Constructive and favorable mutually beneficial outcomes
Public	Neighborhood	Ongoing  • Sponsorship for seminars, sports and other awareness campaigns on various issues concerning public at large  • Internship programs  • Contribution in charity and disaster programs recovery efforts	Opportunity for employment and business relationship     Value creation for the society	Invariably contribution in the charity     Fair job opportunities     Business on fair terms, without any discrimination
Government & Regulators	Federal & provincial governments, SECP & PSX	Ongoing • Filing of statutory forms, documents, prescribed returns, assessments and other information as per applicable laws and regulations • Participation in government initiatives, regulation and policy working groups	Compliance with legal and regulatory requirements and adherence to policies and guidelines in true letter and spirit	Ensure timely compliance with legal and regulatory requirements     Contribute to the economy through taxes and other payments
Financial Institutions	Institutions through which the Company transacts payments and makes investments	Ongoing  • Face to face meetings  • By contracts  • Web portals	Good rate of return on investment     Sound and prudent risk management     Security of investment	Good credit rating     Potfolio management     Increase in income
Employees	Crucial resources for the implementation of management's decisions for achieving Company's goals	Ongoing  Communication through line mangers and supervisors  Newsletters and other communications  Whistle blowing mechanism Training and development programs  Bi-Annual Performance Appraisals	3 R's - Respect, Recognition and Reward     Clearly defined roles, responsibilities and goals     Performance management and development	Recruitment and career advancement based on integrity, merit, experience and skills     Education and training of staff and descendants
Industry associations & representative bodies	Insurance Association of Pakistan	Ongoing Periodic submission of information on Company's Providing periodical operational data	Compliance with regulations and protection of interest of members of associations and representative bodies	Ensure compliance and actively participate in key business and industry initiatives within the constraints of legal frameworks and requirements

#### STRATEGIC OBJECTIVES

The Company is determined to follow its key strategic objectives and measure the same against the yardstick set by the Company. These strategies to achivee the objective are regularly monitored and remain relevant in measuring ongoing progress.

Objectives	Nature	Strategy	Resource Allocation Plan	KPIs	Actual Results
Highest level of customer satisfaction and value for money	Short to long term	<ul> <li>Designing product that satisfy the need of the customers</li> <li>Multiple channels of delivery i.e. agent network, digital channels, and others.</li> <li>Trained and professional staff for providing high quality of services</li> </ul>	Intellectual     Capital     Social and     Relationship     Capital	<ul> <li>Policy Issuance Period</li> <li>Claim Settlement Period</li> <li>Workshop and hospital network</li> <li>Market share</li> <li>Value growth</li> </ul>	New customers     Network of workshops and hospital     No complaints with pending
Sales expansion in all segments of insurance	Short to long term	Market penetration through expansion in branch and agent network     Providing quality services	All Capitals	<ul><li>Sales</li><li>Profitability</li><li>Market share</li></ul>	<ul><li>Increase in revenue by 82%</li><li>Profitability of Rs. 1.889 billion achieved</li></ul>
Compliance with laws and regulations and CSR	Short to long term	Strong internal control framework     Strong compliance oversight     Qualified and experienced staff	Human     Capital     Intellectual     Capital     Financial     Capital	<ul><li>Number of compliances</li><li>Reporting awards</li><li>Profit sharing</li></ul>	No fine imposed for non-compliance     Clean auidt and code of corporate governance reports     Portion of profit donated annualy
Workplace health and safety	Short to long term	To increase the efficiency and effectiveness of the Employees, a conducive and nourshing eniornment is provided SOPs and best practices are implemented and adopted	<ul> <li>Human Capital</li> <li>Manufactured Capital</li> <li>Financial Capital</li> <li>Social and Relationship Capital</li> </ul>	<ul> <li>Employee turnover and feedback on surveys</li> <li>Workplace accident</li> </ul>	No discord by any employee reported     No major accidents took place
Right person for the right job	Short to long term	Hiring staff on merit basis     Training and education     Succession planning of potential associates     Job rotation and career development     Encourage ideas from bottom to top	Human     Capital     Financial     Capital	<ul> <li>Average training per employee</li> <li>Number of successors</li> <li>In-house or intra group transfer</li> </ul>	Altogether 1,937 and 105 associates benefited from internal trainings and external training / conferences, respectively during the year.
Optimum cost levels	Short to long term	Cost efficiencies through centeralized dealing     Technological advancements	Manufactured     Capital     Human     Capital     Financial     Capital	Effecyive use of resources     Reduction or sustanace of costs	Transfer to inverter technology and LEDs

#### Relationship between Company's Results and Management's Objectives

The management has set objectives after detailed analysis and consideration which includes numerous factors such as market conditions, economic affairs of local and international markets, prevailing industry norms, operations, available resources, financial capacity, liquidity, historical experiences and customer needs.

The Company focuses on superior quality of service, product innovation, HSE improvement and initiatives for highest level of customer satisfaction.

#### Significant changes in Management Objectives and Strategies

There have been no significant changes in objectives and strategies of the Company as compared to previous year.

# **Our Key Resources & Capabilities and Resource Allocation**

Organizational resources represent the assets at an entity's disposal for the delivery of services. The strategic objectives of an organization rely on the judicious utilization of these resources, highlighting the interdependent nature of resource allocation and strategy execution. The success of the Company can be attributed, among other factors, to meticulous and well-thought-out resource allocation planning, as well as the careful implementation and monitoring of these plans.

#### Financial Resources

Financial resources, often referred to as 'Financial Capital,' constitute a fund pool accessible to an organization for service provision. Financial Capital is acquired through sources such as equity, operational earnings and investments. Several key factors influencing the accessibility, quality, and affordability of financial capital encompass the political environment, general economic conditions, and fiscal and monetary policies. The effective and efficient utilization of the company's financial capital is governed by guidelines established by the Board. The following provides a concise overview of the primary financial resources and their management:

### **Cash and Liquidity Management**

The primary goal of the cash and liquidity management function is to maintain sufficient liquidity for meeting claims liabilities while also investing surplus funds to generate income. During the year, the Company disbursed Rs. 2,376.94 million (2023: Rs. 1,653.91 million) and Rs. 289.82 million (2023: Rs. 297.38 million) in payments for claims to insured and takaful participants, respectively, and Rs. 1,270.03 million (2023: Rs. 597.66) in dividends to shareholders.

# **Investment Management**

The investment portfolio of the Company is managed by the investment advisors, Atlas Asset Management Limited, appointed by the Board. The overall policy of the investment advisors remains to invest the funds in fundamentally sound securities with good dividend yield and growth prospects while maintaining appropriate balance between fixed income and equity securities in accordance with Company's Investment Policy. The investment performance is reviewed regularly by the Investment Committee and reported to the Board periodically.

# **Human Capital**

Human capital, also known as 'Human Resource' plays a critical role in diverse areas, encompassing strategic planning, company image, customer satisfaction, legal compliance, and more. Therefore, the significance of Human Capital in achieving organizational strategic objectives cannot be overstated.

Key factors influencing the availability, quality, and affordability of human capital include:

- Market competition for attracting and retaining experienced and skilled personnel.
- Continuous professional development through training to enhance the skill set of human resources, especially in adapting to digitalization and managing remote / hybrid work environments.
- A flexible culture that provides ample growth opportunities.

The Company boasts a team of 242 employees with the requisite experience, skills, and qualifications to effectively handle day-to-day operations. Regular training sessions are conducted to augment the staff's skills, and the management actively plans succession for key positions. The Ethics, Human Resource, and Remuneration Committee of the Board oversees this function.

### **Manufactured Capital**

Manufactured capital pertains to physical objects created and available for use by an organization. Key considerations for the availability, quality, and affordability of manufactured capital involve:

- Potential delays in receiving necessary equipment from service providers.
- Implementation of a comprehensive 'Business Continuity Plan' to ensure the availability of essential property and equipment during unexpected disruptions.

The Company's physical assets fall into distinct categories, including land, buildings, furniture and fixtures, vehicles, and computers. All these assets are efficiently utilized for business purposes and are safeguarded against potential threats through insurance coverage. Access to Company premises is monitored using surveillance cameras and security personnel. Each asset is recorded in the Fixed Assets Register and tagged for identification. Planned and surprise physical verifications are conducted periodically. Continuous improvement and upgrading of information technology infrastructure are prioritized to enhance operational efficiencies and meet the demands of digitalization.

#### **Intellectual Capital**

Intellectual Capital encompasses intangible organizational knowledge, including 'Intellectual Property' such as patents, copyrights, , rights, and licenses, as well as knowledge, systems, procedures, and protocols. Key factors presenting challenges to the availability, quality, and affordability of intellectual capital include:

- Continuous enhancement and upgrading of information technology infrastructure to achieve operational efficiencies and meet the demands of digitalization.
- Growing competition to attract and retain adequately experienced and skilled human resources.

With over 9 decades of operations, the Company has made significant investments in its information technology infrastructure. Drawing from its operational experience, the Company has refined, standardized, and documented its operating procedures. These procedures, incorporate innovations necessary to respond to changes initiated by external factors. The library of these procedures is effectively and efficiently utilized to introduce new and alternative products, expand the customer base, and consequently increase profits.

# Social and Relationship Capital

Shared values and behavior, essential stakeholder connections, intangible links to the organization's brand and reputation, and the social license to operate are components of social and relationship capital. Necessary considerations for the availability, quality, and affordability of social and relationship capital include:

- Identifying and meeting the evolving needs of various stakeholders.
- Providing a work environment that prioritizes the health and safety of the staff.
- Advocating and monitoring a culture of strict adherence to laws, regulations, and ethical standards to uphold and enhance the positive public image of the Company.

The Company acknowledges the significance of social and relationship capital, with a commitment to prioritizing customer satisfaction in all interactions. Healthy relationships have been maintained with customers, agents, surveyors, reinsurers, reinsurers, reinsurers, vendors, banks, and all other stakeholders.

# **Natural Capital**

Natural Capital encompasses all renewable and nonrenewable environmental resources and processes that offer services supporting the historical, present, or future prosperity of an organization. This includes air, water, land, minerals, forests, and more. Natural capital establishes the ecosystems essential for human survival. It is important for organizations to effectively manage natural capital to prevent long-term harm to ecosystems.

Key considerations for natural capital management include:

- Protecting the environment by reducing carbon footprints.
- Cultivating a culture that promotes the efficient utilization of natural resources.

The Company actively contributes to environmental sustainability by transitioning towards paperless operations, implementing energy-conserving technologies, promoting plantation efforts across all premises, and encouraging the efficient use of water to minimize wastage. The commitment to fostering a green office environment remains a continuous effort for the Company.

# Factors Affecting Strategy and Resource Allocation

The Company actively responds to the effects of various factors on its strategy and resource allocation.

#### 1. Technological Changes

- The Company acknowledges the rapid pace of technological advancements and positions itself as an early adopter to drive innovation.
- Continuous enhancement of processes through advanced digital technologies aims to improve customer experiences, streamline operations, and foster long-term growth.
- Embracing technological innovations enables the Company to stay ahead in meeting the evolving demands of modern consumers.

#### Environmental, Social, and Governance (ESG) Reporting and Challenges

- Recognizing the significance of (ESG) considerations, the Company actively engages in ESG reporting and addresses associated challenges.
- Efforts to promote sustainability and inclusivity are integrated into corporate strategies, reflecting a commitment to responsible business practices.
- By transparently reporting on ESG metrics and initiatives, the Company enhances accountability and builds trust among stakeholders.

#### **Promotion of Innovation**

- The Company has a culture of innovation, fostering an environment conducive to creativity and problem-solving.
- Initiatives aimed at promoting innovation include investment in research and development, fostering partnerships with technology providers, and encouraging employee-driven innovations.
- By nurturing a culture of innovation, the Company remains agile and responsive to changing market dynamics and consumer preferences.

#### **Addressing Resource Shortages**

- The Company proactively manages resource shortages by implementing efficiency measures and strategic resource allocation.
- Optimization of existing resources and investment in sustainable practices help mitigate the impact of resource constraints.
- Collaboration with stakeholders and adoption of innovative solutions contribute to resilience in the face of resource challenges.

The Company's strategic responses to above factors reflect its commitment to adaptability, sustainability, and long-term growth. By embracing change and leveraging opportunities, the Company positions itself for continued success in a dynamic business environment.

# RISK MANAGEMENT

# **Risk and Opportunity Report**

We manage and monitor risks and factors that could impact our plans for long-term sustainable growth.

### **Defining Risk**

Risks are uncertain events that could materially impact business objectives - negative for threats and positive for opportunities. We recognize that risk is inherent in all business activities and must be balanced when assessing returns. Successful management of these risks is therefore key for accomplishing our strategic objectives and the long-term sustainable growth of our business.

# Risk Management

To achieve an informed understanding of our tolerance for risks when delivering our overall business plan, we must be mindful that the objective of risk management is not necessarily to eliminate risk, but to ensure that the risks we do accept remain within a predetermined level of acceptability and control while pursuing value-enhancing opportunities. The ultimate goal of risk management within Atlas Insurance is to continually assess the control environment to prevent and build resilience against any internal or external shocks, both anticipated and unforeseen.



# **Enterprise Risk Management**

Enterprise Risk Management (ERM) is the process to identify and address the potential events that represent risks to the achievement of strategic objectives, or to opportunities to gain competitive advantage.

#### Governance

The Board of Directors (the Board) provides guidelines on strategic matters and organizational objectives. However, the Company level risk management is the responsibility of the Risk Management & Compliance Committee (the Committee). The Committee regularly reviews the business risk profile, risk management policy, risk assessment procedures, related counter strategies and advices on future actions.

#### Strategy Formulation

The management has developed a set of objectives that represent stakeholders' expectations and are lead indicators for determining the success level of the Company. In order to ensure the achievement of the set objectives, the management adopts certain strategies. These strategies are subject to change, depending upon any changes in the external business environment or internal organizational factors.

#### Risk Assessment

Businesses face numerous uncertainties that can pose potential threats if not addressed, may culminate in loss. Such uncertainties can arise both from external as well as internal factors.

#### **Counter Measures**

Upon identification of risk factors, counter measures are devised to mitigate their impacts. The severity of the risk will determine the criticality of the counter measures and will accordingly set its priority for action. Risks and their related counter strategies are monitored on continuous basis and evaluated for any changes in related impacts.

# **Opportunity Analysis**

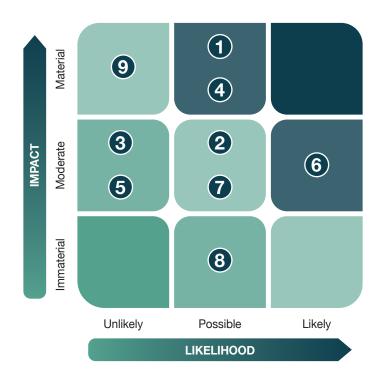
The Company has adequate processes and procedures in place for identifying potential gaps in the external environment which, may be explored as opportunities to improve performance.

#### **BOD on ERM**

The management is committed for effective risk management systems and controls. The following measures have been taken by the Company:

- Prepared ERM framework to establish and maintain effective systems and controls to manage business risks. Sound ERM framework ensures that all risks are identified, measured, monitored, and controlled on an ongoing basis.
- Established a Risk Management and Compliance Committee at management level which comprises of one Board member and cross-functional business executives who review and monitor the risks and their overall exposure. This Committee has the responsibility to ensure that the risk management program is implemented in true spirit.
- The Company also has the Risk Tolerance and Appetite mechanism, aiming for improved risk management. These enhancements seek to streamline strategies and ensure effective risk assessment. This initiative underscores the importance of robust risk frameworks to navigate uncertainties and uphold financial stability.
- The senior management has the responsibility to identify, assess, manage, and report the risk factors in a timely manner. The functional heads also have the responsibility to develop a list of risks being faced by their respective units, both current and anticipated, along with the risk profile and action plans to mitigate those risks.
- On a periodic basis, the key risk updates are shared with the Risk Management and Compliance Committee and how they are being addressed by the management.

# RISK IMPACT AND PROBABILITY



# **Key Risks**

Following are the key risks that affect the Company, along with their sources, consequences and methods to deal with them:

Sr. No.	Risk	Source	Consequence	Mitigations	Opportunities
1.	Economic Risk  Changes in economic environment such as interest rates, exchange rates affects performance of the Company.	External	Volatile economic, political, and financial market conditions may cause hurdles in overall business scenario. The insurance sector also faces challenges arising from the economic and political scenario.	The Company has diversified its business procurement strategies if one segment of the economy is affected the business is grown to other economic sectors so that the affect of economic slow down is mitigated. The Company has cautious underwriting and marketing approach to deal with such risks and keeps working on developing innovative products to maintain and increase its market share without compromising its underwriting profitability.	It ensures continuity of operations without disruption.
2.	Insurance Risk  Peril that is insured in the policy, in turn transforms into potential to cause financial loss, if they occur.	External	The risk under any insurance contract is the possibility that the insured event may occur and the uncertainty of quantum of the resulting claims. Generally most insurance contracts carry the insurance risk for a period of one year.	The Company's risk exposure is mitigated by employing a comprehensive framework to identify, manage and monitor risk under the insurance contracts. This framework includes implementation of underwriting strategies which aim to ensure that the underwriting risks are well diversified in terms of type and amount of the risk and provide adequate spread. Suitable reinsurance is arranged to mitigate the effect of potential loss to the Company from large or catastrophic insured events.	It enables the Company to underwrite prudently and mitigate any unforeseen loss.
3.	Regulatory Risk  The risk that change in rules and regulations will materially impact the way the business is being conducted.	External	The Company is operating in a highly regulated industry. Any failure to meet those regulatory requirements would expose the Company to various consequences and may also cause reputational risk.	The Company ensures compliance with all the required regulations. The compliance department ensures timely compliance with all the regulatory requirements.	To operate with least volatility and low occurrence of unforeseen variables.
4.	Investment Risk  The risk that the return on investment is below the expected return.	External	Changes in the macro economic factors may affect the stock market and interest rates which impacts the Company's cash flows and profitability.	The Company continuously monitors the investment portfolio to ensure a balanced asset mix, which can provide better returns on investments.	To maximize the return on investments.

Sr. No.	Risk	Source	Consequence	Mitigations	Opportunities
5.	Liquidity Risk  The risk that resources are not enough to settle all the obligations in timely manner.	External	The Company may not be able to meet its financial obligations towards insured and other stakeholders.	To avoid difficulty in meeting obligations, the Company ensures that it has sufficient liquidity available to meet its claims and other liabilities. It includes measuring and monitoring of future cash flows, maintaining sufficient cash reserves and a portfolio of highly liquid financial assets which can be easily encashed in the event of an unforeseen interruption to cash flows.	Having enough liquid assets to meet the obligations at all the time.
6.	Cyber Risk  Risk of financial loss, disruption or damage to the reputation due to failure of its Information Technology systems.	External / Internal	The Company is prone to cyber attacks either internally or externally.	The Company has implemented strong controls including firewall, antivirus solutions, backup and recovery systems to minimize the risks posed by cyber attacks.	Aim is to maintain a strong IT control environment, which can monitor and timely react to emerging cyber and security threats. We strive to embed more intelligent controls over the time.
7.	Reinsurance Risk  Default in payment by reinsurance company.	External	Reinsurance ceded does not relieve the Company from its obligation to the insured, as the Company is still liable for the portion of claims reinsured, even in case of any delay or default by any reinsurer to discharge its obligation in time.	The Company has diversified reinsurance arrangements. It is neither dependent on a single reinsurer nor dependent on any single reinsurance contract. The Company obtains reinsurance cover only from reinsurers of sound financial health and good international rating. Reinsurance arrangements in place include treaty and facultative arrangements, on proportional and non-proportional basis including cover of any catastrophic event.	To be able to negotiate better terms with well reputed reinsurers.
8.	Operational Risk  Risk that any incident will disrupt the operations of the Company.	External / Internal	The Company is susceptible to disruption of regular business operations.	The Company has an effective Business Continuity Plan (BCP) in place to ensure that operations of the Company shall continue in case of any emergency such as lockdown or other disruptions.	Development of alternative BCP under different scenarios.
9.	Human Capital and Environment Risk  Human resource is the most valuable asset in any business, especially in service industry, but at the same time it is also the most vulnerable asset.	Internal	Failure in providing a safe working environment, attracting and retaining the capable and skilled resource, may lead to illness, injury, loss of precious business time.	Market based remuneration are offered and adjustments are made at the annual appraisals. Different perks are offered like group insurance, health insurance voluntary pension schemes, and gratuity. Training is regularly provided across the board.	Targeted personnel development and training is helping to generate ideas and suggestions that make significant contributions to Company success as well as employees development and retention.

# Cybersecurity Framework

Information Technology (I.T) has become a vital and integral part of every business plan. The pervasive use of I.T in business has now become elemental in the business world. The role of I.T, in the Company, has also become instrumental for the availability of secure and uninterrupted flow of information, resultantly IT has attained a pivotal role in core business operations. Due to the core business activities' dependency on I.T services, the security of I.T system and its associated facilities have become more critical than ever.

Keeping this in view, the SECP has issued the Guidelines on Cybersecurity Framework for Insurance Sector in 2020. These SECP guidelines precisely described the guiding principles to meet the adequate level of cyber security in Insurance Sector.

The Company, due to the sensitivity and importance of the matter, immediately responded in developing Cybersecurity Framework in 2020. Following are the highlights of Cybersecurity Framework:

- Chief Information Security Officer (CISO) has been designated having sound IT education and relevant experience,
- 2. Cybersecurity assessment report has been formulated to update the senior management for its implementation and compliance,
- Cybersecurity framework is capable to secure the Company's core business activities with its clients and associates, 3.
- For any third party IT service rendered (outsourced), appropriate security measures have been put into place under Cybersecurity Framework,
- 5. Cybersecurity Framework clearly describe the Business Continuity Plan in case of any unseen disaster,
- 6. On regular basis, IT system reviews are being conducted for all nationwide office premises,
- Annually an external communication / connectivity penetration testing is conducted to determine the possible vulnerabilities in the IT system,
- Information Asset Register (IAR) has been developed to manage information assets and risks to them.

Above all the Company's management is committed to ensure the implementation and compliance with Cybersecurity Framework in it's true spirit.

# Statement on Assessing and Enforcing Legal and Regulatory Implications of Cyber Risks

IT governance constitutes an essential component of the corporate governance framework, ensuring the alignment of IT strategy with business objectives, resource optimization, delivery of IT value, performance measurement, and effective implementation of IT risk management.

The Company acknowledges its responsibility to evaluate and enforce the legal and regulatory ramifications of cyber risks. It actively monitors and addresses changes in laws and regulations concerning cybersecurity, including the Copyright Ordinance, 1962 and the Prevention of Electronic Crimes Act, 2016. In instances of breaches or significant risks, the management assumes responsibility for ensuring appropriate actions are taken, in accordance with legal and regulatory requirements, to effectively manage the situation. There were no cybersecurity breaches reported during the year.

# **IT Governance and Cybersecurity Programs**

The Company has effective IT governance and cybersecurity programs, policies, and procedures, to safeguard its information assets and mitigate cyber threats. These programs align with industry-specific cybersecurity requirements and best practices. Regular evaluations and updates are conducted to address emerging risks and technological advancements. The cybersecurity strategy includes proactive measures to anticipate, withstand, detect, and respond to cyberattacks, adhering to international standards and best practices.

### Integration of Cybersecurity into the Board's Risk Oversight Function

The Board acknowledges the importance of cybersecurity. It engages with management to ensure effective management of cybersecurity risks aligned with the Company's risk appetite. Regular updates on the Company's cybersecurity posture, including threat landscape assessments, incident response plans, and progress in implementing cybersecurity initiatives, are provided to the management, integrating cybersecurity considerations into its decision-making processes.

#### Oversight of IT Governance and Cybersecurity Matters by a Board-Level Committee

The Audit Committee, oversees acceptable IT risks and relevant controls exercised by the management to mitigate risks below specified thresholds. An IT Committee has been formed, comprising of members from different functions of the management which meets quarterly to advise and assist management in implementing the Company's IT strategy, including Cyber Security Management.

### Early Warning System for Cybersecurity Risks and Incidents

The Company has implemented an efficient early warning system for the identification, assessment, and timely communication of cybersecurity risks and incidents. This system enables pre-emptive monitoring and detection of potential threats, facilitating prompt response. It includes mechanisms for continuous monitoring of IT infrastructure, regular security assessments, threat intelligence sharing, and incident reporting protocols.

# **Independent Comprehensive Security Assessment and Third-Party Risks:**

The Company mandates independent comprehensive security assessments of its technology environment, including evaluations of third-party risks. External experts conduct these assessments to evaluate the effectiveness of the Company's security controls, identify vulnerabilities, and recommend improvements.

# Resilient Contingency and Disaster Recovery Plan:

The Company has developed a resilient contingency and disaster recovery plan to effectively respond to potential IT failures or cyber breaches. This plan outlines strategies, processes, and resources required to mitigate disruptions and restore critical systems and operations promptly.

# **Advancement in Digital Transformation:**

Embracing digital transformation such as B2B & B2C, digital imaging and cloud computing, the Company enhances transparency, reporting, and governance. These technologies are strategically implemented to optimize operational efficiency, streamline processes, enhance data security, and enable data-driven decision-making, contributing to improved agility, scalability, and innovation across various aspects of the organization.

# **Education and Training Efforts to Mitigate Cybersecurity Risks:**

Recognizing the pivotal role of education and training in mitigating cybersecurity risks, the Company implements comprehensive programs to educate employees about cyber threats, promote cybersecurity awareness, and provide guidance on safe computing practices. Regular training sessions, workshops, and awareness campaigns equip employees with the necessary knowledge and skills to identify and respond to cybersecurity risks, embedding the significance of cybersecurity throughout the organization.

# HEALTH, SAFETY AND ENVIRONMENT (HSE)

Atlas Insurance Limited, recognizes its responsibilities for the occupational safety, health and environment of its associates and asset in all business areas of the Company and society as a whole. Among our top priorities is to promote good health, high level of safety and meticulous care of working environment. Meeting our business targets, in compliance with appropriate HSE standards is of prime importance to us and it is the continuation of a long legacy of Atlas Group's responsible business practices that reflect our corporate culture.

#### Atlas Insurance Limited is committed to:

- Implement and maintain a comprehensive HSE Management System to mitigate risk to human capital, equipment and assets.
- Comply with all the applicable laws / regulations to implement HSE standards in all areas and activities of organization.
- Provide safe and healthy workplaces for our employees, contractors, visitors and other service providers.
- Establish challenging targets and measures and repost progress to ensure continuous improvement in HSE performance.
- Minimize impact on environment by following best environmental friendly practices.
- Regularly provide HSE related information and training to associates to enable them to effectively discharge their responsibilities and contribute towards compliance with the Group's HSE policy.

# WHISTLE BLOWING POLICY

The Company is committed to create an atmosphere ensuring accountability and integrity in its conduct. A Whistle Blowing policy has been in place as part of Company's effort to provide a mechanism for raising alert against any wrongdoing, malpractice or impropriety. This is intended to further improve governance and service quality.

The policy sets out the procedures for lodging of concerns by the employees, handling of concerns by the organization, reporting requirements, protection of whistleblower and periodic monitoring of the policy. The employees are encouraged to use the guidance provided by the program.



# NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 90th Annual General Meeting (AGM) of the members of Atlas Insurance Limited will be held on Tuesday, April 15, 2025, at 11:00 a.m. at the registered office of the Company situated at 63/A, Block-XX, Phase III (Commercial), Khyaban-e-Iqbal, DHA, Lahore, to transact the following business:

# **Ordinary Business**

- To confirm minutes of the last Annual General Meeting held on April 15, 2024.
- To receive, consider and adopt the audited financial statements of the Company for the year ended December 31, 2024, together with the Directors' and Auditors' Reports thereon.

As required under section 223(7) of the Companies Act 2017 (the Act) and in terms of S.R.O. No. 389 (I) / 2023 dated March 21, 2023, the Annual Report of the Company has been uploaded on the website of the Company, which can be downloaded from the following link / QR code:

https://ail.atlas.pk/wp-content/uploads/2025/03/AIL-AR-2024.pdf



- To consider and approve final cash dividend @ 60% for the year ended December 31, 2024, as recommended by the Board of Directors, and ratify 25% interim cash dividend previously announced and disbursed to the shareholders during the year 2024.
- To appoint auditors and fix their remuneration for the year ending December 31, 2025. The present auditors, BDO Ebrahim & Co., Chartered Accountants, retire and being eligible, offer themselves for reappointment.

### **Special Business**

To consider and approve related party transactions for the financial year ended December 31, 2024, and the ensuing financial year ending December 31, 2025.

To give effect to the aforesaid, if thought fit, to pass with or without modification, the following resolutions as special resolutions:

#### Resolved:

5.1 "that the transactions carried out by the Company in the normal course of business with Atlas Foundation and Atlas Asset Management Limited (AAML), related parties, during the year 2024 be and are hereby ratified, approved and confirmed."

#### **Further Resolved:**

5.2 "that the Board of Directors be and is hereby authorized to approve all the transactions carried out in the normal course of business with Atlas Foundation and AAML during the ensuing year ending December 31, 2025."

#### Other Business

To consider any other business with the permission of the Chair.

The Statement under Section 134(3) of the Companies Act, 2017, pertaining to the special business referred to above, is being circulated to the members along with the Notice of the Meeting.

By Order of the Board

Muhammad Afzal Company Secretary

# Lahore: March 25, 2025

Notes:

#### The share transfer books of the Company will remain closed from April 01, 2025 to April 15, 2025 (both days inclusive) when no transfer of shares will be accepted for registration. Transfers in good order, received at the office of Company's share registrar, Hameed Majeed Associates (Pvt.) Limited, 7 - Bank Square Sharah-e-Quaid-e-Azam, Lahore by the close of business on March 31, 2025, will be treated in time for the purpose of transfer of shares to the transferees.

A member entitled to attend, speak and vote at the AGM is entitled to appoint another person as his / her proxy to attend, speak and vote instead of him / her and a proxy so appointed shall have such rights, as respects attending, speaking and voting at the AGM as are available to the member.

- The duly completed instrument of proxy, and the other authority under which it is signed, or a notarial certified copy thereof, to be valid, must be received at the Registered Office of the Company not later than 48 hours before the time of the meeting.
- Any change of address of members should be immediately notified to the Company's share registrar.
- CDC Account Holders will further have to follow the following guidelines laid down in Circular No. 1 dated January 26, 2000, issued by 5) the SECP:

# A. For Attending the Meeting:

- In case of individuals, the account holder and / or sub-account holder whose registration details are uploaded as per CDC Regulations shall submit the proxy form as per the above requirement showing the original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

# **B. For Appointing Proxies:**

- In case of individuals, the account holder and / or sub-account holder whose registration details are uploaded as per CDC Regulations shall submit proxy form as per the above requirement.
- The proxy form shall be witnessed by the person whose name, address and CNIC number shall be mentioned on the form. ii.
- Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form. iii.
- The proxy shall produce his / her original CNIC or original passport at the time of the meeting.
- In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

# 6) Conversion of Physical Shares into Book-Entry Form

The SECP vide their letter No. CSD/ED/Misc/2016- 639-640 dated March 26, 2021, has advised the listed companies to adhere with the provisions of section 72 of the Companies Act, 2017 (the Act) by replacing shares issued by them in physical form with the shares in the book-entry form.

Atlas Insurance Limited, being a listed company, is also required to comply with the aforesaid provisions of the Act, therefore, the shareholders having physical folios / share certificates are requested to convert their shares from physical form into book-entry form as soon as possible.

The shareholders may contact their broker or CDC investor account service provider to open a CDC Account and subsequent conversion of physical shares into book-entry form. It would facilitate the shareholders in many ways including safe custody of shares, avoidance of formalities in connection with issuance of duplicate shares and having shares readily available for sale in the stock market at the prevailing market rates. The shareholders may contact the Company's share registrar for the conversion of their physical shares into book-entry form.

### 7) Participation in AGM through Electronic Means

In line with the directions issued to the listed companies by the SECP vide Circular No. 4 of 2022 dated February 15, 2022, the Company has also planned for the shareholders to attend the AGM through electronic means.

Shareholders who are interested in attending the AGM through video link are requested to get themselves registered with the Company at least 24 hours before the time of the Meeting at "cs@ail.atlas.pk" by providing the following details:

Name	CNIC No.	Folio / CDC No.	Cell No.	Email Address

The shareholders can also provide their comments and questions for the agenda items of the AGM on our above-mentioned email.

### 8) Availability of Audited Financial Statements at the Company's website

The audited financial statements of the Company for the year ended December 31, 2024, have been made available on the Company's website ail.atlas.pk in addition to the annual and quarterly financial statements of prior years.

#### 9) Polling on Special Business and Procedure for E-Voting

In accordance with the Companies (Postal Ballot) Regulation, 2018, (the Regulations) the right to vote through electronic voting facility and voting by post shall be provided to members of every listed company for, inter alia, all businesses classified as special business under the Companies Act, 2017, ("the Act") in the manner and subject to conditions contained in the Regulations. Further details will be shared in due course.

# 10) E-Dividend Mandate (Mandatory)

In compliance with Section 242 of the Companies Act, 2017, it is mandatory for a public listed company to pay cash dividend to its shareholders ONLY through electronic mode, directly into bank account designated by the eligible shareholder. Therefore, the shareholders who have still not provided their Bank Account Number / IBAN and other banking details are requested to provide the same to the Company at the earliest. Please be aware that dividends will only be remitted through electronic mode to the designated bank accounts and in absence of E-Dividend mandate, such cash dividends will be withheld by the Company.

### 11) Unclaimed Dividend

As per the provision of Section 244 of the Companies Act, 2017, any shares issued, or dividend declared by the Company which have remained unclaimed / unpaid for a period of three years from the date on which it was due and payable are required to be deposited with the Commission for the credit of Federal Government after issuance of notices to the shareholders to file their claims. The details of the shares issued, and dividends declared by the Company which have remained due for more than three years were sent to shareholders, uploaded on the Company website and final notice was issued in the newspapers. In case, if no claim is lodged, the Company shall proceed to deposit the unclaimed / unpaid amount and shares with the Federal Government.

### 12) Electronic Transmission of Annual Financial Statements and Notices

Pursuant to the SECP Notification vide SRO 470(1)/2016 dated May 31, 2016, the Company in the Extra Ordinary General Meeting held on February 10, 2017, had obtained approval of the shareholders to circulate the annual audited accounts through electronic medium, i.e. through CD / DVD at their registered address instead of transmitting hard copies. Accordingly, the Company has sent the Annual Report 2024 in the form of a CD / DVD to the shareholders.

The financial statements have also been placed on the Company's website. The shareholders may request the Company Secretary or Share Registrar of the Company to transmit the hard copy of annual audited accounts by filing a 'Standard Request Form' available on Company's website and the same will be provided at his / her registered address, free of cost, within one week of receipt of request.

Pursuant to Notification vide SRO 787(1) / 2014 of September 8, 2014, the SECP has directed to facilitate the members of the company receiving annual financial statements and notices through electronic mail system (e-mail). In this regard, please ensure that vour email has sufficient rights and space available to receive such email which may be larger than 10 MB file in size. Further, it is the responsibility of the members to update the share registrar of any change in the registered email address.

The members are also informed that pursuant to SECP Notification via S.R.O. 389 (I)/2023 dated March 21, 2023, circulation of Audited Financial Statements has been allowed through QR enabled code, and weblink. Considering technological advancements and old technology becoming obsolete, the circulation of annual financial statements through CD / DVD has been discontinued.

# 13) Deduction of Withholding Tax on the Amount of Dividend

Pursuant to the directives vide Circular No. 19 / 2014 dated October 24, 2014, the SECP has directed all the companies to inform their shareholders about the changes made in Section 150 of the Income Tax Ordinance, 2001 for deduction of withholding tax on the amount dividend and accordingly the shareholders are advised as under:

The government of Pakistan through Finance Act, 2019 has made certain amendments in Section 150 of the Income Tax Ordinance, 2001, whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:

a) For persons appearing in the Active Taxpayers List (ATL) 15%

b) For persons not appearing in the ATL 30%

To enable the Company to make tax deduction on the amount of cash dividend @ 15% instead of 30%, all the shareholders whose names are not appearing in the ATL available at the FBR website, even though they are filers, are advised to make sure that their names are entered into ATL for future payment of dividends, if any.

The corporate shareholders having CDC account are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the Company or its share registrar. The shareholders, while sending NTN or NTN certificates must quote company name and their respective folio numbers.

# 14) Deduction of Withholding Tax on Joint Account Holder(s)

The joint account holders whose shareholding details as to principal shareholders have not yet been determined for deduction of withholding tax on the upcoming dividend of the Company, are requested to furnish to the Company's share registrar, the shareholding details of yourself as principal shareholder and your joint holder(s) in the following manner, enabling the Company to compute withholding tax of each shareholder accordingly.

CDC Account	Name of Principal	Shareholding	CNIC Number	Signature
No. / Folio No.	Shareholder / Joint Holder	Proportion (%)	(Copy attached)	

Please note that in case of non-receipt of the information each account holder will be assumed to hold an equal proportion of shares, and the deduction will be made accordingly.

# Statement under Section 134(3) of the Companies Act, 2017

This Statement is annexed to the Notice of the 90th AGM of Atlas Insurance Limited to be held on April 15, 2025, at which certain special business is to be transacted. The purpose of this statement is to set forth the material facts concerning this special business.

### Item No. 5 of the Agenda

The transactions carried out in a normal course of business with associated companies (related parties) are recommended by the Board Audit Committee and approved by the Board on a quarterly basis.

In the case of Atlas Foundation and AAML, majority of the Directors were interested and in accordance with the provisions of Section 208 of the Companies Act, 2017, and Regulation No. 15 of the Listed Companies (Code of Corporate Governance) Regulations, 2019, such transactions shall be placed before the general meeting for approval.

In view of the above, the following normal business transactions carried out during the year 2024 with Atlas Foundation and AAML are being placed before the shareholders for approval / ratification:

#### (Rupees in thousand)

Nature of Transactions	Atlas Foundation	Atlas Asset Management Limited
Premium underwritten	2,137	21,710
Premium collected	3,355	25,009
Claims paid	880	6,179
Rent / Lease paid	2,269	-
Fee paid	-	6,132
Dividend paid	22,604	-
Finance Cost	808	-
Donations paid	28,226	-
Investments in Mutual Funds	-	171,661
Redemptions of Mutual Funds	-	472,500
Dividend received from Mutual Funds	-	53,536

# Names of the Directors with interest as Directors in the related parties:

Mr. Iftikhar H. Shirazi, Mr. Ali H. Shirazi, Mr. Frahim Ali Khan and Mr. M. Habib-ur-Rahman, the Directors of Atlas Insurance Limited, are also Directors of Atlas Foundation and AAML.

# CORPORATE INFORMATION

# **Registered Office**

63/A, Block-XX, Phase III (Commercial), Khyaban-e-Igbal, DHA, Lahore.

UAN: 111-245-000 (KHI & LHR) Tel: (92-42) 3713261-18

Fax: (92-42) 37132622

# Listing on Stock Exchange

Atlas Insurance Limited is listed on Pakistan Stock Exchange (PSX).

### **Stock Symbol**

The stock symbol for Atlas Insurance at the Stock Exchange is "ATIL".

### **Listing Fee**

The annual listing fee for the financial year 2024-25 was paid to the PSX and CDC within the prescribed time.

# **Statutory Compliance**

During the year, the Company complied with all applicable provisions of the Companies Act, 2017, the Insurance Ordinance, 2000, the Code of Corporate Governance, listing requirements and regulations prescribed by the SECP.

### 90th Annual General Meeting

Date: April 15, 2025 Time: 11:00 a.m.

Venue: 63/A, Block-XX, Phase III (Commercial),

Khyaban-e-Iqbal, DHA, Lahore.

#### **Financial Calendar**

Audited annual results for year ended December 31, 2024

- Second half of February

Circulation of annual reports

- Second half of March

Annual General Meeting

- First half of April

Unaudited first quarter financial results

- Second half of April

Unaudited half year financial results

- Second half of August

Unaudited nine months' financial results

- Second half of October

### **Dividend Announcement**

The Board of directors of the Company has proposed a final cash dividend of 60% per share for the financial year ended December 31, 2024, subject to approval by the shareholders at the AGM. This is in addition to the 25% interim cash dividend already disbursed during the year 2024.

16% interim and 30% final cash dividend was disbursed for the year ended December 31, 2023.

#### **Closure of Share Transfer Books**

The share transfer books of the Company will remain closed from April 01, 2025 to April 15, 2025 (both days inclusive).

#### E-Dividend

In compliance of the Section 242 of the Companies Act, 2017, it is mandatory for a public listed company to pay cash dividend to its shareholders ONLY through electronic mode, directly into bank account designated by the eligible shareholder. Therefore, the shareholders who have still not provided their Bank Account Number / IBAN and other banking details are requested to provide the same to the Company at the earliest. Please be aware that dividends will only be remitted through electronic mode to the designated bank accounts and in absence of E-Dividend mandate, such cash dividends will be withheld by the Company.

# **Annual General Meetings**

Pursuant to Section 132 of the Companies Act, 2017, Annual General Meetings of the shareholders are held at least once every year. Every shareholder has a right to attend these meetings. The notice of such meetings is sent to all shareholders at least 21 days before the meetings and published in one English and one Urdu newspaper having circulation both in Karachi and Lahore.

#### **Proxies**

Pursuant to Section 137 of the Companies Act, 2017 and according to the Memorandum and Articles of Association of the Company, every shareholder of the Company who is entitled to attend and vote at general meetings of the Company can appoint another person as his / her proxy to attend and vote on his / her behalf. Procedure for appointment of proxies is stated in every notice of such meetings. The instrument appointing a proxy (duly signed by the shareholder) must be received at the registered office of the Company not later than forty-eight hours before the meeting.

### Communication

Address of the share registrar for correspondence and other relevant matters is as follows:

M/s. Hameed Majeed Associates (Pvt.) Limited H. M. House, 7 - Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.

Tel: (92-42) 37235081 - 82 Fax: (92-42) 37358817

#### **Zakat Declarations**

Members are requested to submit declaration for Zakat on the required format and to advise change in address, if any.

#### Share Price at the Pakistan Stock Exchange

Month-wise share price movement of the Company, at the PSX, during the year 2024 was as follows:

Months	High	Low	Volume
January	43.53	40.51	142,000
February	41.48	39.00	199,000
March	41.45	38.01	140,500
April	39.99	37.81	417,000
May	40.48	39.01	303,937
June	41.23	40.00	101,069
July	42.00	38.75	220,576
August	42.25	40.01	121,270
September	42.50	40.52	99,236
October	48.25	40.00	367,021
November	56.49	45.25	198,371
December	61.00	54.85	207,082

# REPORT OF THE BOARD AUDIT COMMITTEE

The Board Audit Committee (the Committee) comprises of three Non-Executive Directors, including the Chairman, who is an independent Director. Profiles of the Committee members are appearing in Board of Directors section of the Annual Report. The incumbent members are gualified finance professionals and the Committee as a whole possess economic, financial and business acumen.

The Chief Executive Officer (CEO), the Chief Financial Officer (CFO) and the Internal Auditors attend the Committee meetings by invitation while the External Auditors attend these on requirement basis.

### **Financial Statements**

The Committee has reviewed the conduct and operations of the Company for the year ended December 31, 2024, and reports that:

- The financial statements of the Company for the year ended December 31, 2024 have been prepared on a going concern basis under requirements of the Companies Act, 2017, Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012, the General Takaful Accounting Regulations, 2019 and International Financial Reporting Standards and other applicable Regulations.
- These financial statements present a true and fair view of the Company's state of affairs, results of operations, profits, cash flows and changes in equity for the year under review.
- The Committee reviewed quarterly, half yearly and annual financial statements of the Company and recommended them for approval of the Board.
- All the related party transactions were reviewed by the Committee prior to approval by the Board.

# **Risk Management and Internal Controls**

- The Company has an effective internal control framework which also include an Independent Internal Audit Function.
- The Internal Audit Function is responsible for monitoring of compliance, inherent and other risks associated with the internal controls and other areas of operations.

### **Internal Audit**

- The Company's system of internal controls is sound in design and has been evaluated for effectiveness and competence.
- The Internal Audit Function has carried out its duties under the charter defined by the Committee. The Committee has reviewed material Internal Audit findings, taken appropriate actions and brought the matters to the Board's attention, where required.

#### **External Auditors**

- The Committee recommended appointment and remuneration of the external auditors for the financial year ended December 31, 2024.
- The Committee has discussed the audit process and observations of the external auditors regarding the preparation of the financial statements including compliance with the applicable Regulations.

# **ACCESS TO REPORTS AND ENQUIRIES**

# **Annual Reports**

Annual Reports can be downloaded from the Company's website: "www.ail.atlas.pk" or printed copies can be obtained by writing to:

The Company Secretary, Atlas Insurance Limited, 63/A, Block-XX, Phase III (Commercial), Khyaban-e-Iqbal, DHA, Lahore.

# **Quarterly Reports**

The interim reports are published at the end of first, second and third quarters of the financial year. The interim reports for the year 2024 can be accessed at Atlas Insurance's website or printed copies can be obtained by writing to the Company Secretary.

# Shareholders' Enquiries

Shareholders' enquiries regarding status of their shareholdings, dividends, bonus or any other matter may be directed to the share registrar at the following address:

Hameed Majeed Associates (Pvt.) Limited, H. M. House, 7 - Bank Square, Sharah-e-Quaid-e-Azam, Lahore. Tel: 042-37235081-82

# DECISIONS TAKEN AT THE LAST AGM

No significant issues were raised by the shareholders during the last AGM held on April 15, 2024. As per the agenda the following matters were discussed and approved in the meeting:

- Approval of the minutes of the last AGM held on April 27, 2023.
- 2. Approval of the audited financial statements for the year ended December 31, 2023 along with Directors' and Auditors' reports.
- 3. Approval of annual 30% and interim 16% cash dividend and 60% bonus shares for the year ended December 31, 2023.
- Seven (7) Directors were elected for the next term of three years. 4.
- 5. Appointment of BDO Ebrahim & Co., Chartered Accountants as auditors of the Company for the year 2024 and fixation of their remuneration.
- 6. Approval of disbursement of fractional shares.
- Approval of circulation / dissemination of Annual Audited Financial Statements through QR enabled code and weblink.
- Approval of related party transactions.

# MATTERS RAISED IN THE LAST AGM

The AGM of the Company was attended by shareholders of the Company including minority shareholders. The meeting was also attended by the Chairman of the Audit Committee to answer any queries and matters within the scope of the audit committee's responsibilities. During the meeting, there were no significant matters / issues raised except for discussion on the agenda items. Major decision taken at the last AGM forms an integral part of Annual Report.

# EFFORTS TO ENGAGE MINORITY SHAREHOLDERS

The Company values all shareholders equally and consider them an integral part of the Company. The Company facilitates all shareholders including minority shareholders to attend and take part in AGM. The Company has taken multiple steps to increase the participation of minority shareholders, few are as follows;

Circulation of the notice of AGM both in English and Urdu newspapers having wide circulation in multiple cities,

- The Company has been conducting general meetings through video link, minority shareholders' participation has further improved, as the convenience of attending the meeting from anywhere,
- The notice of AGM is sent to all shareholders at least 21 days before the date of meeting,
- Placement of AGM notice on the Company's website, and
- The Company ensures that participation through Proxy is hassle free experience

During the meeting also, the minority shareholders are encouraged to provide their insight, and their concerns and suggestion are duly recorded as a part of continuous improvement process.

# **VESTORS' RELATIONS**

Investors are one of the main stakeholders of the Company. The Company values its relationship with investors and have a dedicated section for Investors' relationship and ancillary financial and non-financial information, the link for the Investors' section is https://ail.atlas.pk/investors-relation/. The Company always strives to provide accurate, correct, and precise information to the investors through quarterly and annual financial statements, and on the website. The information on the website is kept upto date.

# Corporate Briefing Session of the Company

Corporate Briefing Sessions are held annually to brief investors regarding the performance of the Company and future outlook. This year, corporate briefing session was held on December 09, 2024. The management briefed the following matters about the Company:

- Company's profile,
- · Company's branch network,
- Strategic / operational developments,
- Company's performance over the last six years, and
- Company's performance for the 9 months period ended September 30, 2024 in comparison with same period last year.

Thereafter a question and answer session was held. For more details on corporate briefing session, please refer the presentation delivered during the meeting, placed on our website link: https://ail.atlas.pk/wp-content/uploads/2024/12/ATIL-Presentation-for-CBS-on-9-12-2024.pdf

# GRIEVANCE / FEEDBACK SYSTEM

The Company believes in protecting interest of its investors, shareholders and insureds. The shareholders give their feedback in general meetings and are encouraged to do so. It allows the Company to have a good understanding of their views on operations and decisions. Accordingly, an online "Grievance / Feedback System" has been established that provides an avenue for reporting and resolution of all complaints /queries on timely basis for both the investors and insureds. A designated webpage has been created which is https://ail.atlas.pk/investors-relation/ to facilitate investors and https://ail.atlas.pk/grievance-function/ to facilitate insured for submission of queries/grievances and feedbacks. In addition, complaints and suggestions can also be received in writing, duly addressed to designated personnel as mentioned on the website. All grievances / queries are resolved and communicated to the investors and insured on timely basis after due verification procedures.

# SIGNIFICANT PLANS AND DECISIONS

The Company has a long history of continuous growth. The Company believes in systematic and strategic capacity building. Our long legacy of over 9 decades is a proof of our commitment and portray our success story. The Company is committed to identifying new markets to expand in and enhancing it capacity to serve. This will in turn expand the business and provide our shareholders the desired return on investment.

# International Standards Adopted

International standards adopted for best corporate reporting practices are as follow:

• Integrated reporting framework

# EFFECT OF SEASONALITY ON BUSINESS IN TERMS OF SALES

It includes the recurring pattern of sales during a specific period. There are multiple factors effecting the quantum of sales during a period. Some of the major effects are as follows;

Reason	Effect
Reporting Period	The companies align the insurance coverages with their financial reporting period, due to which there is an increase in sales during April and September for all lines of business especially fire and motor.
Occasions / Holidays	There is an increase in buying pattern during different occasions, especially traveling during holidays. Increase in motor and travel insurance can be seen.
Season	Increase in agriculture insurance is seen during the start of sowing of Rabi and Kharif crops.
Import / export	Restrictions on imports can hinder the volume of marine business during the restricted periods.

# SIGNIFICANT CHANGES FROM PRIOR YEARS

There were no significant changes from prior years.

# GOVERNANCE PRACTICES EXCEEDING LEGAL REQUIREMENTS

The Company's commitment to the highest levels of moral and ethical values is demonstrated by voluntary adoption of best business practices in addition to the stipulated regulatory requirements. Some of the governance practices exceeding legal requirements that have been adopted by the Company includes:

- Best reporting practices recommended by ICAP / ICMAP;
- Adoption of PSX criteria for selection of top companies;
- Disclosure of various financial analysis including ratios, reviews, risk matrix and graphs etc., and
- Implementation of Health, Safety and Environment strategies to ensure safety of the employees.

# SHARE PRICE SENSITIVITY ANALYSIS

### **Key Sensitivities**

Company's financial performance has a positive correlation with its share price. As such the factors that influence Company's performance can also be expected to have an impact on its share price. Following factors can be considered as sensitive to affect Company's share price:

### **Earnings**

News released on earnings, profits and future estimated earnings develop investor's interest in the stock of the Company.

#### **Dividend Announcement**

Consistency in dividend payouts will reflect the expectations of shareholders and this affects the share price.

#### **Introduction of New Insurance Products**

This could lead to positive topline growth which could have an impact on bottom line affecting the share price.

### **Industry Performance**

Government policies specific to industry like Takaful business could result in movement of the share price.

#### **Investor Confidence**

Positive economic reforms can attract investors.

#### **Economic Indicators**

An economic outlook could include expectations for inflation, productivity growth, unemployment and balance of trade. Changes around the world can affect both the economy and share price.

#### Law and Order

Unstable law and order situation impacts disturbance and interruptions in business process. An act of terrorism can also lead to a downturn in economic activity and a fall in share price.

### **Change in Government Policies**

Government policies could be perceived as positive or negative for businesses. The policies may lead to changes in inflation and interest rates, which in turn may affect share price.

#### **Investor Sentiment**

Investor sentiment or confidence can cause the stock market to go up or down, which can cause share prices to rise or fall. The general direction that the stock market takes can affect the value of a stock:

- Bull market a strong market where stock prices are rising and investor confidence is growing. It is often tied to economic recovery or an economic boom, as well as investor optimism.
- Bear market a weak market where stock prices are falling and investor confidence is fading. It often happens when an economy is in recession and unemployment is high with rising inflation.

# **1ST QUARTER** (JANUARY, FEBRUARY, MARCH)

# **January**

#### **Annual Sales Conference**

Field executives of the Company, Group President and Group Director Financial Services attended the Annual Sales Conference held on January 31, 2024 and February 01, 2024 in Karachi.

# **February**

### **BOD Meeting for the Year Ended December 31, 2023**

The Board of Directors approved the audited financial statements of the Company for the year ended December 31, 2023 in their meeting held on February 27, 2024.

# **2ND QUARTER** (APRIL, MAY, JUNE)

### **April**

#### **Annual General Meeting**

89th Annual General Meeting of the Company was held on April 15, 2024.

#### **Disbursement of Cash Dividend**

30% final cash dividend was disbursed on April 16, 2024.

### **BOD Meeting for the 1st Quarter**

BOD meeting for the 1st quarter ended March 31, 2024 was held on April 26, 2024 to approve the unaudited financial statements of the Company.

# 3RD QUARTER (JULY, AUGUST, SEPTEMBER)

### **August**

#### **Mid Year Sales Conference**

Mid year Sales Conference was held in Bhurban on August 12, 2024, and was attended by the Group Director Financial Services and filed executives of the Company.

#### **BOD Meeting for the 2nd Quarter**

The meeting of the BOD was held on August 27, 2024 for approval of the financial statements, for the period ended June 30, 2024.

#### **Financial Strength Rating**

The Pakistan Credit Rating Agency Limited maintained the Insurer Financial Strength rating of the Company to 'AA+' with stable outlook, which denotes a very strong capacity to meet policyholders and contract obligations.

# 4TH QUARTER (OCTOBER, NOVEMBER, DECEMBER)

### **October**

### **BOD Meeting for the 3rd Quarter**

The meeting of the BOD was held on October 29, 2024 for approval of the unaudited financial statements, for the period ended September 30, 2024 and directors declared 25% interim cash dividend.

#### November

#### **Disbursement of Cash Dividend**

25% interim cash dividend was disbursed on November 14, 2024.

#### December

#### **Corporate Briefing Session**

Corporate Briefing Session was held on December 09, 2024 to brief the investors regarding the performance of the Company and its future outlook.

### **BOD Meeting for Approval of Annual Budget 2025**

The Board of Directors meeting was held on December 26, 2024 in which budget for the year ending December 31, 2025 was approved.

# FORWARD LOOKING STATEMENT

# **Analysis of Prior Period**

As indicated earlier, 2023 has shown signs of improvement compared to the previous year. While the year began with cautious optimism, GDP growth forecasts have been revised upward by international agencies, reflecting a gradual recovery in economic activity. Large-scale manufacturing has continued to expand, driven by increased public and private consumption, improved industrial output, and supportive government policies. However, the depreciation of the PKR and persistent inflationary pressures have continued to weigh on the Company's profitability. Despite these challenges, the Company has managed to sustain margins through higher treasury income, effective cost management, and controlled operating expenses, providing much-needed stability in a volatile economic environment.

# **Forward Looking Statement**

2024 is expected to be a year of economic recovery, with key indicators reflecting significant improvements. With supportive monetary policies, assistance from international financial institutions, and structural reforms, GDP growth is projected to accelerate to 3.4% in FY25. Improved management of the external account, easing inflationary pressures, and increased non-debt foreign inflows are expected to further stimulate economic activity. However, despite these positive developments, aggregate demand may remain moderate due to fiscal constraints and sectoral adjustments. Nevertheless, the Company is well-positioned for sustainable growth on the back of its leading services. We are addressing new targets, utilizing market potential, and strengthening our market position. With continued focus on strategic execution, we aim to build a strong foundation for long-term growth and resilience.

### Source of Information and Assumptions Used for Projections / Forecasts

The Company prepares annual budgets and forecasts to manage business more effectively. The forecasting is done keeping in view the historical data and figures. Projections are developed based on macro and micro economic indicators, markets trends and research, international and local material price forecasts, data from regulatory and taxation authorities, seasonal variations and competitors' actions etc. Internal capacities are reviewed based on available data and alignment is planned to achieve the desired results.

Information is also generated internally from critical functions of the Company including Marketing, Operations, Information Technology, Human Resources, Finance etc., and the information so collected is collaborated with the data compiled from the above sources for preparation of meaningful and practical forecasts which are adopted as formal plans for the Company.

# **Opportunity Report**

As a leading insurer, the Company is in a position to avail and explore number of opportunities. Following is the summary of significant opportunities for the Company:

- Increase reach to all parts of the Country by expanding distribution network;
- Focus on insurance awareness through continuous investment in communication channels and market education;
- With increasing mobile penetration amongst the masses, utilize such platforms for customer interaction, awareness, marketing and sales and
- Expand general Takaful solutions through window operations.

### **Materiality Approach**

The management believes materiality as a key component of an effective communication with the stakeholders. In general, matters are considered to be material if, individually or collectively, they are expected to significantly affect the performance and profitability of the Company.

# Unreserved Compliance of IFRS Issued by the IASB

Company's financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017. In case requirements differ, the provisions or directives of the Companies Act, 2017 shall prevail.

### **External Oversight**

External Audit: BDO Ebrahim & Co., Chartered Accountants, serve as the statutory auditors, conducting audits on financial statements and providing a Management Letter outlining any control deficiencies identified during the audit.

Compliance with Corporate Governance Codes: BDO Ebrahim & Co., Chartered Accountants, reviewed the Company's compliance statements with the Code annually.

Shariah Compliance: BDO Ebrahim & Co., Chartered Accountants, conducted Shariah compliance audits.

#### Statement of Charity Account

The Company paid amount of Rs. 41.43 million during the year 2024 to Atlas Foundation on account of charity / donation. The Foundation has played its role in promoting centers of professional education with the commitment that what has come from the society should be shared with the society.

# SIX YEARS AT A GLANCE

(Rupees in million)

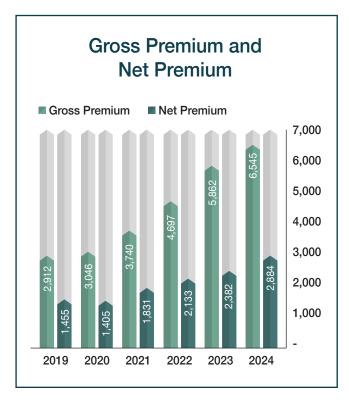
					(Hupee:	s in million)
Description	2024	2023	2022	2021	2020	2019
Financial Data						
Paid-up capital Reserves & retained earnings Equity Underwriting provisions Liabilities including WTO operations Investments - at cost (net of impairment) Investments - at market value Fixed assets - net Prepayments, loans and other receivables Total assets from general takaful operations - OPF Cash and bank deposits Total assets	1,494.2 6,673.2 8,167.4 4,073.4 5,849.3 5,685.6 11,974.8 331.1 1,372.0 579.8 1,531.2 18,090.0	1,494.2 3,276.8 4,770.9 4,703.0 3,806.9 4,322.0 6,806.6 230.1 1,314.2 449.7 1,544.8 13,280.8	933.8 2,651.3 3,585.2 3,272.8 2,692.3 3,466.5 4,642.1 221.3 929.5 399.3 1,553.7 9,550.3	849.0 3,327.5 4,176.5 2,556.9 2,584.4 3,803.9 5,861.6 147.6 749.4 273.9 974.5 9,317.8	849.0 3,926.3 4,775.2 2,747.6 2,139.0 3,296.2 6,229.4 159.8 674.2 195.3 882.8 9,661.7	771.8 2,935.0 3,706.7 1,837.2 1,490.2 3,192.1 4,775.4 120.6 771.8 138.3 650.2 7,034.1
Operating Data						
Conventional						
Gross premium revenue Net premium revenue Net claims Management expenses Net commission Underwriting result Investment income Profit before tax (PBT) Income tax Profit after tax (PAT)	6,545.4 2,884.3 777.2 1,178.2 108.1 1,034.7 1,892.1 3,111.2 1,222.4 1,888.8	5,862.0 2,382.2 702.5 927.6 172.4 921.2 603.1 1,822.6 815.5 1,007.2	4,697.4 2,132.9 721.2 748.0 252.1 915.8 2.4 1,095.6 376.3 719.3	3,739.6 1,830.7 622.2 618.0 182.4 772.9 330.4 1,181.5 346.1 835.4	3,046.4 1,405.3 449.6 539.8 183.6 599.5 239.7 907.8 262.3 645.4	2,911.8 1,455.4 468.7 534.6 144.7 596.8 224.8 895.2 272.0 623.3
Window Takaful Operations						
Gross contribution revenue Net contribution revenue Surplus - PTF before tax Profit OPF before tax	767.2 259.7 203.9 136.3	650.2 167.4 43.3 109.2	536.1 176.2 33.1 87.0	366.9 139.7 19.3 54.2	276.7 112.4 27.0 44.4	289.8 135.7 27.5 38.9
Cash Flow Summary						
Operating activities Investing activates Financing activities Cash and cash equivalents at the year end	247.8 594.0 (855.4) 1,531.2	589.7 3.3 (601.9) 1,544.8	828.7 391.9 (641.4) 2,132.9	1,060.6 (156.3) (812.5) 1,066.3	635.4 160.4 (563.2) 882.8	534.7 (721.5) (491.0) 650.2
Free cash flow	48.7	502.1	751.1	1,025.8	613.4	494.4
Financial Ratios						
Profitability						
Profit before tax / Gross premium % Profit before tax / Net premium % Profit after tax / Gross premium % Profit after tax / Net premium % Underwriting result / Net premium % Management expenses / Gross premium % Management expenses / Net premium % Commission / Net Premium % Net claims / Net premium % Combined ratio %	47.5 107.9 28.9 65.5 35.9 18.0 40.8 3.7 26.9 67.8	31.1 76.5 17.2 42.3 38.7 15.8 38.9 7.2 29.5 68.4	23.3 51.4 15.3 33.7 42.9 15.9 35.1 11.8 33.8 68.9	31.6 64.5 22.3 45.6 42.2 16.5 33.8 10.0 34.0 67.7	29.8 64.6 21.2 45.9 42.7 17.7 38.4 13.1 32.0 70.4	30.7 61.5 21.4 42.8 41.0 18.4 36.7 9.9 32.2 68.9

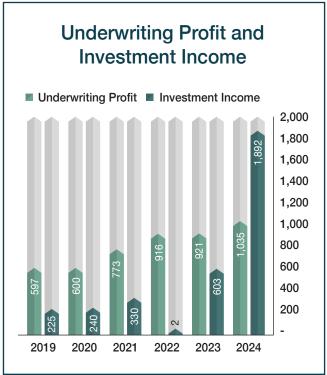
						(Rupees	s in million)
Description		2024	2023	2022	2021	2020	2019
Financial Ratios							
Return to Shareholders							
Return on equity - PBT	%	38.1	38.2	30.6	28.3	19.0	24.2
Return on equity - PAT	%	23.1	21.1	20.1	20.0	13.5	16.8
Earnings growth	%	87.5	40.0	(13.9)	29.4	3.6	(6.4)
Earning per share - PBT	Rs.	20.8	12.2	7.3	7.9	6.1	6.6
Earning per share - PAT	Rs.	12.6	6.7	4.8	5.6	4.3	4.6
Return on assets	%	10.4	7.6	7.5	9.0	6.7	8.9
Investment Yield	%	37.8	15.5	0.1	9.3	7.4	8.2
Earnings assets / Total assets	%	39.9	44.2	52.6	51.3	43.3	54.6
Liquidity / Leverage							
Current ratio	Times	2.4	1.7	1.7	2.0	2.3	2.4
Cash to current liabilities	Times	0.2	0.2	0.3	0.2	0.2	0.2
Total assets turnover	Times	0.4	0.5	0.5	0.4	0.4	0.4
Fixed assets turnover	Times	23.3	26.0	21.2	24.3	21.7	28.7
Total liabilities / Equity	Times	1.2	1.8	1.7	1.2	1.0	0.9
Acid test ratio	Times	1.8	1.1	1.1	1.4	1.7	1.8
Return on capital employed	%	23.2	20.9	18.3	16.6	13.2	15.7
Paid-up capital / Total assets	%	8.3	11.3	9.8	9.1	8.8	11.0
Equity / Total assets	% T:	45.1	35.9	37.5	44.8	49.4	52.7
Price to book ratio	Times	1.1	1.3	1.4	1.2	1.1	1.3
Market Data							
Price earning ratio	Times	4.6	6.2	7.2	6.2	8.1	7.9
Face value - per share	Rs.	10.0	10.0	10.0	10.0	10.0	10.0
Market value per share	_						
Market value at the end of the year	Rs.	58.0	41.5	55.5	61.0	61.5	64.0
Highest value during the year	Rs.	61.0	59.2	66.0	66.5	69.5	78.8
Lowest value during the year	Rs.	37.8	36.2	50.6	47.8	50.6 43,755	42.7
Pakistan / Karachi stock exchange index Market capitalization	Points Rs.	115,127 8,658.6	62,451 6,200.8	40,420 5,182.9	44,416 5,178.6	5,224.5	40,435 4,939.4
Net assets per share	Times	54.7	31.9	38.4	49.2	56.2	4,939.4
Distribution							
Cash dividend (interim + final)	Rs.	1,270.0	597.7	653.7	594.3	594.3	540.2
Cash dividend (interim + final)	%	85	46	70	70	70	70
Bonus shares	Rs.	_	560.3	-	84.9	-	77.2
Bonus shares	%	_	60	-	10	-	10
Cash dividend per share	Rs.	8.5	4.6	7.0	7.0	7.0	7.0
Stock dividend per share	Rs.	-	6.0	-	1.0	-	1.0
Dividend yield	%	14.7	11.1	12.6	11.5	11.4	10.9
Dividend pay out	%	67.2	59.3	90.9	71.1	92.1	86.7
Dividend cover	Times	1.5	1.7	1.1	1.4	1.1	1.2
Breakup value per share	Rs.	54.7	31.9	38.4	49.2	56.2	48.0

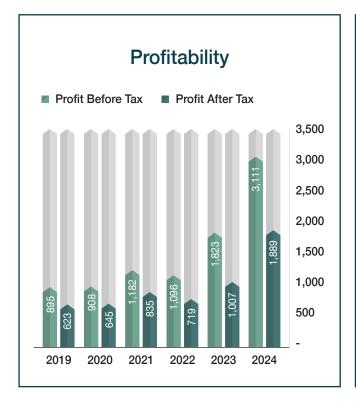
# PERFORMANCE AT A GLANCE

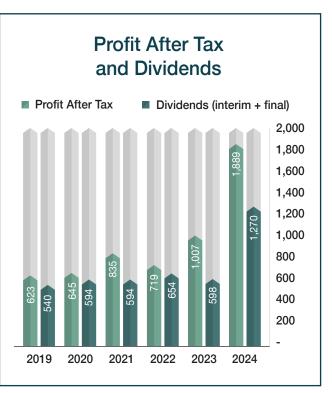
# **Graphical Presentation**

(Rupees in million)





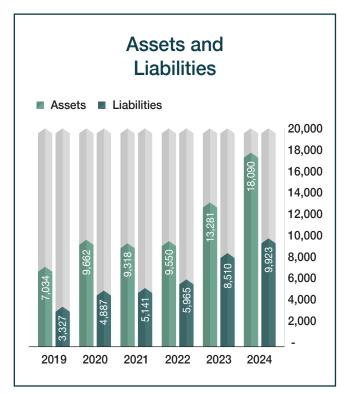


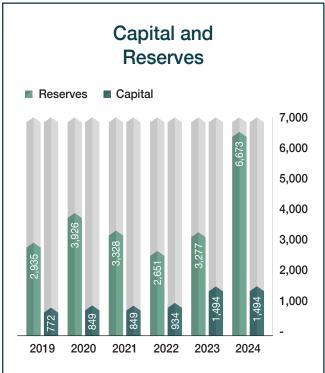


# PERFORMANCE AT A GLANCE

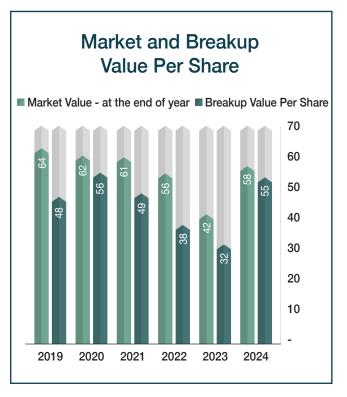
# **Graphical Presentation**

(Rupees in million)









# COMMENTS ON KEY FINANCIAL DATA AND RATIOS

#### **Performance Ratios**

- Net commission to net premium ratio was 3.7% for the year which denotes the Company's decent arrangements with reinsurers managing to earn sizeable commission income.
- The net claims ratio has been retained at 26.9% from 32.2% in the year 2019 due to prudent underwriting policy of the Company. The combined ratio of 67.8% has decreased from the last year's ratio of 68.4% catering the economic, inflationary pressure and pressure on premium rates.
- The Company maintained a stable gross management expense ratio of 18% in 2024, reflecting continued focus on cost control while supporting strategic growth initiatives.
- Profit before tax to net premium ratio increased to 107.9%, highest in last six years, showing sustenance and strength of the Company in core earnings along with handsome investment income.
- Profit after tax to net premium ratio increased to 65.5% showing sustenance and strength of the Company in core earnings.
- In 2024, the Company continued its commitment to rewarding shareholders by declaring a cash dividend of 85%, maintaining the high level of returns seen in recent years. This reflects the Company's strong financial performance and dedication to sharing prosperity with its shareholders. Additionally, while no bonus shares were issued in 2024, the Company's consistent dividend payouts underscore its robust financial health and shareholder-focused approach.

#### **Balance Sheet**

- The growth in business can be analyzed through financial position of the Company as the assets have increased to Rs. 18,090 billion in 2024 from Rs. 7,034 billion of 2019, an increase of more than two and half folds over the period of six years.
- Increase of 4.19 folds in the assets of general takaful operations OPF to Rs. 579.8 million in 2024 as compared to Rs. 138.3 million in 2019.
- The total equity of the Company, including reserves, stood at Rs. 8.167 billion as at December 31, 2024 compared to Rs. 3.707 billion as at December 31, 2019, an increase of 120% over the last six years due to distribution of wealth by the Company to its shareholders.

#### **Profit and Loss Account**

- Gross premium increased by 125% over the last six years from Rs. 2.912 billion in 2019 to Rs. 6.545 billion in the year 2024.
- Increase in net premium from Rs. 1.455 billion in 2019 to Rs. 2.884 billion in 2024 promulgate an increase of 97% over the six years period.
- Underwriting profit increased to Rs. 1,034.7 million in 2024 from Rs. 596.8 million of 2019, posting growth of 73%, reflecting Company's focus on earning from the core business.
- Despite the difficult situations due to economic and political instability, the Company still managed to earn highest and healthy profit compared to the preceding six years, posting profit before tax of Rs. 3,111.2 million as compared to Rs. 895.2 million for 2019.

#### Cash Flows

- Cash inflow from operating activities decreased from Rs. 534.74 million in 2019 to Rs. 247.81 million in 2024, due high inflationary rate and increase in applicable in tax rates.
- The increase in cash outflow of financing activities is mainly to Company's consistency of paying healthy dividend to the shareholders in the present as well as in the past years.
- Cash and bank deposits have increased to Rs. 1,531.2 million as at December 31, 2024 from Rs. 650.2 million in the year 2019, reflects the Company's strong liquidity position.

#### Solvency

Net admissible assets were in excess by Rs. 2,320.2 million over the minimum regulatory requirements mainly due to better cash management.

#### Comments on Free Cash Flow

Free Cash Flow stood at Rs. 48.70 million in 2024, reflecting the Company's strategic investments in growth initiatives and operational enhancements. While lower than the previous year, this demonstrates the Company's prudent allocation of resources towards long-term value creation and sustainable development.

#### **Performance Measurement**

Performance measurement is key to evaluate how well an organisation is managed and the value it delivers for stakeholders. As a listed company, our most important stakeholders are shareholders and as such the value delivers by the Company to them is imperative. In the Company, performance measurement is an ongoing monitoring process. Furthermore, to evaluate performance, besides traditional and most commonly used methods of performance evaluation i.e. ratio analysis, calculation of returns on various categories of assets, horizontal& vertical analysis of financial statements and various comparative statements etc., modern techniques and tools are also considered particularly with reference to the value addition for the shareholders. Following are advance techniques / tools to measure performance of the Company.

#### **Economic Value Added**

Economic value added (EVA) is a measurement of a company's financial performance based on the residual wealth calculated by deducting its cost of capital from its operating profit, adjusted for taxes on a cash basis. EVA is also known as economic profit, aims to calculate the true economic profit of a company. It is also used to measure the value a company generates from funds invested in it. Atlas Insurance was successful to add economic value from its operations in the year ended December 31, 2024 too, by generating economic value of Rs. 345.53 million against Rs. 315.42 million of last year.

#### Market Value Added

To measure the external performance, Market Value Added (MVA) is calculated to see how the investor evaluate the performance of the Company in term of market value of its shares against book value. In Atlas Insurance Limited, MVA is calculated to evaluate the management performance with reference to market value of the Company's shares in the PSX against its book value.

As at December 31, 2024, the market capitalization of the Company was Rs. 8.659 billion as compared with Rs. 6.201 billion of 2023 and the total book value of outstanding shares as at December 31, 2024 stood at Rs. 8.167 billion against Rs. 4.771 billion of 2023. There was a increase of 71% in the market value even in these uncertain economic times.

# **Major Capital and IT Expenditures**

The Company continues to enhance the alignment of IT services with the strategy to improve business and to support day-to-day business operations. Deployment and enhancement in IT infrastructure, secured and speedy communication, increase customer relations (B2B) through web-portals, mobile Apps and prudent MIS are the plans set for the future foundation.

The modern business environment is becoming paperless rapidly. To create a paperless environment in the organisation, the Company has implemented digitalization of documents to avoid pile of documents and made the relevant documents available on a single click.

To work efficiently in the modern era, it is necessary to equip the staff with modern business working tools. During the year, the Company has incurred on IT related expense including capital expenditure of Rs. 16.26 million which shows the commitment of the Company to equipped itself with modern IT tools, software along with communication tools to further enhance the efficiency and effectiveness of its customer service.

# Ouarterly Performance Analysis

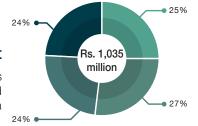


### **Gross Premium**

The trend of underwriting gross premium reflects the firmness of the Company's underwriting policy towards accepting business. Renewals and new business during first and third quarter kept the weightage of gross premium high. Company underwrote gross premium of Rs. 6.545 billion during the year.

# **Underwriting Profit**

The core activities i.e. net premium, net claims, net commission and management expenses constitute the underwriting profit of an insurance company. During the year the Company earned underwriting profit of Rs. 1,035 million which was spread evenly across the four quarters as a result of prudent underwriting.



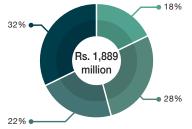


#### Investment Income

Investment income is a significant component of an insurer's profitability. During the year, due to the better dividend income, strong returns on the government securities and realized capital gains on equity securities, the Company earned investment income of Rs. 1,892 million.



Profit after tax witnessed growth in the last quarter due to increase in investment and other income.



1st Qtr. 2nd Qtr. 3rd Qtr. 4th Qtr.

# **Statement of Financial Position**

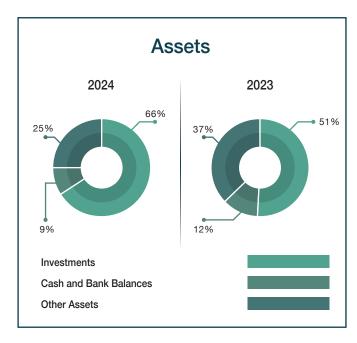
									alysis t of Fii						rizonta nange `			
Particulars	2024	2023	2022	2021	2020	2019	2024	2023	2022	2021	2020	2019	2024 Vs 2023	2023 Vs 2022				2019 Vs 2018
		(1	Rupees ir	thousar	nd)		%	%	%	%	%	%	%	%	%	%	%	%
Assets																		
Property and equipment	331,065	230,136	221,315	147,626	159,789	120,565	1.8	1.7	2.3	1.6	1.7	1.7	43.9	4.0	49.9	(7.6)	32.5	46.9
Investments	11,974,752	6,806,600	4,642,090	5,861,569	6,229,415	4,775,442	66.2	51.3	48.6	62.9	64.5	67.9	75.9	46.6	(20.8)	(5.9)	30.4	28.6
Loan and other receivables	206,538	112,052	66,748	38,147	22,029	110,348	1.1	0.8	0.7	0.4	0.2	1.6	84.3	67.9	75.0	73.2	(80.0)	685.3
Insurance / reinsurance receivables	853,449	774,440	539,279	431,689	311,009	246,245	4.7	5.8	5.6	4.6	3.2	3.5	10.2	43.6	24.9	38.8	26.3	(26.0)
Reinsurance recoveries																		
against outstanding claims	1,153,298	1,960,523	1,074,190	772,137	1,087,723	246,582	6.4	14.8	11.2	8.3	11.3	3.5	(41.2)	82.5	39.1	(29.0)	341.1	(45.7)
Salvage recoveries accrued	1,985	7,285	8,085	8,375	8,627	3,435	0.0	0.1	0.1	0.1	0.1	0.0	(72.8)	(9.9)	(3.5)	(2.9)	151.1	41.1
Retirement benefit	3,316	5,439	-	2,265	9,266	-	0.0	0.0	-	0.0	0.1	-	(39.0)	100.0	(100.0)	(75.6)	100.0	-
Deferred commission expense	289,134	187,675	144,916	95,197	92,418	81,519	1.6	1.4	1.5	1.0	1.0	1.2	54.1	29.5	52.2	3.0	13.4	1.6
Prepayments	1,165,477	1,202,185	862,766	711,215	652,126	661,451	6.4	9.1	9.0	7.6	6.7	9.4	(3.1)	39.3	21.3	9.1	(1.4)	20.1
Taxation - provision less payments	-	-	37,840	1,121	11,220	-	-	-	0.4	0.0	0.1	-	-	(100.0)	3,275.6	(90.0)	100.0	-
Cash and bank	1,531,222	1,544,843	1,553,708	974,543	882,778	650,207	8.5	11.6	16.3	10.5	9.1	9.2	(0.9)	(0.6)	59.4	10.4	35.8	(51.0)
	17,510,236	12,831,178	9,150,937	9,043,884	9,466,400	6,895,794	96.8	96.6	95.8	97.1	98.0	98.0	36.5	40.2	1.2	(4.5)	37.3	5.2
Total assets from general																		
takaful operations - OPF	579,813	449,653	399,319	273,912	195,345	138,326	3.2	3.4	4.2	2.9	2.0	2.0	28.9	12.6	45.8	40.2	41.2	27.5
Total assets	18,090,049	13,280,831	9,550,256	9,317,796	9,661,745	7,034,120	100.0	100.0	100.0	100.0	100.0	100.0	36.2	39.1	2.5	(3.6)	37.4	5.5
Liabilities																		
Capital and reserves attributable																		
to Company's equity holders																		
Ordinary share capital	1,494,157	1,494,157	933,848	848,953	848,953	771,775	18.3	31.3	26.0	20.3	17.8	20.8	-	60.0	10.0	-	10.0	10.0
Reserves	5,145,622	2,419,880	2,174,865	2,705,977	3,277,641	2,313,255	63.0	50.7	60.7	64.8	68.6	62.4	112.6	11.3	(19.6)	(17.4)	41.7	9.9
Unappropriated profit	1,527,607	856,904	476,479	621,533	648,633	621,710	18.7	18.0	13.3	14.9	13.6	16.8	78.3	79.8	(23.3)	(4.2)	4.3	(5.0)
Total equity	8,167,386	4,770,941	3,585,192	4,176,463	4,775,227	3,706,740	45.1	35.9	37.5	44.8	49.4	52.7	71.2	33.1	(14.2)	(12.5)	28.8	7.1
Underwriting provisions	4,073,365	4,702,997	3,272,799	2,556,895	2,747,565	1,837,226	22.5	35.4	34.3	27.4	28.4	26.1	(13.4)	43.7	28.0	(6.9)	49.5	(3.6)
Retirement benefit	-	-	12,857	-	-	6,926	-		0.1	-	-	0.1	-	(100.0)	100.0	-	(100.0)	(25.1)
Deferred taxation	2,367,848	956,245	346,370	546,293	833,774	426,871	13.1	7.2	3.6	5.9	8.6	6.1	147.6	176.1	(36.6)	(34.5)	95.3	18.9
Premium received in advance	464,697	447,465	368,932	333,082	137,351	105,498	2.6	3.4	3.9	3.6	1.4	1.5	3.9	21.3	10.8	142.5	30.2	(40.9)
Borrowings	68,303	76,182	99,849	60,183	73,016	25,771	0.4	0.6	1.0	0.6	0.8	0.4	(10.3)	(23.7)	65.9	(17.6)	183.3	100.0
Insurance / reinsurance payable	664,922	839,312	532,081	780,521	511,309	428,669	3.7	6.3	5.6	8.4	5.3	6.1	(20.8)	57.7	(31.8)	52.7	19.3	29.7
Other creditors and accruals	1,695,660	1,185,637	1,176,918	793,582	537,097	461,820	9.4	8.9	12.3	8.5	5.6	6.6	43.0	0.7	48.3	47.8	16.3	29.2
Taxation - provision less payments	301,288	57,811		-		790	1.7	0.4	-	-	-	0.0	421.2	100.0	-	-	(100.0)	(96.4)
Total liabilities	9,636,083	8,265,649	5,809,806	5,070,556	4,840,112	3,293,571	53.3	62.2	60.8	54.4	50.1	46.8	16.6	42.3	14.6	4.8	47.0	4.2
Total liabilities from general																		
takaful operations - OPF	286,580	244,241	155,258	70,777	46,406	33,809	1.6	1.8	1.6	0.8	0.5	0.5	17.3	57.3	119.4	52.5	37.3	(21.1)
Total equity and liabilities	18,090,049	13,280,831	9,550,256	9,317,796	9,661,745	7,034,120	100.0	100.0	100.0	100.0	100.0	100.0	36.2	39.1	2.5	(3.6)	37.4	5.5

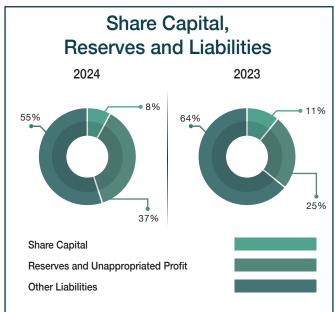
#### **Profit and Loss Account** Vertical Analysis **Horizontal Analysis** Composition of Profit & Loss Account % Change Year to Year 2024 Vs 2023 2019 Vs 2018 **Particulars** 2024 2023 2019 2022 2021 2020 2024 2023 2022 2021 2020 2019 2021 2020 2019 (Rupees in thousand) % % % % % % % % % % % % Gross premium revenue 6,545,434 5,862,022 4,697,393 3,739,638 3,046,399 2,911,830 100.0 100.0 100.0 100.0 11.7 24.8 25.6 22.8 4.6 2.2 Revenue account Net insurance premium 2,884,308 2,382,207 2,132,895 1,830,688 1,405,342 1,455,416 44.1 40.6 45.4 49.0 46.1 50.0 21.1 11.7 16.5 30.3 (3.4)(1.3)(2.6)Net insurance claims expenses (26.9)(29.5)(33.8) (34.0) 10.6 15.9 (4.1)(4.0)(777,217) (702,549) (721,228) (622,186) (449,595) (468,715) (32.0)(32.2)38.4 Premium deficiency (2,347) (3.333) 0.3 0.5 (29.6)100.0 Net commission and other acquisition income 108,119 172,446 252,144 182,363 183,595 144,684 3.7 7.2 11.8 10.0 13.1 9.9 (37.3)(31.6) 38.3 (0.7)26.9 (9.6)21.0 (40.8)15.9 Management expenses (1,178,158) (927,582) (747,984) (617,980) (539,822) (534,634) (38.9)(35.1)(33.8)(38.4)(36.7)27.0 24.0 14.5 1.0 Underwriting results 1,034,705 921,189 915.827 772,885 599,520 596,751 33.3 50.5 83.6 65.4 66.0 66.7 12.3 0.6 18.5 28.9 0.5 (12.8)24.525.4 1,892,122 603,075 2,449 330,420 239,702 224,805 60.8 33.1 0.2 28.0 25.1 213.7 (99.3)37.8 (2.6)Investment income 26.4 6.6 Rental income (100.0)Other income 284,067 281,136 132,583 49,634 47,950 52,796 9.1 15.4 12.1 4.2 5.3 5.9 1.0 112.0 167.1 3.5 (9.2)(28.4)417.5 Other expenses (223, 168) (43,128) (27,681) (16,275) (13,865)(14,037) (7.2)(2.4)(2.5)(1.4)(1.5)(1.6)55.8 70.1 17.4 (1.2)(15.3)1,953,021 841,083 107,351 363,779 273,787 263,564 62.8 46.1 9.8 30.8 30.2 29.4 132.2 683.5 (70.5)32.9 3.9 (8.9) (12,812) (48,875) (9,352) (3,944)235.2 55.9 152.4 142.4 Finance costs (14,583) (9,954) (0.4)(2.7)(1.3)(0.8)(1.1)(0.4)(73.8)(6.0)Profit from Window 127.2 Takaful Operations 136,292 109,224 87,032 54,196 44,422 38,870 4.4 6.0 7.9 4.6 4.9 4.3 24.8 25.5 60.6 22.0 14.3 Profit before tax 3,111,206 1,822,621 1,095,627 1,181,508 907,775 895,241 47.5 31.1 23.3 31.6 29.8 30.7 70.7 66.4 (7.3)30.2 1.4 (9.5)(1,222,444) (815,454) (346,132) (262,348) (271,985) (39.3)(44.7) (34.3)(29.3)49.9 31.9 (15.9)Income tax expense (376,313) (28.9)(30.4)116.7 8.7 (3.5)28.9 Profit after tax 1,888,762 1,007,167 719,314 835,376 645,427 623,256 17.2 15.3 22.3 21.2 21.4 87.5 40.0 (13.9) 29.4 3.6 (6.4)

# SUMMARY OF CASH FLOW STATEMENT

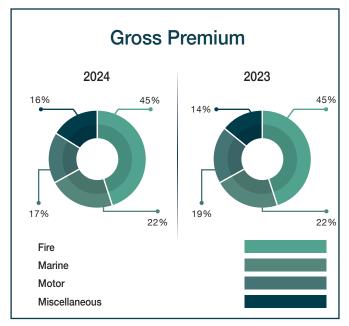
Description	2024	2023	2022	2021	2020	2019
			(Rupees in	thousand)		
Total cash generated from all operating activities	247,806	589,704	828,678	1,060,583	635,396	534,734
Total cash (used in) / generated from all investing activities	593,991	3,338	391,860	(156,327)	160,403	(721,546)
Total cash used in financing activities	(855,418)	(601,907)	(641,373)	(812,491)	(563,228)	(490,968)
Net cash (used in) / generated from						
all activities	(13,621)	(8,865)	579,165	91,765	232,571	(677,780)
Cash and cash equivalents at the beginning of the year	1,544,843	1,553,708	974,543	882,778	650,207	1,327,987
Cash and cash equivalents at the end of the year	1,531,222	1,544,843	1,553,708	974,543	882,778	650,207

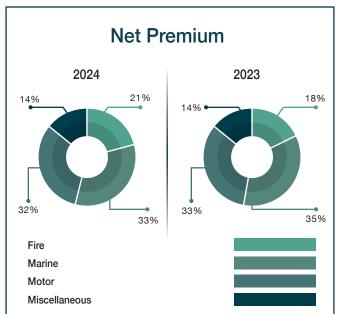
# **Graphical Presentation Statement of Financial Position**



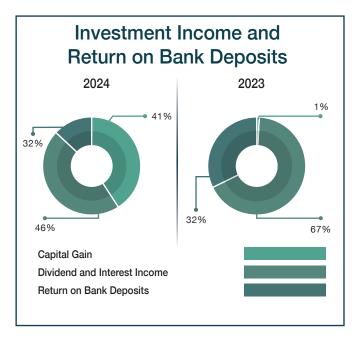


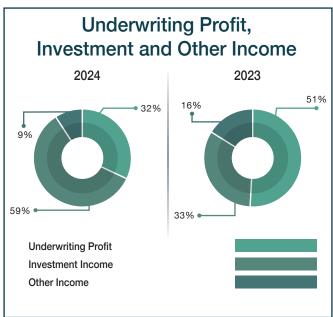
# **Profit and Loss Account**



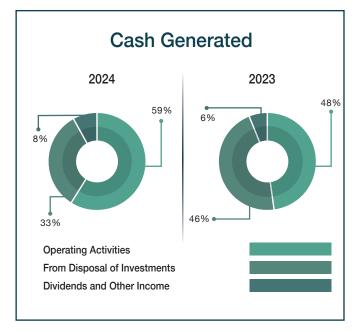


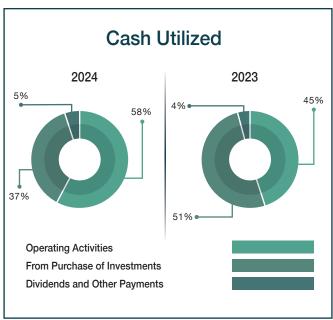
# **Profit and Loss Account**





# **Cash Flow**

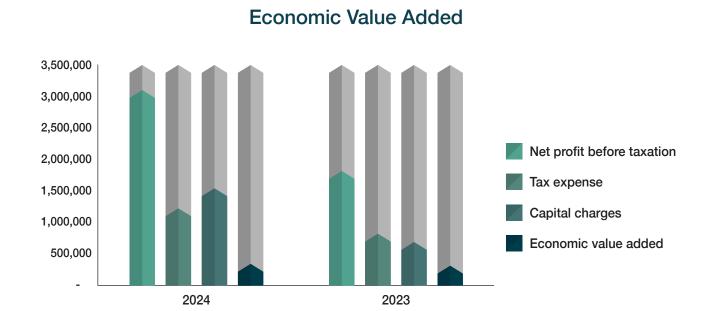




# ECONOMIC VALUE ADDED

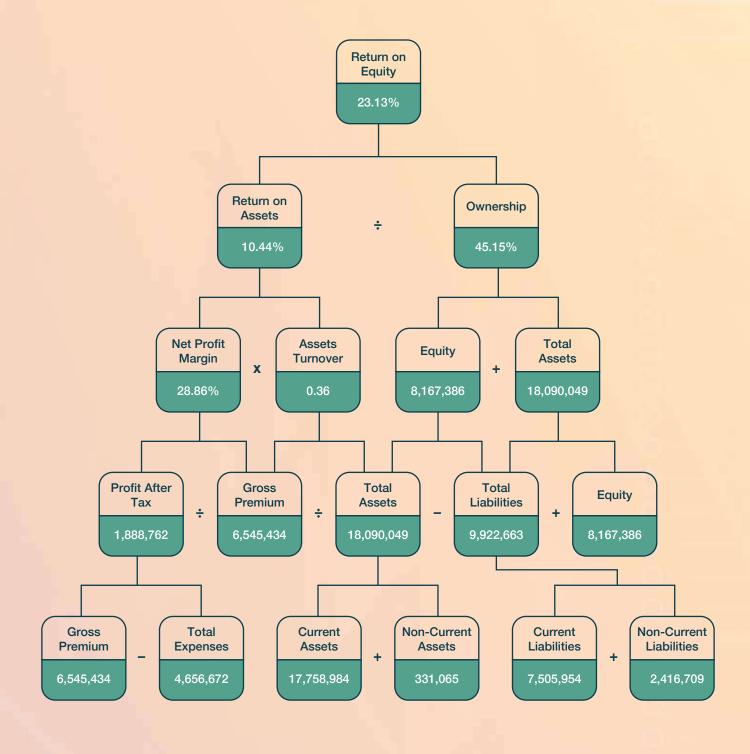
Economic value added (EVA) is a measurement of a company's financial performance based on the residual wealth calculated by deducting its cost of capital from its operating profit, adjusted for taxes on a cash basis. EVA is also known as economic profit, aims to calculate the true economic profit of a company. It is also used to measure the value a company generates from funds invested in it. Atlas Insurance Limited was successful to add economic value from its operations in the year ended December 31, 2024 by generating economic value of Rs. 345.53 million against Rs. 315.42 million of last year.

	2024	2023		
Description	(Rupees in thousand			
Net profit before taxation	3,111,206	1,822,621		
Less: Tax expense Capital charges	1,222,444 1,543,228	815,454 691,744		
	2,765,672	1,507,198		
Economic value added	345,534	315,423		



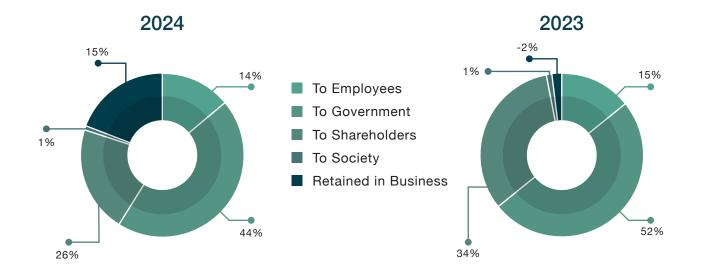


# **DUPONT ANALYSIS**



# STATEMENT OF VALUE ADDITION

	2024		2023	
	Rupees in thousand)	%	(Rupees in thousand)	%
Wealth Generated				
Net premium (including FED & FIF) Commission income Income from investment Takaful and other income	3,831,285 108,119 1,892,122 420,359		3,336,103 172,446 603,075 390,360	
	6,251,885		4,501,984	
Claims, management and other expenses (excluding employee benefit cost, depreciation and donations)	1,372,946		1,101,635	
Net wealth generated	4,878,939	100.00%	3,400,349	100.00%
Wealth Distributed				
To Employees Employees benefit cost	686,082	14.06%	525,785	15.46%
<b>To Government</b> Company taxation Levies (Including FED and FIF)	1,222,444 946,977	25.06% 19.41%	815,454 953,896	23.98% 28.05%
To Observational design	2,169,421	44.47%	1,769,350	52.03%
To Shareholders Cash dividend Stock dividend	1,270,033	26.03% 0.00%	597,663 560,309	17.58% 16.48%
	1,270,033	26.03%	1,157,972	34.06%
Financial charges To providers of finance	-	-	-	-
To Society Endowment, donation etc.	41,426	0.85%	28,338	0.83%
Retained in business Depreciation and amortization Retained profit and general reserves	93,248 618,729	1.91% 12.68%	69,709 (150,805)	2.05% -4.43%
	711,977	14.59%	(81,096)	-2.38%
	4,878,939	100.00%	3,400,349	100.00%



# SUSTAINABILITY AND CORPORATE SOCIAL RESPONSIBILITY

# Approach to Sustainability

The Company's framework is a product of the Atlas Group's fundamental business doctrine, the 'ATLAS WAY'.

It comprises of the principles of 'ATLAS CULTURE' and 'ATLAS SYSTEMS' as given in business model section of the Annual Report. These are a set of rules and procedures which have sustained the test of time and proved to be at the heart of the Company's success.

The principles of the 'ATLAS WAY' cover all departments, operations, activities and aspects of our business and provide ideal guidelines for their progressive development. It guides us to pursue operational and financial results while maintaining environmental quality, workplace safety and social responsibility.

To achieve sustainable growth in this era of ever-changing technologies and new innovations, the Company needs to be at brisk with its changing environment. The Company always been open to women and youth empowerment and has always been eager towards fulfilling its responsibilities in the society.

# **Sustainable Development Goals**

1 NO POVERTY	Always contributes a portion of its profit to NPOs.	2 ZERO HUNGER	Contributed food items towards the flood effected people.	3 GOOD HEALTH AND WELL-BEING	Seminars for physical and mental health development of staff.
4 QUALITY EDUCATION	External and inhouse seminars, trainings and management course for skill and knowledge development.	5 GENDER EQUALITY	Equal opportunity employer and encourage woman environment.	7 AFFORDABLE AND CLEAN ENERGY	Reduction power usage with the use of LEDs and inverter technology enable devices.
8 DECENT WORK AND ECONOMIC GROWTH	Safe and conducive environment for working with favorable growth and economic indicators.	9 INDUSTRY, INNOVATION AND INFRASTRUCTURE	Enabling paperless environment and use of technology for work from home for reduction in use of resources.	10 REDUCED INEQUALITIES	Personnel from all regions, religions and caste and creeds are hired impartiality.
11 SUSTAINABLE CITIES AND COMMUNITIES	Providing products for better condition of living for all including agriculture and livestock.	12 RESPONSIBLE CONSUMPTION AND PRODUCTION	Reduction in use of disposable products and promoting and adopting paperless environment.	13 CLIMATE ACTION	Promoting and adopting paperless environment and using ozone safe electric products.
PEACE, JUSTICE AND STRONG INSTITUTIONS	Persevering with high level of ethics and complying with all regulatory requirements including AML / CFT / CPF.				

### **Working Towards Sustainability**

- Ambulatory of personnel: The Company emphasizes on personnel development, as it is the Company's firm belief that progress of its employees are directly related to Company's progress.
- Empowering the society: The Company follows the philosophy of training and enabling the community to become more resilient and self-reliant.
- Protecting our planet: The planet we live in is entrusted with us for our future generations, to fulfil our commitment to the generations to come, the Company has adopted multiple parameters for "Going Green".
- Investor favorable paradigm: The Company is committed to generating steady and consistent results for our investors through our robust, efficient and effective management.
- Customer royalty: The Company has a legacy of over 9 decades of service to the people and this in turn has made the Company one of the top rated insurance companies in Pakistan.

# **Environmental, Social and Governance (ESG)**

#### **Environmental**

The impact of the insurance industry on the environment is generally limited as it operates within the services sector. Operations primarily involve the use of traditional energy sources for office and workplace lighting, and efforts are underway to optimize electricity consumption. However, the industry plays a significant role in building climate resilience in the agriculture sector. By providing crop insurance services, the Company not only facilitates the transition of the farming and agribusiness sectors to a low-carbon economy but also protects crops from damage in the event of unfavorable weather-related catastrophes. This role is particularly crucial in Pakistan, given the substantial size and scope of its agricultural sector.

#### **Social**

As a responsible Company, we recognize our role in fostering a positive societal impact on our employees. Enhancing livelihoods, upholding human rights, and prioritizing the well-being of our people not only contribute value to the society but also represent a practical and commercial approach that ensures the long-term sustainability of our business.

While addressing attrition poses a significant challenge in the short term, we have undertaken various internal initiatives, with the recruitment of fresh talent being just one aspect. Our comprehensive efforts include programs such as role rotations, career development, and opportunities for career advancement. We aim to strike a balance by hiring both freshers and experienced professionals from the market. In our commitment to solidify social bonds, we have maintained our pay structures while offering comprehensive support to our workforce, aiding them in overcoming challenges. Additionally, focusing on productivity throughout the year has been a priority. By providing meaningful work and employment opportunities, we have played our due role in generating significant job opportunities in the country.

#### Governance

We have consistently upheld the belief that efficient corporate governance is a fundamental driver of our sustainable and long-term growth. Our dedication lies in achieving business objectives with transparency, openness, and accountability, maintaining a culture of integrity in every aspect of our operations. Recognizing the broad impact of our actions and behavior across all facets of our business, corporate governance holds significant importance for us.

The Company's ESG agenda is reinforced by a resilient governance framework comprising policies, procedures, principles, and standards aligned with best practices and tailored to meet domestic requirements. The leadership team bears ultimate responsibility for delivering the Company's ESG agenda, with implementation driven by a cross-functional working group collaborating with relevant departments and functions to achieve specific targets.

Moreover, our organizational culture, interactions with internal and external stakeholders, and overall corporate conduct are grounded in key internal instruments outlined in our charter and Code of Conduct. Adherence to these policies, procedures, and standards is obligatory for all the employees. Regular training and awareness sessions are conducted to ensure a clear understanding and effective implementation of the policies.

# **Activities During the Year**

#### 1. Celebrations:

#### a. Independence Day with a theme of "Go Green Pakistan"

Great enthusiasm was displayed during the celebration of the 77th Independence Day. The head office was decorated with flags and balloons. Plants and Badges were distributed among all employees. All employees with a national theme gathered to pay tribute to our national heroes. The ceremony was followed by cake-cutting and the refreshment of all associates. The event was a great success, and it brought everyone together to celebrate our country's independence.

# Pakistan SANCTRANST

#### b. New Year Celebrations

As the calendar page turns to a fresh year, our company celebrates the New Year. Refreshments and a new-year giveaways were also arranged for all associates. It's time for bonding, expressing gratitude, and fostering the sense of belonging that propels us forward. Together, we step into the New Year with optimism, ready to tackle new challenges and opportunities.



To adhering the Atlas Philosophy of 3R's: Respect, Recognition and Reward, a long-service award ceremony was held at Atlas Insurance Limited to recognize and celebrate the enduring service of the associates. The gold medals were awarded to the associates for their loyal, long association with Atlas.



#### 2. Celebrating Excellence: Sales Conference

The event was graced by Group President Mr. Aamir H. Shirazi and Director of Financial Services Mr. Ali H. Shirazi. Senior management. Branch heads from all over Pakistan participated in the conference. We were celebrating at the level of dedication, zeal, and energy that our staff demonstrated. Let's pause to recognize the outstanding performance of our team.



#### 3. AIL Digital Library

AlL launched digital library with a purpose to provide a centralized bank for learning materials. Employees can access a variety of resources, including in-house training sessions, office orders, official announcements, e-books, and educational contents.

### 4. Safe, Happy and Healthy Environment:

- a. Preventive measures were taken during the year. Fumigation and dengue spray activities were held on a regular basis. Air purifiers were placed to remove dust, offensive odors, and smog to preserve a safe, happy, and healthy environment.
- b. Cricket matches on a regular basis foster teamwork, boost morale, and create a fun work environment. Our cricket team also participated in tournament organized by Insurance Association of Pakistan. Associates feel more sense of belonging to the organization beyond their daily tasks.
- c. Installation of coffee machine in our office, provided multi-flavors of coffee and tea for all employees. This initiative underscores our commitment to enhancing workplace satisfaction and productivity. By offering a convenient way for our team to recharge and connect, we aim to foster a more energetic, collaborative, and enjoyable work environment. Cheers to many more productive and invigorating coffee breaks!





### 5. Inclusion and Diversity:

#### a. Celebrating Men's Day: Empowering Excellence!

Honoring Men's Day at our company by recognizing the dedication and achievements of our male colleagues. Their contributions drive our success and inspire us all.

#### Celebrating Women's Day: A Tribute to Resilience and Excellence!

As we Honor International Women's Day, our hearts fill with pride for the amazing women who shape our organization. Cheers to all

#### c. Breast cancer

Awareness sessions were attended by female associates of AIL. The purpose of the session was "How to perform self-examination properly" and what signs and symptoms to look out for. The session was very informative, engaging, and empowering.







#### 6. Industrial Academia Linkage

#### a. Job Fair

At IBA- University of Punjab Job Fair, Atlas Insurance Limited met a diverse range of talented individuals who were very enthusiastic about our career opportunities. It was a rewarding experience for us. We're thrilled to have found such potential talent and are eager to provide a career path.

#### b. Achievement- Executive diploma in Management Excellence

We take great pride in fostering a culture of continuous learning and development. Through our commitment Mr. Khurram Iqbal, Assistant Vice President, Marketing, has completed 'Atlas - Executive Diploma' in Management Excellence (EDME) from LUMS. This significant achievement marks a milestone in his professional journey and is a testament to his dedication and hard work.

#### Insurance and Takaful Week- 2024

With the collaboration of the Insurance Association of Pakistan, "Insurance and Takaful Week 2024" was celebrated at Hailey College of Banking and Finance with the theme of the vital role of insurance in protecting life, health, and assets.





# Corporate Social Responsibility (Voluntary) Guidelines 2013 by SECP

The primary aim of the Corporate Social Responsibility (CSR) Guidelines is to foster the creation of a framework for CSR initiatives, urging the Company to collaborate with stakeholders in the pursuit of implementing a transparent and socially responsible strategy.

The Company is currently assessing the Corporate Social Responsibility (Voluntary) Guidelines, 2013, issued by the SECP, conducting a gap analysis between our existing CSR commitments and the initiatives mandated by these guidelines.

#### Based on our current comprehension, these guidelines encompass the following major CSR initiatives:

- Community investment (including skill development, livelihood, health, education, infrastructure, social enterprise development, safe drinking water, poverty alleviation, youth development, and environment conservation)
- Governance (encompassing human rights, transparency, anti-corruption, business practices, stakeholder relations, and responsible marketing)
- Product responsibility
- Work-life balance
- Safety (covering risk management and disaster management)
- Climate Change

# Our Commitment to Addressing Integrity and Ethical Issues

The Company is dedicated to realizing its business goals with transparency, openness, and accountability, fostering a culture of integrity in all aspects of the operations:

- Adherence to policies, procedures, and standards is obligatory for all the employees. Regular training and awareness sessions are conducted to ensure a clear understanding of Company's policies.
- Implementation of an ongoing mechanism for integrity risk assessments.

### **Initiatives for Promoting and Enabling Innovation**

Innovation is a key element of the Company's strategic objectives, driving creativity and progress. It fosters a culture of continuous improvement and forward-thinking. By prioritizing innovation, the Company enhances its adaptability and competitiveness. This approach ensures long-term growth and success.

# Strategy to Manage Liquidity and Repayment of Debts

Liquidity denotes an organization's capability to meet its short-term obligations as they arise. Managing liquidity is crucial, as even profitable organizations may encounter operational challenges without sufficient funds or liquid assets. The focal point of the company's liquidity management strategy revolves around maintaining ample liquid assets to cover its claims and other liabilities. Liquidity considerations are factored into investment decisions, and a substantial bank balance with scheduled banks stands at Rs. 1,531.22 million (2023: Rs. 1,544.84 million). Additionally, the current ratio is 2.4 times (2023: 1.7 times) as of December 31, 2024. The liquidity position undergoes routine scrutiny under the supervision of the CFO. The Company doesn't have any debt.

## **Investments in Foreign Companies or Undertakings**

The Company does not have any investments in foreign companies nor operate any foreign companies or undertakings.

# **Human Resource Policy**

The Company embraces a Human Resource Accounting (HRA) philosophy that views employees as crucial organizational resources. Investment in human assets involves costs for recruitment, selection, hiring, training, and development. The Company recognizes its employees as the asset within the financial service sector. Attracting and retaining quality human resources is taken as a key driver of future success and innovation, particularly in a rapidly evolving business environment with a heightened reliance on robust IT platforms and distribution channels.

The Company is committed to retain professionals with a deep understanding of the insurance sector. Regular engagement in training and development workshops ensures employees stay abreast of the latest industry developments. In a multi-cultural business environment, the Company aims to develop personality traits in employees, benefiting customer dealings and satisfaction, as well as improving internal interpersonal and inter-departmental communication flows.

The HR philosophy adopted by the Company has contributed to a dynamic and evolving workforce, with the staff turnover ratio adjusting to 10% this year from 7% in the previous year, supporting fresh talent integration and organizational growth. Investment in Human Resource development has resulted in increased productivity, with combined gross premium and gross contribution written per employee for the current year at Rs. 30.22 million, showing a 7% increase from the previous year's of Rs. 28.19 million.

# Management's Assessment of Tax

The Company maintains provisions for taxation in accordance with the applicable statutes. Contingencies related to direct or indirect taxation are disclosed in Note 23 of the financial statements. Based on analysis of tax provisions recognized in the financial statements for the previous years with tax assessments, the management assesses that maintained the provision for taxation is sufficient.

# Solvency Margin

Regulatory authorities establish solvency requirements to ensure insurers possess sufficient capital and the ability to fulfill financial obligations as they arise. The solvency requirement, calibrated through a formula, incorporates quantifiable risks such as underwriting, market, credit, operational, and counterparty risks. In addition to meeting solvency requirements, regulator prescribed a minimum capital requirement, which is mandatory for the insurers

# Minimum Capital Requirement (MCR)

The Company's paid-up capital is Rs. 1,494 million, well exceeding the minimum capital requirement limit of Rs. 500 million prescribed by the SECP.

# Minimum Solvency Requirement (MSR)

The Company is obligated to maintain a minimum solvency as per the criteria outlined in the Insurance Ordinance, 2000, and in the Insurance Rules, 2017. Assessing its net admissible assets against the minimum solvency requirements, the Company consistently maintains net admissible assets well above the Minimum Solvency Requirement (MSR). As of December 31, 2024, the Company holds excess net admissible assets over the minimum requirement by Rs. 2,320.16 million (2023: Rs. 999.16 million), reflecting a strong financial position. The net admissible assets are 2.62 times the minimum solvency requirement, indicating the Company's robust ability to meet both existing and potential financial liabilities.

#### **Review of Assets Quality**

The Company strategically manages its funds by assessing the credit quality of banking institutions where it places its funds. The aim is to maintain liquid deposits with financially robust institutions, evaluating likelihood of their default. This evaluation relies on external credit ratings issued by reputable agencies. As of the reporting date, 99.2% (2023: 99.9%) of bank deposits are placed with institutions rated A1 or higher for short-term ratings by the rating agencies.

While analyzing the creditworthiness of counterparties engaged in business transactions, the Company ensures the quality of their assets. Regular monitoring and periodic assessments of recoverable are conducted, with adequate provisioning based on the applicable framework. To mitigate concentration of credit risk, the Company diversifies the distribution of recoverable among entities with sound financial standings across various industrial sectors.

# BOARD OF DIRECTORS

The Board believes in efficient discharge of duties under relevant statutes and stands firmly committed in its objectives to add value through effective participation and contribution towards achievement of Company's business objectives.

The Board further recognizes its responsibilities for protection and efficient utilization of Company assets for business objectives and compliance with laws and regulations at all Company levels with the ultimate objective of safeguarding the interests of the shareholders so as to increase shareholders wealth and promoting market confidence. The Board has approved significant policies of the Company.

The Board is conscious to the need of maintaining balance between the interests of the equity holders and sustenance of growth in net earnings. Recognized for good governance practices, financial reporting and disclosure, Atlas Insurance believes in timeliness and accuracy to enable informed decision making by our investors.

All the directors represent rich exposure in diversified fields of businesses and professions and possess the necessary skills set and knowledge to cater with various business and corporate issues and have the ability to review, analyze and challenge the management's performance.

During the year, five meetings of the Board were held to review and approve matters referred to it by the Audit and other committees of the Board including financial statements, corporate and financial reporting framework, budget and forecasts including their analysis with actual, cash flow projections, compliance with relevant laws and regulations including amendments during the year, acquisition and disposal of assets, review of risks identified and its mitigation, accounting and internal control systems and such other matters considered to be significant enough for the Board's attention.

For all the meetings the agenda and details of each item of the agenda were circulated to the Board at least seven days before the meeting. Minutes of the Board meetings were appropriately recorded and timely circulated. An actions item list was also prepared and status of each action item was presented to the Board in the next meeting.

### The Roles of the Chairman and Chief Executive Officer

The roles of the Chairman and Chief Executive Officer (CEO) are segregated and they have distinct responsibilities. Chairman of the Board has responsibilities and powers vested in him by the law and Articles of Association of the Company, as well as role assigned by the Board. The Chairman coordinates the activities of the directors and various committees of the Board, and presides over the meetings of the Board. CEO is responsible for the operations of the Company and conduct of its business in accordance with the powers vested in him by the law, Articles of Association of the Company, authorities delegated to him through a general power of attorney and Board resolutions from time to time. CEO recommends policies and strategic directions, financial statements, annual business plans and budget to the Board and is responsible for exercising the overall control, direction, administration and supervision for sound and efficient management and conduct of the business.

#### Chief Executive Officer Performance Review

The Board assumes the monitoring role, giving authority to the CEO to manage the Company, implement strategic decisions and policies of the Board and align the Company's direction with the vision and objectives set by the directors for continuous development and progress. The CEO attends every Board meeting and provides detailed explanation on each item of the agenda and addresses gueries of the Board. The performance of the CEO is assessed through the evaluation system which takes into account various parameters including financial results, employees, clients and stakeholders.

#### **Conflicts of Interest**

Directors have a duty to avoid a situation in which they have or can have a direct or indirect interest which conflicts, with the interests of the Company. In this regard, the directors have undertaken that they will comply with the related provisions of the Companies Act, 2017, the Code of Corporate Governance for Insurers, 2016 and the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Rules and Regulations of SECP and PSX and the Company's Code of Conduct.

#### **Board's Performance Review**

The evaluation of Board's role of oversight and its effectiveness is a continual process which is appraised by the Board itself. A detailed Board Evaluation Questionnaire has been formulated which is circulated amongst directors for their feedback every year and compiled results are presented in the Board meeting for review and appropriate action, thereon.

#### **Remuneration of the Board of Directors**

The Board has an approved formal policy for remuneration of executive and non-executive directors. The remuneration is commensurate with their level of responsibility and expertise needed to govern the Company successfully and to encourage value addition.

The Company does not pay any remuneration to the independent directors except fee for attending the meetings of the Board and its committees. Remuneration of executive and non-executive directors is approved by the Board, as recommended by the Ethics, Human Resource and Remuneration Committee.

The remuneration of the Board members is approved by the Board itself. However, in accordance with the Code, it is ensured that directors do not take part in deciding their own remuneration. For information on remuneration of directors and CEO in 2024, please refer to the financial statements.

## **Retention of Board Meeting Fee**

Board meeting fee earned by the executive directors against their services as non-executive directors in the other companies are retained by them.

#### Formal Orientation at Directors' Induction

Every director upon joining is provided with an orientation presentation. The CEO briefs new directors about the operations of the Company, industry dynamics, organization structure and other significant matters.

# **Security Clearance of Foreign Director**

The Company does not have any foreign director on its Board, so, no clearance is required from Ministry of Interior for security.

## Statement on Board Operations

According to the Act, and the Memorandum & Articles of Association of the Company, the Board holds control over the Company's affairs. To facilitate their operations, the Board appoints a CEO delegating authority and empowering the CEO to oversee the Company's operations. The CEO operates within the parameters of the delegated authority. Regular Board meetings are conducted to monitor the Company's operations and performance.

#### Appointment of Independent Directors and Justification for their Independence

The Code mandates that each Listed Company must have at least two independent directors or one-third of the Board members, whichever is higher. In accordance with Section 166 of the Act independent directors are selected from a data bank maintained by the Pakistan Institute of Corporate Governance, a recognized institute by the Commission.

# **Legitimate Needs & Interests of and Communication with Stakeholders**

The needs and interests of stakeholders along with policy for communication and engagement with stakeholders has been described in detail in 'Policy and Procedures for Engagement of Stakeholders' section of the report.

## **Related Party**

The Company has a policy for related party transactions, which are conducted on arm's length basis and duly approved by the Board. Transactions involve associates, subsidiaries, directors, employee retirement benefit plans, provident funds, key management personnel, and other parties, with details disclosed in the financial statements. During the year all the transactions conducted with related parties were on arm's length.

#### Governance of Risk and Internal Controls

Audit Committee of the Board oversees the internal controls of the Company and the Risk Management and Compliance Committee, has also been vested with the mandate of Risk Management.

# **Human Resource Management Policies**

Recognizing the crucial role of Human Resources (HR) in organizational operations and goal attainment, the Company places a high value on efficient HR management. Talent acquisition policies are based on impartial criteria, focusing on qualifications and experience, regardless of background. The Company provides diverse training opportunities, both internal and external, to enhance employee skills. Additionally, skill development initiatives such as job rotations and cross-functional transfers are employed to enrich employee knowledge and capabilities.

The Company prioritizes succession planning, a process vital for identifying and nurturing new leaders to replace outgoing ones. This strategy ensures a pool of competent employees ready to assume leadership roles. As an equal opportunity employer, the Company fosters a safe and growth-oriented work environment, dedicated to employee development and goal achievement.

# Social and Environmental Responsibility

The Board of Directors is committed to fostering social and environmental responsibility within our company, ensuring sustainable practices in all aspects of our operations. We prioritize the well-being of our communities, minimize our environmental footprint, and uphold ethical standards in our business conduct.

# **Approach to Managing and Reporting Policies**

The Board ensures the implementation of robust policies tailored to the Company's unique demands. Prioritizing efficiency, innovation, and accountability in our approach, fostering sustainability and enhancing stakeholder trust through transparent reporting practices.

# Organization's Business Continuity Plan or Disaster Recovery Plan

Business continuity is vital amid escalating disruptions in today's landscape. Our plan prioritizes essential services, evaluates threats, and outlines recovery strategies. It safeguards stakeholders, reputation, and value, integrating resilience and risk management. We identify key activities, assess impacts, and assign roles for effective response. The plan's objective is to sustain operations and mitigate impacts, as demonstrated during the Covid-19 lockdowns in 2020. It provides a framework for organizational resilience, ensuring the continuation of critical functions. Our approach encompasses crisis management, recovery objectives, and operational risk considerations. We prioritize transparent communication and adaptability to swiftly navigate challenges.

# **Board Meetings**

There were five Board meetings held during the year. All of them were held inside Pakistan.

#### **Independent Directors**

Directors serving as independent directors meet the criteria of independence as notified under the Companies Act, 2017 and the Code.

### Representation of Female Director on the Board

The Company is fully compliant to the requirement of the Code 2016 for gender diversity and the Code 2019 to have at least one female member on the Board.

#### Matters Delegated to the Management

The strategies and policies approved by the Board are implemented by management primarily. The routine business operations of the Company are also the responsibility of management in accordance with the strategies, vision, mission and direction given by the Board from time to time. Any changes in business environment and significant matters are updated to the Board regularly. Management also prepares financial statements that fairly present the financial position of the Company in accordance with the applicable accounting standards and legal requirements.

# **BOARD AND MANAGEMENT COMMITTEES**

As envisaged by the Code of Corporate Governance for the Insurers, 2016, the Board has formed Audit Committee, Ethics, Human Resource & Remuneration Committee and Investment Committee. The Board has also established management committees namely; Underwriting, Reinsurance & Co-insurance Committee, Claims Settlement Committee and Risk Management & Compliance Committee. In addition to the regulatory requirements, the Board has also formed Information Technology Committee. A Management Committee comprising of departmental heads headed by the CEO is also in place for operational coordination.

# *Audit Committee*

The Committee consists of three non-executive directors and chaired by an independent director. The Audit Committee is responsible for assisting the Board in discharging its responsibilities in relation to the disclosure of the financial affairs of the Company. The Committee focuses in particular on compliance with accounting policies and ensuring that an effective system of internal financial control is maintained. The ultimate responsibility for reviewing and approving the annual report and accounts and the half-yearly reports, remains with the Board. The terms of reference of the Audit Committee have been determined by the Board in accordance with the Code of Corporate Governance for Insurers, 2016 and the Listed Companies (Code of Corporate Governance) Regulations, 2019, consisting on the following:

- Determination of appropriate measures to safeguard the Company's assets;
- b) Review of annual and interim financial statements of the Company, prior to their approval by the Board, focusing on:
- major judgmental areas;
- significant adjustments resulting from the audit;
- going concern assumption;
- any changes in accounting policies and practices;
- compliance with applicable accounting standards;
- compliance with these regulations and other statutory and regulatory requirements; and
- all related party transactions.
- Review of preliminary announcements of results prior to external communication and publication; C)
- Facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any d) matter that the auditors may wish to highlight (in the absence of management, where necessary);
- Review of management letter issued by external auditors and management's response thereto;
- f) Ensuring coordination between the internal and external auditors of the Company;
- Review of the scope and extent of internal audit, audit plan, reporting framework and procedures and ensuring that the internal audit function has adequate resources and is appropriately placed within the Company;
- Consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto;
- Ascertaining that the internal control systems including financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective;
- Review of the Company's statement on internal control systems prior to endorsement by the Board and internal audit reports; j)
- Instituting special projects, value for money studies or other investigations on any matter specified by the Board, in consultation with the CEO and to consider remittance of any matter to the external auditors or to any other external body;
- Determination of compliance with relevant statutory requirements;
- m) Monitoring compliance with the these regulations and identification of significant violations thereof;
- Review of arrangement for staff and management to report to audit committee in confidence, concerns, if any, about actual or potential improprieties in financial and other matters and recommend instituting remedial and mitigating measures;
- Recommend to the Board the appointment of external auditors, their removal, audit fees, the provision of any service permissible to be rendered to the Company by the external auditors in addition to audit of its financial statements. The Board shall give due consideration to the recommendations of the audit committee and where it acts otherwise it shall record the reasons thereof.
- Consideration of any other issue or matter as may be assigned by the Board.

Four meetings of the Committee were held during the year.

# ETHICS, HUMAN RESOURCE AND REMUNERATION COMMITTEE

The Committee consists of three members. Majority of the members are non-executive directors, including the Chairperson who is also independent director. The Committee is responsible for:

- Recommending human resource management policies to the Board;
- Recommending to the Board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO. Recommending to the Board the selection and evaluation of Chief Financial Officer (CFO), Company Secretary, Compliance Officer and Head of Internal Audit;
- Consideration and approval on recommendations of the CEO on such matters for key management positions who report directly to CEO;
- Proposing a remuneration approach and related policies for the Company covering the remuneration policy, remuneration governance
  and structure (including approval policy for the level and composition of compensation), and the components of compensation (such
  as the amount of fixed remuneration, shares or options, other variable remuneration, pension rights, redundancy pay and other
  forms of compensation and benefits, as well as the performance criteria and their application);
- Reviewing and making recommendations to the Board regarding the specific remuneration of the Board members, the CEO, CFO, Company Secretary, Compliance Officer and Head of Internal Audit. However, at all times, the Committee shall ensure that the remuneration approach is consistent with the performance and risk management framework of the Company.

Two meeting of the Committee were held during the year.

# INVESTMENT COMMITTEE

The Committee consists of five members including three non-executive directors, CEO and CFO. The primary responsibility of the Committee is to assist the Board in discharging its responsibilities in overseeing Company's investment portfolio, including:

- Developing, reviewing and recommending to the Board investment strategies and investment guidelines.
- Monitoring management's compliance with the Company's investment strategies and guidelines.
- · Monitoring compliance of the Company's investment policies and practices with applicable legal and regulatory requirements.
- Reviewing and approving all investment transactions made by the Company.
- Reporting to the Board the Company's investment strategies and guidelines.

Four meetings of the Committee were held during the year.

# Underwriting, reinsurance & co-insurance committee

The Committee consists of three members; chaired by a non-executive director.

Following Terms of Reference (TORs) for the Underwriting, Reinsurance & Co-insurance Committee have been finalized by the Board:

- Advise the Board and management concerning the establishment and review of the Company's underwriting policies and guidelines.
- Set out the criteria for assessing various types of insurance risks and determine the premium policy of different insurance covers.
- Regularly review the underwriting and premium policies of the Company with regard to relevant factors such as its business portfolio
  and the market development.
- Develop the policy for effecting reinsurance, not inconsistent with the relevant provisions of the Insurance Ordinance, 2000, and shall
  ensure that adequate reinsurance arrangements are made for the business of the Company.
- Review the reinsurance arrangements from time to time, and subject to the consent of the participating reinsurers, make appropriate adjustments to the arrangements in the light of the market development.
- Assess the effectiveness of the reinsurance program for the future reference.

Four meetings of the Committee were held during the year.

# CLAIMS SETTLEMENT COMMITTEE

The Committee consists of three members, chaired by a non-executive director. The Committee devises the claims settling policy of the Company. It oversees the claims position of the Company and ensures that adequate claims reserves are made. It pays attention to significant claims cases, which may give rise to a series of claims. The Committee determines the circumstances under which the claims disputes shall be brought to its attention and decide how to deal with such claims disputes.

Four meetings of the Committee were held during the year.

# RISK MANAGEMENT AND COMPLIANCE COMMITTEE

The Committee consists of three members, chaired by the CEO.

Following TORs for the Committee have been finalized by the Board:

- Oversee the activities of the risk management function of the Company and shall make appropriate recommendations to the Board.
- Assist the Board in implementation of the decisions taken by the Board to mitigate probable risks falling within the purview of the risk management function.
- Monitoring the compliance function and Company's risk profile in respect of compliance with the laws applicable to it as well as the internal policies and procedure.
- Prepare reports detailing Company's risk profile and the compliance activities undertaken proactively aiming at determination of the Company's ability to meet its legal and ethical obligations, as well as report on identified weaknesses, lapses, breaches or violations of the areas within its purview and the controls and other measures in place to help detect and address the same.
- Supervise and monitor matters reported using the Company's Whistle Blowing policy for employees and others to report compliance concerns or potential breaches, violations or frauds within the areas under its purview.
- Assist the Board in setting up adequate controls or take such measures so as to mitigate any risk relating to compliance and / or potential breaches, violations or frauds within the areas under its purview

Four meetings of the Committee were held during the year.

# INFORMATION TECHNOLOGY (IT) COMMITTEE

The Committee consists of three members and chaired by the CEO. The TORs of the Committee included:

- Identify strategic directions, capabilities and objectives for Company's IT support.
- Identify opportunities where IT can help achieve Company's goals and recommend priorities.
- Ensure a coordinated implementation of Company's IT projects.
- Review significant IT investments and expenditures.
- Review and as appropriate, make recommendations to the Board regarding significant IT investments in support of Company's IT strategy.
- Review and discuss Company's risk management and risk assessment guidelines and policies regarding IT security including disaster recovery capabilities

Four meetings of the Committee were held during the year.

# MANAGEMENT COMMITTEE

The Management Committee acts at the operating level in an advisory capacity to the CEO, providing recommendations relating to the business and other corporate affairs. The Committee is responsible for reviewing and forwarding short / long term plans, capital and expense budget development and stewardship of business plans. The Committee is also responsible for maintaining a healthy environment within the Company as well as outside the Company through channeling its financing and investment to projects, producing environments friendly products. It contributes to further strengthen the team work to achieve company's objectives, effectively & efficiently.

The foundation upon which our team is created is based upon the premise that motivates people and long standing relationships are the ultimate tools of success and creativity, energy perseverance and loyalty and are just as important as a platinum resume.

We have a team of highly qualified and experienced professionals with proven problem solving ability, consulting and analytical skills. Our team consists of insurance experts and technical specialists to provide the best services to our clients.

# PROFILE OF THE SHARIAH ADVISOR

Mufti Zeeshan Abdul Aziz is a recognized Shariah Scholar and researcher having strong comprehension of all aspects of Islamic Law and a specialized in Islamic Jurisprudence and Islamic Finance from Jamia Dar Ul Uloom Karachi, Pakistan, having Takhassus Fil Ifta (Specialization in Islamic Jurisprudence) done, majoring in Islamic Banking & Finance.

He is serving as the Shariah Advisor of "Atlas Insurance - Window Takaful Operations" since its commencement and looking after the transactions, day to day Shariah matters and services provided by Atlas Window Takaful Operations. His specialties include Shariah Compliant investments, development of takaful products, policies, manuals and drafting of all its Shariah related documents. Mufti Zeeshan is also involved in delivering detailed trainings to the management of all levels, marketing and distribution force of Atlas Window Takaful Operations on Takaful, its Shariah related issues and requirements in the light of Takaful Rules, 2012.

He has been associated with several Islamic Financial Institution and Halal Certification bodies within Pakistan and abroad. Mufti Zeeshan is also the Shariah Board Member of Sindh Bank-Islamic Banking Division, Jubilee General & Faimily Takaful, NIT Islamic Investment Funds and Shariah Review Bureau, Bahrain and has been frequently debating and speaker on Shariah & technical aspects related to Islamic Finance nationally and internationally as well.

Mufti Zeeshan is also managing Al-Hikmah Shariah Advisory Services (Pvt) Ltd., a Firm licensed by SECP as a registered Shariah Advisor, specialized in Shariah related services for the Islamic Financial Industry. He is also looking after International Halal Certification (Pvt) Ltd. in several countries and has performed around 800 Halal Certification audits of different food, beverages, cosmetics and pharmaceuticals companies in different parts of the world.

# CHAIRMAN'S REVIEW

It is my pleasure to present the 90th Annual Report and performance review of the Company on behalf of the Board for the year ended December 31, 2024.

# The Economy

Pakistan's economy has maintained its positive momentum, with key indicators demonstrating significant improvement. This progress is the result of a combination of factors, including the implementation of supportive monetary policies, assistance from international financial institutions, and a steadfast commitment to structural reforms. Consequently, GDP growth is projected to accelerate to 3.4% in FY25. Furthermore, enhanced management of the external account, easing inflationary pressures, and an increase in non-debt foreign inflows are expected to further stimulate economic activity and contribute to sustainable growth.

On the external front, the current account posted a surplus of USD 1.21 billion during the first half of FY25, a remarkable improvement compared to the deficit of USD 1.40 billion in the same period last year. Exports grew by 7.2%, reaching USD 16.2 billion, which helped narrow the trade deficit to USD 11.5 billion. However, on a year-on-year (YoY) basis, the trade deficit rose by 12.5%, driven by increased import volumes due to higher economic activity. Home remittances provided crucial support, recording robust YoY growth of 32.8% to reach USD 17.8 billion. Consequently, foreign exchange reserves rose to USD 16.4 billion, reflecting a 30% increase compared to the same period last year.

The country also made progress in controlling inflation, with the Consumer Price Index declining to 4.1% in December 2024. This enabled the State Bank of Pakistan to reduce the policy rate to 12%, marking a cumulative reduction of 1,000 basis points since June 2024. Consequently, the KSE-100 index reached historic highs, surpassing 115,000 points. However, fiscal collections fell short of the estimated target by Rs. 386 billion.

Pakistan's agricultural sector is expected to witness modest growth of 2.1% in FY25, primarily due to climate-related disruptions, lower wheat prices, and a decline in cotton cultivation. Nevertheless, the adoption of advanced mechanization techniques and improved access to farm inputs have yielded positive results, particularly in sugarcane and rice production. The significant increase in agricultural machinery imports during FY25 indicates growing investment in farming technology, which is expected to drive productivity gains over time. As farming efficiency improves, it is likely to stimulate sustained demand for consumer durables in rural areas, contributing to broader economic growth.

The Large-Scale Manufacturing Industries sector in Pakistan recorded a contraction of 1.25% during the first five months of FY25, compared to the same period last year. However, a notable aspect of this trend is that 11 out of 22 sectors have exhibited considerable growth, with significant expansions observed in industries such as automobiles, textiles, food and beverages, and petroleum products. The continued easing of monetary policy is likely to have a positive ripple effect, which may reinforce a broader growth trajectory and suggest an encouraging outlook for the future.

## **Industry Analysis**

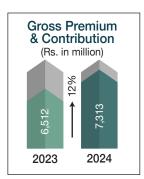
The insurance sector has exhibited decent growth despite stressed macro-financial conditions. For the non-life sector, growth mainly came from the increase in fire and property damage segment premium as inflationary pressures drove up the price levels of property and machinery. With the introduction of SECP's five-year strategic plan and the increasing focus on insurance technology, the sector is poised for modernization and expansion; the same is expected to address existing challenges such as low insurance penetration and limited product diversity, and it will enhance the overall efficiency and competitiveness of the market. Future growth in the global insurance market, coupled with advancements in technology and a need for innovative insurance solutions presents both challenges and opportunities for the Pakistani insurance sector.

Insurers are increasingly integrating advanced technologies to streamline processes, improve risk assessment and enhance customer experience. By leveraging technology, the insurance companies can expect to see improved efficiency and customer engagement, leading to a more dynamic and competitive market. These advancements could also attract new entrants into the market, further stimulating competition and innovation. These developments are poised to not only increase the penetration and diversity of insurance in Pakistan but also to modernize the sector, aligning it with global trends and making it more responsive to the needs of the Pakistani population.

# **The Company Results**

#### **Premium and Contribution**

During the year, your Company reported gross premium including Takaful contribution of Rs. 7.31 billion compared to Rs. 6.51 billion last year, registering growth of 12%. Takaful contribution was Rs. 767 million compared to Rs. 650 million in 2023, up 18%. Net premium and Takaful contribution revenue was Rs. 3.14 billion against Rs. 2.55 billion in 2023, up 23%.



## Segments at a Glance

## **Fire and Property Damage**

The Fire segment reported 11% growth with a gross premium of Rs. 2.93 billion against Rs. 2.65 billion in 2023. Similarly, the net premium also increased to Rs. 596,91 million compared to Rs. 425.84 million of 2023, up 40%. The net claims ratio improved to 3% compared to 14% of the last year. The segment posted underwriting profit of Rs. 99.83 million compared to Rs. 10.79 million of 2023, largely due to increased net premium and improved claims ratio.

# Marine, Aviation and Transport

This segment reported gross premium of Rs. 1.43 billion compared to Rs. 1.26 billion in 2023, up 14%. A similar trend was observed in net premium which increased to Rs. 949.86 million against Rs. 823.98 million of 2023. The net claims ratio was 8% compared to 5% of 2023. The segment posted underwriting profit of Rs. 677.40 million against Rs. 673.00 million last year.

#### **Motor**

The gross premium of the Motor segment increased to Rs. 1.15 billion against Rs. 1.12 billion of 2023, up 3%. The net premium also increased to Rs. 937.79 million from Rs. 790.87 million last year, up 19%. The net claims ratio improved to 34% from 37% of 2023. The Motor segment posted underwriting profit of Rs. 408.02 million compared to Rs. 291.95 million of 2023, up 40% mainly due to increase in net premium and improved claims ratio.

#### Miscellaneous

The Miscellaneous segment generated gross underwritten premium of Rs. 1,028.20 million against Rs. 836.64 million of 2023, up 23%. Similarly, the net premium also increased to Rs. 399.74 million against Rs. 341.52 million of 2023, up 17%. The net claims increased to Rs. 372.14 million against Rs. 312.49 million of 2023. The segment posted loss of Rs. 150.54 million compared to loss of Rs. 54.55 million in 2023, mainly due to an increase in net claims.

# **Window Takaful Operations**

The Window Takaful segment also performed well during the year. Gross contribution increased to Rs. 767.21 million compared to Rs. 650.22 million of 2023, up 18% mainly due to increase in contributions from Marine and Motor segments. Similarly, the net contribution also increased to Rs. 259.68 million against Rs. 167.38 million of 2023, up 55%. The Participants' Takaful Fund posted a surplus of Rs. 161.26 million compared to Rs. 14.89 million of 2023 mainly due to increase in net contribution and investment income. The Operator's Fund posted profit of Rs. 82.81 million against Rs. 61.35 million of 2023.

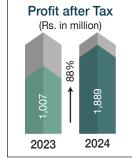
# **Investment Management**

Atlas Asset Management Limited, the investment advisor of your Company is prudently investing the Company funds and managing the portfolio efficiently. The overall policy of the investment advisor is to invest the Company funds in fundamentally sound securities with decent dividend yield and growth prospects while maintaining an appropriate balance between fixed income and equity securities in accordance with the market situation. The Investment Committee is continuously reviewing the performance of the investment advisor and reporting to the Board periodically.

Your Company posted a robust investment income of Rs. 1.89 billion compared to Rs. 603.08 million of 2023 mainly due to an increase in realized gains, improved dividend income and better returns on government securities. The market value of investments as of December 31, 2024, stood at Rs. 11.97 billion compared to Rs. 6.81 billion of December 31, 2023.

# **Profitability**

The underwriting profit increased to Rs. 1,034.71 million compared to Rs. 921.19 million of last year, up 12% mainly due to increase in net premium and improved net claims ratio. The profit before tax increased to Rs. 3.11 billion against Rs. 1.82 billion last year, up 71% mainly due to increase in underwriting profit, investment and other income. After providing for taxes including super tax aggregating to



Rs. 1.222 billion, the profit after tax stood at Rs. 1.89 billion compared to Rs. 1.01 billion last year, up 88%.

# Capital Management

Capital management is crucial in achieving financial stability, growth, and sustainability. Your Company is committed to maintaining a strong financial profile which gives flexibility to achieve growth and portfolio optimization goals. The Company has a paid-up capital of Rs. 1.49 billion and an equity base of Rs. 8.17 billion as of December 31, 2024, compared to Rs. 4.77 billion as at December 31, 2023.

#### Reinsurance

The reinsurance market continues to face challenges due to ongoing global catastrophic events, inflationary pressures, and the lingering effects of the pandemic. Therefore, the reinsurers remain highly selective, prioritizing partnerships with financially stable and profitable insurance companies. In Marine sector, risks associated with conflict zones such as Ukraine and Russia remain under strict watch with appropriate changes in underwriting terms.

Amid these market conditions, your Company has successfully renewed its treaties with improvements in terms and capacities. Swiss Re continues as primary lead reinsurer of your Company in Fire and Marine treaties, while Hannover Re retains its lead position in the Fire 2nd Surplus and Engineering treaties. Labuan Re and PRCL are providing additional support, enhancing treaty capacities to meet growing demands.

Your Company has a very effective reinsurance treaty program in place which along with facultative risk wise arrangements providing protection to the Company against different types of risks. Your Company has treaty arrangements with prestigious and world-renowned reinsurers, having strong financial strength and 'A' ratings, including Swiss Re, Hannover Re, Tokio Marine and Nichido Fire, Sompo Japan, Malaysian Re, Labuan Re and Kuwait Re.

# Solvency

Solvency ratio helps to identify whether the company has enough financial buffer to settle all claims in extreme situations. It is a good indicator of an insurance company's financial capacity to meet both its short-term and long-term liabilities. Your Company believes in maintaining a strong cash position and asset base to meet any sudden liquidity requirements and comfortably meets the solvency requirements prescribed by the SECP.

# Information Technology

The role of IT has changed rapidly in recent years, as more businesses have turned to digital solutions for sales, marketing, operations, and customer service. Your Company is fully committed to further improve its existing IT system through 'Digitalization - Digital Transformation', 'Automation in business operations through B2B & B2C', 'Cyber Security', 'Cost reduction through I.T Support and Services' and 'Step towards Paper-less Environment'.

Due to the rapid increase in interconnected communication Cyber Security has become very critical. Cyber Security within the insurance industry is of vital importance since, inter alia, client information must be secured from the threat of cyber-crime. Your Company has also developed a Cyber Security Framework under the guidelines notified by the SECP.

# **Human Resource and Associate Development**

Your Company remains committed to enhancing the learning and development of its associates, for further improvement in productivity, efficiency, job satisfaction, and fosters self-respect, dignity, and integrity. Your Company continues to invest in the development of its associates through various training sessions, external, internal, and online, and firmly believes in the Atlas group philosophy of 'Organization development through self-development.' Your Company's human resource philosophy is built on the core value of 3Rs 'Respect, Recognition, and Reward'. We prioritize placing the right people in the right roles, fostering teamwork among competent and talented employees, which cultivates a culture of high performance and discipline.

A corporate culture is maintained which encourages creativity, independence and strengthening of technical and leadership skills. Your Company has developed a performance review process that ensures associates performance is recognized and enriched career paths are developed for the talented associates. The "Atlas Way" is the guiding principle for talent acquisition and its progress in your Company, which emphasizes integrity, merit, experience, and skill set as core competencies.

Succession planning is an integral part of the HR Policy. Your Company takes keen interest in succession planning primarily focusing on identifying and strategically developing high-potential employees within the Atlas Group and the Company to fill critical leadership roles in the future, ensuring business continuity when key personnel retire, leave, or move on to other positions. It involves proactively creating a talent pipeline for seamless transition into important roles by providing targeted development opportunities to the identified individuals.

## Implementation of IFRS 17

The SECP has initiated a four-phased program for implementing IFRS 17. The implementation of the new standard requires an overhaul and revamping of Company's systems and SOPs. Your Company has completed three phases of the implementation program within the stipulated timeframe. Your Company has also purchased a software to perform the actuarial and accounting functions and generate the systematic financial statements. Your Company has planned many activities in the year 2025 in this regard like transmission and reconciliation of data, necessary changes in the system, staff training, dry runs and integration with the Software.

## **Risk Management System**

Your Company faces a wide range of internal and external uncertainties that may affect the achievement of its objectives, whether strategic, operational or financial. Risk Management focuses on identifying threats and opportunities while assisting internal control function to counter threats and takes advantage of opportunities.

Your Company has developed an internal risk management framework, enabling the concerns to take timely and appropriate measures to minimize the risks. Your Company has also formed a Risk Management & Compliance Committee dealing with the system and processes to manage risks and seize the business opportunities.

# **Compliance Function**

Your Company has a well-designed, effectively implemented compliance framework for adhering to all the relevant laws, regulations, rules and guidelines. While formulating the policies and procedures with respect to each department / function, the specific compliance requirements have already been incorporated, therefore all the relevant compliance can be ensured while adhering to departmental / functional policies and procedures. The Head of Compliance is responsible for the Company's effective compliance. He works closely with other departments and ensures compliance with internal policies, and procedures, and regulatory requirements, to avoid any non-compliance that may harm the Company financially or may have a negative impact on its reputation.

# Corporate Social Responsibility

Your Company is committed to work across all barriers of race, religion, color and background and the only yardstick is merit. By adopting the Atlas Group philosophy, the Company is committed to act ethically towards society and aims to contribute to the social development in the country. During the year 2024, the Company paid Rs. 28.23 million to its associated concern Atlas Foundation, which carries out different welfare projects predominantly focused on health and education with the commitment that what has come from society should be shared with society.

# Rating by PACRA

The Pakistan Credit Rating Agency Limited (PACRA) has maintained the Insurer Financial Strength (IFS) rating of your Company at "AA+" with stable outlook. The rating reflects the financial soundness of the Company. The rating considers a robust liquidity profile, providing strong coverage to the Company's obligations. PACRA has also acknowledged that the Company has a strong panel of reinsurers with favorable treaty terms and prudent risk retention policies.

# Performance Evaluation of the Board and **Committees of the Board**

During the year under review, the Board has effectively discharged its responsibility towards the Company and participated in all strategic affairs diligently. The Board also played a key role in monitoring management performance. The Board has also reviewed and approved the Company's financial budget and capital expenditure. The Audit Committee, the Investment Committee and the Ethics, Human Resource & Remuneration Committee of the Board have also discharged their responsibilities efficiently.

The Board has a mechanism in place to evaluate its own performance. A detailed Board Evaluation Questionnaire has been formulated which is circulated amongst the directors for their feedback every year and compiled results are presented in the Board meeting for review.

# **Contribution to the National Exchequer**

During the year your Company contributed a sum of Rs. 2.15 billion towards government exchequer on account of direct and indirect taxes. The total contribution to the exchequer by Atlas Group companies, including your Company, around 2%. This makes Atlas Group one of the highest taxpayers in the country.

### **Future Outlook**

The economic outlook for Pakistan remains optimistic, with a broad-based recovery gaining traction across key sectors. A pivotal factor contributing to this stability has been the successful rollover of IMF program and implementation of structural reforms. This development has not only bolstered investor confidence but also facilitated a more predictable economic environment. Resultantly, business sentiment has experienced a significant boost. Upgrades in credit ratings have enhanced the credibility, while reduced political uncertainty has created a more favorable investment climate. The declining inflation rate, combined with lower interest rates, is expected to have a positive impact on the economy. As purchasing power improves, consumer demand is expected to increase.

Looking ahead, sustaining this positive momentum will hinge on the successful implementation of critical structural reforms. By maintaining a strong focus on these key initiatives, Pakistan is well-positioned to consolidate its economic achievements, drive long-term sustainable growth and ultimately realize its full economic potential. Your Company is strategically aligned and dedicated to addressing challenges by enhancing its operational performance and maintaining market leadership, with the objective of developing a long-term business strategy that consistently generates value for stakeholders.

> کسب کمال کن که عزیز جہاں شوی (Success is loved by everyone)

# Acknowledgement

I wish to express my sincere appreciation to our valued shareholders, clients, reinsurers, SECP and financial institutions whose cooperation and support over the years strengthened our relationship, which plays a vital role in improving our products and services and contribution to society and national economy.

I also appreciate the valuable contribution and active role of the Board of Directors in supporting and guiding the management. I would also like to express my gratitude to the Chief Executive Officer, Mr. Babar Mahmood Mirza and his team for their efforts, dedication, and sincerity of purpose.

Iftikhar H. Shirazi Chairman

ہے۔ بدورچہ بندی عمدہ لیکوئڈیٹی یوفائل کا مظہر ہے، جو کہ مینی کی ذمہ داریوں کومٹنکام کوریخ فراہم کرتی ہے۔ PACRA نے اس بات کا بھی اعتراف کیا ہے کہ میٹنی کے یاس معاہدے کی شبت شرائط اور ممکنہ خطرات سے تحفظ کی یالیسیوں کے ساتھ دوہرے بیمہ کاروں کا ایک مضبوط پینل --

## بورڈ اور بورڈ کی کمیٹیوں کی کارکردگی کا جائزہ

زیر جائزہ سال کے دوران ، بورڈ نے کمپنی کے لیےا بنی ذ مہ داریاں مؤثر انداز میں نبھائی ہیں اور تمام ہی امور میں تندہی سے حصہ لبا۔ بورڈ نے ا نظامی کار کردگی کی گھرانی میں بھی کلیدی کردارادا کیا ہے۔ بورڈ نے مالیاتی بجٹ کا بھی جائز ہایا ہے اوراس کی منظوری دی ہے۔ بورڈ کی آ ڈے کمپٹی ، سر ما بيكارى تمينى ، اخلا قيات ، انساني وسائل اورمعاوضے كى تمينى نے بھى سال بھراينى ذيب دارياں نبھائى ہيں۔

بورڈ نے کوڈ آف کارپوریٹ گورننس کے مطابق اپنی کارکردگی کا جائزہ لینے کے لئے ایک طریقتہ کاربھی وضع کر رکھا ہے اورایک تفصیلی بورڈ ا پویلیوایش سوالنامه مرتب کیاہے جو ہرسال ڈائر بیٹر ز کوان کے تا ٹرات فراہم کرنے کے لئے تقتیم کیا جا تاہے اور مرتب شدہ نتائج بورڈ کے اجلاس میں جائزے کے لئے پیش کئے جاتے ہیں۔

#### قوی خزانے میں حصہ

سال کے دوران، آپ کی نمپنی نے بلوار طب بابلا واسط ٹیکسوں کی مدمین حکومتی خزانے میں 2.15 بلین رویے کی رقم جمع کروائی۔اٹلس گروپ،جس کا آپ کی کمپنی ایک اہم حصہ ہے،اس نے قوی خزانے میں جمع ہونے والے گل ٹیکس کا تقریباً 2 فیصد فراہم کیا ہے جواملس گروپ کو یا کتان میں چندسب سے زیادہ نیکس ادا کرنے والے اداروں میں شامل کرتا ہے۔

#### ستقبل يحفدوخال

یا کستان کامعاثی منظر نامه مثبت رجحان کی عکاس کررہا ہے، جہاں اہم شعبوں میں وسیع پیانے پر بحالی کاعمل تیزی ہے آگے بڑھ رہا ہے۔اس اشخام میں آئی ایم ایف بروگرام کی کامیاب توسیع اوراسٹر کچرل اصلاحات کے نفاذ نے اہم کردارادا کیا ہے۔اس پیش رفت نے نہ صرف سرمامہ کاروں کا اعتاد بہتر کیا ہے بلکہ ایک زیادہ ساز گارمعاثی ماحول کے قیام میں بھی معاونت کی ہے۔ پنیتجناً، کاروباری رجحان میں نمایاں بہتری دیکھنے میں آئی ہے۔ کریڈٹ ریٹنگ میں بہتری نے پاکستان کی سا کھ کو بڑھایا ہے، جبلہ سیاسی غیریقینی کی صورتحال میں کمی سے سرماییکاری کے لیے زیادہ سازگار ماحول پیدا ہوا ہے۔ کم ہوتی ہوئی افراط زر کی شرح اور کم شرح سود مصیشت پر شبت اثرات مرتب ہونے کی توقع ہے۔خریداری کی قوت میں اضافے کے ساتھ صارفین کی طلب میں بھی اضافہ متوقع ہے۔

متعقبل میں اس مثبت تسلسل کو برقر ارر کھنے کا تھھار نہ کورہ بالا اہم اسٹر کچرل اصلاحات کے مؤثر نفاذیر ہوگا۔ان کلیدی اقدامات برمسلسل توجہ مرکوز ر کھ کر ، پاکستان اپنی معاشی کامیا ہیوں کومز پدمشخکھ کرسکتا ہے،طویل المبعاد یا ئیدارتر قی کوفر وغ دےسکتا ہےاورا نی کلمل معاشی استعداد کو ہروئے کارلاسکتا ہے۔ کمپنی اپنی آپیشنل کارکردگی کوبہتر بنا کرچیلنجو نیرقابویانے اور مارکیٹ میں اپنی قائدانہ حیثیت برقرارر کھنے کے لئے تزویریاتی طور پرتیاراور پُر عزم ہے۔ کمپنی کامقصدا یک طویل المیعاد کاروباری حکمت عملی کی تشکیل ہے جواسٹیک ہولڈرز کے لئے شلسل کے ساتھ ویلیو پیدا کرے۔

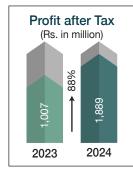
#### کسب کمال ٹن کے عزیز جہاں شوی

اظهارتشكر

میں اپنے قابل قدر تھم داران ، کائنٹس ، ری انشوررز ، SECP اور مالیاتی اداروں کی دلی قدر کرتا ہوں جن کے سالوں سے تعاون اور حمایت سے ہماراتعلق مضبوط ہوا اور ہماری خدمات ومصنوعات میں بہتری لانے اورمعاشرے اورقومی معیشت میں شراکت داری کرنے میں معاونت کی۔

میں انتظامیہ کی رہنمائی میں یورڈ آف ڈائر کیٹرز کی قابل قدرشرکت اور فعال کردار کی بھی تعریف کرتا ہوں ۔ میں جیف ایگز کیٹو آفیسر جناب باہر محمودم زااوران کی ٹیم کی کوششوں ،عزم اور مقصد کے حصول میں اخلاص پر تبہدل سے شکر گزار ہوں۔

نیٹ پریمیم میں اضافے اورنیٹ کلیمز کے بہتر تناسب کی وجہ سے انڈررا کٹنگ منافع گزشتہ سال کے 921 19 ملین روپے کے مقابلے میں 12 فیصد اضافے کے ساتھ 1,034.71 ملین رویے ہو گیا۔ قبل از ٹیکس منافع گزشتہ سال کے 82 1 ارب روپے کے مقابلے میں 11.3 ارب روپے تک بڑھ گیا۔اس 71 فصداضافے کی بنیادی وجدانڈررائٹنگ کےمنافع ،سرماییکاری وردیگرآ مدنی میں اضافہہے۔ 1.22 ارب روپے کے سپرٹیکس سمیت دیگرٹیکس فراہم کرنے کے بعد، بعداز ٹیکس منافع 88 فیصد اضافے کے ساتھ گزشتہ سال کے 01 ارب روپے کے مقابلے میں 1.89 ارب



### كيپيڻل مينجمنث

مالیاتی انتخام ،ترقی اورشلسل برقر ارد کھنے میں کمپیٹل مینجنٹ کا کردارانتہائی اہم ہے۔آپ کی کمپنی ایک مضبوط مالیاتی پروفائل کو برقر ارد کھنے کے لیے ریوز م ہے جوز تی اور پورٹ فولیوک اصلاح کے اہداف کو حاصل کرنے کے لیے مالی ہم آ جنگی فراہم کرتا ہے۔ 1 3 دسمبر 2024 تک سمپنی کا ادا شده سرمايد 1.49 ارب روپے اورا يکويڻ 8.17 ارب روپے ہے جو کد 1 3دسمبر، 2023 تک 77. 4ارب روپے تھی۔

مین الاتوامی سطیر جاری تباه کارانہ واقعات،افراط زر کے دباؤاور وبائی مرض کے دریا پا ترات کی وجہ ہے ری انشورنس مارکیٹ کومسلسل چیلنجز کا سامنا ہے۔لبنداری انشوررزا نتہائی مختاط روبیا ختیار کررہے ہیں اور مالی طور پرمشحکم اورمنافع بخش انشورنس کمپنیوں کےساتھ شراکت داری کوتر ججح وے رہے ہیں۔ آبی شعبے میں تنازعات سے متاثرہ علاقوں مثلاً روس اور یوکرین سے منسلک خطرات کی سخت گمرانی جاری ہے اورانڈررا مُنگ شرائط میں اس کے مطابق تبدیلیاں کی جارہی ہیں۔

مارکیٹ کے ان مشکل حالات کے باوجود ،آپ کی کمپنی نے شرا لط اور استعداد میں بہتری کے ساتھ اپنے معاہدے کی کامیا بی سے تجدید کرلی ہے۔ سوکن ری (Swiss Re) آپ کی کمپنی کے فائز اور میرین معاہدول کی مرکز می دہری بیمہ کنندہ کمپنی کےطور پر برقرار ہے، جبکہ ہینو ورری، فائز سینڈ سرپلس اورانجینئر نگ معاہدوں میں اپنی مرکز ی حیثیت برقرار رکھے ہوئے ہے۔لابوان ری اورپی آرسی ایل اضافی تعاون فراہم کر رہے ہیں،جس سے بڑھتی ہوئی ضروریات کو پورا کرنے کے لیےمعاہدے کی استعداد میں اضافہ ہوا ہے۔

آپ کی کمپنی کے پاس ایک بہت موثر دوہرا بیمہ معاہدہ پروگرام موجود ہے جس کے ساتھ ساتھ فیسکلٹیورسک پربنی انتظامات کمپنی کوفٹلف قتم کے خطرات سے تحفظ فراہم کرتے ہیں۔ آپ کی کمپنی نے عالمی شہرت یا فتہ دو ہرے ہیمہ کنندگان کے ساتھ معاہدے کے انتظامات کئے ہیں، جومضبوط مالیاتی طاقت اور"A" رینگر کے حامل ہیں، جن میں سوکس ری، ہینو ورری، ٹو کیومیر مین اور نچیڈ و فائز، سومپو حابان، ملائیشین ری، لا بوان ری اور

قابلیت ادائے قرضہ کا تناسب بتا تا ہے کہ آیاانشورنس کمپنی کے پاس انتہائی حالات میں اپنے تمام کلیمز کو پورا کرنے کے لیے درکار مالی وسائل موجود ہیں۔ بیجانجنے کے لیے بنیادی پیائشوں میں سے ایک ہے کہ انشورنس مینی کی اپنی قلیل مدتی اورطویل مدتی ذمہ داریوں کو پورا کرنے کی مجموعی صلاحت کتنی ہے۔آپ کی ممبغی کسی بھی اچا بک کیکویڈیٹی کی ک ضروریات کو پورا کرنے کے لیےا کیے مفہوط کیش پوزیشن اورا ثافتہ کی بنیا د کو برقر ارر کھنے پریقین رکھتی ہےاور SECP کی طرف سے تجویز کردہ قابلیت ادائے قرضہ کی ضروریات کوبا آسانی پورا کرتی ہے۔

حالیہ برسوں میں آئی ٹی کے کردار میں تیزی ہے تبدیلی آئی ہے، کیونکہ زیادہ تر کاروبار فروخت، مارکیٹنگ، آپریشنز اور کسٹمر سروں کے لئے ڈیجیٹل سولیوشنز پینتقل ہو کیے ہیں۔آپ کی ممپنی' ڈیخیٹل ئزیشن-ڈیجیٹل ٹرانسفارمیشن، B2Bاور B2C کے ذریعے کاروباری آپریشنز میںخود کاری'، اسائبرسیکیورٹی'،' آئی ٹی سپورٹ اورسروسز کے ذریعے لاگت میں کی 'اور' پیپرلیس ماحول کی جانب قدم' کے ذریعے اپنے موجودہ آئی ٹی نظام کومزید بہتر بنانے کے لیکمل طور پر پُرعزم ہے۔

باہم مر بوط کمیونیکیشن میں تیزی سےاضافے کے باعث سائبرسیکیورٹی بہت ضروری ہوگئی ہے۔انشورنس انڈسٹری میں سائبرسیکیورٹی بہت اہمیت کی حامل ہے کیونکہ دیگر خدشات کے ساتھ ساتھ کلائٹ کی معلومات کوسائبر کرائم کے خطرے ہے محفوظ رکھنا ضروری ہے۔ آپ کی سمپنی نے SECP کی جاری کردہ گائڈ لائنز کے تحت سائبر سکیورٹی کابنیادی ڈھانچاتر تیب دیا ہے۔

آپ کی کمپنی اپنے ملاز مین کی سکھنے کی صلاحیتوں اور قابلیت کو بہتر بنانے کے لیے پُرعزم ہےتا کہ استعداد ، کارکردگی ، ملازمت سے اطمینان میں اضافہ ہواورخوداعقادی، وقاراوردیا نیتداری کوفروغ دیا جاسکے۔آپ کی تمینی اپنے ایسوی ایٹس کی ترقی کے لیے مختلف تربیتی سیشنز، بشمول بیرونی، اندرونی اورآن لائن سیشنز، میں سر ماریکاری جاری رکھے ہوئے ہے اور "خود کی ترقی کے ذریعے ادارے کی ترقی" کے اٹلس گروپ کے فلیفے پر پختہ یقین رکھتی ہے۔

آپ کی مپنی کے ہیومن ریسورس کے فلنفے کی بنیاد" 3 آرز-عزت، بہچان،اورانعام" جیسے بنیادی اصولوں پر ہے۔ہم درست افراد کو درست ذمہ داریوں پرتعینات کرنے کوتر جیج دیتے ہیں، باصلاحیت اوراہل ملاز مین کے درمیان ٹیم ورک کوفروغ دیتے ہیں، جس سےاعلیٰ کارکردگی اورظم و ضبط پرمبنی ماحول پروان چڑھتاہے۔

سمپنی میں ایسا کارپوریٹ کلچر برقر اررکھا جاتا ہے جو تخلیقی صلاحیت،خودمقاری، اورتغلیکی و قائدانہ صلاحیتوں کومضبوط کرنے کی حوصلہ افزائی کرتا ہے۔ کمپنی نے کارکردگی کے جائزہ کا ایک جامع طریقہ کاروضع کیا ہے، جو اس بات کویقٹی نبا تا ہے کہ ملاز مین کی کارکردگی کا اعتراف کیا جائے اور باصلاحیت ملاز مین کے لئے زیادہ بہتر کیر بیر فراہم کیا جائے۔''اللس وے'' آپ کی کمپنی میں ٹیلنٹ کے حصول اوران کے فروغ کے لئے بنیا دی اصول ہے، جودیانت، اہلیت، تجربے، اور مہارت کوکلیدی قابلیتوں کے طور پر اہمیت دیتا ہے۔

جانشیٰی کی منصوبہ بندی ہیومن ریسورں پالیسی کا ایک لازمی حصہ ہے۔ آپ کی کمپنی جانشیٰی کی منصوبہ بندی میں گہری دلچپ لیتی ہے اور خاص طور پر کمپنی کے اعلیٰ قابیت کے حامل ملاز مین کی نشاندہی اور با قاعدہ حکمت عملی کے ساتھ ان کی صلاحیتوں کے فروغ پر قوجہ مرکوز کرتی ہے تا کہ متعقبل میں آنہیں اہم فرائض منصی کے لئے تیار کیا جا سکے،اوراہم ملاز مین کی ریٹائز منٹ ،سبکدوثی پاکسی دوسری جگہ نتقلی کی صورت میں کمپنی کے کاروباری تشلسل کویقینی بنایا جاسکے۔اہم مناصب پر ہلا رکاوٹ تبدیلی کے ممل کوممکن بنانے کے لئے ٹیلنٹ پائپ لائن تیارر کھنے کی ضرورت ہوتی ہے،اور اس مقصد کے لئے نشاندہی کردہ افراد کوتر تی کے خصوص مواقع فراہم کئے جاتے ہیں۔

#### IFRS 17 كانفاذ

IFRS17ے نےIFRS17کے نفاذ کے لئے چار مرحلوں پرشتمل پروگرام شروع کیا ہے۔اس نئے معیار کے نفاذ کے لیے کمپنی کے مسٹمز اور معیاری آپریٹنگ طریقہ ہائے کار (SOPs) میں وسیع پیانے پرتبدیلیاں اور بہتری درکار ہے۔ آپ کی سمپنی نے مقررہ مدت کے اندراس پروگرام کے نفاذ کے تین مراحل کامیابی ہے مکمل کر لئے ہیں۔ کمپنی نے ایک جدید ساف ویئر بھی خریدا ہے جوا کیچو ریل اورا کا ؤمٹنگ کے افعال سرانجام دینے کے ساتھ ساتھ مربوط مالیاتی گوشوارے تیار کرنے میں مدد فراہم کرےگا۔ سال 2025 میں اس حوالے سے متعدد سرگرمیوں کی منصوبہ بندی کی گئی ہے،جس میں ڈیٹا کی ترسیل اورموافقت، نظام میں ضروری تبدیلیاں، عملے کی تربیت، ڈرائی رنز، اورسافٹ ویئر کےساتھ مطابقت جیسے منصوبے اور اقد امات شامل ہیں۔

# مكنه خطرات سے نمٹنے كا نظام (رسك مينجمنٹ سٹم)

آپ کی سمپنی کواندرونی اور بیرونی سطح پرمختلف اقسام کی غیریقینی صورتوں کا سامنا ہوتا ہے جواس کے تزویراتی جملیاتی یا مالی امداف کے حصول کومتاثر کر سکتی ہیں۔رسک مینجنٹ کامقصداندرونی کنٹرول کے نظام کوخطرات سے نمٹنے اورمواقع سے فائدہ اٹھانے میں معاونت فراہم کرتے ہوئے خطرات اورمواقع کی نشاندہی کرناہوتاہے۔

آپ کی کمپنی نے اندرونی رسک مینجنٹ فریم ورک تیار کیا ہے تا کہ متعلقہ افراد کواس قابل بنایا جائے کہ وہ خطرات کو کم ہے کم کرنے کے لئے بروقت اور مناسب اقدامات کرسکیں کمپنی نے خطرات سے نمٹنے کا انظام کرنے اور کاروباری مقاصد کے حصول سے متعلق مواقع سے فائدہ اٹھانے کے لئے ایک رسک مینجمنٹ اینڈ کمپلائنس کمیٹی بھی تشکیل دی ہے۔

آپ کی مینی کے پاس ایک بہترین انداز سے تیار کردہ ، و رُطریقے سے نافذ کردہ کم پلائنس فریم ورک موجود ہے جوتمام متعلقہ قوانین ، ضوابط، قواعداور ہدایات برعمل درآ مدکولیقنی بناتا ہے۔ ہرمحکمہ افغکشن ہے تعلق پالیسیوں اور طریقہ کار کی تشکیل کے دوران مخصوص کمہلائنس ضروریات کو بیلے بی شامل کرایا گیا ہے، البذا تھکانہ (فنکشنل پالیسیوں اور طریقہ کار پڑھل کے دوران تمام متعلقہ کم پائنس کو یقنی بنایا جاسکتا ہے۔

آپ کی کمپنی کی مؤثر کمپلائنس کا ذمه دار ہیڈ آف کمپلائنس ہوتا ہے، جودیگر تککوں کے ساتھ قریبی تعاون سے کام کرتا ہے اور اندرونی پالیسیوں، طریقہ کاراورر یگولیٹری تقاضوں کی تعیل کویقینی بنا تا ہے تا کہ کی بھی ایسی عدم تغیل ہے بچا جاسکے جو کمپنی کے لئے مالی نقصان کا باعث بن سکتی ہے یا اس کی ساکھ پرمنفی اثرات مرتب کرسکتی ہے۔

### كار پوريث ساجي ذ مهداري

آپ کی کمپنی رنگ نبل، ند بہب اور پس منظر سے قطع نظر صرف اور صرف قابلیت کی بنیاد برکام کرنے کے لیے برعزم ہے اور یہی میرٹ کا واحد پیانہ ہے۔اٹلس گروپ کے فلے فدکوا پناتے ہوئے ممپنی معاشرے کے لیے اخلاقی طور پر کام کرنے کے لیے وقف ہے اوراس کا بنیادی مقصد ملک کی معاشرتی ترقی میں اپنا حصدادا کرنا ہے۔سال 2024 کے دوران بمپنی نے اپنے متعلقہ ادارےاٹلس فاؤنڈیشن کو 28.22 ملین روپے فراہم کئے جو کہ صحت اور تعلیم کے شعبوں میں مختلف پر وجیکٹس پر خدمات انجام دے رہاہے جواس عزم کے ساتھ ممل میں لائے جاتے ہیں کہ جو کچھ معاشرے سے ملااسے معاشرے کے ساتھ ہی بانٹا جائے۔

#### PACRA کی جانب سے درجہ بندی

پاکستان کریڈٹ ریٹنگ ایجنسی لمیٹڈ (PACRA) نے آپ کی کمپنی کے مالیاتی استحکام کے اعتراف میں اس کی انشور رفنانش اسٹرینتھ (IFS) ریٹنگ کو برقر ارر کھتے ہوئے اسے متحکم ادارے کے طور پر"+ AA" کا درجد دیا ہے۔اس درجہ بندی سے میٹی کی متحکم مالیاتی حیثیت کا اظہار ہوتا

# چیئر مین کی جانب سے جائزہ

میں نہایت مسرت کے ساتھ 31 دسمبر 2024 کوختم ہونے والے سال کے لئے بورڈ کی جانب سے کمپنی کی 90 ویں سالا ندر پورٹ اور کارکردگی کا جائزہ پیش کررہا ہوں۔

پاکستان کی معیشت نے مثبت پیش رفت جاری رکھی ہے اور اہم اشار بے نمایاں بہتری ظاہر کررہے ہیں۔ اس پیش رفت میں مختلف عوامل نے مل کر اپنا حصہ ڈالا ہے، جن میں معاون مالیاتی پالیسیوں کا نفاذ ، بین الاقوامی مالیاتی اداروں کا تعادن اور ساختی اصلاحات کے لئے غیر متزلز ل عزم شامل ہیں۔ نتيجًا مالى سال 2025 ميں جی ڈی پی کی شرح نمو 4. 3 فيصد تک پنجنے کا امکان ہے۔مزید برآں، بیرونی ا کاؤنٹ کے بہتر انظام،افراط زر کے دباؤ میں کی اور نان۔ ڈیٹ غیرملکی سرماییکاری میں اضافے ہے معاشی سرگرمیوں میں مزید تیزی آئے گی اور پائیدار ترقی میں مدد ملے گی۔

بیرونی محاذیر، مالی سال 2025 کے پہلے نصف میں کرنٹ اکاؤنٹ نے 1.21 ارب امریکی ڈالرکاسرپلس ظاہر کیا، جوگز شتہ سال کی اس مت میں 1.40 ارب ڈالر کے خسارے کے مقالبے میں نمایاں بہتری کی عکای کرتا ہے۔ برآ مدات 2.7 فیصداضا نے کے ساتھ 16.2 ارب ڈالر تک پینچ گئیں،جس ہے تجارتی خسارہ کم ہوکر 11.5ارب ڈالرتک محدود رہا۔ تاہم،سال بیسال بنیاد پر تجارتی خسارہ 12.5 فیصد بڑھ گیا،جس کی بنیادی وجہ بیتھ کدمعا ثی سرگرمیوں میں بہتری کے سبب درآ مدات میں اضافہ ہوا۔ بیرون ملک ہے آنے والی ترسیلات زرنے کلیدی معاونت فراہم کی ، جوسال بیسال بنیادوں پر 32.8 فیصد بڑھ کر 17.8 ارب ڈالرتک پیچھ گئیں۔ نیتجتًا ،زرمبادلہ کے ذخائر 4. 16 ارب ڈالرتک جا بینچے ، جوگزشتہ سال کے مقابلے میں 30 فیصد کے اضافے کوظا ہر کرتے ہیں۔

ملک نے افراط زر پر قابو پانے میں بھی پیش رفت کی اور دمبر 2024 میں کنزیوم پرائس انڈیکس (CPI) کم موکر 4.1 فیصد تک آگیا۔اس کے یتیج میں،اٹیٹ بینک آف پاکستان نے پالیسی شرح کم کرکے 1 فیصد کردی جو کہ جون 2024 سے اب تک مجموعی طور پر 1,000 میسر پوئنٹس کی کی کوظا ہر کرتی ہے۔اس کے نتیجے میں، KSE-100 نڈیکس تاریخی بلند سکے پر پہنچ گیا اور 115,000 پوئنٹس سے تجاوز کر گیا۔تاہم، مالياتى وصوليال متوقع مدف سے 386 ارب رويے كم رئيں۔

مال سال 2025 میں پاکستان کے زرعی شعبہ میں 1. 2 فیصد کی معمولی موکاامکان نظر آتا ہے، جس کی بنیادی وجہ موسمیاتی تبدیلیوں کے اثرات، گندم کی کم قیمتیں،اور کیاس کی کاشت میں کمی ہے۔اس کے باوجود،جدید شین تکنیکوں کے اپنانے اورزرعی ان پٹس تک بہتر رسائی کے مثبت نہائج،خاص طور پر گنے اور حیاول کی پیداوار میں،سامنے آئے ہیں۔ مالی سال 2025 میں زرعی مشینری کی درآ مدات میں نمایاں اضافیاس بات کا عکاس ہے کہ کا شذکاری ہے متعلقہ ٹیکنالو جی میں سر ماریکاری بڑھ رہی ہے، جومستقتل میں پیداوار میں بہتری کا باعث بنے گی۔زری شعبے کی استعداد میں اضافہ کے ساتھ دیجی علاقوں میں صارفین کی پائیداراشیاء کی مانگ میں بھی اضافیہ توقع ہے، جومجموعی اقتصادی ترقی میں معاون ثابت ہوگا۔

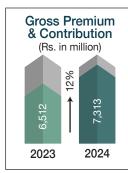
پاکستان کی بڑے پیانے پرمینونیکچرنگ (LSM) کے شعبے میں مالی سال 2025 کے پہلے پانچ مہینوں میں گزشتہ سال کے مقالبے میں 1.25 فیصد کی کمی دیکھی گئے۔ تاہم اس رجحان کا ایک قابل ذکر پہلویہ ہے کہ 22 میں سے 11 صنعتوں نے نمایاں ترقی ظاہر کی ،جن میں آٹوموبائل، ٹیکٹائل ،فوڈائیڈ بیوریجزاور پیٹرولیم پراڈکٹس جیسے شعبوں میں قابل ذکر بہتری دیکھی گئی۔تو قع کی جارہی ہے کہ مالیاتی پالیسی میں مسلسل نرمی کے مثبت الرّات مرتب ہوں گے، جومجموعی ترتی کے رجمان کوتقویت دے سکتے ہیں اور متقبل کے لئے حوصلہ افزاام کانات کی نشاندہ می کرتے ہیں۔

انشورنس کے شعبے نے مشکل میکرو-فنانشل حالات کے باوجود معقول ترقی کا مظاہرہ کیا ہے۔نان لائف انشورنس کے شعبے میں ترقی بنیادی طور پر آتشز دگی اوراملاک کے شعبے کے انشورنس پر میمیم میں اضافے ہے ہوئی ، کیونکہ افراط زر کے دباؤنے جائیدا داور مشینری کی قیمتوں میں اضافہ کیا۔ سکیورٹیز اینڈ ایجینی نمیشن آف پاکستان (SECP) کے پانچ سالہ اسٹر پٹجگ منصوبے کے اجراء اور انشورنس ٹیکنالو ہی پر بڑھتی ہوئی توجہ کے باعث بیشعبہ جدت طرازی اورتوسیع کے لیے تیار ہے۔ بیعوال موجودہ چیلینجز جیسے انشورنس کے کم نفوذ اور پراڈکٹس کےمحدود تنوع کوحل کرنے میں مدودیں گے اور مارکیٹ کی مجموعی کارکردگی اور مسابقت کو بڑھا کیں گے۔ٹیکنالوجی میں پیش رفت اور جدیدانشورنس سولیوشنز کی بڑھتی ہوئی ضرورت کے ساتھ متعقبل میں انشورنس کی عالمی مارکیٹ کی ترقی ، پاکستان میں انشورنس کے شعبے کے لئے چیلنجز اور مواقع دونوں پیش کرتی ہے۔ انشورنس کمپنیاں جدید ٹیکنالوجیز کواپناتے ہوئے اپنے طریقہ کارکومؤ ٹر بنارہی ہیں،رسک اسسمنٹ کوبہتر کررہی ہیں،اورصارفین کے تجربہ کوبہتر بنارہی ہیں۔ ٹیکنالوجی کے استعال اور اس سے استفادہ کرنے سے انشورنس کمپنیاں اپنی کارکردگی اورصارفین کی شمولیت کو بہتر بناسکتی ہیں جس ہے ایک زیادہ متحرک اور مسابقتی مارکیٹ بھی قائم کرنے میں مدو ملے گی ۔ بداقد امات نے سرماید کاروں کو مارکیٹ میں داخل ہونے کی ترغیب دے سکتے ہیں،جس سے مقابلے اور اختراع کو مزید فروغ ملے گا۔ ریپٹی رفت نہ صرف پاکستان میں انشورنس کی رسائی اور تنوع کو بڑھانے میں مدددے گی بلکہاں شعبے کوجدید بنا کراہے عالمی رجمانات ہے ہم آ ہنگ کرے گی ، تا کہ بید پاکستانی عوام کی ضروریات کومزید مؤ ثر طریقے سے پورا

## سمپنی نتائج

## يريميم اور كنثرى بيوش

اس سال کے دوران کمپنی نے 7.31 ارب روپے کاگروس پریمیم اور تکافل کنٹری بیوٹن ورج کیا جو کہ گزشتہ سال کے 6.51 ارب روپے کے مقابلے میں 12 فیصد زیادہ ہے۔ تکافل کنٹری بیوشن 2023 کے 650 ملین روپے کے مقابلے میں 767 ملین روپے تھی جوکہ 18 فیصد زیادہ ہے۔ نیٹ پر پیم اور کنٹر پیوٹن ریونیو 3.14 ارب روپ ر ہا جو کہ سال 2023 کے 2.55 ارب روپے کے مقابلے میں 23 فیصد زیادہ ہے۔



### شعبه جات برايك نظر

# آتشز دگی اوراملاک کا نقصان

آتشز دگی اور املاک کے شعبے نے مالی سال 2023 کے 20.5 ارب روپے کے مقابلے میں 93 کارب روپے کے مجموعی پر بمیم کے ساتھ 11 فیصداضا فدخا ہر کیا۔ای طرح، خالص پر بمیم بھی گزشتہ سال کے 425.84 ملین روپے کے مقابلے میں 40 فیصد بڑھ کر 596.91 ملین روپے تک پہنچ گیا۔اس شعبے نے 2023 کے 10.79 ملین روپے کے مقابلے میں 99.83 ملین روپے کا نڈرررا کمٹنگ منافع درج کیا۔ منافع میں اضافه كى وجه بنياد كى طور پرنيك پريميم مين اضافه او كليمز كابهتر تناسب تقار

#### آبي،فضائي اور ذرائع آمدورفت

آبی، فضائی اور ذرائع آمدورفت کے شعبے نے سال 2023 کے 1.26 ارب رویے کے مقابلے میں 1.43 ارب رویے کا مجموعی پر پمیم ر پورٹ کیا، جو کہ 1 فیصدزیادہ ہے۔نیٹ پریمیم میں بھی ایساہی رجحان دیکھا گیا جو2023 کے823.98 ملین روپے کےمقابلے میں بڑھ كر949.86 ملين رويے ہوگيا۔نيٹ کليمز كا تناسب 2023 كے 5 فيصد كے مقابليم ميں 8 فيصدر با۔اس شعبے نے 2023 ميں 673.00 ملین رویے کے مقابلے میں 677.40 ملین رویے کا انڈررا کٹنگ منافع حاصل کیا۔

موٹر کے شعبے کا مجموعی پر میم 3 فیصداضا نے کے ساتھ 2023 کے 11.12 ارب رویے کے مقابلے میں بڑھ کر 11.15 ارب رویے ہو گیا۔ نیٹ پریمیم بھی گزشتہ سال کے790.87 ملین روپے ہے بڑھ 937.79 ملین روپے ہو گیا، جو کہ19 فیصد زیادہ ہے۔ نبید کلیمز کا تناسب 2023 کے 37 فیصد کے مقابلے میں بہتر ہوکر 34 فیصد ہو گیا۔انڈررا کمنگ منافع میں 4 فیصد اضافیہ واجو 2023 کے 95 . 291 ملین روپے کے مقابلے میں نمیٹ پر بیمیم میں اضافے اور کلیمز کے بہتر تناسب کے باعث 408.02 ملین روپے رہا۔

متفرق شعبے نے 23 فیصد اضافے کے ساتھ 2023 کے 836.64 ملین روپے کے مقابلے میں 1,028.20 ملین روپے کا مجموعی پر پمیم درج کیا۔ای طرح نیٹ پریمیم 2023 کے 341.52 ملین روپے کے مقابلے میں بڑھ کر74. 399 ملین روپے رہا، جو کہ 17 فیصد زائد ہے۔نیٹ کلمیز 2023 کے 49۔312 ملین روپے کے مقابلے میں بڑھ کر14۔ 372 ملین روپے ہو گئے ۔ اس شعبے کو 2023 کے 54.55 ملین روپے کے نقصان کے مقابلے میں 150.54 ملین روپے کا نقصان ہوا جو بنیا دی طور پرنیٹ کلیمز میں اضافے کی وجہ سے تھا۔

ونڈو تکافل نے بھی اس سال اچھی کارکردگی کا مظاہرہ کیا۔ مجموعی کنٹری بیوٹن 2023 کے 650.22 ملین روپے کے مقابلے میں بڑھ كر767.21 ملين رويے ہوڭئ جوكہ 18 فيصد زيادہ ہے،جس كى بنيا دى وجہ آ بي اورموٹر شعبہ جات كی شراكت ميں اضافہ ہے۔ای طرح نيپ شراکت سال 2023 کے 167.38 ملین روپے کے مقابلے میں 55 فیصد اضافے کے بعد 68. 259 ملین روپے ہوگئی۔ پارٹسپنٹ تکافل فنڈز نے2023 کے 14.89ملین روپے کے مقابلے میں 161.26 ملین روپے کا سر پلس ظاہر کیا جس کی بنیادی وجہ نیٹ شراکت اور انویسٹمنٹ کی آمدنی میں اضافتھی۔ آپریٹرزفنڈ نے2023 کے 61.35 ملین روپے کے مقابلے میں 82.81 ملین روپے کا منافع ورج کیا۔

# سرمایه کاری کاانتظام

اللس ایسیٹ مینجنٹ لمیٹڈ، جوآپ کی کمپنی کا انویسٹمنٹ ایڈوائزرہے، کمپنی کے فنڈ زکی دانشمندی سے سرمایہ کاری کررہاہے اور پورٹ فولیوکومؤ ثر طریقے سے منظم کر رہا ہے۔انویسٹمنٹ ایڈوائز رکی مجموعی پالیسی بیہ ہے کمپنی کے فنڈ زکو بنیا دی طور پرالیم سخکم سیکیو رٹیز میں لگایا جائے جن کی ڈ یویڈیٹر کی آ مدنی اچھی ہواوروہ ترقی کی صلاحیت رکھتی ہوں، جبکہ مارکیٹ کی صورتعال کے مطابق فلسڈ انکم اور ایکو پٹی سیکیورٹیز کے درمیان مناسب توازن برقرار رکھا جائے۔انویسٹمنٹ کمیٹی انویسٹمنٹ ایڈوائزر کی کارکردگی کا با قاعدگی ہے جائزہ لیتی ہے اوروفیافو قنابورڈ کوآ گاہ کرتی ہے۔

آپ کی کمپنی نے 1.89 ارب روپے کی سرمایہ کاری کی آمدنی حاصل کی ، جو 2023 کے 603.08 ملین روپے کے مقابلے میں نمایاں اضافہ ہے۔ بیاضا فی بنیا دی طور پر حاصل شدہ منافع (Realized Gain) میں اضافے ، بہتر ڈیویڈیڈ آید نی اور سرکاری سیکیورٹیز پر بہتر منافع کی وجہ ے ممکن ہوا۔ 3 دیمبر 2024 تک سر ماید کاریوں کی مارکیٹ ویلیو 11.97 ارب روپے رہی، جو 3 دیمبر 2023 کے 6.81 ارب روپے کے مقابلے میں نمایاں اضافہ ظاہر کرتی ہے۔

# DIRECTORS' REPORT

The directors of your Company take pleasure in presenting their report together with the audited financial statements and Auditors' Report thereon for the year ended December 31, 2024. The director's report prepared under Section 227 of the Companies Act, 2017 and Clause (xxvi) of the Code of Corporate Governance for Insurers, 2016, will be put forward to the members at the 90th Annual General Meeting of the Company to be held on April 15, 2025.

## **Financial Results**

The following is the overall performance of the Company for the year ended December 31, 2024:

	(Rupees in thousand)	
Gross premium	6,545,434	5,862,022
Gross contribution from Window Takaful Operations	767,210	650,224
Profit for the year before tax	3,111,206	1,822,621
Income tax expense	(1,222,444)	(815,454)
Profit for the year after tax Un-appropriated profit brought forward	1,888,762 24,232	1,007,167 14,728
Profit available for appropriation	1,912,994	1,021,895
*Appropriations:		
Net transferred (to) / from general reserve Interim cash dividend @ 25% (2023: 16%) Proposed final cash dividend @ 60% (2023: @ 30%) Interim bonus shares @ NIL (2023: @ 60%)	(615,000) (373,539) (896,494)	160,309 (149,416) (448,247) (560,309)
	(1,885,033)	(997,663)
Unappropriated balance carried forward	27,961	24,232

<sup>\*</sup> The Board of Directors has recommended a final cash dividend of Rs. 6.0 per share i.e. 60% for the year ended December 31, 2024. This is in addition to the 25% interim dividend disbursed during the year 2024. The financial statements do not reflect appropriations of proposed final payouts in compliance with the Companies Act, 2017.

## Earnings per share

The earnings per share after tax is Rs. 12.64 against Rs. 6.74 of 2023.

#### Chairman's Review

The Chairman's Review included in the annual report deals inter alia with the performance of the Company for the year ended December 31, 2024, and future prospects. The Directors endorse the contents of the review.

#### **Board of Directors**

The Board of Directors consists of seven individuals having the knowledge, skill and experience required to provide oversight and strategic guidelines for the Company. All the Directors, except the CEO, are non-executive directors, including two who are also independent directors, and one of them is female Director. None of the Directors on the Board is the Director of more than seven (7) listed companies including this Company. All the Directors represent diverse fields / professions and possess all the necessary skills and understanding to deal with various business issues and have the ability to review management performance.

The three-year term of the previous Board was completed on April 15, 2024, and a new Board comprising, Mr. Iftikhar H. Shirazi, Mr. Ali H. Shirazi, Mr. Frahim Ali Khan, Mr. Hasan Reza ur Rahim, Mr. M. Habib-ur-Rahman, Ms. Roohi Raees Khan and Mr. Babar Mahmood Mirza was elected from this date for a term of next three years.

2024

2023

The Board has set up the following sub-committees:

#### **Audit Committee:**

Names	Category
Mr. Hasan Reza ur Rahim	Chairman
Mr. Ali H. Shirazi	Member
Mr. Frahim Ali Khan	Member
Mr. Muhammad Afzal	Secretary

## **Ethics, Human Resource & Remuneration Committee:**

Names	Category
Mrs. Roohi Raees Khan	Chairperson
Mr. Ali H. Shirazi	Member
Mr. Frahim Ali Khan	Member
Mr. Babar Mahmood Mirza	Member
Ms. Qudsia Naheed	Secretary

### **Investment Committee:**

Names	Category
Mr. Ali H. Shirazi	Chairman
Mr. Frahim Ali Khan	Member
Mr. M. Habib-ur-Rahman	Member
Mr. Babar Mahmood Mirza	Member
Mr. Muhammad Aasim Gul	Member
Mr. Muhammad Afzal	Secretary

The Board had five (5) and the Audit Committee had four (4) meetings during the year. Attendance by each director / member was as follows:

		Directorship in listed	Attendance in the meetings of	
S. No.	Directors	companies including Atlas Insurance Limited	Board of Directors	Audit Committee
1	Mr. Iftikhar H. Shirazi	1	5/5	N/A
2	Mr. Ali H. Shirazi	5	5/5	4/4
3	Mr. Frahim Ali Khan	1	5/5	4/4
4	Mr. Hasan Reza ur Rahim	3	5/5	4/4
5	Mr. M. Habib-ur-Rahman	1	5/5	N/A
6	Mrs. Roohi Raees Khan	2	5/5	N/A
7	Mr. Babar Mahmood Mirza	1	5/5	N/A

Before each meeting of the Board a closed period is determined by the Company during which Directors, CEO, executives of the Company and their spouses are not allowed to trade in shares of the Company in any manner, whether directly or indirectly. The Board has set a threshold defining categories of employees as executive consequent to which they are subject to additional regulatory requirements for trading and disclosing their transactions in Company shares.

No transaction in the Company shares has been reported by the Directors, CEO, CFO, Company Secretary and their spouses and minor children during the year, except disclosed in the pattern of shareholding.

## **Holding Company**

Shirazi Investments (Pvt) Limited, incorporated in Pakistan, is the holding company of Atlas Insurance Limited with 75.33% holding.

#### **Directors' Remuneration**

The remuneration of the Directors is approved by the Board. However, no director takes part in deciding his / her own remuneration. The Company does not pay remuneration to the non-executive directors except for the fee for attending the meetings. The Company's remuneration policy is structured in line with prevailing industry trends and business practices. Details of remuneration paid to the directors during the year 2024 is given as under are disclosed in note 35 of the financial statements:

S. No.	Directors	Meeting Fee	Managerial Remuneration	Total
1	Mr. Iftikhar H. Shirazi	-	-	-
2	Mr. Ali H. Shirazi	-	-	-
3	Mr. Frahim Ali Khan	-	-	-
4	Mr. Hasan Reza ur Rahim	1,350	1	1,350
5	Mr. M. Habib-ur-Rahman	1,350	-	1,350
6	Mrs. Roohi Raees Khan	1,050	-	1,050
7	Mr. Babar Mahmood Mirza	-	69,191	69,191

### **Internal Audit**

The Company has an independent Internal Audit function. The Audit Committee reviews the appropriateness and authority of this function on a quarterly basis. The Head of Internal Audit functionally reports to the Audit Committee. The Audit Committee approves the audit plan, based on an annual and quarterly assessment of the operating areas. The Internal Audit function carries out reviews on the financial, operational and compliance controls, and reports the findings to the Audit Committee.

# Health, Safety and Environment

We strongly believe in maintaining the highest standards in health, safety and environment to ensure the well-being of the people who work with us as well as of the communities where we operate.

#### Statement of Value Addition and its Distribution

The Statement of value addition and its distribution is annexed to this report.

#### **External Auditors**

The present Auditors, BDO Ebrahim & Co., Chartered Accountants have been given satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP). The external auditors have confirmed that their firm is in compliance with the International Federation of Accountants (IFAC) guidelines on the code of ethics as adopted by the ICAP. The external auditors have not been appointed to provide other services except in accordance with the relevant Regulations and they have confirmed that they have observed IFAC guidelines in this respect.

The external auditors attended such Audit Committee meetings in which audited / reviewed financial statements of the Company were considered by the Audit Committee. The auditors have confirmed that they have no issue of independence, and they have already reported all their concerns in their Letters to the Board and Management letters. The Audit Committee recommended appointment and remuneration of the external auditors for the financial year ended December 31, 2024, for consideration of the Board.

# **Employees' Retirement Benefits**

The Company operates a defined contribution plan for its permanent employees through either one of the following ways:

- a recognized provident fund; or
- voluntary pension schemes managed by AAML, an associated entity, under the Voluntary Pension System Rules, 2005, viz, Atlas Pension Fund and Atlas Pension Islamic Fund.
- The newly appointed employees are offered voluntary pension schemes only. However, employees who are members of the provident fund trust have the option to opt either of the two above mentioned defined contribution plans.

The Company also operates a non-contributory gratuity fund scheme for its management employees.

The value of investment, based on their respective accounts, is as follows:

**Provident Fund** Rs. 69.88 million (as at December 31, 2024)

# **Gratuity Fund**

Management Staff Rs. 89.07 million (as at June 30, 2024) Non-Management Staff Rs. 34.19 million (as at December 31, 2024)

# **Compliance with the Code of Corporate Governance**

The Directors confirm the compliance of the requirements of the Code of Corporate Governance relevant to the year ended December 31, 2024. Separate statements to these effects are annexed.

# **Liquidity Management**

During the year Rs. 247.81 million (2023: Rs. 589.70 million) were generated from operating activities which were utilized in investment activities and payment of dividends to the shareholders. The Company prudently manages liquidity to ensure its ability to meet its contractual obligations more efficiently.

# Statement of Directors' Responsibilities

The Board regularly reviews the Company's strategic direction. Annual plans and performance targets for business are set by the Chief Executive and are reviewed by the Board considering the Company's overall objectives. The Board is committed to maintaining high standards of good corporate governance. The Company has followed the provisions set out by the SECP and the Listing Rules of the Pakistan Stock Exchange.

#### **Financial Statements**

The financial statements prepared by the management of the Company fairly present its state of affairs, the results of its operations, cash flows and changes in equity.

#### **Books of Account**

The Company has maintained proper books of account.

#### **Accounting Policies**

Appropriate accounting policies have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.

#### **International Accounting Standards**

International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.

#### **Internal Control System**

The system of internal control is sound in design and has been effectively implemented and monitored.

#### **Going Concern**

There is no doubt about the company's ability to continue as a going concern.

#### **Operating and Financial Data**

Operating and financial data and key ratios of the Company for the last six years are annexed.

#### **Best Practices of Corporate Governance**

There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.

#### Taxes and Levies

Information about taxes and levies is given in notes to the financial statements.

## **Related Party Transactions**

Related party transactions are placed before the Audit Committee. These transactions are reviewed / recommended by the Audit Committee and approved by the Board of Directors on a quarterly basis. Details of related party transactions are disclosed in note 37 of the financial statements and note 31 of the Window Takaful Operation financial statements.

### Pattern of Shareholding

The pattern of shareholding of the Company is annexed.

#### **Code of Conduct**

The Company has prepared a 'Code of Conduct', which has been approved by the Board of Directors. This Code has been disseminated throughout the Company.

The basic philosophy underlying this Code is to conduct business operations with honesty, integrity and openness, and with respect for human rights and the interests of the employees. The Company respects the legitimate interest of all those with whom it has a relationship - government, employees, clients, shareholders and society. The Code has been placed on the Company's website.

Compliance with this Code is an essential element in business savvy. The Board is responsible for ensuring that the Code is communicated to and understood and observed by all the employees. Day-to-day responsibility is delegated to the senior management for implementing this Code.

# **Compliance with Secretarial Practices**

The Company Secretary furnished a Secretarial Compliance Certificate, in the prescribed form, as required under the Code of Corporate Governance for Insurers, 2016, as part of the annual return certifying that the secretarial and corporate requirements of the Companies Act, 2017 and Listing Regulations have been complied with.

## **Material Changes**

There have been no material changes since December 31, 2024, to the date of the report and the Company has not entered any commitment during this period, which would have any adverse impact on the financial position of the Company.

#### **Board Performance Evaluation**

The Board has developed a mechanism to evaluate its own performance by adopting a self-evaluation methodology through a questionnaire, which covers core areas of the functioning of the Board. The primary purpose of this evaluation is to enable the Board to assess its own quality of governance, which enables the Board members to play a more effective role in the progress of the Company.

## Strategic Objectives on ESG

The Board is actively involved and strongly backs the Company's ESG initiatives. The Company's dedication lies in integrating ESG considerations seamlessly into its strategy. This supports long-term growth, mitigates risks, and cultivates a foundation of trust with stakeholders. The Company's strategic goals encompass eco-friendliness, societal obligations and proficient governance. The Company is resolute in safeguarding resources, promoting usage of green energy and handling waste materials in an environment friendly manner. The Company's focal points include promoting diversity, ensuring employee welfare and actively participating in the community. The Company's decision-making is steered by ethical behavior, openness, transparency and prudent risk management.

## **Gender Pay Gap**

Atlas Insurance Limited is an equal opportunity employer and strongly believes that the Company's ongoing progress and success is largely driven by its associates, without any discrimination based on gender, caste, creed, or origin. The Company is committed to providing fair and equitable compensation to all the employees within the same cadre. The Company fosters a positive and collaborative environment for the employees and there is no gender-based pay gap within the Company.

# Safeguarding of Records

The Company emphasizes storage and safe custody of its financial records. The Company is using the oracle-based GIS system for recording its financial information. Access to electronic documentation has been ensured through implementation of comprehensive password protected authorization matrix.

#### **Market Share Information**

As per statistics compiled by the Insurance Association of Pakistan (IAP) for non-life insurance companies for the year ended December 31, 2023, the market share of the Company was 3.56%. Status for the year 2024 will be known once statistics of all the companies are compiled by the IAP.

#### **Directors Training Programs**

Four directors have successfully completed the Directors Training Program (DTP). Three directors possess the minimum qualification and experience criteria for the exemption of DTP as stipulated in the Code of Corporate Governance. Furthermore, three executives successfully completed DTP during the year 2024.

# Whistle Blowing Policy

Statement on Whistle Blowing Policy is annexed to this report.

#### Communication

Communication with the shareholders is given a high priority. Annual reports are circulated to the members and half yearly and quarterly reports are placed on Company's website within the time specified by the Companies Act, 2017. The Company also has a web site "www.ail.atlas.pk" which contains up-to-date information on the Company's activities and financial reports.

# **Outstanding Statutory Payments**

All outstanding payments are of a normal and routine nature.

For and on behalf of the Board of Directors

**Babar Mahmood Mirza** 

Chief Executive

Lahore: February 28, 2025

Balan Mings.

وسل بلوئنگ ياليسي وسل بلوئنگ پالیسیسے متعلق بیان اس رپورٹ کے ساتھ منسلک ہے۔

حصص داران کومطلع کرنا کمپنی کی اولین ترجیح ہے۔سالا ندر پورٹس اراکین کو بذریعیڈ اک ارسال کی جاتی ہیں اور کمپنیز ایک 2017 کے ضابطہ کے متعینۂ عرصہ کے دوران ششماہی اور سدماہی رپورٹس کمپنی کی ویب سائٹ پراپ لوڈ کر دی جاتی میں کے پینے کی ویب سائٹ "www.ail.atlas.pk"ہے جس میں کمپنی کے کاروباری امور کی تاز درّین معلومات بشمول مالیاتی رپورٹس دستیاب ہیں۔

> واجب الادا قانوني ادائيكيان تمام واجب الا دارقوم معمول کےمطابق ہیں۔

> > منجانب بوردْ آف دْ ائرَ يكمْرز

Balan Mings. بابرمحمودمرزا چيف ايگزيکڻو آفيسر

لا مور: 28 فروري 2025

تفصيلات مالى تفصيلات كينوث نمبر 37 اوروند وتكافل آيريشنز مالى تفصيلات كينوث نمبر 31 يردرج مين -

# پیٹرن آفشیئر ہولڈنگ

پیرن آفشیئر ہولڈنگ مسلک ہے۔

کمپنی نے بورڈ آف ڈائر کیٹرز سے منظور شدہ ایک ضابطہ ٔ اخلاق مرتب کیا ہے۔جس کی آگا ہی کمپنی بھر میں دی گئی ہے۔

اس ضابطہ کا بنیا دی مقصد کاروباری معاملات کودیانت داری اور شفافیت سے چلانا ہے، تا کہ ملاز مین کے مفادات اور انسانی حقوق کا تحفظ کیا جاسکے۔ کمپنی ان لوگوں کے تمام جائز مفادات کا احترام کرتی ہے جن کا تعلقِ حکومت، ملاز مین، کائنش جھے داران اورمعاشرے سے ہے۔ کمپنی کی ویب سائٹ پریپضابطہ اخلاق موجود ہے۔

کاروبارکوچلانے کے لئے پیضابطاخلاق بہت اہمیت کا حامل ہے۔اس ضا بطےکومناسب طریقے سے ملاز مین کو سمجھایا گیا ہے اوراس پڑمل درآ مدکیا جارہا ہے۔اس ضا بطے پڑمل درآ مدکے لیےاعلی انتظامیا پنی فرمداریاں نبھارہ ہی ہے۔

# سيريثري عمل داري كالغميل

کمپنی سیریٹری نے انشوررز کے لیے کوڈآف کارپوریٹ گوننس 2016 کے تحت مجوزہ شکل میں سیریٹرل کمپلائنس سرٹیفکیٹ جاری کیا ہے جس میں اس بات کی تضدیق کی ٹی ہے کمپینیز ایک 2017 اور لسٹنگ ریگویشنز کی سیریٹر میل اور کار پوریٹ تقاضوں کے تحت تغمیل کی گئی ہے۔

31 دىمبر 2024 كىراب تككوئى اہم تبديلى نہيں ہوئى ہے اوراس عرصے كے دوران كمپنى نے كوئى ابيا معاہدہ نہيں كياہے جس سے كمپنى كى مالى حالت ميں كوئى منفى اثر واقع ہوئى ہو۔

# بورڈ کی کارکردگی کی شخیص

بورڈنے بزریعیہ والنامہ خورتشخیصی کے اصولوں کواپناتے ہوئے اپنی کارکردگی کی جانچ کا طریقہ کارمرتب کیا ہے،جس میں بورڈ کے مل درآ مد کے بنیادی شعبوں کا احاطہ کیا گیا ہے اس تشخیص کا منیادی متصد بورڈ کااپنی گورننس کے معیار کا جائزہ لیناہےجس کے ذریعے بورڈ اراکین کمپنی کی ترقی میں زیادہ موثر کر دارا دا کر سکتے ہیں۔

# ESG پر حکمت عملی کے مقاصد

بورڈ فعال طور بر کمپنی کے ESG اقدامات کی بھر پورجایت کرتا ہے۔ کمپنی کی گئن ESG کے تحفظات کو بغیر کسی رکاوٹ کے اپنی حکمت عملی میں شامل کرنے میں ہے۔ بیطویل مدتی ترقی کی حمایت کرتا ہے، خطرات کو کم کرتا ہے، اوراسٹیک ہولڈرز کےساتھاعتاد کی بنیاد کوفروغ دیتا ہے۔ کمپنی کی حکمت عملی کے اہداف ماحول دوتی ، سابی ذ مدداریوں اور ماہر حکمرانی پرمجیط ہیں۔ ہم کاربن فوٹ پزنٹس کو کم کرنے ، وسائل کی حفاظت ، سبزتوانائی کےاستعال کوفروغ دینے اور فضلہ مواد کو ماحول دوست طریقے سےاستعمال کرنے کے لئے برعزم ہیں۔ کمپنی کے بنیا دی مقاصد میں تنوع کوفر وغ دینا،ملاز مین کی فلاح و بہبود کوقینی بنانا اور کمیونٹی میں فعال طور پر حصہ لینا شامل ہے۔ کمپنی کی فیصلہ سازی اخلاقی رویے،شفافیت اورمختاط خطرے کے انتظام سے عمل میں آتی ہے۔ ESG یُقصیلی بحث اس سالا نہ رپورٹ کے یائیداری اور کارپوریٹ گورننس کے حصے میں مل سکتی ہے۔

## معاوضے میں صنفی فرق

اٹلس انشورنس کیٹڈ ایک مساوی مواقع فراہم کرنے والا ادارہ ہے اور پختہ یقین رکھتا ہے کہ کینی کی مسلسل ترقی اور کامیابی اس کےتمام ساتھیوں کی محنت کا نتیجہ ہے، جس میں صنفی ، ذات بنسل یا قومیت کی کوئی تفریق نہیں ہے۔ کمپنی ایخ تمام ملاز مین کو بکسال سطح پر منصفانیدا در مساوی معاوضه فرا ہم کرنے کے لیے برعزم ہے۔ کمپنی اپنے ملاز مین کے لیے ایک مثبت اور تعاون برمنی ماحول کوفر وغ دیتا ہے اور کمپنی میں معاوضے کاکسی بھی قتم کاصنفی فرق موجود نہیں ہے۔

## ر بکارڈ ز کی حفاظت

کمپنی این ریکارڈز کی با حفاظت تحویل پریفین رکھتی ہے۔ کمپنی اپنی مالی معلومات Oracle پروگرام کے ذریعے GIS نظام برمرتب کرتی ہےاورالیکٹرانک دستاویز تک رسائی کے لئے جامع پاس ورڈ سے محفوظ کردہ میٹر کس استعمال کرتی ہے۔

### ماركيث شيئر كي معلومات

31 دىمبر 2023 كوختم ہونے والے سال كے ليےانشورنس ايسوى ايشنآف پاكستان (IAP) كےاعدا دوشار كےمطابق نان لائف كيلئر كےمجموعي پريميم ميں تمپني كا حصہ 3.56 فيصد تھا۔ سال 2024 كي صورتحال اس وقت واضح ہوگی جب ۱۸۹ کی جانب ہے تمام کمپنیوں کے اعداد وشار جاری کیے جائیں گے۔

# ڈائز یکٹرزٹریننگ پروگرام

چارڈائر کیٹرزنے ڈائر کیٹرزٹر بننگ پروگرام (DTP) مکمل کرلیا ہے جبکہ تین ڈائر کیٹرز کوکوڈ آف کاریوریٹ گونٹس میں مقرر کر دہ تعلیم اور تجربے کے معیار کی بنیاد پرDTP سے انتثاثی حاصل ہے۔مزید براں، تین اگیز بکٹیوز نے سال 2024 کے دوران کامیابی سے DTP مکمل کرلیاہے۔

سر ما بہ کاری کی مالیت ، اُن کے متعلقہ کھا تہ داری کے مطابق مندرجہ ذیل ہیں:

69.88 ملين روي (31 دسمبر 2024 تك) يراويدُنٺ فنڈ

گریجو پٹی فنڈ

89.07 ملين روي (30 جون 2024 تك) برائے مینجمنٹ اسٹاف

34.19 ملين روي (31 ديمبر 2024 تك) برائے نان مینجمنٹ اسٹاف

كودْ آف كاربوريث گورننس كانتميل

ڈائر کیٹرزنے 31 دیمبر 2024 کواختیام شدہ سال سے متعلقہ کو ڈ آف کارپوریٹ گورنٹس کے تقاضوں کی تعمیل کی تصدیق کی ہے۔ ان بیانات کوعلیحدہ طور پرمنسلک کیا گیا ہے۔

ليكيو ڈیٹیا نظامات

سال کے دوران آپریشنز کی سرگرمیوں سے 247.8 ملین روپے (سال 2023 میں 589.7 ملین روپے ) حاصل کئے گئے جو کھھ داران کوڈیویڈیڈ دینے کے لئے استعال کئے گئے جمہوں کے اس کے دوران آپریشنز کی سرگرمیوں سے 247.8 ملین روپے (سال 2023 میں 589.7 ملین روپے ) حاصل کئے گئے جو کھھ میں داران کوڈیویڈیڈ دینے کے لئے استعال کئے گئے جمہوں کے ساتھ میں معاہدے کی ذمہ داریوں کو نبھانے کے لئے استعال کرتی ہے۔

ڈائر یکٹر کی ذمہ داریوں کی تفصیلات

بورڈیا قاعدگی ہے تمپنی کی حکمت عملی کا جائزہ لیتا ہے۔ چیف ایگزیکٹوسالانہ منصوبےاور کاروپار کی کارکردگی کے اہداف کو مرتب کرتا ہے اور کمپنی کے مجموعی مقاصد کی روثنی میں بورڈ اس کا جائزہ لیتا ہے۔ بورڈ کمپنی کی اعلیٰ کارپوریٹ گونٹس کے معیار کو برقر ارر کھنے کے لئے برعزم ہے۔ کمپنی، سکیورٹیزائیڈ ایجینی کمیشن آف یا کستان اوراشاک ایجینیج کے مرتب کردہ قوانین کے تحت کاربندرہتی ہے۔

مالیاتی گوشوارے

کمپنی کی انتظامیہ کی جانب ہے مرتب کر دہ مالی تفصیلات، کام کے نتائج ،کیش فلواورا یکویٹی میں تبدیلیوں کو درست انداز میں پیش کیاجا تا ہے۔

ا کا وُنٹس کی کتب

کمپنی نے اکا وُنٹس کی درست کت مرتب کی ہیں۔

حساب دارى ياليسيال

مالی تفصیلات اور بہی تخمینوں کومرتب کرنے کے لئے ،مناسب حساب داری پالیسیوں کالسلسل سےاطلاق کیا جا تا ہے جو کہ مناسب اور مختاط فیصلوں پرمشمل ہیں۔

بين الاقوامي حساب داري معيار

مالی تفصیلات کومرتب کرنے کے لئے بین الاقوامی حساب داری معیار، جو کہ پاکستان میں لاگو ہیں، ان کومدنظر رکھاجا تاہے۔

اندروني كنثرول كانظام

اندرونی کنٹرول کا نظام عمدہ ہے اوراس کومؤثر طریقے سے لا گوکیا جاتا ہے اورنگرانی کی جاتی ہے۔

جارى كاروبارى خدشات

کاروبارجاری رکھنے کے لئے کمپنی کی صلاحیتوں میں کوئی شک نہیں۔

آیریٹنگ اور مالی اعدا دوشار

کمپنی کے گزشتہ چیسالوں کے کلیدی تناسب،آپریٹنگ اور مالی اعداد و ثناراس رپورٹ کے ساتھ منسلک ہیں۔

کار پوریٹ گورننس پراعلی عمل درآ مد

کار پوریٹ گورنٹ پراعلی عمل درآ مدمیں کسی قتم کا شکنہیں ہے ،جیسا کہ مرتب کر دہ ضابطوں میں واضح کیا گیا ہے۔

فيكس اورمحصولات

مالی گوشواروں کے نوٹس میں ٹیکس اور محصولات کی معلومات درج ہیں۔

متعلقه يارثيز سے لين دين

تمام متعلقہ پارٹیز سے لین دین کی تفصیلات آ ڈٹ کمیٹی کے اجلاسوں میں جائزے اور سفارشات کے لیے پیش کی جاتی ہیں اور سہاہی بنیادوں پر بورڈ آف ڈائر کیٹرز کی طرف سے ان کی منظوری دی جاتی ہے۔متعلقہ پارٹیز سے لین دین کی

# ہولڈ نگ سمپنی

شیرازیانویسٹمنٹ برائیوٹ لمیٹٹہ%75.33 شیئرز کے ساتھ اٹلس انشورنس لمیٹڈ کی ہولڈنگ کمپنی ہے۔

ڈائر کیٹرز کامشاہرہ بورڈ کی جانب ہےمنظور کیا جاتا ہے تاہم ،کوئی ڈائر کیٹراپنامشاہرہ طے کرنے میں حصنہیں لیتا ہے۔کمپنی نان ایگز کیٹیوڈائر کیٹرز کواجلاس میں شرکت کی فییں کےعلاوہ کسی نان ایگز کیٹوڈائر کیٹرکومعاوضے کی ادائیگن میں کرتی۔ کمپنی کےمشاہرے کی پالیسی موجودہ صنعتی رجحانات اور کاروباری امور کی انجام دہی پر مخصر ہے۔ڈائر کیٹرز کومعاوضے کی ادائیگی کی تفصیلات مالیاتی گوشواروں کےنوٹ 35 میں ظاہر کی گئی میں۔سال 2024 کے دوران کمپنی کے ڈائر بکٹرز کوادا کئے گئے معاوضے کی تفصیلات مندرجہ ذیل ہیں: (رویے ہزاروں میں)

ٹوش ٹوش	ا نظامی معاوضه	اجلاس میں شرکت کی فیس	ڈار <u>ب</u> کٹرز	سيريل نمبر
-	-	-	جناب افخارا ﷺ شیرازی	1
-	-	-	جناب على التي شيرازى	2
-	-	-	جناب فرا بيم على خان	3
1,350	-	1,350	جناب حسن رضا الرحيم	4
1,350	-	1,350	جناب ايم مهيب الرحمٰن	5
1,050	-	1,050	محتر مدرومی رئیس خان	6
69,191	69,191	-	جناب با برمحمود مرزا	7

### انٹرنلآ ڈٹ

کمپنی میں خودمختارا نٹرنل آ ڈے کا باضابط طریقہ کارموجود ہے۔ پورڈ کی آ ڈے کمیٹی سہ ماہی بنبادوں پراس کی موزونیت،اور طریقہ کار کے اختیار کا جائزہ لیتی ہے۔ پورڈ آ ڈے کمیٹی سالانہ اور سہ ماہی تشخیص پرمنی آ ڈٹ یلان کی منظوری دیتی ہے۔انٹران آٹٹ فنکشن باضابطہ ریقہ کا رکے مطابق مالیاتی ، آپریشنل اور کنٹر ولز کاتعمل کا حائز ہلیتا ہے اور بورڈ آٹٹ کمیٹی کوربورٹ کرتا ہے۔

### صحت ، تحفظ اور ماحول

ہم صحت ، تحفظ اور ماحول کے اعلیٰ معیار کو برقر ارر کھنے پر پختہ لیتین رکھتے ہیں تا کہ اپنے ساتھ کا م کرنے والے لوگوں اور جہاں ہم کام کوانجام دیتے ہیں اُن کمیونٹیز کی فلاح و بہبود کولیٹنی بناسکیس۔

# وبليوا يثريثن كااستيثمنث اوررسك مينجمنث

ویلیوا پڑیشن کاسٹیٹمنٹ بمعہ ڈسٹری ہیوشن اور رسک مینجمنٹ رپورٹ کے ساتھ منسلک ہے۔

## بيروني آڈيٹرز

موجودہ آڈیٹرز، بی ڈی اوابرا ہیم اینڈ نمپنی، چارٹرڈا کاؤنٹنٹس کو،انشٹیوٹ آف چارٹرڈا کاؤنٹنٹس آف پاکتان (ICAP) کے کواٹنی کنٹرول پروگرام کے تحت تسلی بخش درجہ بندی دی گئی ہے۔ بیرونی آڈیٹرز نے واضح کیا ہے کہ ان کا ادارہ انٹریشن فیڈریشن آف اکاوَئٹٹس (IFAC) کی ہدایات اور ICAP کے مروجہ اقدار کے مطابق کام کر رہا ہے۔ بیرونی آڈیٹرز کومتعاقد ریگولیشنز میں موجود خدمات کے علاوہ کوئی اور خدمات فراہم کرنے کے لئے مقرز نہیں کیا گیا ہے اوراس ضمن میں انہوں نے تصدیق کی کہان کا ادارہ IFAC کے مدایات بڑعمل درآ مدکررہاہے۔

بیرونی آؤیٹرزنے اُن آڈٹ کمیٹی کے اجلاسوں میں شرکت کی جن میں آڈٹ کمیٹی کی جانب ہے آڈٹ شدہ اُنظر ٹائی شدہ مالیاتی گوشواروں کوزیرغور لایا گیا۔ آڈیٹرزنے تصدیق کی ہے کہ اُنہیں آزادانہ کام کا کوئی مسئلہ نہیں ہے اورانہوں نے اینے تمام تر خدشات کو پورڈ کو ککھے گئے خطوط میں واضح کر دیا ہے۔ آ ڈٹ کمیٹل نے بورڈ کو، 31 دیمبر 2024 کوختم ہونے والے مالی سال کے لئے بیرونی آ ڈیٹرز کی تقرری اور معاوضے کی سفارش کی۔

### ملازمین کی ریٹائرمنٹ کے فوائد

سینی ایے متعلّ ملاز مین کے لئے ایک منطقت میں منصوبہ برمندرجہ ذیل میں ہے کی ایک طریقے یے مل کرتی ہے:

- ایک شلیم شده پراویڈنٹ فنڈ ؛ یا
- رضا کارانه پنشن سٹم قوانین 2005ء کے تحت رضا کارانه پنشن اسکیمیں ،المس پینشن فنڈ اورائلس پینشن اسلامک فنڈ جو کہ اٹلس ایٹ مینجنٹ کمیٹڈ (متعلقہ یارٹی) کے زیرا نظام ہیں۔
- نونتنے ملاز مین کورضا کارانہ پنشن اسکیم پیش کی جاتی ہے۔تاہم جوملاز مین یراویڈٹ فنڈٹرسٹ کا حصہ میں آنہیں مندرجہ بالا دوقسیمی منصوبوں میں ہے کی ایک کونتخب کرنے کا اختیار ہے۔

۔ سمپنی اینے انتظامی ملاز مین کے لئے غیر سبی گریجویٹی فنڈ اسکیم بھی آپریٹ کرتی ہے۔

# بورڈ نے مندرجہ ذیل ذیلی کمیٹیاں تشکیل دی ہیں؛

# آ دُ پ آ دُ پ

کیپگری	ړن
چير مين	جناب <sup>حس</sup> ن رضا الرحيم
ممبر	جنابعلی ایج شیرازی
مجر	جناب فرا جيم على خان
<i>یکریژ</i> ی	جناب مُعرافضل

# اخلاقی، ہیومن ریسورس اور مشاہرے کی تمیشی:

کیٹیری	ا ام
چیزین	محتر مدرومی رئیس خان
مجر	جناب على انتج شيرازى جناب فرا بيم على خان
بمبر	جناب فراتيم على خان
p.t.	جناب بابرمحمو ومرزا
سکریٹری	محتر مد قد سيدا بهيد

# سرماىيكارى تميىڭ:

کیٹیگری	יוק
چير مين	جناب على التي شيرازى
ممبر	جناب على انج شيرازى جناب فراتيم على خان جناب ايم حبيب الرحمان
مجر	جناب ايم عبيب الرحمان
مجر	جناب بابر محود مرزا
ممبر	جناب مجمد عاصم گل
سکریٹری	جناب مُما افضل

# سال کے دوران بورڈ کے یا بخ (5) اورآ ڈٹ ممیٹی کے جار (4) اجلاس منعقد کیے گئے۔ ہرڈ ائز مکٹر / رکن کی حاضری مندرجہ ذیل ہے:

) حاضري	اجلاس میں	ليغد كمينيز ميں ڈائر يكٹرشپ بشمول		<b>;</b> ,
آ ڈٹ <sup>کمی</sup> ٹی	بوردْ آف دْائر يكثرز	لسەد كىينىز مىں ۋائز يكشرشپ بشمول اٹلس انشورنس	ڈائر <u>ک</u> یٹرز	سیریک مبر
N/A	5/5	1	جناب <sup>اف</sup> قارا ن <sup>ع</sup> ي شيرازي	1
4/4	5/5	5	جناب على ایخ شیرازی	2
4/4	5/5	1	جناب فرا بيم على خان	3
4/4	5/5	3	جناب <sup>حس</sup> ن رضا الرحيم	4
N/A	5/5	1	جناب ايم حببيب الرحمٰن	5
N/A	5/5	2	محتر مدر وحي رئيس خان	6
N/A	5/5	1	جناب بابرمحمود مرزا	7

بورڈ آف ڈائز کیٹرز کے ہراجلاس سے پہلے مپنی کی جانب سے ایک بندعرصہ تعین کیا جاتا ہے،جس کے دوران ڈائز کیٹرز ، ہی ای او، ممپنی کے ایگزیکٹوز اوراُن کی شریک جیات کے لیے کپنی کے صصی کی لین دین بلواسطہ یا بلا واسطہ طور پرممنوع قرار دے دی جاتی ہے۔ بورڈنے ایکزیکٹوزی حثیت سے ملاز مین کی کیٹیگری کی وضاحت کرتے ہوئے ایک حدمقرر کی ہوئی ہے، جس کی بناء پران پر کمپنی کے صف کی لین دین کوافشاء کرنے کی اضافی انضباطی ضروریات کے مطابق عمل کرنا ضروری ہے۔

سال کے دوران ڈائر کیٹرز، CEO, CFO، کہنی سکریٹری اوران کشریک حیات اور نابالغ بچوں کی جانب ہے کمپنی کے صفح کا کوئی لین دین سامنے نہیں آیا، سوائے اس لین دین کے جوکشیئر ہولڈنگ کے پیٹرن میں ظاہر کیا گیا ہے۔

# ڈائر کیٹرز کی رپورٹ

آپ کی کمپنی کے ڈائز کیٹر زنہایت سرت کے ساتھ 31 دیمبر 2024 کوختم شدہ سال کے لئے پڑتال شدہ مالیاتی گوشوارے، پڑتال کنندگان کی رپورٹ سمیت پٹین کررہے ہیں۔ ڈائز کیٹر زرپورٹ کمپنیزا کیٹ 2017 کے سیکشن 227 اور کوڈ آف کار پوریٹ گونٹس برائے انشوررز 2016 کی ثل (xxvi) کے مطابق تیار کی گئی ہے جو کہ 15 اپریل 2025 کومنعقد ہونے والے نمپنی کے 90 ویں سالا نہ اجلاسِ عام میں ارکان کوپیش کی جائے گی۔

## مالى نتائج

31 دیمبر 2024 کوختم شدہ سال میں تمپنی کی مجموعی کارکردگی درج ذیل ہے:

2024	2023	
روں میں )	(روپے ہزا	
6,545,434	5,862,022	بي
767,210	650,224	ئیم آب <sub>ری</sub> یشز سے مجموعی زریتعاون
3,111,206	1,822,621	بئ انس
(1,222,444)	(815,454)	ا اثراجات
1,888,762	1,007,167	از نیکس منافع ا
24,232	14,728	شده منافع آ گےلایا گیا
1,912,994	1,021,895	کے لئے دستیاب منافع
		:.
(615,000)	(10,309)	ز کوشتل کرده
(373,539)	(149,416)	ريانى %2023:16%) 25% ئى بىلىنى <sub>(</sub> 2023:16%)
(896,494)	(448,247)	قىدۇ يويدىدىر 60% (2023: 2028)
-	(560,309)	رصم Nil (2023: 60%)
(1,885,033)	(997,663)	
27,961	24,232	شده منافع آ گےلایا گیا

\*بوردْ آفذائر يكرّز نے 31دىمبر 2024 كوختم شده سال كے لئے فى شيئر 6.0 روپے حتى كيش دُيويْ شايعنى %60 كى تجويز كى ہے۔ ييسال 2024 كے دوران تقييم شده عبورى دُيويْ شايغ د كے علاوہ ہے۔ مالى بيانات كمپينزايك 2017 کی تعمیل میں مجوزہ حتمی ادائیگیوں کے اختصاص کی عکاسی نہیں کرتے ہیں۔

سال2024میں بعدازئیک ادائیگی فی حصص آمدنی سال 2023 کے 6.74رویے کے مقابلے میں 12.64رویے رہی۔

# چیئر مین کی جانب سے جائزہ

31 دسمبر 2024 کواختنام شدہ سال اور مستقبل کے امکانات کے لئے ، ممپنی کی کارکر دگی برسالانہ رپورٹ میں چیئر مین کا تجوبیشال کیا گیا ہے۔ ڈائر کیٹرز تجزیے کے مندر جات سے متفق ہیں۔

بورڈ آف ڈائر کیٹرز 7 افراد پرمشتل ہیں،جن کے پاس کمپنی کونگرانی اور حکمت عملی کی رہنمائی دینے کاعلم،مہارت اورتجر بہہے۔ چیف ایگزیکٹوآ فیسر کےعلاوہ تمام ڈائر کیٹرزنان ایگزیکٹوڈ ائر کیٹرز ہیں بشمول دو(2) ڈائر کیٹرز کے جو کہ خودمختار ڈائر کیٹرزجھی ہیں اوراُن میں ہے ایک خاتون ڈائر کیٹر ہیں۔ بورڈ کا کوئی بھی ڈائر کیٹر 7 ہے زیادہ اٹ کمپنیوں بشمول اس ممپنی کا ڈائر کیٹرنہیں ہے۔تمام ڈائر کیٹرزمتعدد شعبہ جات / پیثیوں کی نمائندگی کرتے ہیں اور شعدد کاروباری معمولات ے نمٹنے کے لئے تمام ضروری مہارتوں اور مفاہمتوں ہے واقف ہیں اورا نظامی کارکردگی کے جائزے کی صلاحیت رکھتے ہیں۔

پچيل بورڈ کي تين ساله مدت 15اير بل2024 کوکمل ہو گئي اورا يک نيا بورڈ منتخب کيا گيا ہے،جس ميں جناب افتخاراتج شيرازي، جناب على اپنج شيرازي، جناب فراہيم على خان، جناب حسن رضاالرحيم، جناب ايم حديب الرحمٰن، محتر مدروجی رئیس خان اور جناب بابرمحمود مرزاشامل ہیں۔ بید بورڈا گلے تین سال کی مدت کے لیے ندکورہ تاریخ سے نتخب کیا گیا ہے۔

# DISTRIBUTION OF SHAREHOLDING IN CENTRAL PATTERN OF SHAREHOLDING DEPOSITORY COMPANY OF PAKISTAN LTD. As at December 31, 2024

As at December 31, 2024

Number of	Share	holding	Chaves hold	Number of	Share	eholding	Chaves held
shareholders	From	То	Shares held	shareholders	From	То	Shares held
221 85 605 202 86 48 21 14 13 13 4 7 6 2 5 2 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 101 501 1,001 1,001 15,001 15,001 160,001 65,001 70,001 175,001 185,001 100,001 115,50,001	100 500 1,000 1,000 15,000 20,000 25,000 30,000 35,000 40,000 45,000 55,000 60,000 65,000 70,000 75,000 80,000 85,000 90,000 91,000 105,000 105,000 135,000 140,000 125,000 135,000 140,000 145,000 155,000 170,000 245,000 250,000 295,000 305,000 345,000 365,000 560,000 780,000 840,000 1,125,000 1,125,000 1,125,000 1,125,000 1,125,000 1,125,000 1,125,000	5,107 25,873 55,170 514,606 632,406 594,598 375,016 321,367 383,348 412,098 418,562 126,720 198,793 376,508 340,507 124,551 341,475 140,800 317,620 80,924 346,616 183,941 393,812 307,919 105,518 116,427 246,942 128,019 265,127 279,581 142,208 146,892 151,576 160,000 670,819 343,680 188,320 397,339 205,641 242,124 248,160 290,400 302,720 671,498 340,736 362,032 551,000 557,931 725,289 777,304 839,062 1,000,000 1,120,001 1,348,684 2,892,777 4,214,294 112,553,825	260 130 83 236 121 71 30 22 23 23 14 5 4 8 12 2 10 3 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 101 501 1,0001 1,001 1	100 500 1,000 1,000 1,000 10,000 20,000 25,000 30,000 35,000 45,000 65,000 65,000 70,000 100,000 110,000 120,000 125,000 130,000 150,000 150,000 110,000 120,000 125,000 140,000 150,000 175,000 180,000 175,000 180,000 175,000 180,000 175,000 180,000 175,000 180,000 175,000 180,000 150,000 150,000 150,000 150,000 150,000 150,000 150,000 150,000 150,000 175,000	5,804 38,909 65,624 601,682 857,466 881,911 533,934 511,930 644,309 733,381 535,242 211,054 198,793 430,677 697,147 124,551 672,865 211,664 397,256 80,924 431,800 276,001 490,596 408,245 105,518 355,011 246,942 128,019 397,296 279,581 142,208 296,063 151,756 160,000 164,568 670,819 517,718 188,320 397,339 205,641 242,124 497,062 277,998 290,400 597,372 318,739 671,498 340,736 362,032 376,518 551,000 597,372 302,720 318,739 671,498 340,736 362,032 376,518 551,000 557,931 725,289 777,304 839,062 1,000,000 1,120,001 1,348,684 2,892,745 4,109,777 4,214,294 112,553,825
<u>870</u>			143,711,008	1,135			149,415,675

The slabs representing NIL holding have been omitted.

Categories of shareholders	Number of shareholders	Number of shares held	Percentage shares held
Directors, CEO their spouse and minor children Associated Companies, undertakings & related parties NIT and IDBP Banks, DFIs & NBFIs Insurance Companies Public Sector Companies & Corporations * Shareholders holding 5% or more voting interest in the Company Individuals	8 3 1 1 1 1 1 1,101	69,024 116,663,603 164 839,062 340,736 4,214,294 112,553,825 24,155,309	0.05% 78.08% 0.00% 0.56% 0.23% 2.82% 75.33% 16.17%
Others: Joints Stock Companies Others Total	15 4 1,135	195,461 2,938,022 149,415,675	0.13% 1.97% 100.00%

Shareholders having 5% or more voting interest in the Company exist in Associated Companies, therefore, not included in the total.

# PATTERN OF SHAREHOLDING AS AT DECEMBER 31, 2024

# Information required under the Code of Corporate Governance

Categories of shareholders	Number of shareholders	Shares held	Percentage
Associated Companies, Undertakings and Related Parties (Name Wise Detail)			
,			
Shirazi Investments (Pvt) Limited	1	112,553,825	75.33%
Atlas Foundation	1	4,109,777	2.75%
Iftikhar Shirazi Family Trust	1	1	0.00%
NIT and ICP			
DBP - (ICP Unit)	1	164	0.00%
Director, Chief Executive and their spouse and minor children			
Mr. Iftikhar H. Shirazi	1	1	0.00%
Mr. Ali H. Shirazi	1	1,065	0.00%
Mr. Frahim Ali Khan	1	1	0.00%
Mr. Hasan Reza ur Rahim	1	176	0.00%
Mr. M. Habib-ur-Rahman	1	9,680	0.01%
Mrs. Roohi Raees Khan	1	1	0.00%
Mr. Babar Mahmood Mirza	1	20	0.00%
Mrs. Sabiha Frahim	1	58,080	0.04%
Executives	2	118,388	0.08%
Public Sector Companies & Corporation			
State Life Insurance Corporation of Pakistan	1	4,214,294	2.82%
Banks, Development Finance Institutions Non-Banking Financial Institutions Insurance Companies, Modarabas and Mutual Funds			
Habib Insurance Company	1	340,736	0.23%
National Bank of Pakistan	1	839,062	0.56%
Shareholders holding 5% or more voting interest	1	112,553,825	75.33%
Individuals	1,099	24,036,921	16.09%
Others	19	3,133,483	2.10%
	1,135	149,415,675	100.00%

<sup>\*</sup> Shareholders having 5% or more voting interest in the Company exist in Associated Companies, therefore not included in the total. No transaction was reported in shares of the Company by the directors, CEO, CFO, Company Secretary and their spouses during the year.

# STATEMENT OF COMPLIANCE WITH

# a) The Code of Corporate Governance for Insurers, 2016

# b) Listed Companies (Code of Corporate Governance) Regulations, 2019 For the year ended December 31, 2024

This statement is being presented in compliance with the Code of Corporate Governance for Insurers, 2016 (the Code) and Listed Companies (Code of Corporate Governance) Regulations, 2019, (the Regulations) for the purpose of establishing a framework of good governance, whereby an insurer is managed in compliance with the best practices of corporate governance.

The Company has complied with the requirements of the Code and the Regulations in the following manner:

1. The Company encourages representation of independent non-executive Directors and Directors representing minority interests on its Board of Directors. Total number of Directors are seven as per the following:

Male	Six
Female	One

#### At present the Board includes:

Category	Names
Independent Director	Mr. Hasan Reza ur Rahim
Independent Female Director	Mrs. Roohi Raees Khan
Non-Executive Directors	Mr. Iftikhar H. Shirazi
	Mr. Ali H. Shirazi
	Mr. Frahim Ali Khan
	Mr. M. Habib-ur-Rahman
Executive Director	Mr. Babar Mahmood Mirza

The Board comprises seven (7) elected Directors and one-third works out to be 2.33. Presently, two (2) independent Directors have been elected by the shareholders in terms of Section 166 of the Companies Act, 2017, which have the requisite competencies, skills, knowledge, and experience to discharge and execute their duties competently as per laws and regulations under which, hereby, fulfill the requirements; not warrant the appointment of a third independent Director. All the independent Directors meet the criteria of independence as laid down under the Code.

- The Directors have confirmed that none of them is serving as Director in more than seven listed companies, including this Company.
- 3. All the resident Directors of the Company are registered as taxpayers and neither of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of stock exchange, has been declared as a defaulter by a stock exchange.
- 4. No casual vacancy occurred on the Board during the year.
- The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company which includes Directors and employees along with its supporting policies and procedures.
- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board / shareholders as empowered by the relevant provisions of the Companies Act, 2017 (the Act) and these Regulations. Decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO) and the key officers, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board meets at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven (7) days before the meeting. The minutes of meeting were appropriately recorded and circulated. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board.
- The Board has established a system of sound internal control, which is effectively implemented at all levels within the Company. The Company has adopted and complied with all the necessary aspects of internal controls given in the Code.

- 10. Four Directors have successfully completed the Directors Training Program (DTP). Three Directors possess the minimum qualification and experience criteria for exemption of DTP as stipulated in the Code of Corporate Governance.
- 11. The Board has approved appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with the relevant requirements of these Regulations.
- 12. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 13. The financial statements of the Company were duly endorsed by the CEO and CFO before approval of the Board.
- 14. The Directors, CEO and other executives do not hold any interest in the shares of the Company other than disclosed in the pattern of shareholding.
- 15. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 16. The Board has formed the following Management Committees:

## **Underwriting, Reinsurance & Co-insurance Committee:**

Names	Category
Mr. Ali H. Shirazi	Chairman
Mr. Babar Mahmood Mirza	Member
Mr. Rashid Amin	Member
Syed Nasir Hussain	Member
Syed Irtiza Kazmi	Secretary

### **Claims Settlement Committee:**

Names	Category
Mr. Frahim Ali H. Khan	Chairman
Mr. Babar Mahmood Mirza	Member
Mr. Muhammad Saeed	Member
Mr. Muhammad Aasim Gul	Member
Mr. Athar Maqsood Paracha	Secretary

# **Risk Management & Compliance Committee:**

Names	Category
Mr. Babar Mahmood Mirza	Chairman
Mr. Rashid Amin	Member
Mr. Muhammad Saeed	Member
Mr. Muhammad Aasim Gul	Member
Mr. Athar Maqsood Paracha	Secretary

# Information Technology (IT) Committee:

Names	Category
Mr. Babar Mahmood Mirza	Chairman
Mr. Rashid Amin	Member
Mr. Muhammad Saeed	Member
Mr. Abdul Razzaq Ghauri	Member
Mr. Wasim Ahmed	Secretary

17. As provided in Clause (xl) of the Code, it is at the discretion of the Board of Directors to form a Nomination Committee, however, in case no Nomination Committee is formed, the Board shall discharge all the responsibilities of the Nomination Committee as laid down under Clause (xlii) of the Code, or such responsibilities may additionally be assigned to the Ethics, Human Resource & Remuneration Committee, and as such the Board of Directors has not formed any Nomination Committee and is discharging all the responsibilities of this Committee.

The Board has formed the following Board Committees:

# **Ethics, Human Resource & Remuneration Committee:**

Names	Category
Mrs. Roohi Raees Khan	Chairperson
Mr. Ali H. Shirazi	Member
Mr. Frahim Ali Khan	Member
Mr. Babar Mahmood Mirza	Member
Ms. Qudsia Naheed	Secretary

#### **Investment Committee:**

Names	Category
Mr. Ali H. Shirazi	Chairman
Mr. Frahim Ali Khan	Member
Mr. M. Habib-ur-Rahman	Member
Mr. Babar Mahmood Mirza	Member
Mr. Muhammad Aasim Gul	Member
Mr. Muhammad Afzal	Secretary

18. The Board has formed an Audit Committee. It comprises of three members, of whom one is independent Director and two are non-executive Directors. The Chairman of the Committee is an independent Director. The composition of the Audit Committee is as follows:

Names	Category	
Mr. Hasan Reza ur Rahim	Chairman	
Mr. Ali H. Shirazi	Member	
Mr. Frahim Ali Khan	Member	
Mr. Muhammad Afzal	Secretary	
Mr. Saleem Mahmood Akhtar	Chief Internal Auditor	

- 19. The meetings of the Committees, except Ethics, Human Resource and Remuneration Committee, were held at least once every quarter prior to the approval of interim and final results of the Company and as required by the Code. Two meetings of Ethics, Human Resource and Remuneration Committee were held during the year. The terms of references of the Committees have been formed, documented, and advised to the Committees for compliance.
- 20. The Board has set up an effective internal audit function, which is considered suitably qualified and experienced for this purpose and is conversant with the policies and procedures of the Company and the internal auditors are involved in the internal audit function on a regular basis.
- 21. The CEO, CFO, Compliance Officer, and the Head of Internal Audit possess such qualifications and experience as is required under the Code. The appointed Actuary of the Company also meets the conditions as laid down in the said Code. Moreover, the persons heading the underwriting, claims, reinsurance, risk management and grievance function possess qualification and experience of direct relevance to their respective functions, as required under Section 12 of the Insurance Ordinance, 2000 (Ordinance No. XXXIX of 2000):

Names	Designation
Mr. Babar Mahmood Mirza	Chief Executive Officer
Mr. Muhammad Aasim Gul	Chief Financial Officer
Mr. Rashid Amin	Compliance Officer
Prima Global Consulting	Actuary
Mr. Muhammad Afzal	Company Secretary
Mr. Saleem Mahmood Akhtar	Head of Internal Audit
Syed Irtiza Kazmi	Head of Underwriting and Risk Management
Mr. Muhammad Saeed	Head of Claims and Grievance
Syed Nasir Hussain	Head of Reinsurance

- 22. The statutory auditors of the Company have been appointed from the panel of auditors approved by the Commission in terms of Section 48 of the Insurance Ordinance, 2000 (Ordinance No. XXXIX of 2000). The statutory auditors have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accounts of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 23. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 24. The actuary appointed by the Company has confirmed that he or his spouse and minor children do not hold shares of the Company.
- 25. The Board ensures that the appointed Actuary complies with the requirements set out for him in the Code.
- 26. The Board ensures that the investment policy of the Company has been drawn up in accordance with the provisions of the Code.
- 27. The Board ensures that the risk management system of the Company is in place as per the requirements of the Code.
- 28. The Company has set up a risk management function, which carries out its tasks as covered under the Code.
- 29. The Board ensures that as part of the risk management system, the Company gets itself rated from PACRA which is being used by its risk management function and the respective Committee as a risk monitoring tool. The rating assigned by PACRA on August 23, 2024, is 'AA+' with stable outlook.
- 30. The Board has set up a grievance function, which fully complies with the requirements of the Code.
- 31. The Company has not obtained any exemption(s) from the SECP in respect of the requirements of the Code.
- 32. The frequency of meetings of the committees was as per the following:

**Audit Committee** 04 quarterly meetings

Ethics, HR and Remuneration Committee 02 meetings h)

Risk Management & Compliance Committee 04 quarterly meetings

- 33. The Company has a formal policy and transparent procedure for remuneration of Directors in accordance with the Act and these Regulations.
- 34. We confirm that all other material principles contained in the Regulations No. 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with.

For and on behalf of the Board of Directors

**Babar Mahmood Mirza** 

Chief Executive Officer

Balas Muga.

Date: February 28, 2025

Iftikhar H. Shirazi Chairman



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# INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF ATLAS INSURANCE LIMITED

# REVIEW REPORT ON THE STATEMENT OF COMPLIANCE CONTAINED IN THE CODE OF CORPORATE GOVERNANCE FOR INSURERS, 2016 AND LISTED COMPANIES (CODE OF **CORPORATE GOVERNANCE) REGULATIONS, 2019**

We have reviewed the enclosed Statement of Compliance with the Code of Corporate Governance for Insurers, 2016 and the Listed Companies (Code of Corporate Governance) Regulations, 2019 (combined called "the Regulations") prepared by the Board of Directors of Atlas Insurance Limited ("the Company") for the year ended December 31, 2024 in accordance with the requirements of regulation 36 of the Listed Companies (Code of Corporate Governance), Regulations, 2019 and provision (xxvi) of the Code of Corporate Governance for Insurers, 2016.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended December 31, 2024.

#### **Other Matter**

The Statement of Compliance with the Code of Corporate Governance for the year ended December 31, 2023 was reviewed by another firm of chartered accountants who had expressed an unmodified conclusion thereon vide their report dated March 19, 2024.

LAHORE **DATED:** March 13, 2025

UDIN: CR2024101316ukNYXPCG

Bno Kuzahimw. BDO EBRAHIM & CO.

CHARTERED ACCOUNTANTS Engagement Partner: Muhammad Imran



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# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ATLAS INSURANCE LIMITED

# Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the annexed financial statements of ATLAS INSURANCE LIMITED, (the Company), which comprise the statement of financial position as at December 31, 2024, and the profit and loss account, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows, for the year then ended, and notes to the financial statements, including material accounting policy information and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the profit and loss account, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof, conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2024 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Following are the key audit matters:

Sr. No.	Key audit matters	How the matter was addressed in our audit
1	Revenue Recognition - Premium Income	
	Refer notes 7.3 and 24 to the financial statements for accounting policies and details in respect of revenue recognition.  The Company earns revenue primarily from premium income, which amounts to Rs. 6,409 million (2023: 5,342 million). This income stream comprises of four segments: (i) Fire and property damage (ii) Marine, aviation and transport (iii) Motor and (iv) Miscellaneous.  We have identified revenue recognition from premium income as a key audit matter as it is one of the key performance indicators of the Company and hence revenue may not be appropriately recorded.	<ul> <li>Our audit procedures in respect of this matter included the following:</li> <li>Obtained understanding, evaluated the design and tested the controls over the process of writing, processing and recording of premium;</li> <li>Assessed the appropriateness of the Company's accounting policy for recording of premium in line with the requirements of applicable law, accounting and reporting standards;</li> <li>Traced the premium recorded on sample basis from the underlying policies issued to insurance contract holders and applied substantive analytical procedures to corroborate with economic environment and usual policy-writing patterns;</li> <li>Tested the policies on sample basis where policies were written close to year end and subsequent to year end, and evaluated that these were recorded in the appropriate accounting period;</li> <li>Recalculated the unearned portion of premium income and ensured that appropriate amount has been recorded as provision for unearned premium in liabilities; and</li> <li>Assessed the appropriateness of disclosures in the financial statements in relation to premium income.</li> </ul>

Sr. No.	Key audit matters	How the matter was addressed in our audit
2	Outstanding claims including IBNR	
	As disclosed in notes 7.3 and 25 to the annexed financial statements, the Company's liability relating to outstanding claims including incurred but not reported (IBNR) aggregating to Rs. 1,602 million (2023: 2,421 million) which represents 16.82% (2023: 29.29%) of its total liabilities at the reporting date.  Claims liabilities are recognized on intimation of the insured event based on management judgement and estimation based on the advice of an independent surveyor.  Furthermore, the Company also maintains a provision for claims including IBNR based on the advice of an independent actuary. The actuarial valuation process involves significant judgement and the use of actuarial assumptions.  Due to the significant judgment and estimation required to determine the obligations relating to outstanding claims including IBNR, we consider it to be a Key Audit Matter.	<ul> <li>Our audit procedures in respect of this matter included the following:</li> <li>Obtained an understanding and tested relevant controls over the process of capturing, processing and recording of information related to the claims: and recoveries from reinsurance arrangements;</li> <li>Assessed the appropriateness of the Company's accounting policy for recording of claims in line with the requirements of applicable accounting and reporting standards;</li> <li>Obtained an understanding of the work performed by the management expert (actuary) for determining provision for claims Incurred but Not Reported and tested underlying data used;</li> <li>Tested, on sample basis, claims transactions with the underlying documentation to evaluate whether the claims reported are recorded in accordance with the Company's policy and applicable insurance regulations, and assessed the sufficiency of reserving claim liabilities;</li> <li>Inspected significant arrangements with reinsurers to obtain an understanding of contracts terms and tested on sample basis the recoveries from reinsurers based on their respective arrangements;</li> <li>Used an external actuarial specialist to assist us in evaluation of general principles, actuarial assumptions and methods adopted for actuarial valuations by the actuary of the Company for determination of IBNR; and</li> <li>Examined the adequacy of the disclosures made by the Company with regard to applicable accounting and reporting standards.</li> </ul>

### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of the Insurance Ordinance, 2000 and the Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of directors are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- proper books of account have been kept by the Company as required by Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017);
- the statement of financial position, the profit and loss account, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account;
- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- Zakat deductible at source under the Zakat and Usher Ordinance 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

### Other Matter

The financial statements of the Company for the year ended December 31, 2023 were audited by another firm of chartered accountants who had expressed an unmodified opinion thereon vide their report dated March 19, 2024.

The engagement partner on the audit resulting in this independent auditor's report is Muhammad Imran.

**LAHORE** DATED: March 13, 2025 UDIN: AR202410131Ru3od6cxg

pmo Kuzahimw. BDO EBRAHIM & CO. CHARTERED ACCOUNTANTS

# STATEMENT OF FINANCIAL POSITION

## As at December 31, 2024

	Note	2024 (Rupees in	2023 n thousand)
Assets			
Property and equipment Investments	8	331,065	230,136
Equity securities Debt securities	10 11	10,144,198 1,830,554	5,269,304 1,537,296
Loans and other receivables Insurance / reinsurance receivables Reinsurance recoveries against outstanding claims Salvage recoveries accrued Retirement benefit assets Deferred commission expense / acquisition cost Prepayments Cash and bank	12 13 25 19 26 14 15	11,974,752 206,538 853,449 1,153,298 1,985 3,316 289,134 1,165,477 1,531,222	6,806,600 112,052 774,440 1,960,523 7,285 5,439 187,675 1,202,185 1,544,843 
Total assets of Window Takaful Operations - Operator's fund		579,813	449,653
Total assets		18,090,049	13,280,831
Equity and Liabilities			
Capital and reserves attributable to Company's equity holders			
Ordinary share capital Reserves Unappropriated profits	16 17	1,494,157 5,145,622 1,527,607	1,494,157 2,419,880 856,904
Total Equity		8,167,386	4,770,941
Liabilities			
Underwriting provisions Outstanding claims including IBNR Unearned premium reserves Premium deficiency reserves Unearned reinsurance commission Deferred taxation Premium received in advance Lease liabilities Insurance / reinsurance payable Other creditors and accruals Taxation - provision less payment  Total Liabilities	25 24 26 18 20 21 22	1,602,585 2,203,567 5,680 261,533 2,367,848 464,697 68,303 664,922 1,695,660 301,288	2,421,191 2,067,111 3,333 211,362 956,245 447,465 76,182 839,312 1,185,637 57,811
Total liabilities of Window Takaful Operations - Operator's fund		286,580	244,241
Total Equity and Liabilities		18,090,049	13,280,831
Contingencies and Commitments	23		

The annexed notes from 1 to 47 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer

Balan Mingo. Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director

Iftikhar H. Shirazi Chairman

# PROFIT AND LOSS ACCOUNT

## For the year ended December 31, 2024

	Note	2024 (Durana in	2023
		(Rupees in	thousand)
Net insurance premium	24	2,884,308	2,382,207
Net insurance claims Premium deficiency	25	(777,217) (2,347)	(702,549)
Net commission and other acquisition income	26	108,119	172,446
Insurance claims and acquisition expenses		(671,445)	(533,436)
Management expenses	27	(1,178,158)	(927,582)
Underwriting results		1,034,705	921,189
Investment income Other income Other expenses	28 29 30	1,892,122 284,067 (223,168)	603,075 281,136 (43,128)
Results of operating activities		2,987,726	1,762,272
Finance costs	31	(12,812)	(48,875)
Profit before tax from Window Takaful Operations - Operator's fund	32	136,292	109,224
Profit before income tax		3,111,206	1,822,621
Taxation	33	(1,222,444)	(815,454)
Profit after tax		1,888,762	1,007,167
		(Ru	pees)
Earnings (after tax) per share - basic and diluted	34	12.64	6.74

The annexed notes from 1 to 47 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director

ftikhar H. Shirazi Chairman

## STATEMENT OF COMPREHENSIVE INCOME

## For the year ended December 31, 2024

Profit after tax	1,888,762	1,007,167
Other comprehensive income for the year:		
Items that will be subsequently reclassified to profit and loss account (net of tax):		
Un-realized gain on available for sale investments	2,320,734	741,824
Other comprehensive profit from Window Takaful Operations - Operator's fund	5,008	-
Items that will not be subsequently reclassified to profit and loss account (net of tax):		

The annexed notes from 1 to 47 form an integral part of these financial statements.

Re-measurement gain on retirement benefit obligations

Other comprehensive income for the year

Total comprehensive income for the year

Muhammad Aasim Gul Chief Financial Officer

Balas Muga. Babar Mahmood Mirza Chief Executive

Director

Frahim Ali Khan Director

Iftikhar H. Shirazi Chairman

2024

3,727

2,329,469

4,218,231

(Rupees in thousand)

2023

6,406

748,230

1,755,397

# STATEMENT OF CHANGES IN EQUITY

## For the year ended December 31, 2024

Attributable to	equity holders	of the Company

	Issued,		Revenue	Reserves		
	subscribed and paid-up share capital	Investment fair value reserve	General reserve	Investment fluctuation reserve	Unappropriated profits	Total
			(Rupees in	thousand)		
Balance as at January 01, 2023	933,848	773,801	1,398,064	3,000	476,479	3,585,192
Profit for the year Other comprehensive income for the year	-	741,824			1,007,167 6,406	1,007,167 748,230
Total comprehensive income Transferred to general reserve Transactions with owners in their capacity as owners recognized directly in equity: Final dividend for the year ended December 31, 2022	-	741,824 -	- 63,500	-	1,013,573 (63,500)	1,755,397
@ 45% (Rs. 4.5 per share) Interim bonus share issued @ 60% per share Interim dividend for the period ended March 31, 2023 @ 16% (Rs. 1.6 per share)	- 560,309 -	-	- (560,309) -	-	(420,232) - (149,416)	(420,232) - (149,416)
Balance as at December 31, 2023	1,494,157	1,515,625	901,255	3,000	856,904	4,770,941
Profit for the year Other comprehensive income for the year		2,325,742			1,888,762 3,727	1,888,762 2,329,469
Total comprehensive income Transferred to general reserve Transactions with owners in their capacity as owners recognized directly in equity:	-	2,325,742	400,000	- -	1,892,489 (400,000)	4,218,231
Final dividend for the year ended December 31, 2023 @ 30% (Rs. 3 per share) Interim dividend for the period ended September 30, 2024	-	-	-	-	(448,247)	(448,247)
@ 25% (Rs. 2.5 per share)	-	-	-	-	(373,539)	(373,539)
Balance as at December 31, 2024	1,494,157	3,841,367	1,301,255	3,000	1,527,607	8,167,386

The annexed notes from 1 to 47 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director Iftikhar H. Shirazi Chairman

# CASH FLOW STATEMENT

# For the year ended December 31, 2024

	Note	2024 (Rupees ir	 1 thousand)
Operating cash flows			
a) Underwriting activities			
Insurance premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commissions paid Commissions received Other underwriting payments Other underwriting receipts Management expenses paid		6,493,331 (3,922,101) (2,371,641) 1,788,479 (564,723) 723,718 (37,983) 49,879 (808,441)	5,588,630 (2,815,670) (1,653,112) 846,380 (472,028) 642,744 (31,281) 45,762 (924,789)
Net cash generated from underwriting activities		1,350,518	1,226,636
b) Other operating activities			
Income tax paid Other operating payments Other operating receipts Net loan (advanced) / repayment		(1,000,016) (209,962) 107,855 (589)	(634,366) (34,858) 32,186 106
Net cash used in other operating activities		(1,102,712)	(636,932)
Total cash generated from all operating activities		247,806	589,704
Investment activities			
Profit / return received Dividend received Payments for investments Proceeds from investments Operating assets purchased Proceeds from sale of property and equipment	8.1 8.1.1	502,555 643,607 (5,482,471) 5,091,834 (199,074) 37,540	421,727 396,500 (7,477,818) 6,734,004 (87,555) 16,480
Total cash generated from investing activities		593,991	3,338
Financing activities			
Dividends paid Payment of lease liability against right-of-use assets		(807,078) (48,340)	(559,312) (42,595)
Total cash used in financing activities		(855,418)	(601,907)
Net cash used in all activities		(13,621)	(8,865)
Cash and cash equivalents at the beginning of the year		1,544,843	1,553,708
Cash and cash equivalents at the end of the year	15	1,531,222	1,544,843

Note	2024	2023
	(Rupees i	n thousand)
Reconciliation to profit and loss account		
Operating each flaure	0.47.006	E00 704
Operating cash flows	247,806	589,704
Depreciation of operating assets 8.1	(58,666)	(37,293)
Depreciation of right-of-use assets 8.2	(34,582)	(32,416)
Gain on disposal of property and equipment	3,086	119
Gain on disposal of right-of-use asset	911	312
Finance cost 31	(12,812)	(48,875)
Profit on disposal of investments	898,610	11,165
Dividend income	643,607	396,500
Other and investment income	629,975	476,115
(Decrease) / increase in assets other than cash	(729,861)	1,455,091
Decrease / (increase) in liabilities other than borrowings	303,043	(1,366,552)
Other adjustments:		
Increase in provision for unearned premium	(136,456)	(519,982)
Increase in commission income unearned	(50,171)	(20,831)
Increase in provision for deferred commission expense	101,459	42,759
Profit from Window Takaful Operations for the year - Operator's fund	82,813	61,351
Transfer transfer factation operation for the year operator ordina		
Profit after taxation	1,888,762	1,007,167

The annexed notes from 1 to 47 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director Iftikhar H. Shirazi Chairman

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

### For the year ended December 31, 2024

#### 1. Legal status and nature of business

Atlas Insurance Limited (the Company) was incorporated as a public limited company on September 06, 1934 under the repealed Companies Act, 1913 (now the Companies Act, 2017) and is listed on the Pakistan Stock Exchange. The Company is engaged in general insurance business. The Company is a subsidiary of Shirazi Investments (Private) Limited.

The Company was granted license to work as Window Takaful Operator (WTO) on March 02, 2016 by the Securities and Exchange Commission of Pakistan (SECP) under Takaful Rules, 2012 to carry on Window Takaful Operations in Pakistan.

#### 2. Geographical location and addresses of business units

The registered office of the Company is situated at 63/A, Block - XX, Phase III (Commercial), Khyaban-e-Iqbal, Defence Housing Authority, Lahore, Pakistan. The Company operates through 1 (2023: 1) principal offices and 28 (2023: 29) branches in Pakistan.

#### 3. Basis of preparation and statement of compliance

#### 3.1 Statement of compliance

- These financial statements have been prepared in accordance with the accounting and reporting standards as applicable 3.1.1 in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:
  - International Financial Reporting Standards (IFRS) issued by International Accounting Standard Board (IASB) as are notified under the Companies Act, 2017; and
  - Provision of and directives issued under the Companies Act, 2017 and the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019.

In case requirements differ, the provision of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019 shall prevail.

As per the requirements of the Takaful Rules, 2012 and SECP Circular No. 25 of 2015 dated July 09, 2015, assets, 3.1.2 liabilities, profit and loss and other comprehensive income of the Operator's Fund (OPF) of the Window Takaful Operations of the Company have been presented as a single line item in the statement of financial position, profit and loss account of the Company and statement of comprehensive income respectively. A separate set of financial statements of the Window Takaful Operations has been annexed to these financial statements as per the requirements of the Takaful Rules, 2012.

#### 3.2 Basis of preparation

These financial statements have been presented on the format of financial statements issued by the SECP through the Insurance Rules, 2017 vide S.R.O. 89(I)/2017 dated February 09, 2017.

Total assets, total liabilities and profit and loss of the Window Takaful Operations of the Company referred to as OPF have been presented in these financial statements in accordance with the requirements of Circular 25 of 2015 dated July 09, 2015 issued by the SECP. Further, a separate set of the financial statements of the Window Takaful Operations has been annexed to these financial statements as per the requirements of the Takaful Rules, 2012.

#### 3.3 Basis of measurement

These financial statements have been prepared under historical cost convention except for certain foreign currency translation adjustments, certain financial instruments carried at fair value, and defined benefit obligations under employees benefits carried at present value as described in respective notes. All transactions reflected in these financial statements are on accrual basis except for those reflected in cash flow statement.

#### 3.4 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates ('the functional currency'). The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency. All the financial information presented in Rupees has been rounded off to the nearest thousand in Rupees, unless otherwise stated.

#### Application of new standards, amendments and interpretations to published approved accounting and 4. reporting standards

The following standards, amendments and interpretations are effective for the year ended December 31, 2024. These standards, amendments and interpretations are either not relevant to the Company's operations or did not have significant impact on the financial statements other than certain additional disclosures.

	(annual periods beginning on or after)
Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements	January 01, 2024
Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions	January 01, 2024
Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current	January 01, 2024
Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants	January 01, 2024
Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements	January 01, 2024

#### 4.1 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures.

	Effective date (annual periods beginning on or after)
Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding the classification and measurement of financial instruments	January 01, 2026
Amendments to IFRS 9 'Financial Instruments' - Amendments regarding the classification and measurement of financial instruments	January 01, 2026
Amendments to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability	January 01, 2025
Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding nature-dependent electricity contracts that are often structured as power purchase agreements (PPAs)	January 01, 2026
Amendments to IFRS 9 'Financial Instruments' - Amendments regarding nature-dependent electricity contracts that are often structured as power purchase agreements (PPAs)	January 01, 2026
IFRS 17 Insurance Contracts	January 01, 2026

Certain annual improvements have also been made to a number of IFRSs and IASs.

IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been issued by IASB effective from July 01, 2009. However, it has not been adopted yet locally by SECP.

IFRS 18 'Presentation and Disclosures in Financial Statements' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.

IFRS 19 'Subsidiaries without Public Accountability: Disclosures' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.

IFRS 17 - 'Insurance contracts' has been notified by the IASB to be effective for annual periods beginning on or after January 1, 2023. However, SECP has notified the timeframe for the adoption of IFRS - 17 which will be adopted by January 01, 2026.

Amendment to IFRS 4 'Insurance Contracts' - Applying IFRS 9 'Financial Instruments' with IFRS 4 addresses issue arising from the different effective dates of IFRS 9 and the forthcoming new standard IFRS 17 'Insurance Contracts'. The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, notably a temporary exemption and an overlay approach. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9. The overlay approach allows an entity applying IFRS 9 from July 01, 2018 onwards to remove from profit or loss account the effects of some of the accounting mismatches that may occur from applying IFRS 9 before IFRS 17 is applied. Fair value of Financial Instruments as at December 31, 2024 is persented in note 39.1 of these financial statements.

#### Application of below guidance issued by the Institute of Chartered Accountants of Pakistan (ICAP) on 5. accounting for minimum taxes and final taxes

During the current period, ICAP has withdrawn Technical Release 27 'IAS 12, Income Taxes (Revised 2012)' and issued the 'IAS 12, Application Guidance on Accounting for Minimum Taxes and Final Taxes' (the Guidance). Accordingly, in accordance with the Guidance, the Company has changed its accounting policy to designate the amount calculated on taxable income using the notified tax rate as an income tax expense. Any excess over the amount designated as income tax, is then recognized as a 'Levy' under 'IAS 37, Provisions, Contingent Liabilities and Contingent Assets', which were previously being recognised as 'income tax'. However, no adjustment in this regard has been made in these financial statements for ended December 31, 2024, since the consequential impact is not material or not relevant to the Company.

#### 6. Use of judgment and estimates

The preparation of financial statement in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The areas involving a higher degree of judgment and complexity, or areas where assumptions and estimates are significant to these financial statements or judgment was exercised in application of accounting policies, are as follows:

	Note
Residual values and useful lives of property and equipment	7.1
Premium deficiency reserves	7.6
Staff retirement benefits	7.15
Provision for outstanding claims including claims incurred but not reported (IBNR)	7.18

#### 7. Material accounting policy information

The material accounting policies as stated below have been applied consistently to all years presented in these financial statements.

#### 7.1 Property and equipment

### Operating assets - owned

These are stated at cost less accumulated depreciation and impairment loss, if any. Depreciation is calculated on a reducing balance method at the rate specified in note 8.1 to the financial statements after taking into account residual

Depreciation is charged from the month in which an asset is acquired or capitalized, whereas no depreciation is charged in the month of disposal.

#### 7.2 Right-of-use asset and lease liability

### Right-of-use asset

The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain re-measurements of the lease liability. The right-of-use asset is depreciated using the straight line method from the commencement date to the earlier of end of the useful life of right-of-use asset or end of the lease term. The estimated useful lives of assets are determined on the same basis as that for owned assets. In addition, the right-of-use asset is periodically reduced by impairment losses, if any.

### Liabilities against leases for right-of-use assets

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease. The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in assessment of whether extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

#### 7.3 Insurance contracts

Insurance contracts are those contracts where the Company has accepted significant insurance risk from the insurance contract holders by agreeing to compensate the insurance contract holder on the occurrence of a specified uncertain future event (the insured event) that adversely affects the insurance contract holder under the terms and conditions of the contract.

Contracts are issued to multiple types of clients with business in engineering, automobiles, cement, power, textile, paper, agriculture, services and trading sectors etc. and individuals as well. The tenure of these insurance contracts depends upon terms of the policies written and varies accordingly. Nonetheless, once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and liabilities are extinguished or expired.

Insurance contracts are classified into following main categories, depending on the nature and duration of risk and whether or not the terms and conditions are fixed.

- Fire and property damage insurance,
- Marine, aviation and transport insurance,
- Motor insurance and
- Miscellaneous insurance

### a) Fire and property damage insurance:

### i) Insurance risks and events insured

Insurance is provided to the insurance contract holders against damages caused by fire, earthquake, riot and strike, explosion, atmospheric disturbance, flood, electric fluctuation and impact and burglary etc. and loss of profit followed by the incident of fire. These insurance contracts are normally availed by commercial organizations, however, are available to both commercial organizations and individuals.

### ii) Revenue recognition policy

Premium income is recognized over the period of insurance from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct insurance business, premium is recognized evenly over the period of the policy and for proportional reinsurance business, evenly over the period of underlying insurance policies. Where the pattern of incidence of risk varies over the period of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk. Premiums for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross premium underwritten is adjusted against the unearned premium reserves / liabilities existing at each reporting date to determine the net premium underwritten during the year.

Since majority of policies are for one year, the Company maintains its provision for unearned premium by applying the 1/24th method as stipulated in regulation 24(4)(ii) of the Insurance Accounting Regulations, 2017, except in rare circumstances where the coverage period materially differs, the same is recognised in accordance with the ratio of unexpired period of policy and the total period.

In addition to direct insurance, at times the Company also participates in risks under coinsurance from other insurance companies and also accepts risks through reinsurance inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Company. Premium recognized against coinsurance policies is limited to the share of the Company only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Premium income includes administrative surcharge that represents documentation and other charges recovered by the Company from insurance contract holders in respect of policies issued, at the rate of 5% of the gross premium written restricted to a maximum of Rs. 4,000 per policy.

### iii) Claims recognition

Claims liability against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the insurance contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under Incurred But Not Reported (IBNR) and expected claims settlement costs.

### b) Marine, aviation and transport insurance:

### i) Insurance risks and events insured

Insurance is provided to the insurance contract holders against loss of or damage to cargo while in transit to and from foreign lands and inland transit due to various insured perils including loss of or damage to carrying vessel etc. This product is normally provided to commercial organizations. These insurance contracts are normally availed by commercial organizations, however, are available to both commercial organizations and individuals.

### ii) Revenue recognition policy

Premium income is recognized over the period of insurance from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct business, evenly over the period of the policy and for proportional reinsurance business, evenly over the period of underlying insurance policies. Where the pattern of incidence of risk varies over the period of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk. Premiums for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross premium underwritten is adjusted against the unearned premium reserves / liabilities existing at each reporting date to determine the net premium underwritten during the year.

Since majority of policies are for one month period, premium written during last month of the financial year, is taken to the provision for unearned premium at the reporting date.

In addition to direct insurance, at times the Company also participates in risks under coinsurance from other insurance companies and also accepts risks through reinsurance inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Company. Premium recognized against coinsurance policies is limited to the share of the Company only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Premium income includes administrative surcharge that represents documentation and other charges recovered by the Company from insurance contract holders in respect of policies issued, at the rate of 5% of the gross premium written restricted to a maximum of Rs. 4,000 per policy.

### iii) Claims recognition

Claims against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the insurance contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under IBNR and expected claims settlement costs.

### c) Motor insurance:

### i) Insurance risks and events insured

Insurance is provided to the assets of the insurance contract holders against accidental damage to or loss of insured vehicle including loss of or damage to third party and other comprehensive car coverage. This product is normally provided to individual customers. These insurance contracts are normally availed by commercial organizations, however, are available to both commercial organizations and individuals.

### ii) Revenue recognition policy

Premium income is recognized over the period of insurance from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct business, evenly over the period of the policy and for proportional reinsurance business, evenly over the period of underlying insurance policies. Where the pattern of incidence of risk varies over the period of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk. Premiums for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross premium underwritten is adjusted against the unearned premium reserves / liabilities existing at each reporting date to determine the net premium underwritten during the year.

Since majority of policies are for one year, the Company maintains its provision for unearned premium by applying the 1/24th method as stipulated in regulation 24(4)(ii) of the Insurance Accounting Regulations, 2017.

In addition to direct insurance, at times the Company also participates in risks under coinsurance from other insurance companies and also accepts risks through reinsurance inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Company. Premium recognized against coinsurance policies is limited to the share of the Company only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Premium income includes administrative surcharge that represents documentation and other charges recovered by the Company from insurance contract holders in respect of policies issued, at the rate of 5% of the gross premium written restricted to a maximum of Rs. 2,000 per policy.

### iii) Claims recognition

Claims against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the insurance contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under IBNR and expected claims settlement costs.

### d) Miscellaneous insurance:

### i) Insurance risks and events insured

Insurance is provided to the assets of insurance contract holders against damage / loss occurring due to burglary, loss of cash in safe, cash in transit and cash on counter, health, travel and crop etc. As per guidance of Insurance Accounting Regulations, 2017 amounts constituting less than 10% of the gross premium revenue are clubbed together under this class of insurance contract. Normally personal insurance contracts e.g. vehicle, travel, personal accident, etc. are provided to individual customers, whereas, insurance contracts of loss of cash in safe, cash in transit and cash on counter and health are provided to commercial organizations.

### ii) Revenue recognition policy

Premium income is recognized over the period of insurance from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct business, evenly over the period of the policy and for proportional reinsurance business, evenly over the period of underlying insurance policies. Where the pattern of incidence of risk varies over the period of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk. Premiums for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross premium underwritten is adjusted against the unearned premium reserves / liabilities existing at each reporting date to determine the net premium underwritten during the year.

Since majority of policies are for one year, the Company maintains its provision for unearned premium by applying the 1/24th method as stipulated in regulation 24(4)(ii) of the Insurance Accounting Regulations, 2017, except in rare circumstances where the coverage period materially differs, the same is recognised in accordance with the ratio of unexpired period of policy and the total period.

In addition to direct insurance, at times the Company also participates in risks under coinsurance from other insurance companies and also accepts risks through reinsurance inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Company. Premium recognized against coinsurance policies is limited to the share of the Company only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Premium income includes administrative surcharge that represents documentation and other charges recovered by the Company from insurance contract holders in respect of policies issued, at the rate of 5% of the gross premium written restricted to a maximum of Rs. 4,000 per policy.

### iii) Claims recognition

Claims against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the insurance contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under IBNR and expected claims settlement costs.

Detailed accounting policies for recording and measurement of reinsurance contracts held, receivables / payables related to insurance contracts and provision for outstanding claims including IBNR are mentioned in note 7.7, 7.8 and 7.18, respectively.

#### 7.4 Deferred commission expense / acquisition cost

Deferred commission expense represents the portion of commission expense relating to the unexpired period of the insurance coverage at the reporting date. The same is amortized systematically, through the profit and loss account, over the reporting periods over which the related premium revenue is recognized. Accordingly, deferred commission expense is also effected by the judgement and estimates involved in the determination of premium revenue.

The Company maintains its provision for deferred commission expense by applying the 1/24 method on fire and property damage, motor and miscellaneous as stipulated in the Insurance Accounting Regulation, 2017 for non life insurance companies. In case of marine, aviation and transport commission expense relating to last month is taken as deferred commission expense.

#### 7.5 Unearned premium reserves

Provision for unearned premium represents the portion of premium written relating to the unexpired period of insurance coverage at the reporting date. The method selected by management involves judgement and estimates regarding the expected pattern of incidence of risk in relation to a particular type of policy.

The Company maintains its provision for unearned premium by applying the 1/24th method on fire and property damage, motor and miscellaneous as stipulated in regulation 24(4)(ii) of the Insurance Accounting Regulations, 2017. However, in case of marine, aviation and transport, premium written during last month is taken to the provision for unearned premium.

#### 7.6 Premium deficiency reserve

In order to comply with the requirements of section 34(2)(d) of the Insurance Ordinance, 2000, a premium deficiency reserve is maintained for each operating segment, where the unearned premium liability for any class of business is not adequate to meet the expected future liability, after reinsurance, for claims and other expenses, including reinsurance expense, commissions, and other underwriting expenses, expected to be incurred after the reporting date in respect of the policies in force at the reporting date, in that operating segment. The movement in the premium deficiency reserve is recorded as an expense / income as part of the underwriting results for the year. An estimate of loss ratios for the expired period is carried out, at each operating segment level, keeping in view historical claim development and experience during the expired period of the contracts. Where ratios are adverse, an assessment is made to determine if it is due to one off claim that are not expected to recur during the remaining period of the policies and expectations of future events that are believed to be reasonable. If determined to be inadequate, a deficiency in premium is recognized in the current reporting period.

#### 7.7 Reinsurance contracts held

The Company enters into reinsurance contracts with reinsurance companies by arranging treaty reinsurance, whereby certain agreed proportion of risks are shared with the participating companies, hence higher underwriting capacity with larger spread becomes available. Depending upon the nature and / or size of the risk at times reinsurance of excess of capacity is also placed on case to case basis under facultative reinsurance arrangement. The Company also accepts facultative reinsurance from other local insurance companies provided the risk meets the underwriting requirements of the Company.

The risks undertaken by the Company under these contracts for each operating segment are stated in note 7.3 to these financial statements.

The benefits to which the Company is entitled under reinsurance contracts held are recognized as reinsurance assets. These assets include reinsurance receivables as well as receivables that are dependent on the expected claims and benefits arising under the related reinsured contracts. Reinsurance liabilities primarily include premium payable and commission payable (in case of facultative acceptance). Reinsurance assets and liabilities are measured consistently with the terms of the underlying reinsurance contracts.

Reinsurance assets and liabilities are derecognized when the contractual rights are extinguished or expired. Furthermore, reinsurance assets are not offset against related insurance liabilities.

Assets, liabilities and income and expense arising from ceded reinsurance contracts are presented separately from the assets, liabilities, income and expense from the related insurance contracts because the reinsurance arrangements do not relieve the Company from its direct obligation to its policyholders.

### Premium ceded to reinsurers is recognized as follows:

- a) for reinsurance contracts operating on a proportional basis, a liability to the reinsurer is recognised on attachment of the underlying policies reinsured, while an asset is recognised for the unexpired period of reinsurance coverage at the reporting date as prepaid reinsurance premium ceded and the same is expensed over the period of underlying policies; and
- b) for reinsurance contracts operating on a non-proportional basis, a liability is recognised on inception of the reinsurance contract, while an asset is recognised for the unexpired period of reinsurance coverage at the reporting date as prepaid reinsurance premium ceded and the same is expensed over the period of indemnity.

#### 7.8 Receivables and payables related to insurance contracts

Insurance / reinsurance receivables and payables are recognized when due and carried at cost less provision for impairment. Cost is the fair value of the consideration to be received / paid in the future for services rendered / received. These include amounts due to and from agents, brokers, insurance contract holders and other insurance companies.

An assessment is made at each reporting date to determine whether there is objective evidence from external as well as internal sources of information that a financial asset or group of assets may be impaired i.e. recoverable amount at the reporting date is less than the carrying amount of the asset. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss is recognized, in the profit and loss account, for the difference between the recoverable amount and the carrying amount. Provisions for impairment are reviewed at each reporting date and adjusted to reflect the current best estimates. Changes in the provisions are recognized as income or expense, in the profit and loss account for the period.

#### 7.9 Segment reporting

The Company accounts for segment reporting based on the guidelines of the Insurance Accounting Regulations, 2017 and the operating segments as specified under the Insurance Ordinance, 2000 and the Insurance Rules, 2017, as the primary reporting format based on the Company's practice of internal reporting to the management on the same basis. The Company has determined its primary segments based on insurance risks covered under four types of insurance contracts as stated in note 7.3, to these financial statements.

Assets, liabilities and capital expenditures that are directly attributable to segments have been assigned to them while the carrying amount of certain assets used jointly by two or more segments have been allocated to segments on a reasonable basis. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

As the operations of the Company are predominantly carried out in Pakistan, information relating to geographical segment is not considered relevant.

### 7.10 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of cash flow statement, cash and cash equivalents comprise cash in hand and deposits with banks.

### 7.11 Revenue recognition

### a) Premium income earned

Premium income under an insurance contract is recognized over the period of insurance from the date of the issue of the policy / cover note to which it relates to its expiry as detailed in note 7.3 to these financial statements.

### b) Commission income

Commission income from other reinsurers is recognized at the time of issuance of the underlying insurance policy by the Company. This income is deferred and brought to account as revenue in accordance with the pattern of recognition of the reinsurance premium to which it relates. Profit commission, if any, which the Company may be entitled to under the terms of reinsurance, is recognized on accrual basis.

### c) Investment income

Following are recognised as investment income:

- Income on held to maturity investments is recognized in the profit and loss account on a time proportion basis taking into account the effective yield on investments; and
- Gain / loss on sale of investments is taken to the profit and loss account in the year of sale as per settlement date.

### d) Dividend income and bonus shares

Dividend income and entitlement of bonus shares are recognized when the right to receive such dividends and bonus shares is established.

### e) Rent and other income

Rental and other income is recognized on accrual basis.

### f) Administration surcharge

Administrative surcharge includes documentation and other charges recovered by the Company from insurance contact holders in respect of insurance policies issued, at a rate of 5% of the gross premium, restricted to a maximum of Rs. 2,000 in case of motor, and Rs. 4,000 in case of all other insurance contracts. Administrative surcharge is recognized as revenue at the time of issuance of policy. For the purpose of these financial statements, administrative surcharge is included in gross premiums written during the year.

### g) Interest income and other returns

Interest / mark-up is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return.

### 7.12 Investments

### 7.12.1 Recognition

All investments are initially recognized at cost, being the fair value of the consideration given and include transaction costs. All investments in equity securities, debt securities and term deposits are accounted for under IAS-39 and based thereon can be classified into any of the following categories:

- Held to maturity; and
- Available for sale

#### 7.12.2 Investments other than subsidiary and associates

### (i) Equity securities

Currently the Company classifies investment in equity securities such as listed / unlisted shares in other companies, mutual fund units / investments, etc. as 'Available for sale'.

Available for sale financial assets are non-derivative financial assets that are designated as available for sale or are not classified as 'held to maturity' or 'investment at fair value through profit and loss account'. These investments are intended to be held for an indefinite period of time which may be sold in response to the need for liquidity, changes in interest rates, equity prices or exchange rates. Investments classified as 'available for sale' are initially measured at cost, being the fair value of consideration given.

At each subsequent reporting date, available for sale investments are remeasured at fair market value. Changes in fair market value are recognised in other comprehensive income / (loss) until derecognised or determined to be impaired. Gains / losses on derecognition and impairment losses / reversals are recognized in profit and loss account.

### (ii) Debt securities and term deposits

The Company classifies its investments in debt securities and term deposits, as either 'Held to maturity' or 'Available for sale' depending upon the maturity of the investment.

Investments with fixed maturity, where management has both the intent and the ability to hold to maturity, are classified as 'held to maturity', while debt investments having an indefinite term / perpetual maturity are classified as 'available for sale'. These investments are initially measured at the cost being the fair value of consideration paid.

Subsequently 'held to maturity' investments are measured at amortized cost using the effective yield method. Any premium paid or discount availed on acquisition of held to maturity investments is deferred and included in the income for the period on a straight line basis over the term of investment. While 'available for sale' investments are remeasured at fair market value at each subsequent reporting date. Changes in fair market value, if any are recognised in other comprehensive income / (loss) until derecognised or determined to be impaired. Gains / losses on derecognition and impairment losses / reversals are recognized in profit and loss account.

The Company has classified debt investments in Pakistan Investment Bonds and Term Deposits as 'Held to maturity', whereas debt investments in Term Finance Certificates having a perpetual maturity have been classified as 'Available for sale' at the reporting date.

#### 7.12.3 Impairment on equity securities

Impairment is recognized based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. A significant or prolonged decline in fair value of an equity investments classified as available-for-sale below its cost is also considered an objective evidence of impairment. Impairment for available-for-sale equity securities is charged to the profit and loss account and any reversal in such impairment or subsequent increase in value of investments is recognised through statement of comprehensive income.

#### 7.13 **Taxation**

#### 7.13.1 Current tax

Provision for current tax is based on the taxable income for the year determined in accordance with the prevailing laws for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the current year for such years.

#### 7.13.2 Deferred tax

Deferred tax is accounted for using the 'balance sheet liability method' in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in these financial statements and the corresponding tax bases used in the computation of the taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

#### 7.14 Levy

The amount calculated on gross amount of revenue or other basis (such as receipts or other values etc. as provided in law) as a levy within the scope of IFRIC 21/IAS 37 and recognise it as an operating expense. Any excess over the amount designated as a income tax is then recognised as a levy falling under the scope of IAS 12.

#### 7.15 Staff retirement benefits

#### 7.15.1 Defined benefit plan

The Company operates two separate funded gratuity schemes (defined benefit plans) in respect of the all permanent employees (management and non-management) to which the Company makes contribution on the basis of recommendations made by the actuary. The latest actuarial valuation was carried out as at December 31, 2024, using the 'Projected Unit Credit Method'.

The Company's net obligation in respect of defined benefit plans is calculated by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets. When the calculation results in a potential asset for the Company, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

The Company determines the net interest expense / (income) on the net defined benefit liability / (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability / (asset), taking into account any changes in the net defined benefit liability / (asset) during the period as a result of contributions and benefit payments.

Actuarial gains or losses are recognized in OCI when they occur. Amounts recorded in profit and loss account are limited to current and past service costs, gains or losses on settlements and net interest income / (expense).

#### 7.15.2 Defined contribution plan

The Company operates a funded contributory provident fund (defined contribution plan) for all employees. Equal monthly contributions are made, both by the Company and the employees, to the fund, under the terms of the scheme.

#### 7.15.3 Compensated absences

The Company provides for liability in respect of employees' compensated absences in the year in which these are earned.

#### 7.16 Dividend distribution

Dividend is recognized as a liability in the period in which it is declared and approved. Appropriations of profit are reflected in the statement of changes in equity in the period in which such appropriations are approved.

#### 7.17 Management expenses

Expenses of management include both directly and indirectly attributable expenses allocated to various classes of business / operating segments on the basis of gross premium written. Management judgement is involved in determining the nature of expenses that are not allocable to the underwriting business and based thereon are classified as other expenses.

Allocation of management expenses effects the underwriting results of the operating segments, as disclosed in note 38 to these financial statements.

#### 7.18 Provision for outstanding claims including Incurred But Not Reported (IBNR)

The Company recognizes a liability in respect of all claims incurred up to the reporting date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of the incident giving rise to the claim except as otherwise expressly indicated in an insurance contract. The liability for claims includes amounts in relation to unpaid reported claims, IBNR and expected claim settlement costs.

Outstanding claims comprise the estimated cost of claims incurred but not settled at the reporting date, whether reported or not. The Company engages an actuary to estimate the IBNR as per the SECP Circular No. 9 of 2016, "SEC guidelines for estimation of Incurred But Not Reported claim reserve, 2016".

The Guidelines require that estimation for provision for claims incurred but not reported for each class of business, by using prescribed method "Chain Ladder Method" and other alternate method as allowed under the provisions of the Guidelines. The Chain Ladder Method involves determination of development factors or link ratios for each period. These are then subsequently combined to determine Cumulative Development Factor (CDF) which represents the extent of future development of claims to reach their ultimate level to derive an IBNR estimate.

The process used to determine the assumptions for calculating the outstanding claim reserve is intended to result in neutral estimates of the most likely or expected outcome. The nature of the business makes it very difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate, case by case basis with due regard to claim circumstances, information available from surveyors and historical evidence of the size of similar claims. Case estimates are reviewed regularly and are updated as and when new information is available.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, in which case information about the claim event is available. IBNR provisions are initially estimated at a gross level and a separate calculation is carried out to estimate the size of the reinsurance recoveries. The estimation process takes into account the past claims reporting pattern and details of reinsurance arrangements.

The premium liabilities have been determined such that the total premium liability provisions (unearned premium reserve and premium deficiency reserve) would be sufficient to service the future expected claims and expenses likely to occur on the unexpired policies as of reporting date. The expected future liability is determined using estimates and assumptions based on the experience during the expired period of the contracts and expectations of future events that are believed to be reasonable.

#### 7.19 Financial instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of contractual rights that comprise the financial assets and in the case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on the derecognition of the financial assets and liabilities is included in the net profit or loss account for the period in which it arises.

Financial instruments carried in the statement of financial position include investments, loan and other receivables, insurance / reinsurance receivables, reinsurance recoveries against outstanding claims, cash and bank, provision for outstanding claims, insurance / reinsurance payables, other creditors and accruals.

#### 7.20 Off setting of financial assets and financial liabilities

Financial assets and financial liabilities are off-set and the net amount is reported in the financial statements when there is a legally enforceable right to set-off the recognized amount and the Company intends either to settle on net basis, or realize the assets and to settle the liabilities simultaneously.

#### 7.21 Related party transactions

All transactions involving related parties arising in the normal course of business are conducted at arm's length at normal commercial rates on the same terms and conditions as third party transactions using valuation modes, as admissible, except in extremely rare circumstances where, subject to the approval of the board of directors, it is in the interest of the Company to do so.

#### 7.22 Foreign currencies

Transactions in foreign currency, if any, are converted into Pak rupees at the rate of exchange prevailing on the date of transaction.

Monetary assets and liabilities denominated in foreign currencies are translated into Pak rupees at the rate of exchange prevailing at the reporting date. Exchange difference are taken to profit and loss account.

#### 7.23 Reinsurance recoveries against outstanding claims

Reinsurance recoveries against outstanding claims are recognized on occurrence of the related claim liability. These are recorded as an asset and measured at the amount expected to be received.

#### 7.24 Zakat

Zakat deductible compulsorily under the Zakat and Ushr Ordinance, 1980 is accounted for in the year of deduction.

#### 7.25 Creditors, accruals and provisions

Liabilities for creditors and other amounts payable are carried at cost which is fair value of the consideration to be paid in future for goods and / or services received, whether or not billed to the Company.

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an out flow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimate.

#### 7.26 Impairment

The carrying amounts of the Company's assets are reviewed annually to determine whether there is any indication of impairment. If any such indication exists, the assets recoverable amount is estimated and impairment losses are recognized in the profit and loss account.

#### 7.27 Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### 7.28 Loans and other receivables

These are recognized at cost, which is the fair value of the consideration given. However, an assessment is made at each statement of financial position date to determine whether there is objective evidence that a financial asset or group of assets may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss is recognized for the difference between the recoverable amount and the carrying amount.

#### 7.29 Contingencies

Contingencies are disclosed when the Company has possible obligation that arises from past event and whose existence will be confirmed only by occurrence or non-occurrence of one or more uncertain future events not wholly within the control of entity, or a present obligation that arises from past event but is not recognised because it is not probable that an outflow of recourse embodying economic benefit will be required to settle the obligation or, when amount of obligation cannot be measured with sufficient reliability.

Contingencies are reviewed at each statement of financial position date and adjusted to reflect the current estimate.

8.	Property and equipment	<u>Note</u>	(Rupees in	thousand)
0.	Operating assets	8.1	273,323	167,369
	Right-of-use asset	8.2	57,742 331,065	62,767 230,136

#### 8.1 Operating assets

Operating assets					2024					
		Co	st			Accum Depred			Written down value	
	As at January 01,	Additions	Disposals	As at December 31,	As at January 01,	Charge for the year	On disposals	As at December 31,	As at December 31,	Depreciation rate
				(F	Rupees in the	ousand)				%
Freehold building	8,500	-	-	8,500	7,013	74	-	7,087	1,413	5
Lease hold improvements	20,725	9,099	-	29,824	15,834	1,434	-	17,268	12,556	20
Furniture and fixtures	14,157	6,776	(543)	20,390	9,094	1,445	(430)	10,109	10,281	10 - 20
Office equipment	26,827	3,923	(650)	30,100	17,927	2,216	(540)	19,603	10,497	15 - 20
Computers equipment	47,581	16,264	(4,618)	59,227	31,354	8,406	(3,579)	36,181	23,046	33
Vehicles	184,309	163,012	(55,733)	291,588	53,508	45,091	(22,541)	76,058	215,530	20
	302,099	199,074	(61,544)	439,629	134,730	58,666	(27,090)	166,306	273,323	

					2023					
		Cost			Accumulated Depreciation				Written down value	)
	As at January 01,	Additions	Disposals	As at December 31,	As at January 01,	Charge for the year	On disposals	As at December 31,	As at December 31,	Depreciation rate
				(F	Rupees in the	ousand)				%
Freehold building	8,500	-	-	8,500	6,934	79	-	7,013	1,487	5
Lease hold improvements	20,725	-	-	20,725	14,611	1,223	-	15,834	4,891	20
Furniture and fixtures	13,215	1,196	(254)	14,157	8,316	985	(207)	9,094	5,063	10 - 20
Office equipment	25,897	1,372	(442)	26,827	16,234	2,060	(367)	17,927	8,900	15 - 20
Computers equipment	40,486	7,937	(842)	47,581	26,272	5,709	(627)	31,354	16,227	33
Vehicles	132,422	77,050	(25,163)	184,309	35,410	27,237	(9,139)	53,508	130,801	20
	241,245	87,555	(26,701)	302,099	107,777	37,293	(10,340)	134,730	167,369	

#### 8.1.1 Disposal of property and equipment

Particulars	Particulars of buyer	Relationship with the Company	Cost	Net Book value	Sale Proceeds	Mode of disposal
Vehicles			(Rup	oees in thous	and)	
Honda City LEC-18A-5697	Mr. Salman Muzaffar	Employee	1,909	585	1,909	As per Company policy
Suzuki Alto APF-792	Mr. Khurram Igbal	Employee	2,612	2,307	2,307	As per Company policy
Suzuki Alto BRL-712	Syed Mushtag Ahmed	Employee	1,398	585	585	As per Company policy
Honda CG-125 ARP-1333	Mr. Muhammad Shahzad	Employee	212	183	183	As per Company policy
Honda City AFH-627	Mr. Mohsin Raza	Employee	2,775	1,687	1,687	As per Company policy
Suzuki Alto BXZ-579	Mr. Muhammad Moeen Nasir	Employee	1,733	1,363	1,363	As per Company policy
Honda City LE-20-6943	Mr. Athar Magsood Paracha	Employee	2,467	1,010	1,010	As per Company policy
Suzuki Cultus AKP-694	Mr. Wasim Ahmed	Employee	2,250	1,590	1,590	As per Company policy
Suzuki Cultus AGL-863	Mr. Omer Yousaf	Employee	1,655	1,059	1,059	As per Company policy
Suzuki Alto ANF-088	Mr. Muhammad ljaz	Employee	1,733	1,340	1,340	As per Company policy
Honda BRV APB-135	Mr. Saleem Mahmood	Employee	5,261	3,867	3,938	As per Company policy
Honda CB-150 AFV-4482	Mr. Muhammad Raheel	Employee	247	140	140	As per Company policy
Honda CG-125S LER-20-5712	Mr. Farhad Hussain	Employee	143	59	59	As per Company policy
Honda CG-125 (SE) AAT-5798	Mr. Ahsan Javed	Employee	151	61	61	As per Company policy
Honda CB-150F KPP-8672	Mr. Tariq Shahzad	Employee	299	208	208	As per Company policy
Honda CB-150F AEB-4937	Ms. Sana Rafi	Employee	243	119	119	As per Company policy
Honda Civic ALR-283	Mr. Rashid Amin	Employee	6,567	4,658	4,658	As per Company policy
Honda City LED-19-9276	Mr. Zaheer Rasheed	Employee	2,039	676	1,020	As per Company policy
Honda CG-125 AUA-2440	Mr. Ghulam Murtaza	Employee	223	208	223	As per Company policy
Honda City LEH-19-9978	Mr. Irshad Farrukh Bhatti	Employee	2,467	818	1,233	As per Company policy
Honda CB-150F KOX-1140	Mr. Abdul Hafeez	Employee	207	141	134	As per Company policy
Honda CB-150F ASF-6052	Syed Ali Hisba	Employee	438	348	348	As per Company policy
Honda City LEA-19-7469	Mr. Rehan Nazir Ghumman	Employee	1,465	416	732	As per Company policy
Honda City LEE-19-7681	Mr. Muhammad Ijaz	Employee	2,039	627	1,020	As per Company policy
Suzuki Alto LE-20-6941	Mr. Sakhawat Hussain	Employee	1,398	573	573	As per Company policy
Suzuki Alto AGF-303	Mr. Ali Riaz	Employee	755	713	713	As per Company policy
Honda City BQS-806	Mr. Abdul Majeed Qureshi	Employee	2,461	784	1,230	As per Company policy
Honda City AEV-757	Mr. Abdul Razzaq Ghouri	Employee	3,146	1,902	1,902	As per Company policy
Honda HRV ANN-260	Not Applicable	Not Applicable	7,174	4,982	4,982	Insurance claim settlemen
Honda CG-125 ARF-2308	Not Applicable	Not Applicable	204	177	230	Insurance claim settlemen
Computers equipment						
Dell Laptop Gi7	Mr. Babar Mahmood Mirza	Employee	350	116	35	As per Company policy
lphone 12 Pro Max	Mr. Babar Mahmood Mirza	Employee	293	85	-	As per Company policy
HP Specter X360 Corei7	Mr. Muhammad Aasim Gul	Employee	313	93	31	As per Company policy
HP Specter X360 Corei7	Mr. Abdul Razzaq Ghouri	Employee	313	93	31	As per Company policy
Other fixed assets with book value	less than Rs. 50,000		4,604	881	887	
December 31, 2024			61,544	34,454	37,540	
December 31, 2023			26,701	16,361	16,480	

		Note	2024	2023
8.2	Right-of-use assets		(Rupees in	thousand)
	Opening book value Additions during the year Disposals during the year Depreciation charged during the year	27	62,767 30,967 (1,410) (34,582)	87,847 7,883 (547) (32,416)
	Closing book value	8.2.1	57,742	62,767

- 8.2.1 Right-of-use assets include Rs. 4,501 thousand (2023: Rs. 5,849 thousand) recognized against buildings rented from related parties.
- 8.2.2 The right-of-use assets are depreciated on a straight line basis over the lease term as this method most closely reflects the expected pattern of consumption of future economic benefits.

#### 9. Intangible assets

The Company has fully amortized computer software costing Rs. 6,458 thousand (2023: Rs. 6,458 thousand) which are still in use at the reporting date.

#### 10. Investments in equity securities

,			2024			2023	
	Note	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value
Available for sale				(Rupees in	thousand)		
Related parties *						1	
Listed shares	10.2 & 10.5	643,711	-	643,711	643,711	-	643,711
Mutual funds	10.3 & 10.6	293,072	-	293,072	444,127	-	444,127
		936,783	-	936,783	1,087,838	-	1,087,838
Unrealized gain / (loss) on revalua	ation						
Revaluation of listed shares				3,313,478			1,425,803
Revaluation of mutual funds				382,080			196,185
0.11				4,632,341			2,709,826
Others Listed shares	10.4 & 10.7	2,917,065		0.017.065	1 COE 7C4		1,695,764
Unlisted shares	10.4 & 10.7	500	(500)	2,917,065	1,695,764 500	(500)	1,095,704
Mutual funds	10.8	1,240	(300)	1,240	1,068	(300)	1,068
Mutual fullus	10.9	1,240		1,240	1,000		1,000
		2,918,805	(500)	2,918,305	1,697,332	(500)	1,696,832
Unrealized gain on revaluation							
Revaluation of listed shares				2,590,297			861,478
Revaluation of mutual funds				3,255			1,168
				5,511,857			2,559,478
				10,144,198			5,269,304

<sup>\*</sup> The Company has not accounted for investment in related parties as Associates under IAS 28 "Investment in Associates and Joint Ventures" as management has concluded that the Company does not have a significant influence in these companies.

### 2023 (Rupees in thousand) 10.1 Particulars of impairment / provision Opening balance 500 500 Charge for the year Elimination on disposal of securities 500 500 Closing balance

- 10.2 Listed securities include an amount of Rs. 3,957,189 thousand (2023: Rs. 2,069,514 thousand) being the fair market value of shariah compliant securities listed on PSX-KMI All Share Index. Cost of these securities amounts to Rs. 643,711 thousand (2023: Rs. 643,711 thousand).
- 10.3 Mutual funds include an amount of Rs. 527,948 thousand (2023: Rs. 407,660 thousand) being the fair market value of shariah compliant mutual funds. Cost of these securities amounts to Rs. 230,715 thousand (2023: Rs. 284,249 thousand).
- 10.4 Listed securities include an amount of Rs. 4,008,478 thousand (2023: Rs. 1,912,343 thousand) being the fair market value of shariah compliant securities listed on PSX-KMI All Share Index. Cost of these securities amounts to Rs. 2,145,800 thousand (2023: Rs. 1,202,610 thousand).

### 10.5 Listed shares - related parties

Number	of shares	Face		Cost Carrying value			ng value
2024	2023	value	Company's name	2024	2023	2024	2023
		Rupees			(Rupees in th	ousand)	
3,518,073	3,518,073	10	Atlas Honda Limited Equity held: 2.84% (2023: 2.84%)	215,296	215,296	2,837,678	1,234,210
610,632	610,632	10	Atlas Battery Limited Equity held: 1.74% (2023: 1.74%)	11,376	11,376	232,492	145,398
850,000	850,000	10	Honda Atlas Cars (Pakistan) Limited Equity held: 0.60% (2023: 0.60%)	9,795	9,795	264,954	181,662
4,518,526	4,518,526	10	Cherat Packaging Limited Equity held: 9.20% (2023: 9.20%)	407,244	407,244	622,065	508,244
				643,711	643,711	3,957,189	2,069,514

### 10.6 Mutual funds - related parties

Numbe	er of units	Face			Cost		ng value
2024	2023	value	Fund's name	2024	2023	2024	2023
		Rupees			(Rupees in the	nousand)	
94,568 426,568	260,121 551,399	500 500	Atlas Stock Market Fund Atlas Islamic Stock Fund	62,357 230,715	159,878 284,249	147,204 527,948	407,660 232,652
				293,072	444,127	675,152	640,312

10.6.1 The fund manager of above funds are Atlas Asset Management Limited (a related party).

### 10.7 Listed shares - others

Number	r of shares	Face			Cost	Carryin	ig value
2024	2023	value	Company's name	2024	2023	2024	2023
		Rupees			(Rupees in th	ousand)	
			Banks				
1,465,510	3,067,000	10	Bank Alfalah Limited	51,856	104,453	122,121	148,780
935,211	1,766,000	10	Bank Al-Habib Limited	57,746	105,434	122,915	142,234
625,872	661,455	10	United Bank Limited	111,317	85,729	239,227	117,633
853,040	1,289,034	10	Meezan Bank Limited	149,145	142,941	206,410	207,999
761,500	1,124,500	10	Habib Metropolitan Bank Limited	29,727	41,636	66,251	62,207
688,808	372,500	10	MCB Bank Limited	135,579	56,667	193,762	64,275
907,197	-	10	Habib Bank	114,533	-	158,270	-
			Insurance companies				
800,000	-	10	Adamjee Insurance Company Limited	33,384	-	39,960	-
			Construction and material				
3,535,580	3,535,580	10	Cherat Cement Company Limited	91,761	91,761	967,653	576,229
301,700	85,000	10	Lucky Cement Limited	248,451	61,560	332,018	66,893
1,520,000	-	10	Fauji Cement	46,405	-	55,602	-
2,388,500	-	10	Maple Leaf Cement	100,571	-	109,728	-
255,000	-	10	Pioneer Cement	50,243	-	51,265	-
			Power Generation				
1,724,000	1,258,000	10	The Hub Power Company Limited	173,687	102,587	225,654	147,299
			Oil and gas				
154,600	126,800	10	Pakistan Oilfields Limited	75,231	53,854	97,648	53,502
105,411	34,362	10	Mari Petroleum Company Limited	29,024	53,694	75,855	72,026
1,444,335	892,000	10	Oil & Gas Development Company Limited	164,711	80,885	328,240	100,305
1,064,500	829,500	10	Pakistan Petroleum Limited	104,924	66,359	216,679	95,417
160,000	-	10	Pakistan State Oil	77,536	-	88,710	-
564,083	-	10	Attock Petroleum	99,220		248,586	
			C/F	1,945,051	1,047,560	3,946,554	1,854,799

	Numbe	er of shares	Face			Cost	Carry	ing value
	2024	2023	value	Company's name	2024	2023	2024	2023
			Rupees			(Rupees in t	housand)	
				B/F	1,945,051	1,047,560	3,946,554	1,854,799
				Chemicals				
	532,637	614,906	10	Engro Corporation Limited	158,833	173,707	237,173	181,342
	1,090,000	1,369,724	10	Fauji Fertilizer Company Limited	125,619	140,771	222,567	155,039
	1,145,305	1,478,000	10	Engro Fertilizers Limited	135,512	128,141	419,548	165,876
				Pharmaceuticals				
	313,550	-	10	AGP Limited	42,775	-	53,335	-
	45,120	-	10	Abot Laboratries	43,461	-	55,852	-
	177,500	-	10	GlaxoSmithKline	52,088	-	70,452	-
	21,500	-	10	Haleon Pakistan Limited	19,080	-	17,365	-
	43,000	-	10	Hinoon Laboratries	34,329	-	39,483	-
	88,000	-	10	Shifa International Hospital	26,304	-	34,884	-
				General industries				
	979,000	781,500	10	Interloop Limited	63,909	45,381	67,277	56,268
	299,781	339,781	10	Systems Limited	140,295	160,204	186,299	143,918
	480,000	-	10	Nishat Mills	34,708	-	51,426	-
	823,528	-	10	Mughal Iron & Steel Industries	68,723	-	65,964	-
	24,729	-	10	Servis Industries	26,378	-	39,183	
					2,917,065	1,695,764	5,507,362	2,557,242
10.8	Unlisted sha	ares - others						
	Numbe	r of shares	Face			Cost	Carryi	ng value
	2024	2023	value	Company's name	2024	2023	2024	2023
			Rupees			(Rupees in t	housand)	
	50,000	50,000	10	Arabian Sea Country Club Limited	500	500	-	-
				Impairment in value of available for sale investment	(500)	(500)	-	-

**10.8.1** The name of Chief Executive is Mr. Arif Ali Khan Abbasi. The break-up value is Rs. (11.79) per share based on latest audited accounts available.

### 10.9 Mutual funds - others

Number of	of units	Face			Cost		ng value
2024	2023	value	Fund's name	2024	2023	2024	2023
		Rupees			(Rupees in th	nousand)	
29,447	29,447	10	National Investment (Unit) Trust - (note 10.9.1)	1,240	1,068	4,495	2,236

**10.9.1** This includes 28,000 units (2023: 28,000 units) held as statutory deposit with the State Bank of Pakistan under section 29(2)(a) of the Insurance Ordinance, 2000 cost amounting to Rs. 350 thousand (2023: Rs. 350 thousand).

			2024			2023	
	Note	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value
Investments in debt see	curities			(Rupees in	thousand)		
Others							
Held to maturity							
Pakistan Investment Bonds Treasury Bills	11.1.1 & 11.1.4 11.1.2 & 11.1.5	846,611 963,943	-	846,611 963,943	- 1,517,296	-	- 1,517,296
Available for sale							
Term Finance Certificates	11.1.3	20,000		20,000	20,000		20,000
		1,830,554	-	1,830,554	1,537,296		1,537,296
	Others Held to maturity Pakistan Investment Bonds Treasury Bills Available for sale	Investments in debt securities  Others  Held to maturity  Pakistan Investment Bonds 11.1.1 & 11.1.4  Treasury Bills 11.1.2 & 11.1.5  Available for sale	Investments in debt securities  Others  Held to maturity  Pakistan Investment Bonds 11.1.1 & 11.1.4 846,611  Treasury Bills 11.1.2 & 11.1.5 963,943  Available for sale  Term Finance Certificates 11.1.3 20,000	Note         Cost         Impairment / provision           Investments in debt securities           Others           Held to maturity           Pakistan Investment Bonds         11.1.1 & 11.1.4         846,611         -           Treasury Bills         11.1.2 & 11.1.5         963,943         -           Available for sale           Term Finance Certificates         11.1.3         20,000         -	Note         Cost         Impairment / provision         Carrying value           Investments in debt securities         (Rupees in Provision)           Others         Held to maturity           Pakistan Investment Bonds         11.1.1 & 11.1.4         846,611         -         846,611           Treasury Bills         11.1.2 & 11.1.5         963,943         -         963,943           Available for sale         11.1.3         20,000         -         20,000	Note         Cost         Impairment / provision         Carrying value         Cost           Investments in debt securities           Others           Held to maturity           Pakistan Investment Bonds         11.1.1 & 11.1.4         846,611         -         846,611         -           Treasury Bills         11.1.2 & 11.1.5         963,943         -         963,943         1,517,296           Available for sale         11.1.3         20,000         -         20,000         20,000	Note         Cost         Impairment / provision         Carrying value         Cost         Impairment / provision           Investments in debt securities           Others           Held to maturity           Pakistan Investment Bonds         11.1.1 & 11.1.4         846,611         -         846,611         -         -         -           Treasury Bills         11.1.2 & 11.1.5         963,943         -         963,943         1,517,296         -           Available for sale         11.1.3         20,000         -         20,000         20,000         -

#### 11.1 Particulars of debt securities are as follows:

#### 11.1.1 **Pakistan Investment Bonds**

Pakistan Inv	estment Bonds				Carryin	g value
Face value	Type of security	Profit payment	Profit rate	Maturity date	2024	2023
Rupees					(Rupees in	thousand)
40,000,000	5 years Pakistan Investment Bond	Bi-annually	14.00%	January 17, 2029	39,340	-
70,000,000	5 year Pakistan Investments Bond	Bi-annually	10.50%	October 13, 2027	62,862	-
30,000,000	3 year Pakistan Investments Bond	Bi-annually	14.00%	February 15, 2027	29,195	-
750,000,000	3 year Pakistan Investments Bond	Bi-annually	12.00%	July 04, 2026	715,214	-
					846,611	

### 11.1.2 Treasury Bills

Treasury Bills					Carryii	ng value
Face value	Type of security	Profit payment	Profit rate	Maturity date	2024	2023
Rupees	Rupees				(Rupees in	n thousand)
300,000,000	12 month Treasury Bill	On maturity	16.80%	September 04, 2025	270,776	-
85,000,000	12 month Treasury Bill	On maturity	16.83%	September 04, 2025	76,712	-
175,000,000	12 month Treasury Bill	On maturity	16.86%	August 21, 2025	158,874	-
40,000,000	12 month Treasury Bill	On maturity	18.00%	July 24, 2025	36,563	-
180,000,000	12 month Treasury Bill	On maturity	18.85%	June 12, 2025	167,246	-
70,000,000	12 month Treasury Bill	On maturity	19.98%	May 29, 2025	65,240	-
60,000,000	12 month Treasury Bill	On maturity	20.84%	May 02, 2025	56,532	-
85,000,000	6 month Treasury Bill	On maturity	17.62%	March 06, 2025	82,548	-
50,000,000	6 month Treasury Bill	On maturity	19.00%	January 23, 2025	49,452	-
400,000,000	12 month Treasury Bill	On maturity	21.34%	December 24, 2024	-	329,819
250,000,000	12 month Treasury Bill	On maturity	21.41%	December 12, 2024	-	206,012
75,000,000	12 month Treasury Bill	On maturity	21.20%	November 28, 2024	-	61,882
115,000,000	12 month Treasury Bill	On maturity	21.37%	November 14, 2024	-	94,748
225,000,000	12 month Treasury Bill	On maturity	22.07%	October 17, 2024	-	184,410
70,000,000	12 month Treasury Bill	On maturity	22.75%	October 03, 2024	-	57,054
250,000,000	6 month Treasury Bill	On maturity	21.36%	June 13, 2024	-	225,941
375,000,000	3 month Treasury Bill	On maturity	21.36%	March 07, 2024	-	357,430
Term Finance	Certificates				963,943	1,517,296

### 11.1.3 Term Finance Certificates

No. of ce	No. of certificates		. of certificates Face value		Company's Effective	Effective	Maturity	Carryir	ng value
2024	2023	2024	2023	name	rate date		2024	2023	
(Rupees in thousand)			<del></del> %		(Rupees in	thousand)			
1	1	20,000	20,000	Habib Bank Limited	3 Month Kibor +	Perpetual	20,000	20,000	

- 11.1.4 Pakistan Investment Bonds having cost of Rs. 858,065 thousand (2023: NIL thousand) are placed as statutory deposit with the State Bank of Pakistan in accordance with the requirements of Section 29(2)(a) of the Insurance Ordinance, 2000.
- Treasury Bills having cost of Rs. 209,889 thousand (2023: 186,367) are placed as statutory deposit with the State Bank of 11.1.5 Pakistan in accordance with the requirements of Section 29(2)(a) of the Insurance Ordinance, 2000.

12.	Loan and other receivables - considered good	<u>Note</u>	<u>2024</u> (Rupees i	2023 n thousand)
	Loan to related parties Accrued investment income	12.1	1,313 83.480	5,259 31,486
	Security deposits		9,193	8,284
	Loans to employees Advances to suppliers		898 2,707	309 108
	Receivable from Operator's Fund Other receivable	12.2 12.3	37,500 71,447	55,000 11,606
			206,538	112,052

- 12.1 This represent interest free amounts due from executives / key management personnel. These balances have not been discounted as the impact of time value of money is considered to be immaterial.
- 12.2 This represents receivable in respect of common expenses incurred by the Company on behalf of the Window Takaful Operations.
- 12.3 This includes an amount of Rs. 30 million (2023: Nil) in respect of investment sold during the period and settled subsequent to the year end.

		Note	2024 (Rupees in	2023 thousand)
13.	Insurance / reinsurance receivables - unsecured and considered good			
	Due from insurance contract holders Less: Provision for impairment of receivable from insurance contract holders	13.1	351,196 (2,859)	467,106 (2,859)
			348,337	464,247
	Due from other insurers/ reinsurers Less: Provision for impairment of due from other insurers/ reinsurers	13.3 13.2	507,071 (1,959)	312,152 (1,959)
			505,112	310,193
			853,449	774,440
13.1	Provision for impairment for receivables from insurance contract holders	5		
	Balance as at January 01, Addition / (reversal) made during the year		2,859 -	2,859 -
	Balance as at December 31,		2,859	2,859
13.2	Provision for impairment of due from other insurers / reinsurers			
	Balance as at January 01, Addition / (reversal) made during the year		1,959 	1,959 
	Balance as at December 31,		1,959	1,959

13.3 The Company has coinsurance and reinsurance arrangements with various insurance companies and domestic reinsurance company. Under the above arrangements, the receivable and payable balances originate mainly due to premiums collected or claims settled by the lead insurer on behalf of other coinsurers, and in case of reinsurance, the premium ceded to and claims recoverable from the reinsurer under the respective contracts. As per the prevailing industry practices, settlements of balances under coinsurance arrangements are done between respective insurance companies in normal course of business.

The Company believes that the current balances of coinsurance and reinsurance reflected in the records of the Company are based on underlying contracts and transactions supported by appropriate evidence.

In this regard, the Company exchanged balance information with various coinsurers based on significance of the balances and the reinsurers. This information corroborates the balance position of the Company in all material respects.

2024

2022

Noto

14.	Prepayments		(Rupees in thousand)		
	Prepaid reinsurance premium ceded Prepaid miscellaneous expenses		1,164,279 1,198	1,200,927 1,258	
15.	Cash and bank		1,165,477	1,202,185	
	Cash and cash equivalents  Cash at bank				
	- Current accounts - Savings accounts	15.1	1,531,222	1,544,843	

- 15.1 The balance in savings accounts bears mark-up which ranges from 2.51% to 20.69% (2023: 2.92% to 21.25%) per annum.
- 15.2 Cash at bank represents the cash and cash equivalents for the purpose of cash flow statement.

#### 16. **Ordinary Share capital**

16.1 Authorised capital

<u>2024</u> <u>2023</u> (Number of shares)			2024 (Rupees in	<u>2023</u> n thousand)	
	150,000,000	150,000,000	Ordinary shares of Rs. 10/- each	1,500,000	1,500,000

#### 16.2 Issued, subscribed and paid up share capital

	_ <u>2024_</u> (Number	_ <u>2023_</u> r of shares)	<u>Note</u>	2024 (Rupees in	_ <u>2023</u> n thousand)
	250,000	250,000	Ordinary shares of Rs. 10/- each fully paid in cash	2,500	2,500
	149,165,675	149,165,675	Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	1,491,657	1,491,657
17.	Reserves				
	Revenue reserves Investment fair value reserve General reserve Investment fluctuation reserve		17.1	3,841,367 1,301,255 3,000 5,145,622	1,515,625 901,255 3,000 2,419,880

17.1 This represents unrealized gain on re-measurement of available for sale investments at fair value. This shall be transferred to profit and loss account on de-recognition of investments, as permitted under IAS 39.

18.	Deferred taxation	Note	2023 (Rupees ii	<u>2022</u> n thousand)
	Deferred debits arising in respect of: Provision for bonus to staff Provision for doubtful receivables - insurance / reinsurance receivables Impairment in value of available for sale securities Provision for WWF Provision for donation Lease liabilities Accelerated tax depreciation		(1,925) (1,879) (195) (63,326) (12,260) (26,638) (4,877) (111,100)	(1,879) (195) - (7,112) (29,711) (4,561) (43,458)
	Deferred credits arising due to: Unrealised gain on remeasurement of investment Retirement benefit assets Right-of-use assets		2,452,753 3,676 22,519 2,478,948	969,007 6,217 24,479 999,703
	Net deferred tax liability		2,367,848	956,245
18.1	Reconciliation of deferred tax liabilities, net			
	As at January 01, Tax (expense) / income recognized in statement of profit and loss Tax income recognized in Other Comprehensive Income (OCI) As at December 31,	33 18.1.1	956,245 (74,528) 1,486,131 2,367,848	346,370 37,564 572,311 956,245

18.1.1 This represents deferred tax charged to unrealized gain / (loss) on available-for-sale investments in OCI.

#### 19. Retirement benefit (assets) / obligations

The Company operates separate defined benefit plans for management and non-management staff. Description of the retirement benefit plans and related accounting policies are stated in note 7.15.

As per IAS 19, the Company has used the 'Projected Unit Credit Method' to determine the present value of its defined benefit obligations and the related current service costs. Actuarial gains and losses on obligation result from increases or decreases in the present value of the defined benefit obligation arising because of changes in financial assumptions, demographic assumptions and experience adjustments.

The Company makes contribution to the Fund based upon recommendations of the latest actuarial valuations carried out, such that the employer's contributions to the Fund should remain within the limits laid down in the Income Tax Rules, 2002. Details of the defined benefit plans are:

	Note	2024 2023 (Rupees in thousand		
Gratuity - Management staff - Non-management staff (Asset) / liability	19.1 19.1	134 (3,450) (3,316)	(3,171) (2,268) (5,439)	
(ASSEL) / IIaDIIILY		(5,510)	(5,459)	

		Note	Manager 2024	ment staff	Non-manag 2024	ement staff 2023
19.1	Reconciliation - Statement of financial position			(Rupees in th	ousand)	
	Fair value of plan assets Present value of defined benefit obligations	19.1.1 19.1.2	(140,181) 142,858	(80,659) 77,488	(34,194) 30,744	(28,470) 26,202
	Funded status Receivable in respect of inter group transfers / outgoing employees. Unrecognised net actuarial loss		2,677	(3,171)	(3,450)	(2,268)
	Recognised (asset) / liability		134	(3,171)	(3,450)	(2,268)
19.1.1	Movement in the fair value of plan assets					
	Fair value as at January 01, Expected return on plan assets Actuarial gain / (loss) Employer contributions Benefits paid Others		80,659 12,688 13,481 34,804 (1,451)	55,065 8,248 8,961 9,017 (758) 126	28,470 4,269 1,455 1,163 (1,163)	19,944 2,834 1,977 6,490 (2,775)
	Fair value as at December 31,	19.1	140,181	80,659	34,194	28,470
19.1.2	Movement in the defined benefit obligations					
	Obligation as at January 01, Service cost Interest cost Actuarial losses / (gain) Benefits paid Others		77,488 43,164 12,231 8,883 (1,451) 2,543	64,207 4,486 9,479 74 (758)	26,202 1,820 3,942 (57) (1,163)	23,659 1,616 3,338 364 (2,775)
	Obligation as at December 31,	19.1	142,858	77,488	30,744	26,202
19.1.3	Number of staff covered under the defined benefit plan		131	116	72	85
19.1.4	Cost					
	Current service cost Interest cost Expected return on plan assets		43,164 12,231 (12,688)	4,486 9,479 (8,248)	1,820 3,942 (4,269)	1,616 3,338 (2,834)
	Expense		42,707	5,717	1,493	2,120
	Actual return on plan assets		26,169	17,209	5,724	4,811

### 19.1.5 Principal actuarial assumptions used are as follows:

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Management staff	2024	
Discount rate Future long term salary increases Mortality rates Rates of employee turnover	12.25% per annum 11.25% per annum SLIC (2001-05)-1 Moderate	15.50% per annum 14.50% per annum SLIC (2001-05)-1 Moderate
Non-management staff		
Discount rate Future long term salary increases Mortality rates Rates of employee turnover	12.25% per annum 11.25% per annum SLIC (2001-05)-1 Moderate	15.50% per annum 14.50% per annum SLIC (2001-05)-1 Moderate

			nagement staf		Non-manage		
1016	Expected costs for the port year are as follows:	202		2 <u>3                                    </u>	 usand)	2023	
19.1.6	Expected costs for the next year are as follows:  Current service cost Interest cost Expected return on plan assets  Expense	8,9 17,5 (17,4 9,0	581 12,2 (12,6) (12,6)		1,949 3,622 (4,021) 1,550	1,820 3,942 (4,269) 1,493	
		2024	2023	2022	2021	2020	
19.1.7	Comparison for five year		(Rupe	es in thou	sand)		
	Management staff As at December 31						
	Fair value of plan assets Defined benefit obligation	(140,181) 142,858	(80,659) 77,488	(55,065) 64,207	(55,253) 54,211	(53,773) 45,340	
	(Deficit) / surplus	2,677	(3,171)	9,142	(1,042)	(8,433)	
	Experience adjustments						
	Gain / (loss) on plan assets (as percentage of plan	0.69/	44 40/	7.00/	F 00/	10.40/	
	assets) Loss on obligations (as percentage of obligations)	9.6% 6.2%	11.1% 0.1%	-7.0% 4.0%	-5.0% 4.0%	12.4% 0.9%	
	Non-Management staff As at December 31						
	Fair value of plan assets Defined benefit obligation	(34,194) 30,744	(28,470) 26,202	(19,944) 23,659	(21,622) 20,399	(20,689) 19,856	
	(Deficit) / surplus	(3,450)	(2,268)	3,715	(1,223)	(833)	
	Experience adjustments						
	Gain / (loss) on plan assets (as percentage of plan assets)	4.3%	6.9%	-27.4%	-12.4%	-2.7%	
	Loss / (gain) on obligations (as percentage of obligations)	-0.2%	1.4%	0.0%	3.9%	-6.1%	
			2024		2023		
		(Rupees in	%	•	upees in	%	
19.1.8	Plan assets comprises of the following	thousand)		τn	ousand)		
	Management staff						
	Debt	6,233	4%		5,171	6%	
	Mutual funds	127,525	91%	7	74,549	92%	
	Cash and bank balances Other payable	6,423 -	5% 0%		354 585	0% 2%	
	Other payable	140,181	100%		30,659	100%	
	Non-management staff	=======================================	=======================================	= =		=====	
	Debt	34,180	100%	2	28,337	100%	
	Mutual funds	-	0%		-	0%	
	Cash and bank balances Other payable	14	0% 0%		133	0% 0%	
		34,194	100%		28,470	100%	

The effective interest rate used as the discounting factor (i.e. incremental borrowing rate) ranges from 10.67% to 23.61% (2023: 10.67% to 23.61%).

#### 20.1 Minimum Lease Payments (MLP) and their Present Value (PV) are as follows:

20.

**Lease liabilities** 

	2024			2023		
	MLP	Future financial charges	PV of MLP	MLP	Future financial charges	PV of MLP
	(Rupees in thousand)		(Rupees in thousand)		l)	
Due not later than 1 year Due later than 1 year but not later	30,433	10,991	19,442	44,323	8,986	35,337
than 5 years	57,269	23,379	33,890	46,097	13,245	32,852
Due later than 5 years	20,870	5,899	14,971	12,463	4,470	7,993
	108,572	40,269	68,303	102,883	26,701	76,182

20.2 Set out below are the carrying amounts of lease liabilities and the movements during the year:

		Note	<u>2024</u> (Rupees i	2023 n thousand)
	Balance as at January 01, Additions during the year (Deletions) / modification during the year Markup on lease liabilities		76,182 30,967 (2,321) 11,815	99,849 7,883 (859) 11,904
	Lease rentals paid		116,643 (48,340)	118,777 (42,595)
	Balance as at December 31,		68,303	76,182
21.	Insurance / reinsurance payable			
	Due to other insurers / reinsurers		664,922	839,312
22.	Other creditors and accruals			
	Agent commission payable Federal excise duty / sales tax Federal insurance fee Workers' welfare fund Payable to related parties Accrued expenses Other tax payable Unpaid and unclaimed dividend Deposit against performance bonds Bonus payable to staff Leave encashment payable Profit commission payable Payable against investment Others	22.1 22.2 22.3 22.4	197,165 51,902 1,005 162,374 31,436 60,111 21,046 149,993 716,006 4,936 69,894 36,565 146,394 46,833 1,695,660	95,001 129,364 6,911 - 18,236 60,622 21,275 135,285 608,151 - 55,969 17,233 - 37,590 1,185,637
22.1	Workers' welfare fund			
	Balance as at January 01, Add: Provision during the year Less: Payments made during the year	22.1.1	- 162,374 -	- - -
	Balance as at December 31,		162,374	-

- 22.1.1 This includes the impact of prior periods charged during the year. The adjustment has been accounted in the current year instead of retrospective adjustment since the impact has been considered insignificant by the management of the Company. The chargeability of WWF on insurance companies has been challenged and pending adjudication. The Company has provided for the provision on prudent basis.
- 22.2 This includes donation payable to a related party, Atlas Foundation, amounting to Rs. 31,436 thousand (2023: Rs. 18,236 thousand).
- 22.3 This represent amount payable against investment purchase before the year end. However, settled subsequent to the year end.

### 22.4 Unclaimed insurance benefits

Others include unclaimed insurance benefits of Rs. 32,295 thousand (2023: Rs. 25,617 thousand), aging of which is given below:

	Age-wise breakup of unclaimed insurance benefits					
	1 to 6 months	7 to 12 months	13 to 24 months	25 to 36 months	beyond 36 months	Total
			(Rupees in	thousand)		
Claims not encashed - 2024	813	6,343	6,650	2,449	16,040	32,295
Claims not encashed - 2023	1,181	5,485	2,703	97	16,151	25,617

Comparative figures have been corrected, with no impact on the overall financial results.

#### 23. **Contingencies and commitments**

#### 23.1 **Contingencies**

23.1.1 For the tax year 2017, the Deputy Commissioner Inland Revenue (DCIR) created a tax demand of Rs. 654,473 thousand, which mainly pertained to disallowances due to need of underlying evidences and disallowance of certain expenses due to non-deduction of withholding tax.

Being aggrieved, the Company filed an appeal before the Commissioner Inland Revenue (Appeals) (CIR(A)) against the aforesaid order, who has disposed of the appeal and remanded back the entire case to the DCIR for reconsideration. The Company has filed an appeal before Appellate Tribunal Inland Revenue (ATIR) against the order of the CIR (A). No provision has been recognized in these financial statements since the management believes that there are meritorious grounds that the case will be decided in favor of the Company.

23.1.2 For the tax year 2018, the DCIR created default surcharge of Rs. 4,010 thousand, which mainly pertained to default surcharge under section 147/205 of the Income Tax Ordinance, 2000.

Being aggrieved, the Company filed an appeal before the CIR (A) against the aforesaid order, which is pending adjudication. No provision has been recognized in these financial statements since the management believes that there are meritorious grounds that the case will be decided in favor of the Company.

23.1.3 For the tax period from January 2014 to December 2014, the DCIR created a FED demand of Rs. 260,098 thousand including default surcharge, which mainly pertained to FED paid to provinces rather than FBR.

Being aggrieved, the Company filed an appeal before the ATIR against the aforesaid order, which is pending adjudication. No provision has been recognized in these financial statements since the management believes that there are meritorious grounds that the case will be decided in favor of the Company.

23.1.4	Other contingencies	<u>2024</u> (Rupees	<u>2023</u> in thousand)
	Claims against the Company not acknowledged as debt	34,378	38,824

#### 23.2 **Commitments**

The amount of future payments under low value leases and the period in which these payments will become due are

	Note	<u>2024</u> (Rupees i	<u>2023</u> in thousand)
Not later than one year Later than one year and not later than five years		1,258 2,029	2,195 2,828
	23.2.1	3,287	5,023

23.2.1 These include commitments in respect of low value leases of buildings and trackers. Leasing arrangements with respect to buildings, carry varying terms and are renewable upon expiry with mutual consent of parties to the arrangement.

24.	Net	insurance	premium
<b>4</b> 7.	1401	III Sui al loc	premium

Written gross premium Add: Unearned premium reserve - opening Less: Unearned premium reserve - closing Premium earned

Less: Reinsurance premium ceded

Add: Prepaid reinsurance premium - opening Less: Prepaid reinsurance premium - closing

Reinsurance expense

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6,545,434 2,067,111 (2,203,567)	5,862,022 1,547,129 (2,067,111)
6,408,978	5,342,040
3,488,022 1,200,927 (1,164,279)	3,298,605 862,155 (1,200,927)
3,524,670	2,959,833
2,884,308	2,382,207

(Rupees in thousand)

2024

2023

#### 2024 2023 (Rupees in thousand)

#### 25. **Net insurance claims**

Claims paid Add: Outstanding claims including IBNR - closing Less: Outstanding claims including IBNR - opening	2,376,941 1,602,585 (2,421,191)	1,653,912 2,421,191 (1,535,139)
Claims expense	1,558,335	2,539,964
Less: Reinsurance and other recoveries received  Add: Reinsurance and other recoveries in respect of outstanding claims	1,588,343	951,082
net of impairment - closing	1,153,298	1,960,523
Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening	(1,960,523)	(1,074,190)
Reinsurance and other recoveries revenue	781,118	1,837,415
Net claims expense	777,217	702,549

#### 25.1 Claim development

The following table shows the development of fire and property damage insurance, marine, aviation and transport insurance and others including miscellaneous intimated claims compared to the last four years excluding provision for IBNR. The disclosure goes back to the period when the earliest material claim arose for which there is still uncertainty about the amount and timing of the claims payments. For other classes of business the uncertainty about the amount and timings of claims payment is usually resolved within a year.

Accident year	2020	2021	2022	2023	2024
Estimate of ultimate claims costs:		(Ru	pees in thou	sand)	
At end of accident year One year later	1,859,228 1,448,825	630,851 665,765	1,026,503 2,244,196	530,717 577,023	992,724
Two years later Three years later	1,179,033 1,122,856	529,812 513,641	1,841,025	-	-
Four years later	1,112,856	-			
Current estimate of cumulative claims Cumulative payments to date	1,112,856 (1,111,857)	513,641 (447,447)	1,841,025 (1,638,934)	577,023 (317,335)	992,724
	999	66,194	202,091	259,688	992,724

#### 26. Net commission and other acquisition income

· ·		
( 'AmmieeiAn	paid or payable	

Add: Deferred commission expense - opening Less: Deferred commission expense - closing

Net commission expense

Less: Commission received or recoverable

Add: Unearned reinsurance commission - opening Less: Unearned reinsurance commission - closing

Commission from reinsurers

2024			2023
(Rupees	in	thou	sand)

666,887 187,675 (289,134)	492,226 144,916 (187,675)
565,428	449,467
723,718 211,362 (261,533)	642,744 190,531 (211,362)
673,547	621,913
(108,119)	(172,446)

		<u>Note</u>	<u>2024</u> (Rupees i	<u>2023</u> n thousand)
27.	Management expenses			
	Employee benefit cost Travelling expenses Advertisements and sales promotion Printing and stationery Depreciation Depreciation right-of-use assets Rent, rates and taxes Electricity, gas and water Entertainment Vehicle running expenses Office repairs and maintenance Bank charges Postages, telegrams and telephone Annual supervision fee - SECP Trackers expense Fee and subscriptions Insurance expenses Office expenses Service charges - net	27.1 8.1 8.2 27.2 & 27.3	686,082 46,337 29,103 12,946 58,666 34,582 944 19,274 4,162 70,851 14,075 1,700 15,087 9,109 10,570 57,428 6,958 15,297 37,983	525,785 31,913 33,354 12,369 37,293 32,416 651 13,966 3,878 58,854 9,766 1,425 12,637 7,411 11,484 43,265 7,397 10,923 31,281
	Miscellaneous		47,004	41,514
27.1	Employee benefit cost		1,178,158	927,582
			040 405	405.000
	Salaries, allowances and other benefits Charges for post employment benefit	27.1.1	613,435 72,647	495,399 30,386
			686,082	525,785

- 27.1.1 This includes Company's contribution to defined contribution plans amounting to Rs. 23,359 thousand (2023: Rs. 19,178 thousand).
- This includes service charges amounting to Rs. 18,414 thousand (2023: Rs. 9,125 thousand) related to Shirazi Investments (Private) Limited, a related party, for providing IT support services. 27.2
- 27.3 This includes portfolio management fee amounting to Rs. 6,132 thousand (2023: Rs. 4,946 thousand) related to Atlas Asset Management Limited, a related party, for the management of mandated investment portfolio.

28.	Investment income	2024 (Rupees i	<u>2023</u> n thousand)
	Income from equity securities		
	Available for sale Dividend income	643,607	396,500
	Income from debt securities		
	Held to maturity		
	Return on debt securities Amortization of debt securities	337,936 7,611	190,940 -
	Available for sale Interest on term finance certificate	4,358	4,470
	Net realised gains on investments	993,512	591,910
	Available for sale financial assets		
	Realised gain on - equity securities	901,258	12,444
	Total investment income	1,894,770	604,354
	Less: Investment related expenses	(2,648)	(1,279)
		1,892,122	603,075

29.	Other income	Note	2024 (Rupees i	2023 n thousand)
	Return on bank balances		280,070	280,705
	Gain on sale of fixed assets		3,086	119
	Gain on disposal of right-of-use assets		911	312
30.	Other expenses		284,067	281,136
	Legal and professional fee other than business related		9,391	5,687
	Donations	30.1	41,426	28,338
	Auditor's remuneration	30.2	6,204	5,503
	Director's fee		3,750	3,600
	Workers' welfare fund	22.1	162,374	-
	Zakat expense		23	-
			223,168	43,128

30.1 This amount represents Rs. 41,426 thousand (2023: Rs. 28,338 thousand) donation to Atlas Foundation, a related party, situated at 2nd Floor, Federation House, Clifton, Karachi - 74000. The following Directors of the Company are members of its Board of Directors:

### Name of Directors

Mr. Iftikhar H. Shirazi

Mr. Ali H. Shirazi

Mr. Frahim Ali Khan

Mr. M. Habib-ur-Rahman

With the exception of their directorship, the Directors and their spouses have no interest in the donee.

2024

Note

2023

20.0	Auditorio remana antica	Note	(Rupees in thousand)	
30.2	Auditor's remuneration  Audit fee Fee for audit of provident fund, gratuity funds and other certifications Out of pocket expenses		2,750 2,050 1,404	2,750 1,650 1,103
31.	Finance costs		6,204	5,503
	Interest on lease liability Exchange loss		11,815 997	11,904 36,971
32.	Window takaful operations - operator's fund		12,812	48,875
	Wakala fee Commission expense General, administrative and management expenses Modarib's share of PTF investment income Investment income Direct expenses Other income		210,815 (70,398) (60,295) 36,454 19,692 (1,865) 1,889	168,279 (49,261) (59,327) 22,601 28,244 (1,680) 368
	Profit before taxation		136,292	109,224
33.	Taxation			
	For the year Current Current Conventional Window Takaful Operations - Operator's fund Deferred Relating to origination of temporary differences Relating to change in tax rate Window Takaful Operations - Operator's fund Relating to change in tax rate For prior years Current Conventional Window Takaful Operations - Operator's fund	18	1,243,746 54,288 (74,528) - (809) - (253) - 1,222,444	676,844 42,822 44,652 (7,088) (77) (95) 53,173 5,223 815,454
				=======================================

#### 33.1 Relationship between tax expense and accounting profit

Numerical reconciliation between the average effective tax rate and the applicable tax rate

	(Rupees	in thousand)
Accounting profit	3,111,206	1,822,621
Tax at the applicable rate of 39% (2023: 39%) Tax effect of temporary differences Prior years tax Tax effect of Window Takaful Operations - Operator's fund Tax effect of amounts deductible for tax purpose - net	1,213,370 (75,337) (253) 54,288 30,376	710,822 37,392 58,396 42,822 (33,978) 815,454
Applicable tax rate represents the tax rate applicable to Insurance Companies under Income Tax Ordinance, 2001.	Part-I of Fourth	
Earnings (after tax) per share - basic and diluted		
Profit (after tax) for the year	1,888,762	1,007,167
	Numbe	er of shares

thousand

Weighted average number of ordinary shares of Rs. 10 each

149,416

2024

149,416

2023

(Rupees)

Earnings per share - (basic / diluted)

33.2

34.

12.64

6.74

34.1 There is no dilution in basic earnings per share as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

#### 35. Compensation of directors and executives

Aggregate amounts charged in the accounts for remuneration, including all benefits to Chief Executive Officer, Directors and Executives of the Company are as follows:

	Chief Exec	utive Officer	Directors		Executives	
	2024	2023	2024	2023	2024	2023
			(Rupees i	n thousand)		
Fee	-	-	3,750	3,600	-	-
Managerial remuneration	29,224	24,962	-	-	177,443	138,046
Leave encashment paid	-	-	-	-	2,374	2,571
Bonus / profit commission paid	18,000	16,452	-	-	74,228	72,286
Contribution to defined benefit plan	1,059	904	-	-	6,260	4,839
Contribution to defined contribution plan	2,795	2,388	-	-	15,140	11,877
Rent and house maintenance	11,435	9,768	-	-	73,798	57,504
Utilities	2,541	2,171	-	-	15,836	12,327
Medical	857	620	-	-	11,352	8,411
Conveyance paid	-	-	-	-	10,191	11,060
Others	3,280	4,949	-	-	51,832	42,778
Total	69,191	62,214	3,750	3,600	438,454	361,699
Number of person(s)	1	1	6	6	110	90

- 35.1 Fee paid to 3 (2023: 3) Non-Executive Directors for attending meetings during the year amounts to Rs. 3,750 thousand (2023: Rs. 3,600 thousand). In addition, the Chief Executive Officer and some of the executives are also provided with use of the Company cars, in accordance with the policy of the Company.
- 35.2 Executives mean employees, other than the Chief Executive Officer and Directors, whose basic salary exceed five hundred thousand rupees in a financial year.

#### 36. **Provident fund trust**

The Company has maintained an employee provident fund trust and investments out of the provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the Rules formulated for this purpose. The salient information of the fund is as follow:

pulpose. The salent information of the fund is as follow.	<u>Note</u>	2024 (Unaudited) (Rupees i	<u>2023</u> (Audited) n thousand)
Size of the fund Percentage of investments made Fair value of investments Cost of investments made	36.1	70,493 99.14% 69,884 67,926	53,271 95.35% 50,793 50,777

36.1 Investments out of provident fund have been made in accordance with the provisions of Section 227 of the Companies Act, 2017 and the rules formulated for this purpose. The break-up of investments is as follows:

Breakup of investments at fair value	Investment as	Investments		
	2024	2023	2024	2023
			(Rupees in	n thousand)
Government Securities Listed securities and mutual funds	76% 23%	95% 0%	53,359 16,525	50,729 64
			69,884	50,793

The information for the financial year 2024 is based on un-audited financial statements of the provident fund.

#### 37. Related party transactions

Related parties comprises of associated entities, entities under common control, entities with common directors, major shareholders, post employment benefit plans and key management personnel, inclusive of directors, and their close family members. Transactions with related parties are carried out on mutually agreed terms and conditions.

The investment balance in related parties have been disclosed in the note 10 to these financial statements. Amounts due to / from and other significant transactions, other than those disclosed elsewhere in this financial statements, are as follows: 0004 0000

		2024 (Rupees ir	2023 n thousand)
Parent Company	Year end balances		
	Provision for outstanding claims  Due from insurance contract holders	1,750 11	1,145 943
	Transactions during the year		
	Premium underwritten Premium collected Claims paid Assets purchased IT support service charges paid Dividend paid	27,370 32,705 5,175 2,577 18,968 619,046	18,979 32,994 6,395 - 9,319 429,111
Associated Companies	Year end balances		
	Provision for outstanding claims Premium received in advance Due from insurance contract holders Lease liability	57,799 - 212,749 4,501	1,312,918 75,457 179,233 5,962

	Transactions during the year	2024 (Rupees in	<u>2023</u> n thousand)
	Premium underwritten Premium collected Claims paid Assets purchased Lease liability paid Expenses paid Dividends received Dividends paid Donations paid Investments purchased Investments sold at sale price Finance cost charged	2,438,887 2,831,819 1,300,241 110,560 2,269 7,426 309,727 22,604 28,226 75,505 467,500 808	2,200,703 2,781,689 408,139 53,742 2,063 6,521 151,751 15,669 20,956 1,116,171 1,321,617 1,002
Post employment benefit plans	Transactions during the year		
	Contributions in respect of post employment benefit plans	83,226	26,430
Key management personnel	Year end balances		
	Provision for outstanding claims Due from insurance contract holders	85 272	1,845 108
	Transactions during the year		
	Premium underwritten Premium collected Assets sold Claims paid Dividend paid	1,253 1,878 6,657 310 657	1,643 1,667 2,344 743 455

37.1 Following are the particulars of the related parties other than employee retirement benefit plans, key management personnel and Directors of the Company at the reporting date.

Name of Related Party	Basis of relationship
Shirazi Investments (Private) Limited	Parent Company
Atlas DID Private Limited	Group Company
Atlas GCI Private Limited	Group Company
Atlas Hitec (Private) Limited	Group Company
Atlas Honda Limited	Group Company
Atlas World Wide General Trading LLC	Group Company
Honda Atlas Cars (Pakistan) Limited	Group Company
Honda Atlas Power Product (Private) Limited	Common Directorship
ACME Investment Ltd. UAE	Common Directorship
Atlas Autos (Private) Limited	Common Directorship
Atlas Battery Limited	Common Directorship
Atlas Energy Limited	Common Directorship
Atlas Engineering (Private) Limited	Common Directorship
Atlas Foundation	Common Directorship
Atlas Global FZE	Common Directorship
Atlas Metals (Private) Limited	Common Directorship
Atlas Power Limited	Common Directorship
Atlas Solar Limited	Common Directorship
Atlas Venture Limited	Common Directorship
Cherat Packaging Ltd	Common Directorship
Infinity Capital Investments	Common Directorship
Oyster International Holdings Limited	Common Directorship
SF Global Holdings Limited	Common Directorship
Iftikhar Shirazi Family Trust	Common Directorship
Shirazi Trading Company (Private) Limited	Common Directorship
Atlas Asset Management Limited	Common Directorship
Oyster Re Brokers Limited	Common Directorship
Atlas Vocational Training Institute	Common Directorship
SFM Investment DMCC	Common Directorship
Provident Fund	Trust
Gratuity Fund	Trust

#### 38. **Segment reporting**

The Company has identified four (2023: four) primary operating / business segments for reporting purposes in accordance with the requirements of the Insurance Ordinance, 2000, the Insurance Rules, 2017 and Insurance Accounting Regulations, 2017. These include fire and property damage, marine, aviation and transport, motor and miscellaneous class of operating / business segments. As per Insurance Rules, 2017, information for other segments under which business is less than 10%, is classified under miscellaneous class of operating / business segment.

Assets and liabilities, wherever possible, have been assigned to each reportable segment based on specific identification or allocated on the basis of the gross premium written by the segments.

			December 31, 2024		
	Fire and property damage	Marine, aviation and transport	Motor	Miscellaneous	Total
			(Rupees in thousand)		
Premium receivable (inclusive of FIF, FED and Administrative surcharge) Less: Federal Excise Duty (FED) Less: Federal Insurance Fee (FIF)	3,333,539 376,208 24,954	1,642,636 196,215 14,077	1,332,395 168,948 10,929	1,183,841 145,604 10,042	7,492,411 886,975 60,002
Gross written premium (inclusive of Administrative Surcharge)	2,932,377	1,432,344	1,152,518	1,028,195	6,545,434
Gross direct premium Facultative inward premium Administrative surcharge	2,844,857 79,383 8,137	1,409,225 140 22,979	1,060,255 79,383 12,880	1,012,691 9,621 5,883	6,327,028 168,527 49,879
	2,932,377	1,432,344	1,152,518	1,028,195	6,545,434
Insurance premium earned Insurance premium ceded to reinsurers	2,970,569 (2,373,659)	1,423,403 (473,541)	1,126,054 (188,262)	888,952 (489,208)	6,408,978 (3,524,670)
Net insurance premium Commission income	596,910 395,146	949,862 126,245	937,792 78,207	399,744 73,949	2,884,308 673,547
Net underwriting income	992,056	1,076,107	1,015,999	473,693	3,557,855
Insurance claims Insurance claims recovered from reinsurers	(320,736) 303,153	(242,016) 170,112	(376,292) 60,702	(619,291) 247,151	(1,558,335) 781,118
Net claims Commission expense Management expenses Premium deficiency	(17,583) (351,567) (523,079)	(71,904) (71,335) (255,468)	(315,590) (76,210) (216,182)	(372,140) (66,316) (183,429) (2,347)	(777,217) (565,428) (1,178,158) (2,347)
Net insurance claims and expenses	(892,229)	(398,707)	(607,982)	(624,232)	(2,523,150)
Underwriting results Investment income Other income Other expenses Finance cost Profit before taxation from window takaful open	99,827  erations - Operator	677,400	408,017	(150,539)	1,034,705 1,892,122 284,067 (223,168) (12,812) 136,292
Profit before income tax					3,111,206
Segment assets - Conventional Segment assets - Takaful OPF Unallocated assets - Conventional Unallocated assets - Takaful OPF	1,551,041 95,767	757,518 51,220	609,684 202,306	543,902 51,108	3,462,145 400,401 14,048,091 179,412
Total assets					18,090,049
Segment liabilities - Conventional Segment liabilities - Takaful OPF Unallocated liabilities - Conventional Unallocated liabilities - Takaful OPF	2,649,163 16,065	1,293,832 8,580	1,041,334 33,932	928,981 98,159	5,913,310 156,736 3,722,773 129,844
Total liabilities					9,922,663

December 31, 2023

			December 31, 2023		
	Fire and property damage	Marine, aviation and transport	Motor	Miscellaneous	Total
Duanni ya ya shi abla finali ya ya			(Rupees in thousand)		
Premium receivable (inclusive of FED, FIF and Administrative Surcharge) Less: Federal Excise Duty (FED) Less: Federal Insurance Fee (FIF) Gross written premium (inclusive of	3,148,264 466,620 31,504	1,431,567 163,568 12,454	1,282,592 152,790 10,106	953,495 108,736 8,118	6,815,918 891,714 62,182
Administrative Surcharge)	2,650,140	1,255,545	1,119,696	836,641	5,862,022
Gross direct premium Facultative inward premium Administrative surcharge	2,594,963 46,549 8,628	1,234,724 9 20,812	990,613 117,911 11,172	827,172 4,319 5,150	5,647,472 168,788 45,762
	2,650,140	1,255,545	1,119,696	836,641	5,862,022
Insurance premium earned Insurance premium ceded to reinsurers	2,362,434 (1,936,596)	1,223,450 (399,474)	1,016,057 (225,185)	740,099 (398,578)	5,342,040 (2,959,833)
Net insurance premium Commission income	425,838 335,691	823,976 137,539	790,872 52,960	341,521 95,723	2,382,207 621,913
Net underwriting income	761,529	961,515	843,832	437,244	3,004,120
Insurance claims Insurance claims recovered from reinsurers	(1,511,765) 1,452,949	(144,423) 105,672	(370,093) 77,602	(513,683) 201,192	(2,539,964) 1,837,415
Net claims Commission expense Management expenses Premium deficiency	(58,816) (277,760) (414,168)	(38,751) (53,533) (196,228)	(292,491) (72,928) (186,459)	(312,491) (45,246) (130,727) (3,333)	(702,549) (449,467) (927,582) (3,333)
Net insurance claims and expenses	(750,744)	(288,512)	(551,878)	(491,797)	(2,082,931)
Underwriting results Net investment income Other income Other expenses Finance cost Profit before taxation from window takaful open	10,785 erations - OPF	673,003	291,954	(54,553)	921,189 603,075 281,136 (43,128) (48,875) 109,224
Profit before income tax					1,822,621
Segment assets - Conventional Segment assets - Takaful OPF Unallocated assets - Conventional Unallocated assets - Takaful OPF	1,867,557 73,760	884,828 24,669	788,992 145,515	589,473 39,366	4,130,850 283,310 8,700,328 166,343
Total assets					13,280,831
Segment liabilities - Conventional Segment liabilities - Takaful OPF Unallocated liabilities - Conventional Unallocated liabilities - Takaful OPF	2,981,415 23,925	1,412,562 7,994	1,259,567 47,194	941,048 89,952	6,594,592 169,065 1,671,057 75,176
Total liabilities					8,509,890

As the operations of the Company are only carried out in Pakistan, information relating to geographical segment is not considered relevant.

Held to maturity	Available for sale	Total
	(Rupees in thous	sand)
397,092	4,244,998	4,642,090
5,400,021 (4,279,817) -	1,898,282 (2,163,033) 1,309,057	7,298,303 (6,442,850) 1,309,057
1,517,296	5,289,304	6,806,600
3,078,048 (2,859,219) - 74,429	2,404,423 (1,334,005) 3,804,476	5,482,471 (4,193,224) 3,804,476 74,429
1,810,554	10,164,198	11,974,752
	397,092 5,400,021 (4,279,817) - 1,517,296 3,078,048 (2,859,219) - 74,429	maturity         for sale (Rupees in thous)           397,092         4,244,998           5,400,021         1,898,282           (4,279,817)         (2,163,033)           -         1,309,057           1,517,296         5,289,304           3,078,048         2,404,423           (2,859,219)         (1,334,005)           74,429         -

#### 39.1 Fair value measurement of financial instruments - IFRS 9

Following is the fair value of financial assets as on December 31, 2024 under IFRS 9 classifications and the change in their fair value during the year ended December 31, 2024:

Financial instruments with contractual cash flows that meet the SPPI criteria, excluding those held for trading

	the SPPI criteria, excluding those held for tra				
	Amortized cost*	Fair value through OCI	Total	Other financial instrument	
Pakistan Investment Bonds		(Rupees	in thousand)		
Opening fair value - December 31, 2023 Additions	- 839,000	-	- 839,000	-	
Unwinding on debt securities	7,611	-	7,611	-	
Closing fair value - December 31, 2024	846,611	-	846,611	-	
Treasury Bills					
Opening fair value - December 31, 2023 Additions	1,517,296 2,239,048	- -	1,517,296 2,239,048	-	
Unwinding on debt securities	66,818	-	66,818	-	
Disposals	(2,859,219)	-	(2,859,219)	-	
Closing fair value - December 31, 2024	963,943	-	963,943	-	
Term Finance Certificates					
Opening fair value - December 31, 2023	-	20,000	20,000	-	
Closing fair value - December 31, 2024	-	20,000	20,000	-	
Shares in listed / unlisted equity securities					
Opening fair value - December 31, 2023 Additions Increase in fair value - net Disposals	- - - -	- - -	- - -	4,626,756 2,328,746 3,616,494 (1,107,445)	
Closing fair value - December 31, 2024	-	-	-	9,464,551	
Mutual fund investments					
Opening fair value - December 31, 2023 Additions Increase in fair value - net Disposals	- - - -	- - -	- - - -	642,548 75,677 187,982 (226,560)	
Closing fair value - December 31, 2024				679,647	

39.

\* The fair value of the remaining financial assets are not significantly different from their carrying amounts since these assets are short term in nature or are frequently repriced to market rate. These include insurance debtors and other short term receivables amounting to Rs. 2,795,083 thousand (2023: Rs. 3,303,953 thousand) and balances with banks amounting to Rs.1,531,222 thousand (2023: Rs.1,544,843 thousand), respectively.

#### 40. **Risk management**

The primary objective of the Company's risk and financial management framework is to protect the Company's shareholder from the events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Key management recognizes the critical importance of having efficient and effective risk management system in place.

The Company's risk management function is carried out by the Board of Directors (the Board), with its associated committees. This is supplemented with a clear organizational structure with documented delegated authorities and responsibilities from the Board to the Chief Executive Officer and senior managers.

The Board meets regularly to approve any commercial, regulatory and organizational decisions. The Chief Executive Officer under the authority delegated from the Board defines the Company's risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, align underwriting and reinsurance strategy to the corporate goals, and specify reporting requirement.

The risk faced by the Company and the way these risks are mitigated by management are summarized below:

a)	Financial risk, categorized into;	Note
	- Credit risk	40.1.1
	- Liquidity risk	40.1.2
	- Market risk	40.1.3
b)	Capital adequacy risk	40.2
c)	Insurance risk	40.3

#### 40.1 Financial risk

The Company's activities exposes it to a variety of financial risks: credit risk, liquidity risk and market risk (including interest / mark-up rate risk and price risk).

The Company's principal financial risk instruments are financial investments, receivables arising from insurance and reinsurance contracts, statutory deposits and cash and cash equivalents. The Company does not enter into any derivative transactions.

The Company's financial risk focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Financial risks arising from the Company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below.

#### 40.1.1 Credit risk

- a) Credit worthiness of counter party;
- b) Aging analysis of counter party.

The carrying amount of financial assets which represents the maximum credit exposure, as specified below:

Financial assets	Note	<u>2024</u> (Rupees i	2023 in thousand)
Bank balances Investments Amount due from insurance contract holders Amount due from other insurers / reinsurers Reinsurance recoveries against outstanding claims Loans and other receivables	15 10 & 11 13 13 25 12	1,531,222 11,974,752 351,196 507,071 1,153,298 206,538	1,544,843 6,806,600 467,106 312,152 1,960,523 112,052
		15,724,077	11,203,276

40.1.1.1 The credit quality of Company's bank balances can be assessed with reference to external credit ratings as follows:

	Rating		Rating		
Banks	Short-term	Long-term	Agency	2024	2023
				(Rupee	s in thousand)
Develo Alfalala I Saatta d	٨٠	A A A		470.005	00,000
Bank Alfalah Limited	A1+	AAA	PACRA	473,305	86,099
Bank Al Habib	A1+	AAA	PACRA	111,919	27,563
Faysal Bank Limited	A1+	AA	PACRA	33,778	23,325
United Bank Limited	A-1+	AAA	VIS	415,440	414,770
FINCA Microfinance Bank Limited	A3	BBB+	PACRA	16	9
Habib Bank Limited	A-1+	AAA	VIS	64,174	634,776
MCB Bank Limited	A1+	AAA	PACRA	415,088	339,629
NRSP Microfinance Bank Limited	A2	A-	PACRA	17	11
Sindh Bank Limited	A-1+	AA-	VIS	26	14
Soneri Bank Limited	A1+	AA-	PACRA	3,468	16,702
Bank Makramah Limited	Unrated	Unrated	N/A	13,991	1,945
(Formerly: Summit Bank Limited)					
				1,531,222	1,544,843

The management monitors exposure to credit risk in premium receivable arising from insurance and reinsurance contracts, through regular review of credit exposure and prudent estimates of provision for doubtful receivables. The provision for doubtful receivables amounting to Rs. 4,818 thousands (2023: Rs. 4,818 thousands) is shown in note 13.1 and 13.2. The figures shown below are exclusive of any provisions made during the year. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sector segments.

# **40.1.1.2** The aging analysis of premium due but unpaid can be assessed with the following:

		2024			2023	
	Related parties	Others	Total	Related parties	Others	Total
			(Rupees in	thousand)		
Up to 1 year Past 1 but less than 3 years Less: provision	213,032 - -	138,164 - (2,859)	351,196 - (2,859)	181,000 - -	279,330 6,776 (2,859)	460,330 6,776 (2,859)
	213,032	135,305	348,337	181,000	283,247	464,247

40.1.1.3 The credit quality of amount due from other insurers / reinsurers and reinsurance recoveries against outstanding claims can be assessed with reference to external ratings as follows:

	Amount due from other insurers / reinsurers	Reinsurance recoveries against outstanding claims	Total
		(Rupees in thousand)	
As at December 31, 2024			
BB+ or above (including PRCL)	507,071	1,153,298	1,660,369
	507,071	1,153,298	1,660,369
As at December 31, 2023			
BB+ or above (including PRCL)	312,152	1,960,523	2,272,675
	312,152	1,960,523	2,272,675

The credit risk of reinsurance recoveries against outstanding claims can be assessed with the following age analysis, estimated in a manner consistent with the provision for outstanding claims, in accordance with the reinsurance contracts:

The age analysis of reinsurance against outstanding claims is shown below:

40.1.2.1 Changes in liabilities arising from financing activities

2024

2023

Lease liabilities

Lease liabilities

	20	124	20	23
	Reinsurance recoveries against outstanding claims	Provision for outstanding claims including IBNR	Reinsurance recoveries against outstanding claims	Provision for outstanding claims including IBNR
		(Rupees in	n thousand)	
Up to 1 year	693,049	1,014,223	287,014	560,859
1-2 years	180,695	259,678	1,546,826	1,680,006
2-3 years	173,135	202,091	63,717	104,569
Over 3 years	106,419	126,593	62,966	75,757
	1,153,298	1,602,585	1,960,523	2,421,191

# 40.1.2 Liquidity risk

Liquidity risk is the risk that the Company shall not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and the availability of adequate funds through committed credit facilities. The Company finances its operations through equity and working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

On the statement of financial position date, the Company has cash and bank deposits and readily marketable securities with insignificant change in value of Rs.1,531,222 thousand (2023: Rs.1,544,843 thousand) and Rs.10,144,198 thousand (2023: Rs. 5,269,304 thousand) respectively.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the statement of financial position date to contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows.

2024				
On demand	Maturity up to one year	Maturity after one year	Total	
	(Rupees in	thousand)		
-	1,602,585	-	1,602,585 664,922	
-	1,695,660	-	1,695,660	
	19,442	48,861	68,303	
	3,982,609	48,861	4,031,470	
	20	23		
On demand	Maturity up to one year	Maturity after one year	Total	
	(Rupees in	thousand)		
-	2,421,191	-	2,421,191	
-		-	839,312	
-		-	1,185,637	
	35,337	40,845	76,182	
	4,481,477	40,845	4,522,322	
	- - - - -	On demand         Maturity up to one year           (Rupees in 1,602,585           -         664,922           -         1,695,660           -         19,442           -         3,982,609           Maturity up to one year           (Rupees in 2,421,191           -         2,421,191           -         839,312           -         1,185,637           -         35,337	On demand         Maturity up to one year         Maturity after one year           (Rupees in thousand)           -         1,602,585         -           -         664,922         -           -         19,442         48,861           -         3,982,609         48,861           -         3,982,609         Maturity after one year           On demand         Maturity up to one year         Maturity after one year           (Rupees in thousand)         -           -         2,421,191         -           -         839,312         -           -         1,185,637         -           -         35,337         40,845	

**Opening** 

76,182

99,849

Cashflows

(48,340)

(42,595)

(Rupees in thousand)

Other

40,461

18,928

Closing

68,303

76,182

#### Market risk 40.1.3

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of change in market prices such as interest rates, foreign exchange rates and equity prices.

The Company is exposed to market risk with respect to its bank balances, deposits and investments.

The Company limits market risk by maintaining a diversified portfolio of money market and equity market and by continuous monitoring of developments in respective markets. The company has formulated a liquidity-risk based investment policy approved by the Board of Directors which contains various guidelines for investment of surplus funds in money market and equity market.

### 40.1.3.1 Interest rate risk

Interest rate risk is the risk that value of a financial instrument or future cash flows of a financial instrument will fluctuate due to changes in the market interest rates. Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instrument exposes the Company to fair value interest risk.

Sensitivity to interest rate risk arises from mismatches of financial assets and liabilities that mature or re-price in a given period. The Company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted.

At the statement of financial position date, the interest rate profile of the Company's significant interest bearing financial instruments was as follows:

	Effective interest	Effective interest	Carrying a	mounts	Carrying amounts  Maturity after one year		
	rate %	rate %	Maturity up t	o one year			
	2024	2023	2024	2023	2024	2023	
				(Rupees in t	housand)		
Financial assets							
Bank balances	2.51% to 20.69%	2.92% to 21.25%	1,531,222	1,544,843	-	-	
			1,531,222	1,544,843	-	_	
Investments							
TFC's	13.54% to 23.24%	22.54% to 23.91%	-	-	20,000	20,000	
PIB's	10.50% to 14.00%	8.55%	-	-	846,611	-	
T.Bills	16.80% to 22.75%	15.67% to 22.75%	963,943	1,517,296	-	-	
			963,943	1,517,296	866,611	20,000	

# Sensitivity analysis

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss account. Therefore, a change in interest rate will not affect fair value of any financial instrument. For cash flow sensitivity analysis of variable rate instruments a hypothetical change of 100 basis points in interest rates at the reporting date would have increased / (decreased) profit for the year by the amounts shown below.

It is assumed that the changes occur immediately and uniformly to each category of instrument containing interest rate risk. Variations in market interest rates could produce significant changes at the time of early repayments. For these reasons, actual results might differ from those reflected in the details specified below. The analysis assumes that all other variables remain constant.

	Increase by 100 bps	Decrease by 100 bps
Impact on profit and loss account	(Rupees in	thousand)
As at December 31, 2024		
Cash flow sensitivity-variable rate financial assets	2,801	(2,801)
As at December 31, 2023		
Cash flow sensitivity-variable rate financial assets	2,807	(2,807)

#### 40.1.3.2 Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest / mark-up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. Company is exposed to price risk since it has investments amounting to Rs. 11,975 million (2023: Rs. 6,807 million) at the statement of financial position date. However the Company has no significant concentration of price risk.

The carrying amount of investments subject to price risk are based on quoted market prices as of the statement of financial position date including available for sale equity in accordance with the requirements of the S.R.O.88 issued by the SECP, in February 2017.

The Company's strategy is to hold its strategic equity investments for long period of time. Thus, Company's management is not concerned with short term price fluctuations with respect to its strategic investments provided that the underlying business, economic and management characteristics of the investee remain favorable.

# 40.1.3.2.1 Sensitivity analysis

The table below summarizes Company's equity price risk as of December 31, 2024 and December 31, 2023 and shows the effects of a hypothetical 10% increase and a 10% decrease in market prices as at the year end. The selected hypothetical change does not reflect what could be considered to be the best or worst case scenarios.

The impact of hypothetical change on held for trading portfolio would be as follows:

		Fair value	Hypothetical price change	Estimated fair value after hypothetical changes in price	Profit after tax	Effect on shareholders' equity		
			(Rupees in thousand)					
December 31, 2024	Available for sale	10,144,198	10% increase 10% decrease	11,158,618 9,129,778	-	618,796 (618,796)		
December 31, 2023	Available for sale	5,269,304	10% increase 10% decrease	5,796,234 4,742,374	-	321,427 (321,427)		

#### 40.1.3.3 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies. The Company's exposure to exchange rate fluctuation risk is insignificant.

#### Fair value of financial instruments 40.1.3.4

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying values of all financial assets and financial liabilities approximate their fair values except for certain debt instruments held. The fair values of financial instruments are disclosed in note 41 to these financial statements.

#### 40.2 Capital adequacy risk

The Company's objective when managing capital is to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and to maintain a strong capital base to support the sustained development in its businesses.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares.

The Company's current paid-up capital is in accordance with the limit prescribed by the SECP vide SRO 89 (1)/2017.

In addition, the Company is also required to maintain minimum solvency in accordance with the rules and regulations set by the SECP which are fully met by the Company.

#### 40.3 Insurance risk

The Company's insurance activities are primarily concerned with the pricing, acceptance and management of risks from its customers. In accepting risks the Company is committing to the payment of claims and therefore these risks must be understood and controlled. Disciplined underwriting, encompassing risk assessment, risk management, pricing and exposure control is critical to the Company's success. The Company manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

The company is facing three kinds of risk in its insurance activities, namely;

40.3.1 - Premium Risk - Claim Risk 40.3.2 - Reinsurance Risk 40.3.3

#### 40.3.1 Premium Risk

The underwriting strategy aims to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. Pricing is generally based upon risk quality, historical claims frequencies, claims averages, adjusted for inflation and imposition of deductibles. Risk inspections surveys are also conducted before acceptance of larger risks. Underwriting limits and guidelines are in place to enforce appropriate risk selection criteria.

The Company manages the insurance risk arising from the geographical concentration of risk with the help of various MIS reports generated from the IT system. For this purpose all critical underwriting information including address lookups and geocoding is punched into the IT system. For example, for catastrophic aggregates, the IT system assigns precise codes with reference to the accumulation of sum insured in force at any particular location against natural perils. For marine, aviation and transport risks, complete underwriting details, besides sums insured and premiums, like vessel identification, voyage input (sea/air/inland transit), sailing dates, origin and destination of the shipments, per carry limits, etc. are fed into the IT system.

The Company also monitors concentration of risk by evaluating multiple risks covered in the same geographical location. For fire and property risk a particular building and neighboring buildings, which could be affected by a single claim incident, are considered as a single location. For earthquake risk, a complete city is classified as a single location. Similarly, for marine risk, multiple risks covered in a single vessel voyage are considered as a single risk while assessing concentration of risk.

40.3.1.1 The following table demonstrates the class wise concentration of risk on the basis of sum insured:

	Gross	s sum insured	Net sum insured		
	2024	2023	2024	2023	
Fire and property damage Marine, aviation and transport Motor Miscellaneous	33% 47% 2% 18%	88% 3% 2% 7%	6% 87% 5% 2%	55% 3% 25% 17%	
Oleim Biele	100%	100%	100%	100%	

# 40.3.2 Claim Risk

One of the purposes of insurance is to enable policyholders to protect themselves against uncertain future events. Insurance companies accept the transfer of uncertainty from policyholders and seek to add value through the aggregation and management of these risks. The uncertainty inherent in insurance is inevitably reflected in the financial statements of insurance companies and can be characterized under a number of specific headings, such as;

- Uncertainty as to whether an event has occurred which would give rise to an insured loss.
- Uncertainty as to the extent of policy coverage and limits applicable.
- Uncertainty as to the amount of insured loss suffered by a policyholder as a result of the event occurring.
- Uncertainty over the timing of a settlement to a policyholder for a loss suffered.

Therefore the objective of the Company is to ensure that sufficient reserves are available to cover these uncertainties and in case of any change in estimation due to further development on uncertainty or change on assumptions, the Company account for that change immediately.

Claims provisions are determined based upon previous claims experience, the knowledge of events and the terms and conditions of the relevant policies and on interpretation of circumstances. Particularly relevant is experience with similar cases and historical claims payment trends. It should be emphasized that corroborative evidence obtained from as wide a range of sources as possible also contribute to form the overall estimate. Large claims impacting each relevant business class are generally assessed separately, being measured at the face value of the surveyor's estimates.

Company has reasonably accounted for claims that have occurred by the end of the reporting period but remain unsettled and for those that may have occurred but have not yet been notified to the Company and those that are not yet apparent to the insured. The Company's policy for accounting of its claims has been disclosed in note 7.18 to the financial statements.

# Sensitivity analysis

The risks associated with the insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claims numbers and expected loss ratios. The Company considers that the liability for insurance claims recognized in the statement of financial position is adequate. However, actual experience will differ from the expected outcome.

As the Company enters into short term insurance contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, some results of sensitivity testing are set out below, showing the impact on underwriting results and on shareholder's equity due to 10% change in claim expense.

Fire and property damage
Marine, aviation and transport
Motor
Miscellaneous

Underwriting results			Shareholders' equity			
	2024 2023		2024	2023		
		(Rupees in	thousand)			
	(4.750)	(5.000)	(4.070)	(0.500)		
	(1,758)	(5,882)	(1,072)	(3,588)		
	(7,190)	(3,875)	(4,386)	(2,364)		
	(31,559)	(29,249)	(19,251)	(17,842)		
	(37,214)	(31,249)	(22,701)	(19,062)		
	(77,721)	(70,255)	(47,410)	(42,856)		

# 40.3.3 Reinsurance risk

The Company purchases reinsurance as part of its risks mitigation program. Reinsurance ceded is placed on both proportional and non-proportional basis. The majority of proportional reinsurance is quota share reinsurance which is taken out to reduce the overall exposure of the Company to certain classes of business. Non-proportional reinsurance is primarily excess of loss reinsurance designed to mitigate the Company's net exposure to catastrophe losses. Retention limits for the excess of loss reinsurance vary by product line. The Company also arranges the local and foreign facultative reinsurance as part of its risk management strategy.

#### 41. Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (that is, derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

_			
Carry	ına	amount	

	Note	Available for sale	Fair value through profit or loss account	Held to maturity	Receivables and other financial assets	Cash and cash equivalents	Other financial liabilities	Total
December 31, 2024				(Ru	pees in thousar	nd)		
Financial assets - measured at fair value								
	40	10 144 100						10 111 100
Investment - Equity Investment - Debt securities	10 11	10,144,198 20,000	-	-	-	-	-	10,144,198 20,000
INVOCATION DOOR GOODINGS		10,164,198						10,164,198
		10,104,190						10,104,190
Financial assets - not measured at fair value								
Investment - Debt securities	11	-	-	1,810,554	-	-	-	1,810,554
Loans and other receivables*	12	-	-	-	206,538	-	-	206,538
Insurance / reinsurance receivables - unsecured and considered good*	13	_	_	_	853,449	_	_	853,449
Reinsurance recoveries against outstanding claims*	25	-	-	-	1,153,298	-	-	1,153,298
Cash and bank*	15	-	-	-	-	1,531,222	-	1,531,222
Total assets of Window Takaful Operations - Operator's for	und*	-	-	-	579,813	-	-	579,813
		-	-	1,810,554	2,793,098	1,531,222	_	6,134,874
December 31, 2024								
Financial liabilities - measured at fair value								
Financial liabilities - not measured at fair value Underwriting provisions:								
Outstanding claims including IBNR*	25	-	-	-	-	-	1,602,585	1,602,585
Insurance / reinsurance payables*	21	-	-	-	-	-	664,922	664,922
Other creditors and accruals*	22	-	-	-	-	-	1,695,660	1,695,660
Total liabilities of Window Takaful Operations - Operator's fund*		-	-	-	-	-	286,580	286,580
		-	-	-			4,249,747	4,249,747

<sup>\*</sup> The fair value of these financial assets and liabilities are not significantly different from their carrying amounts since these assets are either short term in nature or are frequently repriced to market rate.

	Fair value				
	Level 1	Level 2	Level 3	Total	
December 31, 2024		(Rupees in	thousand)		
Financial assets - measured at fair value					
Investment - Equity	10,144,198	-	-	10,144,198	
Investment - Debt securities	20,000			20,000	
	10,164,198	-	-	10,164,198	
Financial liabilities - not measured at fair value					
Investment - Debt securities	1,810,554	-	-	1,810,554	
Loans and other receivables Insurance / reinsurance receivables - unsecured	-	-	-	-	
and considered good	-	-	-	-	
Reinsurance recoveries against outstanding claims	-	-	-	-	
Cash and bank Total assets of Window Takaful Operations - Operator's fund	-	-	-	-	
Operations - Operator s fund					
	1,810,554	-	-	1,810,554	

# Carrying amount

	Note	Available for sale	Fair value through profit or loss account	Held to maturity	Receivables and other financial assets	Cash and cash equivalents	Other financial liabilities	Total
December 31, 2023				(Ru	pees in thousar	nd)		
Financial assets - measured at fair value								
Investment - Equity Investment - Debt securities	10 11	5,269,304 20,000	-	-	-	-	-	5,269,304 20,000
		5,289,304	-	-				5,289,304
Financial assets - not measured at fair value								
Investment - Debt securities Loans and other receivables* Insurance / reinsurance receivables	11 12	-	-	1,517,296	- 112,052	-	-	1,517,296 112,052
<ul> <li>unsecured and considered good*</li> <li>Reinsurance recoveries against outstanding claims*</li> <li>Cash and bank*</li> </ul>	13 25 15	- - -	- - -	- - -	774,440 1,960,523	- - 1,544,843	- - -	774,440 1,960,523 1,544,843
Total assets of Window Takaful Operations - Operator's	Tuna"			1,517,296	449,653 3,296,668	1,544,843		449,653 6,358,807
Financial liabilities - measured at fair value		- -		-	-	-		-
Financial liabilities - not measured at fair value								
Underwriting provisions: Outstanding claims including IBNR* Insurance / reinsurance payables* Other creditors and accruals* Total liabilities of Window Takaful Operations - Operator	25 21 22	- - -	-	-	- - -	- - -	2,421,191 839,312 1,185,637 244,241	2,421,191 839,312 1,185,637 244,241
rotal labilities of villidovi taralul operations - operator	Juliu						4,690,381	4,690,381

<sup>\*</sup> The fair value of these financial assets and liabilities are not significantly different from their carrying amounts since these assets are either short term in nature or are frequently repriced to market rate.

	Fair value				
	Level 1	Level 2	Level 3	Total	
December 31, 2023		(Rupees in	thousand)		
Financial assets - measured at fair value					
Investment - Equity Investment - Debt securities	5,269,304 20,000	-	-	5,269,304 20,000	
	5,289,304	-	-	5,289,304	
Financial liabilities - not measured at fair value					
Investment - Debt securities Loans and other receivables* Insurance / reinsurance receivables - unsecured	1,517,296 -	-	-	1,517,296 -	
and considered good*  Reinsurance recoveries against outstanding claims*  Cash and bank*	-	- - -	-	-	
Total assets of Window Takaful Operations - Operator's fund*		<u>-</u>	<u> </u>		
	1,517,296	-	-	1,517,296	

#### 42. Statement of solvency

# Assets

riddele	
Property and equipment Investments     Equity securities     Debt securities Loans and other receivables Insurance / reinsurance receivables Reinsurance recoveries against outstanding claims Salvage recoveries accrued Retirement benefit assets Deferred commission expense / acquisition cost Prepayments Cash and bank	331,065 10,144,198 1,830,554 206,538 853,449 1,153,298 1,985 3,316 289,134 1,165,477 1,531,222
Total assets from window takaful operations - Operator's fund Total assets from window takaful operations - Participants' fund	17,510,236 579,813 1,399,684
Total Assets (A)	19,489,733
Inadmissible assets as per following clauses of section 32(2) of the Insurance Ordinance, 2000	
(d) Loans and advances to employees (g) Due from any body related to the insurer (h) Insurance / reinsurance receivables (l) Assets subject to encumbrances (u) Vehicles, furniture and fixtures, office equipment and computers equipment (v) Investment in shares, mutual funds and property (g) and (u) Assets from window takaful operations - Operator's fund (h) Assets from window takaful operations - Participants' fund	6,601 42,109 506,714 716,006 259,354 3,447,620 368,230 52,477
Total of in-admissible assets (B)	5,399,111
Total admissible assets (C=A-B)	14,090,622
Total liabilities	
Underwriting provisions Outstanding claims including IBNR Unearned premium reserves Premium deficiency reserves Unearned reinsurance commission Deferred taxation Premium received in advance Lease liabilities Insurance / reinsurance payable Other creditors and accruals Taxation - provision less payment	1,602,585 2,203,567 5,680 261,533 2,367,848 464,697 68,303 664,922 1,695,660 301,288
Total liabilities from window takaful operations - Operator's fund Total liabilities from window takaful operations - Participants' fund	9,636,083 286,580 1,154,100
Total liabilities (D)	11,076,763
Total net admissible assets (E=C-D)	3,013,859
Minimum Solvency Requirement (higher of the following)	693,699
Method A - U/s 36(3)(a)       150,000         Method A - U/s 36(3)(b)       693,699         Method A - U/s 36(3)(c)       428,471	
Excess in net admissible assets over minimum requirements	2,320,160

42.1 The value of assets has been determined in accordance with the Company's accounting policies for such assets and the method of assigning values to investments provided for in the Insurance Accounting Regulations, 2017, while the value of admissible assets has been limited to the amount to which these are admissible under the Insurance Ordinance, 2000, Insurance Rules, 2017 and Insurance Accounting Regulations, 2017.

#### 43. **Subsequent events**

The Board of Director of the Company in its meeting held on February 28, 2025 has proposed a final cash dividend of Rs. 6.0 per share (2023: Rs. 3.0 per share) and bonus shares of Nil (2023: 60%) in respect of the year ended December 31, 2024. Furthermore, Rs. 615,000 thousand (2023: Rs. 400,000 thousand) were also approved for transfer to general reserves from the unappropriated profit of the Company. The appropriation will be approved by the members in the forthcoming Annual General Meeting. These financial statements do not include the effect of these appropriations which will be accounted for subsequent to the year end.

#### 44. **Number of employees**

The number of employees as at year end 240 (2023: 234) and average number of employees during the year was 237 (2023: 227).

#### 45. **Corresponding figures**

Corresponding figures have been rearranged and reclassified, wherever necessary, to facilitate comparisons. However, no significant reclassifications made during the current year.

#### 46. Date of authorization for issue

These financial statements were authorised for issue on February 28, 2025 by the Board of Directors of the Company.

#### 47. General

Figures have been rounded off to nearest thousand of rupees, unless otherwise stated.

Muhammad Aasim Gul Chief Financial Officer

Balas Mus Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director



# Je Lais TAKAFUL



# SHARIAH ADVISOR'S REPORT TO THE BOARD OF DIRECTORS

# For the year ended 31 December 2024

الحمد لله رب العالمين و الصلوة و السلام على سيد الأنبياء و المرسلين و بعد

I have reviewed the Takaful products including all related documents, as well as, the Participant Takaful Fund Policy, Investment Policy, Re-Takaful arrangements and the related transactions of Atlas Insurance Limited - Window Takaful Operations (hereafter referred to as "Takaful Operator") for the year ended 31 December 2024.

It is the responsibility of the Takaful Operator to ensure that the rules, principles and guidelines set by the Shariah Advisor and Takaful Rules 2012 are complied with, and that all products and policies are duly approved by the Shariah Advisor.

My responsibility is to approve the products and policies, and express an opinion that the financial arrangements, Re-Takaful arrangements, contracts and transactions entered into by the Takaful Operator with its participants and stakeholders are in accordance with the requirements of Shariah rules and principles.

The primary objective of Shariah Advisor's report is to inform about the Takaful Operator's compliance with Shariah Guidelines, including the transactions undertaken by the Takaful Operator during the year and express his opinion on transactions and operational aspects of Window Takaful Operations.

# **Progress of the Year:**

During the period under review; Atlas Insurance Limited - Window Takaful Operations has achieved significant successes, details of which are as follows:

- 1. Alhamdulillah, Atlas Insurance Limited Window Takaful Operations has retained its position as one of the prominent General Takaful Operator of the country.
- 2. Under the guidance of undersigned and after getting Shariah approval, Takaful Operator has developed and offered various types of Takaful coverage products to its Customers/Participants.
- 3. Divisions and Branches of the company have fully participated in the business growth of Takaful from different locations of the country.
- 4. Significant success has been achieved in the Takaful coverage agreements with Islamic Banks for their leasing & financing portfolios. At this stage, I am also thankful to the Partners Banks for the confidence they have shown on Atlas Insurance Limited-WTO's Takaful Products and Services.

# **Shariah Certification:**

I confirm that in my opinion and to the best of my understanding based on the provided information and explanations:

- transactions undertaken and the Takaful business written by the Takaful Operator for the year ended 31 December 2024 were in accordance with guidelines issued by Shariah Advisor as well as requirements of Takaful Rules 2012;
- ii. for the investment purpose of Takaful Funds, a Shari'ah Compliant Investment Policy has been drafted with the consultation of undersigned and the investments have been done from the Operator's Fund & Participant Takaful Fund into Shariah Compliant avenues, including Islamic Banks and Islamic Mutual Funds, with prior Shariah approval. Further, all bank accounts related to Window Takaful Operations have been opened in Islamic Banking Institutions (IBIs) with Shariah Advisor's approval which are completely separate from the conventional insurance business;
- iii. transactions and activities of Window Takaful Operations are in accordance with the Shariah principles in respect of the Participants Takaful Fund (Waqf Fund) and Operator's Fund (OF);

While concluding; I state that the Shari'ah principles were followed in every aspect of practical implementation of Atlas Insurance Limited-WTO during the year. I am grateful to the Board of Directors of Atlas Insurance Limited, Management, Head of Window Takaful Operations, Divisional & Branch Heads and all relevant departments who cooperated with the Shariah Compliance function and provided every possible support to ensure Shari'ah Compliance in our Takaful practices.

"And Allah Knows Best"

Mufti Zeeshan Abdul Aziz Shariah Advisor

Date: February 12, 2025



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# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ATLAS INSURANCE LIMITED (WINDOW TAKAFUL OPERATIONS)

# **Report on the Audit of the Financial Statements**

# **Opinion**

We have audited the annexed financial statements of ATLAS INSURANCE LIMITED (the Operator) - WINDOW TAKAFUL OPERATIONS, (the Operations), which comprise the statement of financial position as at December 31, 2024, and the profit and loss account, the statement of comprehensive income, the statement of changes in funds and the statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the profit and loss account, the statement of comprehensive income, the statement of changes in fund and the statement of cash flows together with the notes forming part thereof, conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of Operator's affairs as at December 31, 2024 and of the profit and total comprehensive income, the changes in funds and its cash flows for the year then ended.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Operator in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined that there are no key audit matters to communicate in our report.

# Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and, Companies Act, 2017 (XIX of 2017), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Operator's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Operator's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Operator's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Operator's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Operator to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- proper books of account have been kept by the Operator as required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the profit and loss account, the statement of comprehensive income, the statement of changes in funds and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000, the Companies Act, 2017 (XXI of 2017), and are in agreement with the books of account;
- investments made, expenditure incurred and guarantees extended during the period were for the purpose of the Operator's C) business; and;
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

# **Other Matter**

The financial statements of the Company for the year ended December 31, 2023 were audited by another firm of chartered accountants who had expressed an unmodified opinion thereon vide their report dated March 19, 2024.

The engagement partner on the audit resulting in this independent auditor's report is Muhammad Imran.

**LAHORE DATED: March 13, 2025** UDIN: AR202410131qThKlitsk

Bno Kuzahimw. BDO EBRAHIM & CO. CHARTERED ACCOUNTANTS

# **Window Takaful Operations** STATEMENT OF FINANCIAL POSITION

As at December 31, 2024		0	)PF	Pī	TF.
	Note	2024	2023	2024	2023
Assets			(Rupees	in thousand)	
Property and equipment Investments	5	3,252	3,917		
Equity securities Term deposits	7 8	99,740 65,000	155,000	790,000	595,000
Loans and other receivables Takaful / retakaful receivables Deferred wakala fee Receivable from PTF Accrued investment income Retakaful recoveries against outstanding claims Deferred commission expense Deferred tax asset Prepayments Cash and bank Total assets Fund and liabilities Operator's fund (OPF) Capital reserve Reserves Accumulated profits	9 22 11 21 23 16 12 13	164,740 1,553 - - 364,978 1,591 - 31,123 - 2,709 9,867 579,813	155,000 85 - 252,126 2,693 - 27,147 694 1,344 6,647 449,653	790,000 - 94,328 94,894 - 17,894 69,268 - - 103,379 229,921 1,399,684	595,000 - 108,877 86,066 - 12,325 34,570 - 94,465 87,306 1,018,609
Total Operator's Fund		293,233	205,412		_
Participants' Takaful Fund		200,200	200,412		
Seed Money Accumulated surplus				500 245,084	500 83,825
Balance of Participants' Takaful Fund		-	-	245,584	84,325
Liabilities					
PTF Underwriting Provisions Outstanding claims including IBNR Unearned contribution reserves Contribution deficiency reserve Reserve for unearned retakaful rebate	21 19 20	- - - -		151,495 327,062 1,190 23,619 503,366	120,348 298,681 - 19,387 438,416
Retirement benefit obligations Deferred taxation Unearned wakala fee Contribution received in advance Takaful / retakaful payables Other creditors and accruals Payable to OPF Income tax liabilities	10 16 22 15 17 11	3,037 1,699 94,894 - - 61,842 - 125,108	1,157 - 86,066 - - 82,999 - 74,019	38,678 186,634 14,570 364,978 45,874	52,417 149,089 17,859 252,126 24,377
Total Liabilities		286,580	244,241	1,154,100	934,284
Total fund and liabilities		579,813	449,653	1,399,684	1,018,609
Contingencies and commitments	18				

The annexed notes from 1 to 40 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer

Balan Mings. Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director

# Window Takaful Operations **PROFIT AND LOSS ACCOUNT**

# For the year ended December 31, 2024

	Note	<u>2024</u> <u>2023</u> (Rupees in thousand)	
Participants' Takaful Fund (PTF)			
Contributions earned less: Contributions ceded to retakaful		528,014 (268,335)	424,148 (256,769)
Net contributions revenue Retakaful rebate earned	19 20	259,679 48,971	167,379 39,738
Net underwriting income		308,650	207,117
Net claims reported / settled including IBNR (Charge) / reversal of contribution deficiency reserve	21	(209,164) (1,190)	(229,672) 3,123
Other direct expenses	28	(210,354) (3,748)	(226,549) (5,093)
Surplus / (deficit) before investment income Investment income Less: Modarib's share of investment income	25 27	94,548 145,816 (36,454)	(24,525) 90,403 (22,601)
Surplus before taxation Taxation	29	203,910 (42,651)	43,277 (28,389)
Surplus transferred to accumulated surplus		161,259	14,888
Operator's Fund (OPF)			
Wakala fee Commission expense General, administrative and management expenses	22 23 24	210,815 (70,398) (60,295)	168,279 (49,261) (59,327)
Modarib's share of PTF investment income Investment income Direct expenses Other income	27 25 28 26	80,122 36,454 19,692 (1,865) 1,889	59,691 22,601 28,244 (1,680) 368
Profit before tax Taxation	29	136,292 (53,479)	109,224 (47,873)
Profit after tax		82,813	61,351

The annexed notes from 1 to 40 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer Babar Mahmood Mirza Chief Executive

Ali H. Shirazi

Frahim Ali Khan Director

# Window Takaful Operations STATEMENT OF COMPREHENSIVE INCOME

# For the year ended December 31, 2024

	<u>2024</u> (Rupees	2023 in thousand)
PTF		
Surplus for the year	161,259	14,888
Other comprehensive income:		
Items that will be subsequently reclassified to profit and loss account (net of tax):		
Un-realized gain on available for sale investments - net of deferred tax	-	-
Total comprehensive income for the year	161,259	14,888
OPF		
Profit after tax	82,813	61,351
Other comprehensive income:		
Items that will be subsequently reclassified to profit and loss account (net of tax):		
Un-realized gain on available for sale investments - net of deferred tax	5,008	-
Total comprehensive income for the year	87,821	61,351

The annexed notes from 1 to 40 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer

Balas Mings. Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director

# **Window Takaful Operations** STATEMENT OF CHANGES IN FUNDS

Balance as at December 31, 2024

# For the year ended December 31, 2024

	Attributable to Operator's Fund			
	Statutory fund	Fair value reserve	Accumulated profits	Total
		(Rupees in th	ousand)	
Balance as at December 31, 2022	50,000	-	194,061	244,061
Profit for the year ended December 31, 2023 Other comprehensive income for the year ended	-	-	61,351	61,351
December 31, 2023	-	-	-	-
Total comprehensive income for the year Transfer of profit to the Operator	-	-	61,351 (100,000)	61,351 (100,000)
Balance as at December 31, 2023	50,000	-	155,412	205,412
Profit for the year ended December 31, 2024 Other comprehensive income for the year ended	-	-	82,813	82,813
December 31, 2024	-	5,008	-	5,008
Total comprehensive income for the year		5,008	82,813	87,821

5,008

238,225

293,233

	Attributed to Participants of the PTF			
	Seed money	Fair value reserve	Accumulated surplus	Total
_		(Rupees in the	ousand)	
Balance as at December 31, 2022	500	-	68,937	69,437
Surplus for the year ended December 31, 2023 - Other comprehensive income for the year ended	-	14,888	14,888	
December 31, 2023	-	-	-	-
Total comprehensive income for the year			14,888	14,888
Balance as at December 31, 2023	500	-	83,825	84,325
Surplus for the year ended December 31, 2024 - Other comprehensive income for the year ended	-	161,259	161,259	
December 31, 2024	-	-	-	-
Total comprehensive income for the year			161,259	161,259
Balance as at December 31, 2024	500	-	245,084	245,584

50,000

The annexed notes from 1 to 40 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer

Salar Muga Babar Mahmood Mirza Chief Executive

Director

Frahim Ali Khan Director

# Window Takaful Operations *CASH FLOW STATEMENT*

# For the year ended December 31, 2024

	0	PF	P <sup>-</sup>	ΓF
	2024	2023	2024	2023
Operating Cash flows		(Rupees in t	thousand)	
a) Takaful activities				
a) Takarar dolivilioo				
Contributions received	-	-	801,214	692,964
Retakaful contributions paid	-	-	(288,446)	(251,586)
Claims paid	-	-	(289,822)	(297,381)
Retakaful and other recoveries received	-	-	130,310	131,331
Commissions paid	(80,170)	(51,783)	-	-
Wakala fees received / (paid)	130,001	90,000	(130,001)	(90,000)
Modarib share received / (paid)	-	14,000	-	(14,000)
Management expenses paid	(64,380)	(15,002)	(20,281)	(6,052)
Other underwriting receipts	1,889	368	15,548	12,617
Net cash (used in) / generated from takaful activities	(12,660)	37,583	218,522	177,893
b) Other operating activities				
Income tax paid	(3,199)	(4,541)	(21,154)	(13,013)
Net cash used in other operating activities	(3,199)	(4,541)	(21,154)	(13,013)
Net cash (used in) / generated from all operating activities	(15,859)	33,042	197,368	164,880
Investing activities				
Profit / return received	19,060	30,099	140,247	87,590
Dividend received	1,359	-	-	-
Payments for investments	(881,156)	(640,000)	(4,745,000)	(2,315,000)
Proceeds from investments	880,000	675,000	4,550,000	2,025,000
Proceeds from sale of property and equipment	9	593	-	-
Fixed capital expenditure	(193)	(4,690)	-	-
Net cash generated / (used in) from investing activities	19,079	61,002	(54,753)	(202,410)
Financing Activities				
Pay-out in respect of Dividend	-	(100,000)	-	-
Net cash used in financing activities	-	(100,000)	_	-
Total cash generated from / (used in) all activities	3,220	(5,956)	142,615	(37,530)
Cash and cash equivalents at the beginning of the year	6,647	12,603	87,306	124,836
Cash and cash equivalents at the end of the year	9,867	6,647	229,921	87,306

	OPF		PTF	
	2024	2023	2024	2023
		(Rupees in	thousand)	
Reconciliation to Profit and Loss Account				
Operating cash flows	(15,859)	33,042	197,368	164,880
Depreciation / amortization expense	(849)	(807)	-	-
Other investment income	19,692	28,244	145,816	90,403
Decrease in unearned contribution	-	-	28,381	57,797
Increase in assets other than cash	119,661	105,968	37,891	59,076
Increase in liabilities other than borrowings	(43,808)	(115,080)	(252,429)	(361,027)
Other adjustments				
Decrease in reserve for unearned retakaful rebate	-	-	4,232	3,759
Increase in deferred commission expense	3,976	9,984	-	-
Profit / surplus for the year	82,813	61,351	161,259	14,888
Attributable to				
Participants' Takaful Fund	-	-	161,259	14,888
Operator's Fund	82,813	61,351	-	-
	82,813	61,351	161,259	14,888

The annexed notes from 1 to 40 form an integral part of these financial statements.

Muhammad Aasim Gul Chief Financial Officer

Balas Minga Babar Mahmood Mirza Chief Executive

Ali H. Shirazi Director

Frahim Ali Khan Director

# **Window Takaful Operations** NOTES TO THE FINANCIAL STATEMENTS

# For the year ended December 31, 2024

#### 1. Legal status and nature of business

Atlas Insurance Limited (the Operator) was granted a license to undertake Window Takaful Operations (WTO) in Pakistan 1.1 on March 02, 2016 by the Securities and Exchange Commission of Pakistan (SECP) under the Takaful Rules, 2012.

For the purpose of carrying on the takaful business, as per requirement of circular 8 of 2014 the Operator transferred Rs. 50,000 thousand in a separate bank account and thereafter, formed a Waqf / Participants' Takaful Fund (PTF) on March 12, 2016 under a Waqf deed with the seed money of Rs. 500 thousand. The Waqf deed governs the relationship of Operator and Participants for management of takaful operations.

#### 2. Basis of preparation and statement of compliance

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by International Accounting Standard Board (IASB) as are notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019.

In case requirements differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019, shall prevail.

#### 2.2 Basis of preparation

These financial statements have been presented on the format of financial statements issued by the SECP through General Takaful Accounting Regulations, 2019 vide S.R.O. 1416(I)/2019 dated November 20, 2019.

These financial statements reflect the financial position and results of operations of both the Operator's Fund (OPF) and Participants' Takaful (PTF) in a manner that the assets, liabilities, income and expenses of the OPF and PTF remain separately identifiable.

#### 2.3 Basis of measurement

These financial statements have been prepared under historical cost convention, except that certain investments that are carried at fair market value and the recognition of certain employee retirement benefits that are measured at present value. All transactions reflected in these financial statements are on accrual basis except for those reflected in cash flow statements.

#### 2.4 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Operator operates ("the functional currency"). The financial statements are presented in Pak Rupees, which is the Operator's functional and presentation currency. All the financial information presented in Rupees has been rounded off to the nearest thousand in rupee, unless otherwise stated.

#### 2.5 Application of new standards, amendments and interpretations to published approved accounting and reporting standards

The following standards, amendments and interpretations are effective for the year ended December 31, 2024. These standards, amendments and interpretations are either not relevant to the Operator's operations or did not have significant impact on the financial statements other than certain additional disclosures.

	Effective date (period beginning on or after)
Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements	January 01, 2024
Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions.	January 01, 2024
Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current	January 01, 2024
Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants	January 01, 2024
Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements	January 01, 2024

#### 2.5.1 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Operator's operations or are not expected to have significant impact on the Operator's financial statements other than certain additional disclosures.

Effective date

	(period beginning on or after)
Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding the classification and measurement of financial instruments	January 01, 2026
Amendments to IFRS 9 'Financial Instruments' - Amendments regarding the classification and measurement of financial instruments	January 01, 2026
Amendments to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability	January 01, 2025
Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding nature-dependent electricity contracts that are often structured as power purchase agreements (PPAs)	January 01, 2026
Amendments to IFRS 9 'Financial Instruments' - Amendments regarding nature-dependent electricity contracts that are often structured as power purchase agreements (PPAs)	January 01, 2026
IFRS 17 Insurance Contracts	January 01, 2026

Certain annual improvements have also been made to a number of IFRSs and IASs.

IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been issued by IASB effective from July 01, 2009. However, it has not been adopted yet locally by SECP.

IFRS 18 'Presentation and Disclosures in Financial Statements' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.

IFRS 19 'Subsidiaries without Public Accountability: Disclosures' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.

IFRS 17 - 'Insurance contracts' has been notified by the IASB to be effective for annual periods beginning on or after January 1, 2023. However SECP has notified the timeframe for the adoption of IFRS - 17 which will be adopted by January 01, 2026.

The operator expects that the adoption of the other amendments and interpretations of the standards will not have any material impact and therefore will not affect the Operator's financial statements in the period of initial application.

Amendment to IFRS 4 'Insurance Contracts' - Applying IFRS 9 'Financial Instruments' with IFRS 4 addresses issue arising from the different effective dates of IFRS 9 and the forthcoming new standard IFRS 17 'Insurance Contracts'. The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, notably a temporary exemption and an overlay approach. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9. The overlay approach allows an entity applying IFRS 9 from July 01, 2018 onwards to remove from profit or loss account the effects of some of the accounting mismatches that may occur from applying IFRS 9 before IFRS 17 is applied. Fair value of Financial Instrument as at December 31, 2024 is presented in note 33.1 of theses financial statements.

#### 3. Use of judgment and estimates

The preparation of financial statement in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The areas involving a higher degree of judgment and complexity, or areas where assumptions and estimates are significant to these financial statements or judgment was exercised in application of accounting policies, are as follows:

	Note
Contribution deficiency reserves	4.5
Outstanding claims (including IBNR) and reinsurance recoveries there against	4.13

#### 4. Material accounting policy information

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented in these financial statements.

#### 4.1 Property and equipment

#### 4.1.1 Operating assets - owned

These are stated at cost less accumulated depreciation and impairment loss, if any. Depreciation is calculated on a reducing balance method at the rate specified in note 5.1 to the financial statements after taking into account residual value.

Depreciation is charged from the month in which an asset is acquired or capitalized, whereas no depreciation is charged in the month of disposal.

#### 4.2 Takaful contracts

Takaful contracts are based on the principles of Wakala where the PTF accepts significant Takaful risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event adversely affects the policyholders. Once a contract has been classified as a Takaful contract, it remains a Takaful contract for the remainder of its lifetime, even if the Takaful risk reduces significantly during this period, unless all rights and obligations are extinguished or expire.

The Operator underwrites non-life takaful contracts categorized into fire and property damage, marine, aviation and transport, motor and miscellaneous contracts. The contracts may have a fixed term of one year or less and in some cases for more than one year. Takaful contracts entered into by the Operator under which the contract holder is another Takaful Operator (inwards retakaful) of a facultative nature are included within the individual category of takaful contracts, other than those which fall under Treaty. The takaful risk involved in these contracts is similar to the contracts undertaken by the Operator as takaful operator based on its assessment of the takaful risk involved.

The classification of a takaful contract into the aforementioned categories is based on management's judgment regarding the incident / cause of loss effecting the majority of asset(s) covered under the takaful contract. The Operator performs its segment reporting activities based on the classifications of takaful contracts made, as disclosed in note 32 to these financial statements.

# a) Fire and property damage takaful:

# i) Takaful risks and events insured

Cover is provided to the takaful contract holders against damages caused by fire, earthquake, riot and strike, explosion, atmospheric disturbance, flood, electric fluctuation and impact and burglary etc. and loss of profit followed by the incident of fire. These takaful contracts are normally availed by commercial organizations, however are available to both commercial organizations and individuals.

# ii) Revenue recognition policy

Contribution income is recognized over the period of takaful from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct takaful business, contribution is recognized evenly over the period of the policy and for proportional retakaful business, evenly over the period of underlying takaful policies. Where the pattern of incidence of risk varies over the period of the policy, contribution is recognized as revenue in accordance with the pattern of the incidence of risk. Contributions for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross contribution underwritten is adjusted against the unearned contribution reserves / liabilities existing at each reporting date to determine the net contribution underwritten during the year.

Since majority of policies are for one year, the Operator maintains its provision for unearned contribution by applying the 1/24th method as stipulated in regulation 9(4)(b) of the General Takaful Accounting Regulations, 2019.

In addition to direct takaful, at times the Operator also participates in risks under cotakaful from other takaful companies and takaful operators and also accepts risks through retakaful inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Operator. Contribution recognized against cotakaful policies is limited to the share of the Operator only.

Contribution income includes administrative surcharge that represents documentation and other charges recovered by the Operator from takaful contract holder in respect of policies issued, at the rate of 5% of the gross contribution written restricted to a maximum of Rs. 4,000 per policy.

# iii) Claims recognition

Claim liability against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the takaful contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under Incurred But Not Reported (IBNR) and expected claims settlement costs.

# b) Marine, aviation and transport takaful:

# i) Takaful risks and events insured

Cover is provided upon the assets of the takaful contract holders against loss of or damage to cargo while in transit to and from foreign lands and inland transit due to various insured perils including loss of or damage to carrying vessel etc. This product is normally provided to commercial organizations. These takaful contracts are normally availed by commercial organizations, however are available to both commercial organizations and individuals.

# ii) Revenue recognition policy

Contribution income is recognized over the period of takaful from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct business, contribution is recognized evenly over the period of the policy and for proportional retakaful business, evenly over the period of underlying takaful policies. Where the pattern of incidence of risk varies over the period of the policy, contribution is recognized as revenue in accordance with the pattern of the incidence of risk. Contribution for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross contribution underwritten is adjusted against the unearned contribution reserves / liabilities existing at each reporting date to determine the net contribution underwritten during the year.

Since majority of policies are for one month period, contribution written during last month of the financial year is taken to the provision for unearned contribution at the reporting date.

In addition to direct takaful, at times the Operator also participates in risks under cotakaful from other companies and also accepts risks through retakaful inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Operator. Contribution recognized against cotakaful policies is limited to the share of the Operator only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Contribution income includes administrative surcharge that represents documentation and other charges recovered by the Operator from takaful contract holder in respect of policies issued, at the rate of 5% of the gross contribution written restricted to a maximum of Rs. 4,000 per policy.

# iii) Claims recognition

Claim liability against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the takaful contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under IBNR and expected claims settlement costs.

# c) Motor takaful:

# i) Takaful risks and events insured

Cover is provided to assets of the takaful contract holders against accidental damage to or loss of insured vehicle including loss of or damage to third party and other comprehensive car coverage. This product is normally availed by individual customers, however are available to both commercial organization and individuals.

# ii) Revenue recognition policy

Contribution income is recognized over the period of takaful from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct business, evenly over the period of the policy and for proportional retakaful business, evenly over the period of underlying takaful policies. Where the pattern of incidence of risk varies over the period of the policy, contribution is recognized as revenue in accordance with the pattern of the incidence of risk. Contributions for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross contribution underwritten is adjusted against the unearned contribution reserves / liabilities existing at each reporting date to determine the net contribution underwritten during the year.

Since majority of policies are for one year, the Operator maintains its provision for unearned contribution by applying the 1/24th method as stipulated in regulation 9(4)(b) of the General Takaful Accounting Regulations, 2019.

In addition to direct takaful, at times the Operator also participates in risks under cotakaful from other companies and also accepts risks through retakaful inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Operator. Contribution recognized against cotakaful policies is limited to the share of the Operator only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Contribution income includes administrative surcharge that represents documentation and other charges recovered by the Operator from takaful contract holder in respect of policies issued, at the rate of 5% of the gross contribution written restricted to a maximum of Rs. 2,000 per policy.

# iii) Claims recognition

Claim liability against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the takaful contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under IBNR and expected claims settlement costs.

# d) Miscellaneous takaful:

# i) Takaful risks and events insured

Cover is provided to assets of the takaful contract holders against damage / loss occurring due to burglary, loss of cash in safe, cash in transit and cash on counter, health, travel and crop etc. As per guidance of Insurance Accounting Regulations, 2017 amounts constituting less than 10% of the gross contribution revenue are clubbed together under this class of takaful contract. Normally personal takaful contracts e.g. vehicle, travel, personal accident, etc. are provided to individual customers, whereas, takaful contracts of loss of cash in safe, cash in transit and cash on counter and health, etc are provided to commercial organizations.

# ii) Revenue recognition policy

Contribution income is recognized over the period of takaful from the date of the issue of the policy / cover note to which it relates, to its expiry. For direct business, evenly over the period of the policy and for proportional retakaful business, evenly over the period of underlying takaful policies. Where the pattern of incidence of risk varies over the period of the policy, contribution is recognized as revenue in accordance with the pattern of the incidence of risk. Contributions for policies receivable in installments are recognized as receivable at the inception of the policy and is recognized as income over the period of the policy. The gross contribution underwritten is adjusted against the unearned contribution reserves / liabilities existing at each reporting date to determine the net contribution underwritten during the year.

Since majority of policies are for one year, the Operator maintains its provision for unearned contribution by applying the 1/24th method as stipulated in regulation 9(4)(b) of the General Takaful Accounting Regulations, 2019.

In addition to direct takaful, at times the Operator also participates in risks under cotakaful from other takaful companies and takaful operators and also accepts risks through retakaful inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Operator. Contribution recognized against cotakaful policies is limited to the share of the Operator only. The nature of the risks undertaken under such arrangement is consistent with the risks in each class of business as stated above.

Contribution income includes administrative surcharge that represents documentation and other charges recovered by the Operator from takaful contract holder in respect of policies issued, at the rate of 5% of the gross contribution written restricted to a maximum of Rs. 4,000 per policy.

# iii) Claims recognition

Claim liability against losses incurred are recognized at the time of the incident giving rise to the claim, except otherwise expressly indicated in the takaful contract. A claim generally includes the loss resulting from the incident, along with claim handling costs that are directly related to the processing / settling the claims, net of any salvage recoveries and any adjustments to claims outstanding from previous years. In addition to reported claims, the liability also includes provisions made under IBNR and expected claims settlement costs.

Detailed accounting policies for recording and measurement of retakaful contracts held, receivables / payables related to takaful contracts and provision for outstanding claims including Incurred But Not Reported (IBNR) are mentioned in note 4.6, 4.7 and 4.13 respectively.

#### 4.3 Deferred commission expense

Commission expenses incurred in obtaining and recording takaful are deferred and recognised as an asset. The deferred amount represents the portion of commission expense relating to the unexpired period of the takaful coverage at the reporting date.

The same is amortized systematically, through the profit and loss account, over the reporting periods over which the related contribution revenue is recognized. Accordingly, deferred commission expense is also effected by the judgement and estimates involved in the determination of contribution revenue.

The Operator maintains its provision for deferred commission expense by applying the 1/24th method on fire and property damage, motor and miscellaneous as stipulated in the General Takaful Accounting Regulations, 2019 for non life insurance companies. In case of marine, aviation and transport commission expense relating to last month is taken as deferred commission expense.

#### 4.4 Reserve for unearned contribution

The unearned portion of contribution written is set aside as an unearned contribution reserve. The provision for unearned contribution accordingly, represents the portion of contribution written relating to the unexpired period of takaful coverage at the reporting date. The method selected by management involves judgement and estimates regarding the expected pattern of incidence of risk in relation to a particular type of policy.

The Operator maintains its provision for unearned contribution by applying the 1/24th method on fire and property damage, motor and miscellaneous as stipulated in regulation 9(4)(b) of the General Takaful Accounting Regulations, 2019. However, in case of marine, aviation and transport, contribution written during last month is taken to the provision for unearned contribution.

#### 4.5 Contribution deficiency reserve

In order to comply with the requirements of section 34(2)(d) of the Insurance Ordinance, 2000, a contribution deficiency reserve is maintained for each operating segment, where the unearned contribution liability for any class of business is not adequate to meet the expected future liability, after retakaful, for claims, commissions, and other underwriting expenses, expected to be incurred after the reporting date in respect of the policies in force at the reporting date, in that operating segment. The movement in the contribution deficiency reserve is recorded as an expense / income as part of the underwriting results for the year.

An estimate of loss ratios for the expired period is carried out, at each operating segment level, keeping in view historical claim development and experience during the expired period of the contracts. Where ratios are adverse, an assessment is made to determine if it is due to one off claim that are not expected to recur during the remaining period of the policies and expectations of future events that are believed to be reasonable. If determined to be inadequate, a deficiency in contribution is recognized in the current reporting period.

Based on recommendation of actuary, the unearned contribution reserve, on aggregation basis, at the year end is adequate to meet the expected future liability after reinsurance claims and claim handling expenses, expected to be incurred after the statement of financial position date in respect of policies in force at the statement of financial position date. Therefore, no contribution deficiency reserve has been accounted, except for miscellaneous classes for which contribution deficiency reserve have been accounted for separately in these financial statements.

#### 4.6 Retakaful contracts held

The Operator enters into retakaful contracts with retakaful companies by arranging treaty retakaful, whereby certain agreed proportion of risks are shared with the participating companies, hence higher underwriting capacity with larger spread becomes available. Depending upon the nature and / or size of the risk at times retakaful of excess of capacity is also placed on case to case basis under facultative retakaful arrangement. The Operator also accepts facultative retakaful from other local takaful companies provided the risk meets the underwriting requirements of the Operator.

The risks undertaken by the Operator under these contracts for each operating segment are stated in note 4.2 to the financial statements.

The benefits to which the Operator is entitled under retakaful contracts held are recognized as retakaful assets. These assets include retakaful receivables as well as receivables that are dependent on the expected claims and benefits arising under the related retakaful contracts. Retakaful liabilities primarily include contribution payable and retakaful rebate payable (in case of facultative acceptance). Retakaful assets and liabilities are measured consistently with the terms of the underlying retakaful contracts.

Retakaful assets and liabilities are derecognized when the contractual rights are extinguished or expired. Furthermore, Retakaful assets are not offset against related takaful liabilities.

Assets, liabilities and income and expense arising from ceded retakaful contracts are presented separately from the assets, liabilities, income and expense from the related takaful contracts because the retakaful arrangements do not relieve the PTF from its direct obligation to its policyholders.

#### 4.7 Amount due to / from retakaful operators

Takaful/retakaful receivables and payables are recognized when due and carried at cost less provision for impairment. Cost is the fair value of the consideration to be received/paid in the future for services rendered/received. These include amounts due to and from agents, brokers, takaful contract holders and other takaful companies.

An assessment is made at each reporting date to determine whether there is objective evidence from external as well as internal sources of information that a financial asset or group of assets may be impaired i.e. recoverable amount at the reporting date is less than the carrying amount of the asset. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss is recognized, in the profit and loss account, for the difference between the recoverable amount and the carrying amount. Provisions for impairment are reviewed at each reporting date and adjusted to reflect the current best estimates. Changes in the provisions are recognized as income or expense, in the profit and loss account for the period.

#### 4.8 Segment reporting

The Operator accounts for segment reporting based on the guidelines of the General Takaful Accounting Regulations, 2019 and the operating segments as specified under the Insurance Ordinance, 2000 and the Insurance Rules, 2017 as the primary reporting format based on the Operator's practice of internal reporting to the management on the same basis. The Operator has determined its primary segments based on takaful risks covered under four types of takaful contracts as stated in note 4.2 to the financial statements.

Assets, liabilities and capital expenditures that are directly attributable to segments have been assigned to them while the carrying amount of certain assets used jointly by two or more segments have been allocated to segments on a reasonable basis. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

As the operations of the Operator are predominantly carried out in Pakistan, information relating to geographical segment is not considered relevant.

#### 4.9 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of cash flow statement, cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Operator in the management of its short-term commitments.

#### 4.10 Revenue recognition

### a) Contribution income earned

Contribution income under a takaful contract is recognized over the period of takaful from the date of the issue of the policy / cover note to which it relates, to its expiry as detailed in note 4.2 to the financial statements.

# b) Wakala and Modarib's share

The Operator manages the general takaful operations for the participants and charges wakala fee at following rates of gross contribution written including administrative surcharge as Wakala fee against the services:

Class	December 31, 2024	December 31, 2023
Fire and property damage	30%	30%-35%
Marine, aviation and transport	30%	30%-35%
Motor	27.5%	25%-27.5%
Miscellaneous	30%	30%
Health	30%	30%
Engineering	30%	30%

Wakala fee is recognized on the same basis on which the related revenue is recognized. The same its is recognised as an expense in the PTF and income excluding the portion of fee pertaining to accounting, claim handling and possible contribution refund in the OPF.

Unexpired portion of Wakala fee is deferred and, recognized as a liability of the OPF and an asset of the PTF until amortised over the takaful term.

The Operator also manages the participant's investment as Modarib and charges 25% of the investment income earned by the PTF as Modarib fee. It is recognized on the same basis on which related investment income is recognized. The same its is recognised as an expense in the PTF and income in the OPF.

# c) Rebate from retakaful operators

Rebate from retakaful operators is recognised at the same time of insurance of the underlying takaful policy by the Operator and is deferred in accordance with the pattern of recognition of the retakaful contribution to which it relates.

# d) Investment income

Return on Islamic investment products i.e. investments, profit on profit and loss sharing accounts and bank deposits are recognized on accrual basis.

Gain / loss on sale of available for sale investments are included in profit and loss account.

# e) Dividend income

Dividend income is recognized in the profit and loss account when the right to receive such dividends is established.

# f) Administration surcharge

Administrative surcharge includes documentation and other charges recovered by the Operator from takaful contact holders in respect of takaful policies issued, at a rate of 5% of the gross contribution, restricted to a maximum of Rs. 2,000 in case of motor, and Rs. 4,000 in case of all other takaful contracts. Administrative surcharge is recognized as revenue at the time of issuance of policy.

For the purpose of these financial statements, administrative surcharge is included in gross contribution written during the year.

#### 4.11 Investments

#### Recognition 4.11.1

All investments are initially recognized at cost, being the fair value of the consideration given and include transaction costs. All investments in equity securities, debt securities and term deposits are accounted for under IAS-39 and based thereon can be classified into any of the following categories:

- Held to maturity
- Available for sale

#### 4.11.2 Measurement

# (i) Equity securities

Currently the Operator classifies investment in equity securities such as shares in other listed/unlisted companies, mutual fund units / investments etc. as "available for sale".

Available for sale financial assets are non-derivative financial assets that are designated as available for sale or are not classified as 'held to maturity' or 'investment at fair value through profit and loss account'. These investments are intended to be held for an indefinite period of time which may be sold in response to the need for liquidity, changes in interest rates, equity prices or exchange rates. Investments classified as 'available for sale' are initially measured at cost, being the fair value of consideration given.

At each subsequent reporting date, available for sale investments are remeasured at fair market value. Changes in fair market value are recognised in other comprehensive income / (loss) until derecognised or determined to be impaired. Gains / losses on derecognition and impairment losses / reversals are recognized in profit and loss account.

# (ii) Debt securities and term deposits

The Operator classifies its investment in debt securities and term deposits, as either 'held to maturity' or 'available for sale' depending upon the maturity of the investment.

Investments with fixed maturity, where management has both the intent and the ability to hold to maturity, are classified as 'held to maturity', while debt investments having an indefinite term / perpetual maturity are classified as 'available for sale', if any. These investments are initially measured at the cost being the fair value of consideration paid.

Subsequently 'held to maturity' investments are measured at amortized cost using the effective yield method. Any premium paid or discount availed on acquisition of held to maturity investments is deferred and included in the income for the period on a straight line basis over the term of investment. While 'available for sale' investments are remeasured at fair market value at each subsequent reporting date. Changes in fair market value, if any are recognised in other comprehensive income / (loss) until derecognised or determined to be impaired. Gains / losses on derecognition and impairment losses / reversals are recognized in profit and loss account.

The Operator has classified debt investments in Term Deposits as 'held to maturity' at the reporting date.

#### 4.12 Management expenses

Expenses of management include both directly and indirectly attributable expenses allocated to various classes of business / operating segments on the basis of gross contribution. Management judgement is involved in determining the nature of expenses that are not allocable to the underwriting business and based thereon are classified as other expenses.

#### 4.13 Provision for outstanding claims / benefits including Incurred But Not Reported (IBNR)

The Operator recognizes liability in respect of all claims incurred up to the reporting date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of the incident giving rise to the claim except as otherwise expressly indicated in a takaful contract. The liability for claims includes amounts in relation to unpaid reported claims, IBNR and expected claim settlement costs.

Outstanding claims comprise the estimated cost of claims incurred but not settled at the reporting date, whether reported or not. The Operator engages an actuary to estimate the IBNR as per the SECP Circular No. 9 of 2016, "SEC guidelines for estimation of Incurred but not Reported claim reserve, 2016".

The Guidelines require that estimation for provision for claims incurred but not reported for each class of business, by using prescribed Method "Chain Ladder Method" and other alternate method as allowed under the provisions of the Guidelines. The Chain Ladder Method involves determination of development factors or link ratios for each period. These are then subsequently combined to determine Cumulative Development Factor (CDF) which represents the extent of future development of claims to reach their ultimate level to derive an IBNR estimate.

The process used to determine the assumptions for calculating the outstanding claim reserve is intended to result in neutral estimates of the most likely or expected outcome. The nature of the business makes it very difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate, case by case basis with due regard to claim circumstances, information available from surveyors and historical evidence of the size of similar claims. Case estimates are reviewed regularly and are updated as and when new information is available.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Operator, in which case information about the claim event is available. IBNR provisions are initially estimated at a gross level and a separate calculation is carried out to estimate the size of the retakaful recoveries. The estimation process takes into account the past claims reporting pattern and details of retakaful programs.

The contribution liabilities have been determined such that the total contribution liability provisions (unearned contribution reserve and contribution deficiency reserve) would be sufficient to service the future expected claims and expenses likely to occur on the unexpired policies as of reporting date. The expected future liability is determined using estimates and assumptions based on the experience during the expired period of the contracts and expectations of future events that are believed to be reasonable.

#### 4.14 Creditors and accruals

Liabilities for creditors and other accruals are carried at cost which is the fair value of the consideration to be paid in the future for the goods and / or services received, whether or not billed to the Operator.

#### 4.15 Claims

Claims are charged to PTF income as incurred based on estimated liability for compensation owed under the takaful contracts. It includes claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries and any adjustments to claims outstanding from previous years.

#### 4.16 Qard-e- Hasna

When the PTF including reserves are insufficient to meet the current payments less receipts, the deficit is funded by way of interest free loan (Qard-e-Hasna) from the OPF.

#### 4.17 Takaful surplus

Takaful surplus attributable to the participants is calculated after charging all direct cost and setting aside various reserves. Allocation to participants, if applicable, is made after deducting the claims / benefits paid to them during the year.

		Note	O	OPF		
5.	Property and equipment		2024 2023 (Rupees in thousand)			
	Operating assets	5.1	3,252	3,917		

# 5.1 Operating assets - OPF

Computer equipment

Vehicles

		Cost		Į.	Accumulated	Written down value			
As at January 01,	Additions	Disposals	As at December 31,	As at January 01,	Charge for the year	On disposal	As at December 31,	As at December 31,	Depreciation rate
				(Rupee	s in thousan	nd)			%
77 4,690	193 -	(77)	193 4,690	68 782	68 781	(68)	68 1,563	125 3,127	33 20
4,767	193	(77)	4,883	850	849	(68)	1,631	3,252	

2023

		Cost			Accumulated depreciation				Written down value	
	As at January 01,	Additions	Disposals	As at December 31,	As at January 01,	Charge for the year	On disposal	As at December 31,	As at December 31,	Depreciation rate
					(Rupee	s in thousan	d)			%
Computer equipment Vehicles	77 1,410	- 4,690	- (1,410)	77 4,690	64 796	4 803	(817)	68 782	9 3,908	33 20
	1,487	4,690	(1,410)	4,767	860	807	(817)	850	3,917	

**5.1.1** The depreciation charge / expense for the year has been allocated to management expenses as disclosed in note 24.

# 5.1.2 Disposal of property and equipment

Particulars	Particulars of Buyer	Relationship with the Operator	Cost	Sale Proceeds	Net Book Value	Mode of disposal
			(Rupees in t	thousand)		
Office equipment	Mr. Mustansar Rauf	Employee	77	9	9	As per Company policy
December 31, 2024			77	9	9	-
December 31, 2023			1,410	593	593	=

# 6. Intangible assets

The Operator has fully amortized computer software costing Rs. 900 thousand (2023: Rs. 900 thousand) which is still in use at the reporting date.

				)PF	PTF		
		Note	2024	2023	2024	2023	
7.	Investment in equity securities			(Rupees in t	housand)		
	Available for sale - Related Parties Mutual Funds						
	Cost		91,531	-	-	-	
	Impairment / provision		-	-	-	-	
	Unrealized gain on revaluations		8,209	-	-	-	
		7.1	99,740	-	-	-	

# 7.1 Mutual funds - related parties

Number	Number of units		Face Fund's		ost	Carrying value	
2024	2023	value	name	2024	2023	2024	2023
		Rupees	Atlas Islamic Money Market	(Rupees in thousand)			_
182,279	-	500	Fund	91,531	-	99,740	-

			Cost		Carrying value	
8.	Investments in term deposits	Note	2024	2023	2024	2023
	Held to maturity Deposits maturing within 12 months			(Rupees in th	nousand)	
	Cost	8.1	65,000	155,000	790,000	595,000
	Carrying value		65,000	155,000	790,000	595,000

8.1 These represent term deposit receipts carrying markup at 11.00% to 20.70% (2023: 14.50% to 21.00%) per annum. These have been obtained from various banks (Faysal bank, Askari bank and Bank Islami).

			PTF		
		Note	2024	2023	
_			(Rupees ir	thousand)	
9.	Takaful / retakaful receivables				
	Due from takaful participants holders Less: Provision for impairment of receivables from takaful participants holders	9.1	42,321 (546)	45,673 (546)	
			41,775	45,127	
	Due from other insurers / retakaful operators Less: Provision for impairment of due from other insurers / retakaful operators		52,553	63,750	
			52,553	63,750	
			94,328	108,877	
9.1	Provision for impairment for receivables from takaful contract holders				
	Balance as at January 01 Addition / (reversal) made during the year		546	546 	
	Balance as at December 31		546	546	

9.2 The Operator has cotakaful and retakaful arrangements with various takaful operators and domestic retakaful operator. Under the above arrangements, the receivable and payable balances originate mainly due to contributions collected or claims settled by the lead insurer on behalf of other cotakaful, and in case of retakaful, the contribution ceded to and claims recoverable from the retakaful operator under the respective contracts. As per the prevailing industry practices, settlements of balances under cotakaful arrangements are done between respective insurance companies in normal course of business.

The Operator believes that the current balances of cotakaful and retakaful reflected in the records of the Operator are based on underlying contracts and transactions supported by appropriate evidence.

In this regard, the Operator exchanged balance information with various cotakaful based on significance of the balances and the reinsurers. This information corroborates the balance position of the Operator in all material respects.

#### 10. Retirement benefit obligations - OPF

The Operator maintains separate defined benefit plans for management and non-management staff. Contribution are made based upon recommendations of the latest actuarial valuations carried out, such that the employer's contributions should remain within the limits laid down in the Income Tax Rules, 2002. Contributions made are recognised as an expense.

Detailed disclosures as required under Insurance Rules, 2017, have been presented on a collective basis in the separate financial statements of Atlas Insurance Limited.

			OPF		PTF	
		Note	2024	2023	2024	2023
11.	Receivable / (payable) - current account between OPF and PTF			(Rupees in th	ousand)	
	Wakala fee Modaraba fee Others		331,092 55,897 (22,011)	241,450 19,443 (8,767)	(331,092) (55,897) 22,011	(241,450) (19,443) 8,767
12.	Prepayments		364,978	252,126 ———	(364,978)	(252,126)
	Prepaid retakaful contribution ceded Prepaid miscellaneous expenses	19	2,709	1,344	103,037	94,123 342
			2,709	1,344	103,379	94,465

			C	PF I		PTF	
		Note	2024	2023	2024	2023	
13.	Cash and bank			(Rupees in th	ousand)		
	Cash at bank - Current accounts	13.1	- 0.067	-	-	- 07 006	
	- Saving accounts	13.1	9,867	6,647	229,921	87,306	
			9,867	6,647	229,921	87,306 ————	

- **13.1** The rate of profit and loss sharing accounts range from 2.48% to 14.52% (2023: 2.97% to 14.51%) per annum, depending on the size of average deposits.
- 13.2 Cash at bank represents the cash and cash equivalents for the purpose of cash flow statement.

		Note	2024 (Rupees i	2023 n thousand)
14.	Statutory fund		(Hapees I	i triousuria,
	Statutory reserves	14.1	50,000	50,000

OPF

Amount of Rs. 50,000 thousand (2023: Rs. 50,000 thousand) is deposited as statutory reserves to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of the Takaful Rules, 2012 issued by SECP which states that, "Every insurer who is interested to commence window takaful business shall transfer an amount of not less than 50 million Rupees to be deposited in a separate bank account for window takaful business duly maintained in a scheduled bank".

			PTF		
			2024	2023	
			(Rupees in	thousand)	
15.	Takaful / retakaful payables				
	Due to takaful participants / retakaful payable		186,634	149,089	
16.	Deferred taxation				
	Deferred debits arising in respect of: Owned assets as per accounts Provision for doubtful receivables Retirement benefit liabilities		(106) (213) (1,184)	(30) (213) (451)	
	Deferred credits arising due to: Gain / loss on AFS		(1,503)	(694)	
	Net deferred tax liability		1,699	(694)	
		OPF	P	ΓF	

	Note	2024	2023	2024	2023
			(Rupees in t	thousand)	
Other creditors and accruals					
Agent commission payable		15,731	21,527	-	-
Federal excise duty / sales tax		-	-	6,575	5,805
Federal insurance fee		-	-	501	679
Other tax payable		606	748	378	1,297
Leave encashment		1,452	1,428	-	-
Audit fee payable		2,157	2,247	-	-
Payable to Atlas Insurance Limited	17.1	37,500	55,000	-	-
Others		4,396	2,049	7,116	10,078
		61,842	82,999	14,570	17,859

17.1 This represents payable in respect of common expenses incurred by the Atlas Insurance Limited on behalf of the Window Takaful Operations.

# 18. Contingencies and commitments

# 18.1 Contingencies

17.

There are no contingencies as at December 31, 2024 (2023: Nil).

#### 18.2 Commitments

The amount of future payments under tracker expense and the period in which these payments will become due are as follows:

			РТ	F
		Note	2024	2023
			(Rupees in	thousand)
	Not later than one year Later than one year and not later than five years		1,157 1,157	2,150 2,150
			2,314	4,300
19.	Net contributions			
	Written gross contribution Less: Wakala fee	22	767,210 (210,815)	650,224 (168,279)
	Contribution net of wakala fee Add: Unearned contribution reserve - opening Less: Unearned contribution reserve - closing		556,395 298,681 (327,062)	481,945 240,884 (298,681)
	Contributions earned		528,014	424,148
	Less: Retakaful contribution ceded Add: Prepaid retakaful contribution - opening Less: Prepaid retakaful contribution - closing	12	277,249 94,123 (103,037)	273,848 77,044 (94,123)
	Retakaful expense		268,335	256,769
	Net Contributions		259,679	167,379
20.	Retakaful rebate			
	Retakaful rebate / commission received Add: Unearned retakaful rebate / commission - opening Less: Unearned retakaful rebate / commission - closing		53,203 19,387 (23,619)	43,497 15,628 (19,387)
	Net retakaful rebate		48,971	39,738
21.	Takaful benefits / claims expense			
	Benefits / claims paid Add: Outstanding benefits / claims including IBNR - closing Less: Outstanding benefits / claims including IBNR - opening		289,822 151,495 (120,348)	297,381 120,348 (97,526)
	Claims expense		320,969	320,203
	Retakaful and other recoveries received  Add: Retakaful and other recoveries in respect of outstanding claims - closures: Retakaful and other recoveries in respect of outstanding claims - open		77,107 69,268 (34,570)	87,834 34,570 (31,873)
	Retakaful and other recoveries revenue		111,805	90,531
	Net claims expense		209,164	229,672
21.1	Benefit / Claim Development			

#### 21.1 Benefit / Claim Development

The following table shows the development of fire and property damage, marine, aviation and transport, motor and miscellaneous intimated claims compared to the last four years excluding provision for IBNR. The disclosure goes back to the period when the earliest material claim arose for which there is still uncertainty about the amount and timing of the claims payments. For other classes of business the uncertainty about the amount and timings of claims payment is usually resolved within a year.

Accident year	Current Year	2023	2022	2021	2020
Estimate of ultimate claims costs:		(Rup			
At end of accident year	110,254	71,219	78,705	50,990	59,778
One year later	-	62,834	112,172	51,093	45,117
Two years later	-	-	104,487	54,561	44,007
Three years later	-	-	-	45,423	136,785
Four years later	-	-			136,785
Current estimate of cumulative claims	110,254	62,834	104,487	45,423	136,785
Cumulative payments to date		51,149	(94,467)	(43,672)	(136,761)
Liability recognized in statement of financial position	110,254	113,983	10,020	1,751	24

			0	PF
		Note	2024	2023
22. Wakala fee / expense			(Rupees i	n thousand)
	nse / unearned wakala fee - opening nse / unearned wakala fee - closing		219,643 86,066 (94,894)	186,266 68,079 (86,066)
Wakala fee / expense			210,815	168,279
23. Commission expense				
Commission paid or payable Add: Deferred commission of Less: Deferred commission of			74,374 27,147 (31,123) 70,398	59,245 17,163 (27,147) 49,261
24. General administrative	and management expense			
Employee benefit cost Shariah advisor fee Advertisement and sales pro Printing and stationery	motion	24.1	44,962 2,400 3,246 805	38,900 2,343 8,270 740
Depreciation expense Vehicle running expenses Fee and subscriptions Annual supervision fee SECF Miscellaneous		5.1	849 560 3,645 1,040 2,788	807 603 3,314 857 3,493
24.1 Employee benefit cost			60,295	59,327
Salaries, allowance and othe Charges for post employmen			42,872 2,090	38,480 420
			44,962	38,900
	2024	OPF 2023	2024	<u>TF</u> 2023
25. Investment income		(Rupees in		
Income from equity securities	s			
Dividend income Income from term deposits	1,359	-	-	-
Profit on term deposits  Profit on bank balances	15,632 2,326	23,743 4,501	121,574 24,242	72,708 17,695
Front on bank balances	19,317	28,244	145,816	90,403
Net realised gains on invest Realised gain on equity secu	ments	-	-	-
Of Other in a second	19,692	28,244	145,816	90,403
<b>26.</b> Other income Service charges	1,889	368	-	-

# 27. Modarib's fee

The shareholders of the Company manage the participants' investments as a Modarib and charge 25% Modarib's share of the investment income earned by PTF.

			OPF		PTF	
		Note	2024	2023	2024	2023
28.	Other direct expenses			(Rupees in t	housand)	
	Auditor's remuneration	28.1	1,865	1,680	-	-
	Bank charges		-	-	88	46
	Tracker expenses		-	-	2,918	4,720
	Miscellaneous		-		742	327
			1,865	1,680	3,748	5,093

		OP	'F
		2024	2023
		(Rupees in	thousand)
		1,150 450 265	1,150 450 80
		1,865	1,680
(	OPF	PT	F
2024	2023	2024	2023
	(Rupees in t	thousand)	
54,288 (809) - - 53,479	42,822 (77) (95) 5,223 47,873	42,651 - - - 42,651	26,443 - - 1,946 28,389
	<b>2024</b> 54,288 (809) -	(Rupees in to 154,288 42,822 (809) (77) - (95) - 5,223	2024   (Rupees in

# 30. Compensation of directors and executives

Aggregate amounts charged in the accounts for remuneration to the Executives of the Operator are as follows, while details of the same with respect to the Chief Executive Officer and directors has been represented on a collective basis in the separate financial statements of Atlas Insurance Limited.

Executives

	2024	2023		
	(Rupees in thousand)			
Managerial remuneration Bonus paid Contribution to defined benefit plan Contribution to defined contribution plan Rent and house maintenance Utilities Medical Others (petrol, telephone, conveyance, newspaper) Total Number of person(s)	1,810 1,115 66 173 708 157 88 601 4,718	1,580 1,042 57 151 618 137 73 732 4,390		

**30.1** Executives mean employees, other than the Chief Executive Officer and Directors, whose basic salary exceed five hundred thousand rupees in a financial year.

# 31. Related party transactions

Related parties comprises of associated entities, entities under common control, entities with common directors, major shareholders, post employment benefit plans and key management personnel, inclusive of directors, and their close family members. Transactions with related parties are carried out on mutually agreed terms and conditions.

Amounts due to / from and other significant transactions, other than those disclosed elsewhere in this financial statements, are as follows:

are as ronows.		2024	2023
Operator's Fund		(Rupees ir	n thousand)
Retirement benefit plans	Transactions during the year		
	Contributions in respect of retirement benefit plans	1 000	005
Key management personnel	Transactions during the year	1,880	365
,,	Assets sold	9	593
Participant's Takaful Fund Associated companies	Year end balances Provision for outstanding claims	6,648	7,043
	Due from contract holders	2,804	6,720
	Transactions during the year Contribution underwritten Contribution collected Claims paid Investment sold	129,171 154,963 26,101 5,000	82,245 95,327 4,006
Key management personnel	Transactions during the year Contribution underwritten Contribution collected Claims paid	3 85 234	108 - -

ODE

31.1 The Particulars of the related parties other than employee retirement benefit plans, key management personnel and Directors of the Company at the reporting date have been disclosed in note 37.1 of the financial statements of Atlas Insurance Limited.

#### 32. Segment reporting

The Operator has identified 4 (2023: 4) primary operating / business segments for reporting purposes in accordance with the requirements of the Insurance Ordinance, 2000, General Takaful Accounting Regulations, 2019 and the Insurance Rules, 2017. These include fire and property damage, marine, aviation and transport, motor and miscellaneous class of operating / business segments. As per Insurance Rules, 2017, information for other segments under which business is less than 10%, is classified under miscellaneous class of operating / business segment.

Assets and liabilities, wherever possible, have been assigned to the following segments based on specific identification or allocated on the basis of the gross contribution written by the segments.

#### 32.1 Participants' Takaful Fund (PTF)

· a. i.e.pae	December 31,									
		property nage		aviation insport	Мо	tor	Miscell	aneous	Tot	al
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
				(	Rupees in	thousand)	)			
Contribution receivable (inclusive of FED, FTF and administrative surcharge) Less: Federal Excise Duty (FED) Less: Federal Takaful Fee (FTF) Gross written contribution (inclusive	231,825 30,836 2,039	216,343 27,201 1,921	122,269 14,782 1,106	71,026 7,781 627	489,656 65,088 4,258	427,430 54,329 3,794	47,541 5,556 416	34,014 2,625 311	891,291 116,262 7,819	748,813 91,936 6,653
of administrative surcharge)	198,950	187,221	106,381	62,618	420,310	369,307	41,569	31,078	767,210	650,224
Gross direct contribution Facultative inward contribution	197,018	185,413 134	101,908	59,966 62	411,612	361,042 157	41,125	30,830	751,663 -	637,251 353
Administrative surcharge	1,932	1,674	4,473	2,590	8,698	8,108	444	248	15,547	12,620
	198,950	187,221	106,381	62,618	420,310	369,307	41,569	31,078	767,210	650,224
Wakala fees Add: Takaful Contribution earned Add: Takaful contribution ceded	(59,776) 197,117	(51,461) 153,394	(30,376) 101,396	(19,218) 58,775	(112,091) 411,559	(90,291) 355,801	(8,572) 28,757	(7,309) 24,457	(210,815) 738,829	(168,279) 592,427
to retakaful	(165,360)	(130,870)	(50,058)	(48,870)	(42,813)	(65,907)	(10,104)	(11,122)	(268,335)	(256,769)
Add: Net takaful contribution Retakaful rebate	(28,019) 33,164	(28,937) 22,557	20,962 9,674	(9,313) 9,626	256,655 3,621	199,603 5,244	10,081 2,512	6,026 2,311	259,679 48,971	167,379 39,738
Net underwriting (loss) / income	5,145	(6,380)	30,636	313	260,276	204,847	12,593	8,337	308,650	207,117
Takaful claims Takaful claims recovered from retakaful	(94,699) 91,665	(54,104) 53,837	(14,594) 12,316	(8,505) 6,835	(195,517) 6,031	(233,450)	(16,159) 1,793	(24,144) 12,965	(320,969)	(320,203) 90,531
Net claims Contribution deficiency expense Direct expenses	(3,034)	(267)	(2,278)	(1,670) - (76)	(189,486)	(216,556)	(14,366) (1,190) (5)	(11,179) 3,123 (2)	(209,164) (1,190) (3,748)	(229,672) 3,123 (5,093)
Surplus / (deficit) before investment income Investment income	1,991	(6,805)	28,175	(1,433)	67,350	(16,566)	(2,968)	279	94,548 145,816	(24,525) 90,403
Modarib's share of investment income									(36,454)	(22,601)
Surplus before taxation Taxation									203,910 (42,651)	43,277 (28,389)
Surplus transferred to balance of PTF									161,259	14,888

Decem	ber	31.
-------	-----	-----

	December 31,									
		property nage		aviation insport	Mot	tor	Miscel	laneous	Tot	tal
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
				(F	Rupees in	thousand	i)			
Corporate segment assets Corporate unallocated assets	29,256	35,009	15,583	11,683	61,554	68,919	273,370	220,692	379,763 1,019,921	336,303 682,306
Total assets									1,399,684	1,018,609
Corporate segment liabilities Corporate unallocated liabilities	163,108	141,429	87,189	47,283	344,565	279,107	513,364	442,088	1,108,226 45,874	909,907 24,377
Total liabilities									1,154,100	934,284
Operator's Fund (OPF)					Decem	ber 31,				
		property nage		aviation ansport	Mot	tor	Miscel	laneous	Tot	tal
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
				(I	Rupees in	thousand	i)			
Wakala fee Commission expense General, administrative and management	59,776 (25,010)	51,461 (18,324)	30,376 (14,848)	19,218 (8,973)	112,091 (28,253)	90,291 (20,521)	8,572 (2,287)	7,309 (1,443)	210,815 (70,398)	168,279 (49,261)
expenses	(15,635)	(17,082)	(8,360)	(5,713)	(33,032)	(33,696)	(3,268)	(2,836)	(60,295)	(59,327)
	19,131	16,055	7,168	4,532	50,806	36,074	3,017	3,030	80,122	59,691
Investment income Modarib's share of PTF investment									19,692	28,244
income Direct expenses Other income									36,454 (1,865) 1,889	22,601 (1,680) 368
Profit before tax Taxation									136,292 (53,479)	109,224 (47,873)
Profit after tax									82,813	61,351
Segment assets Unallocated assets	95,767	73,760	51,220	24,669	202,306	145,515	51,108	39,366	400,401 179,412	283,310 166,343
Total assets									579,813	449,653
Segment liabilities Unallocated liabilities	16,065	23,925	8,580	7,994	33,932	47,194	98,159	89,952	156,736 129,844	169,065 75,176
Total liabilities									286,580	244,241

32.2

	Held to maturity	Available for sale	Total
Movement in investments	(I	Rupees in thousand)	
		OPF	
At beginning of previous year	190,000	-	190,000
Additions Disposals (sale and redemptions)	640,000 (675,000)	-	640,000 (675,000)
At beginning of current year	155,000		155,000
Additions Disposals (sale and redemptions) Fair value net gain	785,000 (875,000)	96,156 (5,000) 8,584	881,156 (880,000) 8,584
At end of current year	65,000	99,740	164,740
		PTF	
At beginning of previous year	305,000	-	305,000
Additions Disposals (sale and redemptions)	2,315,000 (2,025,000)	-	2,315,000 (2,025,000)
At beginning of current year	595,000	-	595,000
Additions Disposals (sale and redemptions)	4,745,000 (4,550,000)	-	4,745,000 (4,550,000)
At end of current year	790,000	-	790,000

#### 33.1 Fair value measurement of financial instruments - IFRS 9

Following is the fair value of financial assets as on December 31, 2024 under IFRS 9 classifications and the change in their fair value during the year ended December 31, 2024:

	Financial instruments with contractual cash flows that meet the SPPI criteria, excluding those held for trading				
Operator's Fund	Amortised cost*	Fair value through OCI	Total	Other financial instrument	
Terms Deposits	(F	Rupees in thousan			
Opening fair value - December 31, 2023 Additions Disposals	155,000 785,000 (875,000)	- - -	155,000 785,000 (875,000)	- - -	
Closing fair value - December 31, 2024	65,000	-	65,000	-	
Mutual Funds					
Opening fair value - December 31, 2023 Additions Increase in fair value - net Disposals	- - -	96,156 8,584 (5,000)	96,156 8,584 (5,000)	- - -	
Closing fair value - December 31, 2024	-	99,740	99,740	-	

<sup>\*</sup>The fair value of the remaining financial assets are not significantly different from their carrying amounts since these assets are short term in nature or are frequently repriced to market rate. These include insurance debtors and other short term receivables amounting to Rs. 366,569 thousand (2023: Rs. 254,819 thousand) and balances with banks amounting to Rs. 9,867 thousand (2023: Rs. 6,647 thousand), respectively.

	Financial instrum meet the SPPI cr	Other		
Participant's Takaful Fund	Amortised cost*	Fair value through OCI	Total	financial instrument
Terms Deposits	(F	Rupees in thousa	nd)	
Opening fair value - December 31, 2023 Additions Disposals	595,000 4,745,000 (4,550,000)	- - -	595,000 4,745,000 (4,550,000)	- - -
Closing fair value - December 31, 2024	790,000	-	790,000	-

33.

\*The fair value of the remaining financial assets are not significantly different from their carrying amounts since these assets are short term in nature or are frequently repriced to market rate. These include insurance debtors and other short term receivables amounting to Rs.549,612 thousand (2023: Rs. 410,676 thousand) and balances with banks amounting to Rs. 229,921 thousand (2023: Rs. 87,309 thousand), respectively.

#### 34. Risk management

The primary objective of the Operator's risk and financial management framework is to protect the Operator's shareholder from the events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Key management recognizes the critical importance of having efficient and effective risk management system in place.

The Board of Directors (the Board) meet regularly to approve any commercial, regulatory and organizational decisions. The Chief Executive Officer under the authority delegated from the Board of Directors defines the Operator's risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, aligns underwriting and retakaful strategy to the corporate goals, and specifies reporting requirements.

The risks faced by the Operator and the way these risks are mitigated by management are summarized below:

a)	Financial risk, categorized into;	Note
	- Credit risk	34.1.1
	- Liquidity risk	34.1.2
	- Market risk	34.1.3
b)	Capital adequacy risk	34.2
c)	Takaful risk	34.3

#### 34.1 Financial risk

The Operator's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including interest / mark-up rate risk and price risk).

The Operator's principal financial risk instruments are financial investments, receivables arising from takaful and retakaful contracts, statutory deposits and cash and cash equivalents. The Operator does not enter into any derivative transactions.

The Operator's financial risk focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Financial risks arising from the Operator's financial assets and liabilities are limited. The Operator consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below.

# 34.1.1 Credit risk

Credit risk is the risk that arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Operator attempts to control credit risk by monitoring the following:

- a) Credit worthiness of counter party;
- b) Aging analysis of counter party.

The carrying amount of financial assets which represents the maximum credit exposure, as specified below:

	Note	2024	2023
Financial assets	(Rupees in	thousand)	
Bank balances Takaful / retakaful receivables Retakaful recoveries against outstanding claims	34.1.1.1 34.1.1.3 34.1.1.3	239,788 94,328 69,268 403,384	93,953 108,877 34,570 237,400

# **34.1.1.1** The credit quality of bank balances can be assessed with reference to external credit ratings as follows:

	Rating Rating 2024 Short term Long term agency (Rupe		Rating	2024	2023
			(Rupees i	ees in thousand)	
Askari Bank Limited	A1+	AA+	PACRA	36,053	15,641
Bank Alfalah Limited	A1+	AAA	PACRA	3,915	9,620
Sindh Bank Limited	A-1+	AA-	VIS	768	915
Meezan Bank Limited	A-1+	AAA	VIS	22,512	1,047
Bank Islami Pakistan Limited	A1	AA-	PACRA	4,671	10,087
Faysal Bank Limited	A1+	AA	PACRA	17,388	41,443
Bank Al-Habib Limited	A1+	AAA	PACRA	153,596	3
National Bank Limited	A1+	AAA	PACRA	885_	15,197
				239,788	93,953

34.1.1.2 The Operator monitors exposure to credit risk in contribution due from policy holders and amount due from cotakaful operators and retakaful operators through regular review of credit exposure. The amount due from cotakaful operators/companies and retakaful operators / companies represents low credit risk as they have strong credit ratings and have sound financial stability.

The aging analysis of contributions due from policy holders can be assessed with the following:

Up to 1 year Over 3 years Less: provision	

	2024			2023	
Related parties	s Others	Total	Related parties	Others	Total
		(Rupees in	thousand)		
2,804	39,517	42,321	6,720	38,953	45,673
-	-	-	-	-	-
-	(546)	(546)	-	(546)	(546)
2,804	38,971	41,775	6,720	38,407	45,127

34.1.1.3 The credit quality of amount due from other takaful / retakaful and retakaful recoveries against outstanding claims can be assessed with reference to external ratings as follows:

Total
163,596 -
163,596
143,447
143,447

The credit risk of retakaful recoveries against outstanding claims can be assessed with the following age analysis, estimated in a manner consistent with the provision for outstanding claims, in accordance with the retakaful contracts:

The aging analysis of retakaful recoveries against outstanding claims is shown below:

20	24	20	23
Retakaful recoveries against outstanding claims	Outstanding claims including IBNR	Retakaful recoveries against outstanding claims	Outstanding claims including IBNR
	(Rupees i	in thousand)	
59,296	125,630	17,847	77,126
1,974	11,685	10,996	27,409
6,967	10,021	4,905	12,564
1,031	4,159	822	3,249
69,268	151,495	34,570	120,348
	Retakaful recoveries against outstanding claims  59,296 1,974 6,967 1,031	recoveries against outstanding claims         Outstanding claims including IBNR           59,296         125,630           1,974         11,685           6,967         10,021           1,031         4,159	Retakaful recoveries against outstanding claims         Outstanding claims including IBNR         Retakaful recoveries against outstanding claims           (Rupees in thousand)           59,296         125,630         17,847           1,974         11,685         10,996           6,967         10,021         4,905           1,031         4,159         822

#### 34.1.2 Liquidity risk

Liquidity risk is the risk that the Operations will not be able to meet its financial obligations as they fall due. The Operations' approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the operation's reputation. The following are the contractual maturities of financial liabilities based on the remaining period at the reporting date to maturity date.

On the balance sheet date, cash and bank deposits had insignificant change in value of Rs. 9,867 thousands and Rs. 229,921 thousands for Operator and Participants' Fund respectively.

The table below summarises the maturity profile of the OPF's and PTF's financial liabilities based on contractual undiscounted payments:

2	n	2	Δ
_	u	_	-

	On demand	Maturity up to one year	Maturity after one year	Total
Operator's Fund		(Rupees in	thousand)	
Other creditors and accruals	-	61,842	-	61,842
Participant's Takaful Fund				
Outstanding claims including IBNR	-	151,495	-	151,495
Takaful / retakaful payables	-	186,634	-	186,634
Other creditors and accruals	-	14,570	-	14,570
Payable to OPF	-	364,978	-	364,978
Income tax liabilities	-	45,874	-	45,874
	-	763,551	-	763,551

## 2023

	On demand	Maturity up to one year	Maturity after one year	Total
Operator's Fund		(Rupees in	thousand)	
Other creditors and accruals	-	82,999	-	82,999
Participant's Takaful Fund				
Outstanding claims including IBNR	-	120,348	-	120,348
Takaful / retakaful payables	-	149,089	-	149,089
Other creditors and accruals	-	17,859	-	17,859
Payable to OPF	-	252,126	-	252,126
Income tax liabilities	-	24,377	-	24,377
	-	563,799	-	563,799

## 34.1.3 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of change in market prices such as interest rates, foreign exchange rates and equity prices.

The Operator is exposed to market risk with respect to its bank balance deposits.

The Operator limits market risk by maintaining a diversified portfolio of money market and equity market and by continuous monitoring of developments in respective markets. The Operator has formulated a liquidity-risk based investment policy approved by the Board which contains various guidelines for investment of surplus funds in money market and equity market.

## 34.1.3.1 Interest rate risk

Interest rate risk is the risk that value of a financial instrument or future cash flows of a financial instrument will fluctuate due to changes in the market interest rates. Floating rate instruments expose the Operator to cash flow interest risk, whereas fixed interest rate instrument exposes the Operator to fair value interest risk.

Sensitivity to interest rate risk arises from mismatching of financial assets and liabilities that mature or re-price in a given period. The Operator manages these mismatching through risk management strategies where significant changes in gap position can be adjusted.

At the date of statement of financial position, the interest rate profile of the Operator's significant interest bearing financial instruments was as follows:

		2024			
	Effective interest rate		amounts to one year	Carrying a	
	interest rate	OPF	PTF	OPF	PTF
Financial assets	%		(Rupees in	thousand)	
Bank balances Term deposit receipt	2.48% to 14.52% 11.00% to 20.70%	9,867 65,000	229,921 790,000	<u>-</u>	-
		74,867	1,019,921	-	

			2023		
	Effective interest rate	Carrying amounts Maturity up to one year		Carrying amounts Maturity after one year	
	interestrate	OPF	PTF	OPF	PTF
Financial assets	%		(Rupees in	thousand)	
Bank balances	2.97% to 14.51%	6,647	87,306	-	-
Term deposit receipt	14.50% to 21.00%	155,000	595,000	-	-
		161,647	682,306	-	-
. D					

#### 34.1.3.2 Price risk

Other price risk is the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market prices (other than those arising from profit rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Funds are exposed to price risk since it has investments amounting to Rs. 0.375 million (2023: Nil) at the balance sheet date.

# 34.1.3.3 Foreign Currency risk

Foreign currency risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates. The Operations, at present, are not materially exposed to currency risk as majority of the transactions are carried out in Pak Rupees.

#### 34.2 Capital adequacy risk

The Operator's objective when managing capital is to safeguard the Operator's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain a strong capital base to support the sustained development in its businesses.

#### 34.3 Takaful risk

The Operator's takaful activities are primarily concerned with the pricing, acceptance and management of risks from its customers. In accepting risks the Operator is committing to the payment of claims and therefore these risks must be understood and controlled. Disciplined underwriting, encompassing risk assessment, risk management, pricing and exposure control is critical to the Operator's success. The Operator manages these risks through its underwriting strategy, adequate retakaful arrangements and proactive claims handling.

The Operator is facing three kinds of risk in its takaful activities, namely;

	Note
- Contribution Risk	34.3.1
- Claim Risk	34.3.2
- Retakaful Risk	34.3.3

# 34.3.1 Contribution Risk

The takaful strategy aims to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. Pricing is generally based upon risk quality, historical claims frequencies, claims averages, adjusted for inflation and imposition of deductibles. Risk inspection surveys are also conducted before acceptance of larger risks. Underwriting limits and guidelines are in place to enforce appropriate risk selection criteria.

The Operator manages the takaful risk arising from the geographical concentration of risk with the help of various MIS reports generated from the IT system. For this purpose all critical takaful information including address lookups and geocoding is punched into the IT system. For example, for catastrophic aggregates, the IT system assigns precise geographic codes with reference to the accumulation of sum insured in force at any particular location against natural perils. For marine aviation and transport risks, complete takaful details, besides sum insured and contributions, like vessel identification, voyage input (sea / air / inland transit), sailing dates, origin and destination of the shipments, per carry limits, etc. are fed into the IT system.

The Operator also monitors concentration of risk by evaluating multiple risks covered in the same geographical location. For fire and property risk a particular building and neighboring buildings, which could be affected by a single claim incident, are considered as a single location. For earthquake risk, a complete city is classified as a single location. Similarly, for marine risk, multiple risks covered in a single vessel voyage are considered as a single risk while assessing concentration of risk.

The following table demonstrates the class wise concentration of risk on the basis of sum insured:

Fire and property damage
Marine, aviation and transport
Motor
Miscellaneous

PIF			
Gros	s sum insured	Net su	m insured
2024	2023	2024	2023
50%	87%	11%	63%
39%	5%	70%	5%
6%	3%	18%	29%
5%	5%	1%	3%
100%	100%	100%	100%

## 34.3.2 Claim risk

One of the purposes of takaful is to enable policyholders to protect themselves against uncertain future events. Takaful companies accept the transfer of uncertainty from policyholders and seek to add value through the aggregation and management of these risks. The uncertainty inherent in takaful is inevitably reflected in the financial statements of takaful companies and can be characterized under a number of specific headings, such as;

- Uncertainty as to whether an event has occurred which would give rise to an insured loss.
- Uncertainty as to the extent of policy coverage and limits applicable.
- Uncertainty as to the amount of insured loss suffered by a policyholder as a result of the event occurring.
- Uncertainty over the timing of a settlement to a policyholder for a loss suffered.

Therefore the objective of the Operator is to ensure that sufficient reserves are available to cover these uncertainties and in case of any change in estimation due to further development on uncertainty or change on assumptions, Operator accounts for that change immediately.

Claims provisions are determined based upon previous claims experience, the knowledge of events and the terms and conditions of the relevant policies and on interpretation of circumstances. Particularly relevant is experience with similar cases and historical claims payment trends. It should be emphasized that corroborative evidence obtained from as wide a range of sources as possible also contribute to form the overall estimate. Large claims impacting each relevant business class are generally assessed separately, being measured at the face value of the surveyor's estimates.

Operator has reasonably accounted for claims that have occurred by the end of the reporting period but remain unsettled and for those that may have occurred but have not yet been notified to the operator and those that are not yet apparent to the insured. The Operator's policy for accounting of its claims has been disclosed in note 4.15 of these financial statements.

# Sensitivity analysis

The risks associated with the takaful contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Operator makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claims numbers and expected loss ratios. The Operator considers that the liability for takaful claims recognized in the balance sheet is adequate. However, actual experience will differ from the expected outcome.

As the Operator enters into short term takaful contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, some results of sensitivity testing are set out below, showing the impact on underwriting results and on participants' surplus due to 10% change in claim expense.

D	FE.

Fire and property damage Marine, aviation and transport Motor Miscellaneous

Underw	riting results	Participants' surplus			
2024	2023	2024	2023		
(303) (228) (18,949) (1,437)	(27) (167) (21,656) (1,118)	(303) (228) (18,949) (1,437)	(27) (167) (21,656) (1,118)		
(20,917)	(22,968)	(20,917)	(22,968)		

#### 34.3.3 Retakaful risk

The Operator purchases retakaful as part of its risks mitigation program. Retakaful ceded is placed on both proportional and non-proportional basis. The majority of proportional retakaful is quota share reinsurance which is taken out to reduce the overall exposure of the Operator to certain classes of business. Non-proportional reinsurance is primarily excess of loss reinsurance designed to mitigate the Operator's net exposure to catastrophe losses. Retention limits for the excess of loss retakaful vary by product line. The Operator also arranges the local and foreign facultative retakaful as part of its risk management strategy.

Although the Operator has retakaful arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded takaful, to the extent that any retakaful is unable to meet its obligations assumed under such retakaful agreements. The Operator's placement of retakaful is diversified such that it is neither dependent on a single retakaful nor are the operations of the Operator substantially dependent upon any single retakaful contract. Operator's strategy is to seek retakaful with the best combination of financial strength, price and capacity. In compliance of the regulatory requirement, the retakaful agreements are duly submitted with SECP on an annual basis.

#### 35. Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the operator is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the operator to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (that is, derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

9			Carrying a	amount			Fair	Value	
1	Note	Receivable and other financial assets		Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
December 31, 2024				(Rupees in	thousand	1)			
Financial assets - measured at fair value									
Financial assets - not measured at fair value									
Takaful / retakaful receivables*	9	94,328	-	-	94,328	-	-	-	-
Receivable from PTF*	11	364,978	-	-	364,978	-	-	-	-
Retakaful recoveries against outstanding claims*	21	69,268	-	-	69,268	-	-	-	-
Cash and bank*	13	-	239,788	-	239,788	-	-	-	-
		528,574	239,788		768,362		-		-
Financial liabilities - measured at fair value									
Financial liabilities - not measured at fair value Underwriting provisions									
Outstanding claims including IBNR*	21	-	-	151,495	151,495	-	-	-	-
Takaful / retakaful payables*	15	-	-	186,634	186,634	-	-	-	-
Other creditors and accruals*	17	-	-	76,412	76,412	-	-	-	-
Payable to OPF*	11	-	-	364,978	364,978	-	-	-	-
			-	779,519	779,519		_		-

<sup>\*</sup> The fair value of these financial assets are not significantly different from their carrying amounts since these assets are either short term in nature or are frequently repriced to market rate.

			Carrying	g amount			Fair	value	
	Note	Receivable and other financial assets	Cash	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
B 1 04 0000				(Rupees in	thousand	1)			
December 31, 2023									
Financial assets - measured at fair value		-	-	-	-	-	-	-	-
Financial assets - not measured at fair value									
Takaful / retakaful receivables*	9	108,877	-	-	108,877	-	-	-	-
Receivable from PTF*	11	252,126	-	-	252,126	-	-	-	-
Retakaful recoveries against outstanding claims*	21	34,570	-	-	34,570	-	-	-	-
Cash and bank*	13	-	93,953	-	93,953	-	-	-	-
		395,573	93,953		489,526	_			_
Financial liabilities - measured at fair value									
Financial liabilities - not measured at fair valu Underwriting provisions	е								
Outstanding claims including IBNR*	21	-	-	120,348	120,348	-	-	-	-
Takaful / retakaful payables*	15	-	-	149,089	149,089	-	-	-	-
Other creditors and accruals*	17	-	-	100,858	100,858	-	-	-	-
Payable to OPF*	11	-	-	252,126	252,126	-	-	-	-
			-	622,421	622,421	-	-	_	

Carrying amount

Fair Value

#### 36. **Number of employees**

The number of employees as at year end 2 (2023: 2) and average number of employees during the year was 2 (2023: 2).

#### 37. **Corresponding figures**

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant rearrangements have been made.

#### 38. Subsequent events - non adjusting

There are no significant events that need to be disclosed for the year ended December 31, 2024.

#### 39. **Date of authorization**

These financial statements were authorized for issue on February 28, 2025 by the Board of Directors of the Operator.

#### 40. General

Figures have been rounded off to nearest thousand of rupees, unless otherwise stated.

Muhammad Aasim Gul Chief Financial Officer

Babar Mahmood Mirza Chief Executive

Director

Frahim Ali Khan Director

Iftikhar H. Shirazi Chairman

<sup>\*</sup> The fair value of these financial assets are not significantly different from their carrying amounts since these assets are either short term in nature or are frequently repriced to market rate.

# GENDER PAY GAP STATEMENT

Following is the gender pay gap calculated for the year ended December 31, 2024:

(i) Means Gender Pay Gap: 35.46%

(ii) Median Gender Pay Gap: 18.28%

(iii) Any other data / details as deemed relevant: Atlas Insurance Limited is an equal opportunity employer and strongly believes that the Company's ongoing progress and success is largely driven by its associates, without any discrimination based on gender, caste, creed, or origin. The Company is committed to providing fair and equitable compensation to all the employees within the same cadre based on their respective job roles, education and experience. The Company fosters a positive and collaborative environment for the employees and as a policy there is no gender-based pay gap within the Company.

For and on behalf of Board of Directors

Balan Muga. **Babar Mahmood Mirza** Chief Executive Officer

Lahore: February 28, 2025

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& Compliance Extension: 716

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General Manager Underwriting & Reinsurance Extension: 718

ABDUL RAZZAQ GHAURI Direct: (042) 37132605

General Manager IT Extension: 738

SYED NASIR HUSSAIN Direct: (042) 37132603 Head of Reinsurance Extension: 737

SALEEM MEHMOOD Extension: 758

Chief Internal Auditor

ALI RIAZ Extension: 751

## NORTH ZONE OFFICES & BRANCHES

Chief Information Security Officer

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**RAWALPINDI** 

SALMAN MUZAFFAR SHAIKH Deputy General Manager

SYED MANZAR ALI NAQVI Senior Manager

**FAWAD HABIB** Deputy General Manager

**FAISALABAD** 

MUHAMMAD ASIF AKRAM Assistant General Manager

IRSHAD FARRUKH BHATTI Assistant General Manager

**SIALKOT** 

REHAN NAZIR GHUMAN Senior Manager

**ISLAMABAD** 

ASIM MAJEED Deputy General Manager

ZAHEER RASHEED Deputy General Manager

**OMAR JAVID** 

Assistant General Manager

**SAHIWAL** 

RANA MUHAMMAD AAMIR NAZ Senior Manager

**MULTAN** 

HAMID ALI JANJUA Senior Manager

**DERA GHAZI KHAN** 

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**PESHAWAR** 

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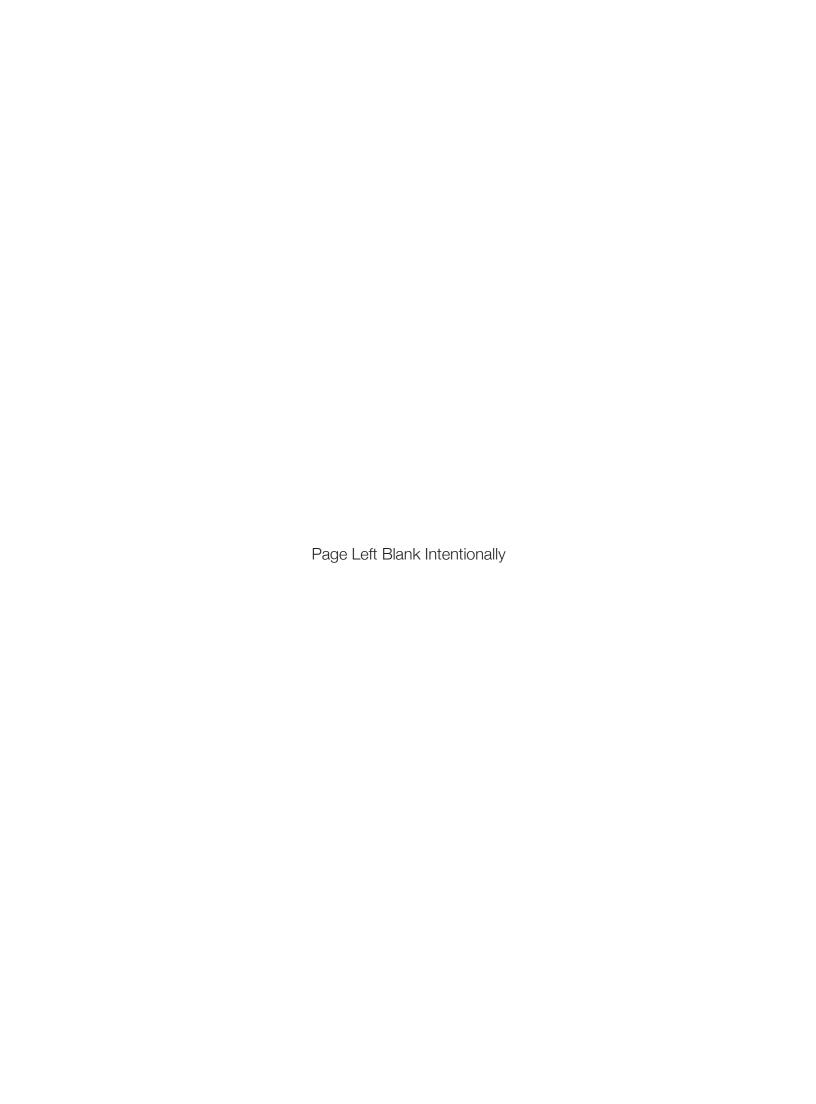
# **GLOSSARY**

Actuary	Qualified expert who analyses problems from the area of insurance, investments and pensions using methods of probability theory and financial mathematics, and develops solutions with due regard to legal and economic parameters.
Actuarial valuations	A determination by an actuary at a special date of the value of a Company's assets and its liabilities.
Amortization	Reduction of the value of an asset by prorating its cost over a period.
Associate	Is a Company in which the investor has significant influence and which is neither a subsidiary nor a joint venture of the investor.
Authorized share capital	Maximum value of share capital that a Company can legally issue.
Bonus shares	Free shares issued to shareholders.
Book value	The value of an asset as entered in a Company's books.
Budget	An estimate of income and expenditure for a set period of time.
Capital expenditure	Cost of long-term improvements and fixed assets.
Capital gain	Is a rise in the value of a capital asset that gives it a higher worth than the purchase price.
Capital reserves	Any reserve not regarded free for distribution by way of dividends.
Cedant	Client of a reinsurance Company.
Combined ratio	Percentage ratio of the sum of net claims plus management expenses and net commission to net premiums earned. It corresponds to the sum of the loss ratio, commission ratio and the expense ratio.
Commission	Remuneration to an intermediary for services such as selling and servicing an insurer's products.
Consumer online portal	An internet window presence for selling retails consumer products.
Claims	Amount payable under a contract of insurance arising from occurrence of an insured event.
Claims incurred	Aggregate of all claims paid during the accounting period together with attributable claims handling expenses, where appropriate, adjusted by the gross claims reserve at the beginning and end of the accounting period.
Corporate social responsibility	A process with the aim to embrace responsibility for the Company's actions and encourage a positive impact through its activities on the environment, consumers, employees, communities, and all other members of the public who may also be considered as stakeholders.
CPEC	China – Pakistan Economic Corridor (CPEC) is a collection of infrastructure projects currently under construction in Pakistan.
Deferred commission	Expenses which vary with and are primarily related to the acquisition of new insurance contracts and renewal of existing contracts, which are deferred as they relate to a period of risk subsequent to the Balance Sheet date.
Deferred tax	An accounting concept (also known as future income taxes) meaning a future tax liability or asset in respect of taxable temporary differences.
Defined benefit plans	Post-employment benefit plans other than defined contribution plans.
Depreciation	Is the systematic allocation of the cost of an asset over its useful life.
Dividend cover	Profit after tax divided by dividend, measures the number of times dividends are covered by distributable profit for the period.
Doubtful debts	A debt where circumstances have rendered its ultimate recovery uncertain.
Earnings per share	Amounts for profit per share attributable to ordinary shareholders of the entity.
Equity method	Method of accounting whereby the investment is initially recognised at cost and adjusted hereafter for the post-acquisition change in the investor's share of net assets of the investee.
Exchange gain (loss)	Difference resulting from translating a given number of units of one currency into another currency at different exchange rates.
Facultative reinsurance	The reinsurer assumes a share of selected individual risks, the primary insurer can offer an individual risk in reinsurance, which the reinsurer for its part can either accept or decline.
Fair Value	Amount for which an asset could be exchanged, or a liability settled.

Fiscal deficit	When government's total expenditures exceed the revenue that it generates.
General insurance	All kinds of non-life insurance and takaful insurance i.e. fire and property damage, marine, aviation and transport, motor and miscellaneous - other insurance.
General takaful	Protection to participant for losses arising from perils such as accident, fire, flood, liability and burglary.
Gross contribution	It is the payment of an amount by a participant to the Takaful Participant Fund, whether direct, through intermediaries for the purpose of mutual protection and assistance.
Gross domestic products	The total value of goods produced and services provided in a country during fiscal year.
Gross written premium	Premium which an insurer is contractually entitled to receive from the insured in relation to contracts of insurance.
Group health insurance	A single health policy covering a group of individuals, usually employees of the same Company or members of the same association and their dependents.
Human resource development	A framework for the expansion of within an organization through the development of both the organization and the individual to achieve performance improvement.
Impairment	The amount by which the carrying amount of an asset or a cash-generating unit exceeds its recoverable amount.
Incurred But Not Reported (IBNR)	Claim incurred but not reported to the insurer until the reporting date of financial statements.
Inflation	A general increase in prices and fall in the purchasing value of money.
Insurance contracts	A contract under which one party (the insurer) accepts insurance risk from another party (the policyholder) by agreeing to compensate the policyholder for a specified uncertain future event
Insurer Financial Strength Rating	Provides an assessment of the financial strength of an insurance Company.
Intangibles	An identifiable non-monetary asset without physical substance.
Internal control	An accounting procedure or system designed to promote efficiency or assure the implementation of a policy or safeguard assets or avoid fraud and error etc.
KIBOR	Karachi Interbank Offered Rate (KIBOR) is interbank clean (without collateral) lending / borrowing rates quoted by the banks.
Loss ratio	Percentage ratio of claims expenses to net premium.
Macroeconomics	Branch of economics dealing with the performance, structure, behavior, and decision-making of an economy as a whole.
Market share	The portion of a market controlled by a particular Company or product.
Market Treasury Bill	A negotiable debt instrument issued by State Bank of Pakistan on behalf of the Government of Pakistan with a maturity of one year or less.
Market value	Price that a buyer would pay and a seller would accept for an item in a competitive market.
MIS	Management Information System (MIS).
Mutual fund	The type of professionally managed investment fund that pools money from many investors to purchase securities.
National exchequer	The account into which tax funds and other public funds are deposited.
Net asset value	The value of total assets of a company minus its liabilities.
Net contribution	Gross contribution less all retakaful contribution payable.
Net premium revenue	Gross written premium less reinsurance expense.
Non-life insurance	Non-life insurance and general insurance have identical meaning.
Non-life insurance Outstanding claims	Non-life insurance and general insurance have identical meaning.  A type of technical reserve or accounting provision in the financial statements of an insurer to provide for the future liability for claims.
	A type of technical reserve or accounting provision in the financial statements of an insurer to

Participants	The participant is the contributing party to the Takaful Policy who is covered through the mutual protection and solidarity of the Takaful Policy.
Participant's takaful fund / Waqf fund	An account to credit a portion of contributions from the participant for the purpose of Tabarru'.
Premium	The amount that has to be paid for the insurance cover provided by an insurer.
Present value	Future amounts that have been discounted to the present.
Proxy	Power of attorney by which the shareholder transfers the voting rights to another shareholder.
Qard-e-Hasna	An interest free loan from the Takaful Operator to the Takaful Participant Fund in order to meet any shortfall that is created in the fund.
Quoted	Being listed on a stock exchange.
Registered office	An address which is registered with the government registrar as the official address of a company.
Reinsurance	A method of insurance arranged by insurers to share the exposure of risks accepted.
Reinsurance commission	Commission received or receivable in respect of premium paid or payable to a reinsurer.
Reinsurance premium	The premium payable to the reinsurer in respect of reinsurance contract.
Related party	Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.
Retakaful	A contract of which an operator procures a third party to cover against loss or liability by reason of such original takaful cover.
Retrocession	Transfer of risk from a reinsurer to another reinsurer.
Revenue reserves	Reserve that is normally regarded as available for distribution through the profit and loss account including general reserves and other specific reserves created out of profit and un-appropriated profit.
Risk	Condition in which there is a possibility of loss.
Risk management	Includes analyzing all exposures to gauge the likelihood of loss and choosing options to better manage or minimize loss.
Statutory levies	Fee charged (levied) by a government on a product, income or activity.
Strategic objective	A broadly defined objective that an organization must achieve to make its strategy succeed.
Subsequent event – non adjusting	Are events concerning conditions which arose after the balance sheet date, but which may be of such materiality that their disclosure is required to ensure that the financial statements are not misleading.
Tabarru	A portion of participant's contribution for the purpose of mutual helps and used to pay claims submitted by eligible claimants.
Takaful	An Islamic concept of insurance.
Takaful operator	A legal entity, who underwrites, administers and manages the Takaful program on behalf of the participants.
Takaful policy	The agreement entered into between the operator and the participant(s) for the purposes of Takaful arrangement.
Tangibles	An asset whose value depends on particular physical properties.
Term finance certificate	A debt instrument issued by an entity to raise funds.
Underwriting profit	This is the profit generated purely from the Insurance business without taking into account the investment income, other income and general & administration expenses.
Unearned premium	It represents the portion of premium already entered in the accounts as due but which relates to a period of risk subsequent to the balance sheet date.
Wakala	Islamic terminology for agent-principal relationship, where a person nominates another to act on his behalf.
Wakala based contract	A contract based on the principle of Wakala (agency).
Window takaful operator	A registered insurer authorized under SECP Takaful Rules, 2012 to carry on takaful business as window operations in addition to conventional insurance business.

Year of Establishment / Acquisition*
1962
1962
1966
1975
1980*
1981*
1992
1997
2002
2007
2007
2008
2012
2015
2016
2019
2019
2020



# FORM OF PROXY

I/we		of		bei	ng member(s) of Atlas
Insurance Limited and holder(s) o	fordinar	y shares as p	oer Registered Fo	lio No	hereby
appoint	of		or failing hi	m	
of	as my / our proxy	y to attend, a	act and vote for n	ne / us and o	n my / our behalf at
the 90th Annual General Meeting	of the Company	to be held o	n April 15, 2025	at 11:00 a.m.	at 63/A, Block-XX,
Phase III (Commercial), Khyaban-	e-Iqbal, DHA, Lah	nore, and at e	every adjournmen	t thereof.	
As witness my / our hand this	day of	_ 2025.			
Signature:					
Address:					
Witness:				Affix Revenue Stamp	
Signature:				σιαπρ	
Address:				Signature	

# Notes:

- 1. A member entitled to attend and vote at the General Meeting of the Company is entitled to appoint proxy to attend and vote instead of him / her. No person shall act, as a proxy who is not a member of the company except that a institution may appoint a person who is not a member.
- 2. The instrument appointing a proxy shall be in writing under the hand of the appointer or his / her constituted attorney or if such appointer is a corporation or company, under the common seal of such corporation or company.
- 3. The Form of proxy, duly completed, must be deposited at the Company's registered office, 63/A, Block-XX, Phase III (Commercial), Khyaban-e-Iqbal, DHA, Lahore at least 48 hours before the time of the Meeting.

AFFIX POSTAGE

Company Secretary Atlas Insurance Limited 63/A, Block-XX, Phase III (Commercial), Khyaban-e-Iqbal, DHA, Lahore

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فارم	سی	ر برا
ی ر		*

میں/ہم	سکنه	بطوراثلس انشورنس <i>لم</i>	لمبیٹر کے رکن / ارکان
عمومی صص کی ملکیت رکھتا ہوں ارکھتے ہیں جس	ى كار جىٹر ڈ فوليونمبر	ہے۔ میں بطور پرائسی	سکنه
اوران کی عدم موجودگی کی صورت میں	سکنه	جوخود بھی کمپنی کارکن	ن ہے ابیں، کوبطور پراکسی مقرر کرتا ہوں / کرتے ہیں تا کہوہ
	بنی کے 90 ویں عام اجلاس،جو کہ 15 اپریل 2025 کی کی شدہ اجلاس میں شرکت کرےاورووٹ ڈالے۔	كى دك 11:00 بياك× كى دك 11:00 بياك×	XX ، فیزااا( کرشل)،خیابانِ اقبال،ڈی انٹی اے،لا ہور
دن مهيينه	——— 202 <i>5 کو <u>مجھے</u> اہمیں ثبوت دیا گیا ہے۔</i>	-	
: تخط نخط:			
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			درست رقم کانگٹ چیاں کریں
گواه:			د ستخط
وستخط:			Ь₹ 3
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# نوٹ:

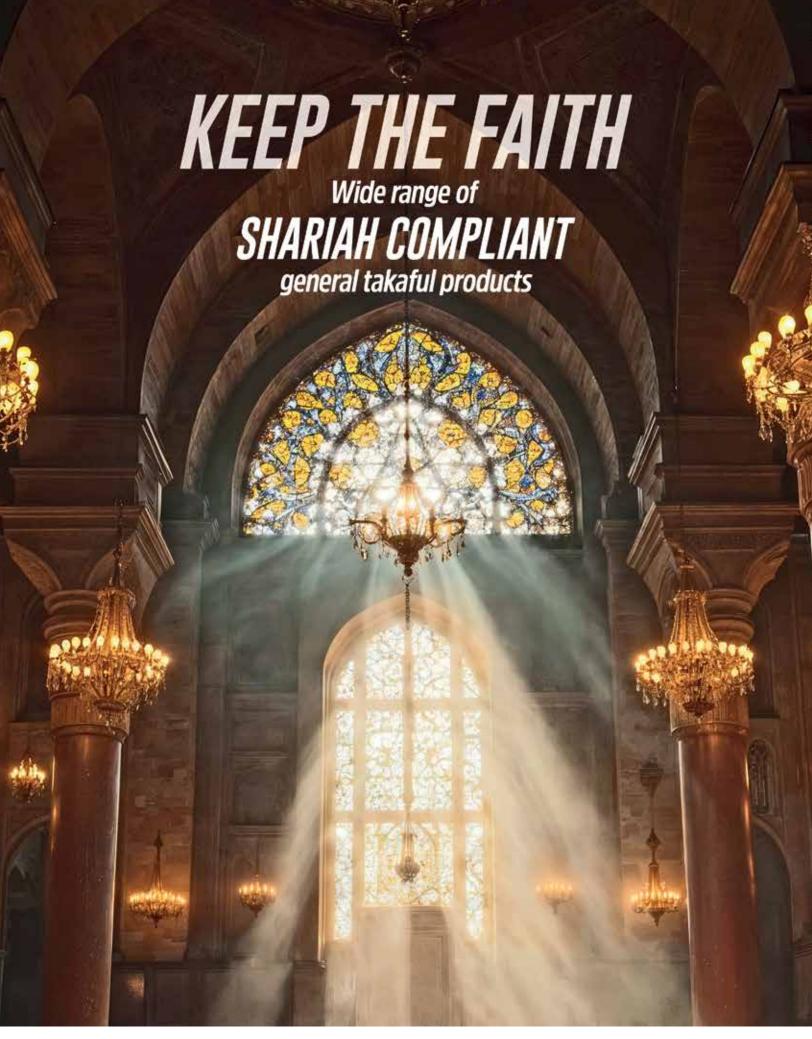
- 1 کمپنی کے عام اجلاس میں شرکت اورووٹ کا حقدار رکن اپنی جگہ شرکت اورووٹ کے لئے پراکسی مقرر کرنے کا حقدار ہے۔کوئی بھی شخص کے جسے کوئی اداراہ زُکن نہ ہونے پرمقرر کرے۔ اُس شخص کے جسےکوئی اداراہ زُکن نہ ہونے پرمقرر کرے۔
  - 2 پرائسی مقرر کرنے کا تقرر نامکسی مجاز آفیسر سے تصدیق شدہ تحریر میں ہونا چاہئے اورا گرابیا تقر رکنندہ کوئی کارپوریشن یا نمپنی ہوتو کارپوریشن یا نمپنی ہذا سے تصدیق کیا گیا ہو۔
- 3 پرائسی کامکمل پُرشدہ فارم کمپنی کے رجٹر ڈ آفس A3/A، بلاک XX، فیز ۱۱۱ ( کمرشل)، خیابانِ اقبال، ڈی ایج اے، لاہور میں اجلاس کے مقرر کردہ وقت ہے کم از کم 48 گھنٹے پہلے جمع کروانالاز می ہوگا۔

درست رقم کا ٹکٹ چسپاں کریں

سمپنی سیریٹری اٹلس انشورنس لمیٹٹر 63/A، بلاک XX، فیزااا (کمشل)، حیابانِ اقبال، ڈی ایج اے، لا ہور

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# **Atlas Insurance Limited** 63/A, Block-XX, Phase III (Commercial) Khayaban-e-Iqbal, DHA, Lahore. UAN: 111-245-000 (KHI & LHR) Tel: (92-42) 37132611-18 Fax: (92-42) 37132622 Email: info@ail.atlas.pk Website: www.ail.atlas.pk